



ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

EARNINGS PRESENTATION

March 2017 (Q4-FY17)

NSE : ARIHANTSUP
BSE : 506194
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

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The data is as of 31st Mar 2017.

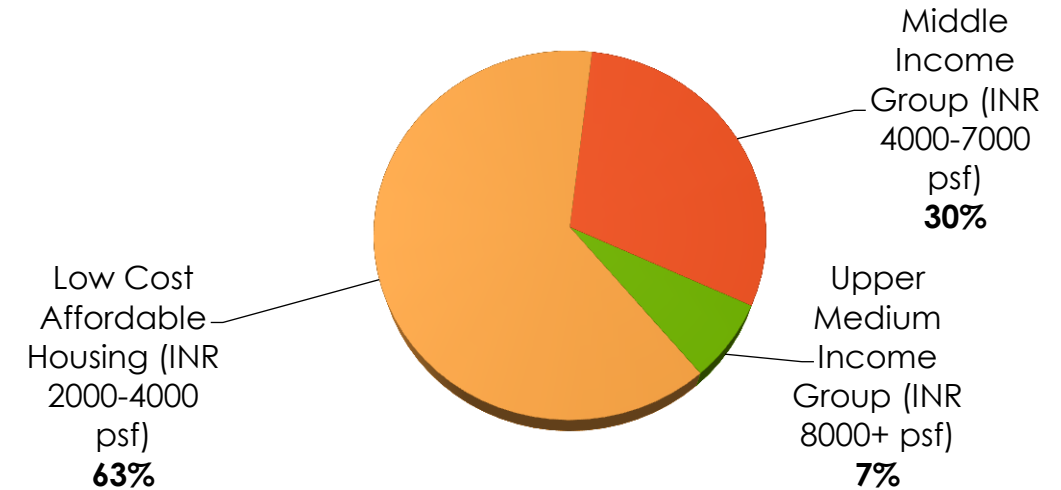
Q4FY17 - Operating Highlights

1. Budget impetus on Housing overridden
Demonetization effect on Sales during Q3.
2. Launched Affordable Housing Project Arihant Anaika at Taloja (Near Kharghar) in Feb, witnessed encouraging response with sale of 89 Units

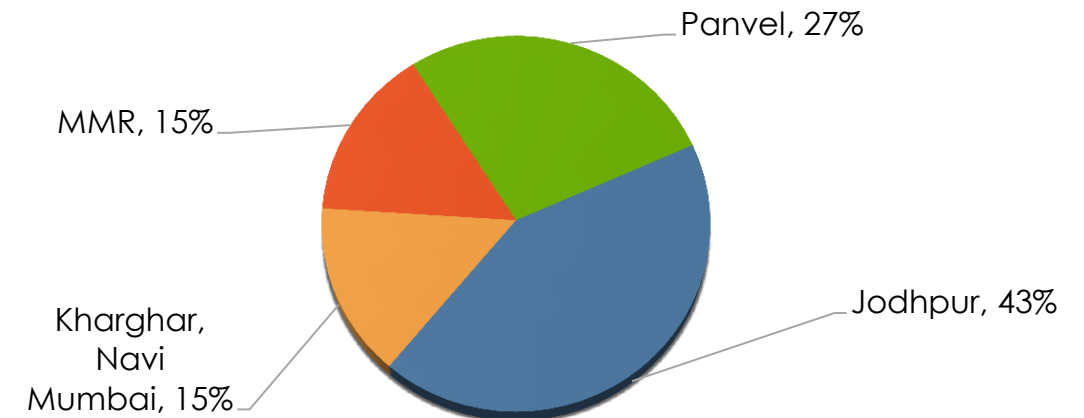
Q4FY17 - Financial Highlights

1. Revenue during Q4 increased by 18% to INR 822.43 mn
2. EBITDA increased by 278% to INR 377.18 mn
3. PAT increased by 231% to INR 226.4 mn
4. 3 Projects triggered revenue recognition which resulted in higher profits

Category Wise Project Profile



Area Wise Project Portfolio



Future Monetization



	Project	Location	Saleable Area (SqFt)	Area Sold (SqFt)	% Area Sold	Total Units	Units Sold	% Units Sold	Project Completion %	Average Rate	Sale Value (in Mn)	Amount Received (in Mn)	Balance Sold Value Receivable (in Mn)	
Mumbai	1	Arihant Aalishan - I	Kharghar	449,149	152,345	34%	381	137	36%	9%	7,818	1,191	293	898
		Arihant Aalishan - II	Kharghar	544,692	-	0%	356		0%	0%			-	-
	2	Arihant Anshula	Taloja (Nr Kha	509,483	207,718	41%	504	230	46%	41%	4,018	835	491	343
	3	Arihant Anaika - I	Taloja (Nr Kha	201,289	93,248	46%	188	95	51%	45%	4,061	379	127	252
		Arihant Anaika - II	Taloja (Nr Kha	186,808		0%	160		0%	0%			-	-
	4	Arihant Arshiya - I	Khopoli	358,718	256,050	71%	522	380	73%	100%	2,963	759	672	87
		Arihant Arshiya - II	Khopoli	148,052	83,483	56%	251	142	57%	54%	3,010	251	182	69
		Arihant Arshiya - III	Khopoli	61,530	-	0%	67	0	0%	10%	-	-	-	-
		Arihant Arshiya - IV	Khopoli	908,342	-	0%	1608	0	0%	0%	-	-	-	-
	5	Arihant Anmol - III	Badlapur	116,156	66,318	57%	149	92	62%	20%	3,376	224	135	88
	6	Arihant Aloki - I	Karjat	240,758	57,470	24%	246	66	27%	31%	3,345	192	92	100
		Arihant Aloki - II	Karjat	111,299		0%	75		0%	0%			-	-
	7	Arihant Amisha - I	Taloja	134,960	89,075	66%	176	119	68%	95%	3,278	292	242	50
		Arihant Amisha - II	Taloja	283,530		0%	377		0%	0%			-	-
8	Arihant Aarohi - I	Thane Shil Ro	210,192	159,294	76%	223	175	78%	84%	4,822	768	704	64	
	Arihant Aarohi - II	Thane Shil Ro	51,990	7,951	15%	37	6	16%	0%	4,760	38	6	32	
9	Arihant Akanksha	Panvel	3,030,000	268,309	9%	2600	227	9%	0%	5,566	1,493	288	1,205	
			7,546,948	1,441,261	19%	7920	1669	21%		4,456	6,422	3,233	3,189	
Jodhpur	1	Arihant Adita - I	Jodhpur	506,941	448,938	89%	408	360	88%	100%	2,230	1,001	900	102
		Arihant Adita - II	Jodhpur	180,330	86,615	48%	164	79	48%	84%	2,533	219	186	33
		Arihant Adita - III	Jodhpur	187,875	104,245	55%	165	93	56%	82%	2,635	275	204	71
		Arihant Adita - IV	Jodhpur	133,920	36,230	27%	82	22	27%	17%	2,672	97	19	78
		Arihant Adita - V	Jodhpur	299,070	10,970	4%	236	9	4%	0%	2,250	25	-	25
	2	Arihant Ashray	Jodhpur	39,000	38,350	98%	123	119	97%	0%	2,021	78	6	71
	3	Arihant Aangan	Jodhpur	45,600	29,640	65%	121	79	65%	25%	2,127	63	18	45
	4	Arihant Aanchal - I	Jodhpur	478,800	367,200	77%	532	408	77%	12%	2,089	767	140	628
		Arihant Aanchal - II	Jodhpur	1,612,800	-	0%	1792		0%	0%		-	-	-
	5	Arihant Ayati	Jodhpur	210,421	59,186	28%	81	21	26%	69%	3,971	235	163	72
6	Arihant Aakarshan	Jodhpur	1,680,000		0%	825		0%	0%		-	-	-	
			5,374,757	1,181,374	22%	4529	1190	26%		2,336	2,759	1,636	1,123	
			12,921,705	2,622,635	20%	12449	2859	23%		3,501	9,181	4,869	4,313	

INR Mn (except as stated)	Q4 FY17	Q4FY16	Y-O-Y Change %	Q3 FY17	Q-O-Q Change %
Revenue	822.43	377.26	18%	369.94	22%
Total Expenditure	445.25	298.42	-51%	271.29	-36%
EBITDA	377.18	78.84	278%	98.65	182%
EBITDA Margin (%)	45.86%	20.90%	19%	26.67%	-28%
Interest	40.31	8.38	281%	29.63	-64%
Depreciation	2.61	2.79	-106%	2.57	-98%
Other Income	5.14	6.14	-116%	2.4	14%
PBT	339.4	73.81	260%	68.85	293%
Tax	113	21.31	330%	17.5	446%
PAT	226.4	52.50	231%	51.35	241%
PAT Margin (%)	27.53%	13.92%	-2%	13.88%	-2%
Minority Interest	18.6	9.19	2%	1.4	1129%
Attributable PAT	207.8	43.31	280%	49.95	216%
EPS	5.05	1.05	281%	1.21	217%

Particulars	FY 16	FY 17	Y-O-Y Change
Total Revenue	1,238	1,862	50%
Total Expenses	876	1219	39%
EBITDA	362	643	78%
EBITDA Margin (%)	29%	35%	18%
Depreciation	11	10	-9%
Interest & Finance Charges	37	101	173%
PBT	314	532	69%
Total Taxes	104	173	66%
PAT (Before Minority)	210	359	71%
Share of Minority	-20	-32	60%
Net Profit (Attributable)	190	327	72%
Net Profit Margin	15%	18%	14%
EPS (Basic)	4.63	7.94	71%



Company (INR Mn)	Net Worth	PAT (FY17)
Arihant Superstructures Limited	1134.31	266.19
Arihant Vatika Realty Private Limited	114.45	13.56
Arihant Abode Limited	1.28	0.09
Arihant Gruhnirman Private Limited	-1.66	-0.15
Arihant Aashiyana Private Limited	78.23	63.83
	1326.62	343.52

Net Worth : As per Standalone Balance Sheet of each Company. PAT is only for FY17.

@ Q3-2017

1156.83

34.51

@ Q2-2017

1122.33

47.47



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