

PTC India Registers Strong Performance for FY 17

“First tangible signs of group business strategies working in synergy; that is the essence of our performance during the year. The small steps taken during the last three to four years are now converting to revenue flows and shareholder value. The foundations that were built by PTC and its subsidiaries over a long horizon are now showing up as reliable and worthwhile building blocks for the future.”

Deepak Amitabh, Chairman & Managing Director, PTC India Ltd., said

Highlights-

Financial Performance (Consolidated)

- Profit After Tax Grows 24% to Rs.505.81 Crores
- Total Income from Operations Grows to Rs.15,310 Crores; Up by 14%
- EBITA Grows to Rs.1368.66 Crores; Up by 20%

Others-

- Declares 30% Dividend
- Trading Volume Grows 14% to 48 Billion Units

New Delhi, 27th May, 2017: PTC India Limited, the leading provider of power trading solutions in India, today announced its financial results for the fourth quarter and year ended 31st March, 2017.

FY17 vs. FY16 (Consolidated)

- **Total Income from Operations** grew by 14% to Rs.15,310 crores as against Rs.13447.39 crores in FY16
- **Earnings Before Interest and Taxation (EBITA)** grew by 20% to Rs.1368.66 crores as against Rs.1139.17 crores in FY16
- **Profit After Tax** grows 25% to Rs.505.81 crores as against Rs.406.26 crores in FY16
- **EPS** increased to Rs.14.01 as compared to Rs.10.9 in FY16
- **Volumes** increased by 14% to 48 Billion Units from 42 Billion Units in FY16



FY17 vs. FY16 (Standalone)

- **Total Income from Operations** grew by 12.8% to Rs.14074.8 crores as against Rs.12475.9 crores in FY16
- **Earnings Before Interest, Depreciation and Taxation (EBIDTA)** grew by 7% to Rs.409 crores as against Rs.381 crores in FY16
- **Profit After Tax** grows 24% to Rs.290.87 crores as against Rs.234.43 crores in FY16
- **EPS** increased to Rs.9.83 as compared to Rs.7.92 in FY16
- **Volumes** has increased by 14% to 48.3 Billion Units from 42.3 Billion Units in FY16

Q4FY17 vs. Q4FY16 (Standalone)

- **Total Income from Operations** grew by 9.6% to Rs. 3269.2 crores as against Rs.2982.5 crores in FY16
- **Earnings Before Interest, Depreciation and Taxation (EBIDTA)** grew by 9.4% to Rs.120.73 crores as against Rs.110.35 crores in FY16
- **Profit After Tax** grows 121.8% to Rs.78.77 crores as against Rs.35.51 crores in FY16
- **EPS** increased to Rs.2.66 as compared to Rs.1.2 in FY16
- **Volumes** has increased by 3% to 10.1 Billion Units from 9.8 Billion Units in FY16

Operational developments

- PTC's contract for supplying 250 MW to Bangladesh has been extended for 6 months from 1st Feb, 2017 to 31st July, 2017
- 1200 MW Teesta-III Hydroelectric Project (HEP) has achieved COD on 28th Feb, 2017. The project has 6 units of 200 MW each, and is located in Sikkim. Power Marketing arrangements under a PPA with PTC.
- PTC will be the trading partner responsible for purchase and sale of power from wind power projects for the first ever auction conducted by SECI. The price discovered is fixed tariff of Rs. 3.46/unit for 25 years from 5 projects constituting 1050 MW
- Consulting services for energy audit and energy efficiency areas consolidate from earlier starts. Power procurement advisory for energy intensive units like refineries make further progress
- PTC Energy Limited (PEL) has executed 5 wind power projects aggregating to 238.8 MW in AP and Karnataka. Total PEL portfolio now stands at 288.8 MW

About PTC India Limited

PTC India Ltd., a Government of India initiative, is the pioneer in starting a power market in India. The Company has maintained its leadership position in power trading since inception. PTC has also been mandated by the Government of India to trade electricity with Bhutan, Nepal and Bangladesh.





The trading activities undertaken by PTC include long term trading of power generated from large power projects as well as short term trading arising as a result of supply and demand mismatches, which inevitably arise in various regions of the country. The Company is credited with a number of products in the electricity trading market to meet the divergent needs of the customers. Driven by the vision to shape a vibrant power market, PTC has been providing value-focused services to its clients and has built trust as a reliable partner. The electricity traded from cross border resources is a significant component of the total electricity traded by the Company.

PTC is a unique example of a successful public-private partnership with major PSUs of the Ministry of Power, Government of India as promoters and a widely held ownership interest. The diverse composition of its Board of Directors includes eminent people as independent directors.

PTC has achieved its leadership position in the power market by adhering to its core value of transparency and keeping customer's needs at the center.

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