

# NIIT

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April 4, 2017

**The Manager  
BSE Limited**

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**The Manager**

**National Stock Exchange of India Limited**  
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**Scrip Code : BSE – 500304; NSE – NIITLTD**

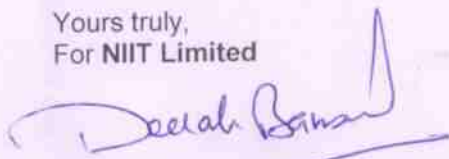
Dear Sir,

Please find attached herewith communication in connection with NIIT Learning Solutions (Canada) Limited, a subsidiary of NIIT Limited

This is for your information and record please.

Thanking you,

Yours truly,  
For NIIT Limited



**Deepak Bansal**  
Company Secretary &  
Compliance Officer

Encls : a/a



## Press Release

### **RECO selects Humber College-NIIT Canada as new education provider for aspiring Ontario real estate professionals**

**Toronto, ON, April 4, 2017:** The Real Estate Council of Ontario announced today that the consortium of Humber College Institute of Technology & Advanced Learning and NIIT Canada will be the future provider of registration education for aspiring real estate salespersons and brokers (commonly called real estate agents) in the province.

After a rigorous Request for Proposal (RFP) process, Humber and NIIT Canada were selected to design, develop, administer and deliver the New Program. Their innovative solution best met the requirements set out in the RFP.

The New Program will launch on July 1, 2019. Students enrolling until that date will enroll with the current provider, the OREA Real Estate College.

"We're pleased to announce that the New Program will be developed by this partnership of two innovative leaders in professional education," said RECO Registrar Joseph Richer. "The New Program will bring together the best in local real estate knowledge and education delivery, and leading edge expertise in program development. It will help ensure that students are practice-ready when they begin their real estate careers."

"Humber has a strong industry reputation for credential testing and delivery of professional designation programs," said Alister Mathieson, vice-president, Advancement and External Affairs, Humber College. "Further, Humber is closely connected with our local and provincial communities, and the opportunity to deliver specialized education and skills to real estate salespersons and brokers will help contribute to Ontario's economy as newly trained professionals enter the workforce."

"NIIT Canada is truly honored to have been selected as the provider of the real estate professional training programs to RECO. We are looking forward to developing the highest quality of training programs for Ontario's real estate professionals. Canada is a very important market for us and we are committed to expanding our operations in Canada, specifically Ontario, through our Toronto office to better serve the needs of our Canadian customers," said Sapnesh Lalla, President, NIIT Corporate Learning Group.





This milestone follows a four-year process that included: extensive research and consultation with the real estate sector, education providers and regulatory bodies; the distribution of a white paper on RECO's vision for registration education; and a public RFP that was distributed broadly.

Upon its launch in July 2019, the New Program will offer courses in-class, in real-time virtual classrooms, and through self-paced e-learning modules to more than 12,000 students annually.

More information is available on [RECO's website](#).

### **About RECO:**

The Real Estate Council of Ontario regulates real estate professionals in the province on behalf of the Ontario government by enforcing the *Real Estate and Business Brokers Act, 2002* (REBBA 2002). We protect the public interest through a fair, safe and informed marketplace. RECO holds registered brokers and salespersons to professional standards, protects the public interest, and enhances consumer confidence in the real estate profession. In addition, RECO strives to educate consumers to ensure they understand the benefits of a regulated real estate sector.

### **About Humber College:**

Established in 1967, Humber College is one of Canada's leading post-secondary institutions offering programs to over 29,200 full-time students and 23,000 continuing education students. Humber College partners with government, industry and community in the development and delivery of customized training programs, and government and industry credential testing programs, including: Ontario Building Code certification examinations, and programs for IHM Property Management and Condominium Management and Administration. From the 1980s through to 2000, Humber College was a delivery partner of the original Real Estate Education Program, delivering courses to over 18,000 students.

### **About NIIT Learning Solutions (Canada) Limited:**

NIIT Learning Solutions (Canada) Limited is a subsidiary of NIIT Limited, a global leader in skills and talent development, established in 1981. NIIT Limited offers multi-disciplinary learning management and training delivery solutions to institutions, individuals, and corporations in over 40 countries. NIIT's comprehensive suite of Managed Training Services includes custom curriculum design and content development, learning administration and delivery, strategic sourcing, learning technology, and advisory services. NIIT's global customers include leading global energy and petrochemical companies headquartered in Europe; some of the largest multi-national banks, insurance, and financial services companies in North America; and market-leading global technology companies. The





Real Estate  
Council of Ontario

Learning and Performance Institute, UK has internationally accredited NIIT as a forward-thinking, reputable provider, committed to learner outcomes, performance development, and customer satisfaction.

**For further information, please contact:**

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