

# Grauer & Weil (India) Limited CHEMICALS | ENGINEERING | PAINTS | LUBE | REAL ESTATE

30-05-2017

To,
The Deputy General Manager,
Corporate Relationship Department,
BSE Limited,
Mumbai - 400 001.

Security Code: 505710

Reg.: Outcome of the Board Meeting held on 30-05-2017

Dear Sir,

The following is the outcome of the Board Meeting held on 30<sup>th</sup> May, 2017:

1. The Board of Directors have considered, adopted and approved the Standalone and Consolidated Audited Financial Results of the Company for the Quarter and Year ended 31<sup>st</sup> March, 2017.

Accordingly, pursuant to Clause 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the following:

- Standalone and Consolidated Audited Financial Results of the Company for the Quarter and Year ended 31<sup>st</sup> March, 2017.
- Auditors' Report on the Standalone Financial Results of the Company for the Financial Year ended 31<sup>st</sup> March, 2017.
- c. Auditors' Report on the Consolidated Financial Results of the Company for the Financial Year ended 31<sup>st</sup> March, 2017.

We hereby declare that the Audit Report issued by M/s M. M. Nissim & Co., Chartered Accountants (Firm Registration No. 107122W) on Standalone and Consolidated Annual Audited Financial Results of the Company for the Financial Year ended 31<sup>st</sup> March, 2017 is with unmodified opinion.

- 2. The Board of Directors, subject to approvals of the Shareholders at the ensuing Annual General Meeting, has recommended the payments of Final Dividend @ 40% i.e. 40 paisa per equity share of Re. 1/- each for the Financial Year 2016-17, to all those Shareholders whose names appears on the Record Date, for Dividend purposes.
- 3. The 59<sup>th</sup> Annual General Meeting of the Company is proposed to be held on Monday, 25<sup>th</sup> September, 2017.
- 4. The Board has appointed Mrs. Pallavi More as an Additional Director.
- 5. The Board has appointed Mr. Yogesh Samat an Additional Director (Independent Director).

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6. The Register of Members and Share Transfer Books of the Company shall remain closed from 20<sup>th</sup> September, 2017 to 25<sup>th</sup> September, 2017, both days inclusive, for Dividend purposes.

Kindly take the same on your record and acknowledge.

Thanking you,

Yours faithfully,

FOR GRAUER & WEIL (INDIA) LIMITED

**COMPANY SECRETAY** 



### GRAUER & WEIL (INDIA) LIMITED REGD. OFFICE: AKURLI ROAD, KANDIVALI (EAST), MUMBAI 400 101

### CIN - L74999MH1957PLC010975

### STATEMENT OF FINANCIAL RESULTS

FOR THE QUARTER & YEAR ENDED 31ST MARCH, 2017

Rs. In Lacs

SR. NO.	. PARTICULARS	STANDALONE RESULTS				CONSOLIDATED RESULTS		
		QUARTER ENDED			YEAR E		YEAR ENDED	
		31-Mar-17	31-Dec-16 UNAUDITED	31-Mar-16	31-Mar-17 AUDI	31-Mar-16	31-Mar-17 AUDI	31-Mar-16
	Income from Operations		ONAUDITED		AODI	ILD	AODI	ILD
•	Gross Sales/ Income from Operations	15,480	13,315	15,294	52,878	49,774	52,956	49,983
	Less: Excise Duty	1,291	1,089	1,188	4,394	3,999	4,394	3.99
	Less: Trade Discount	1,703	1,184	1,228	5,196	4,508	5,196	4,50
	a) Net Sales/Income from Operations	12,486	11,042	12,878	43,288	41,267	43,366	41,47
	b) Other Operating Income	354	191	489	906	1,019	906	1,01
	Total Income from Operations (net)	12,840	11,233	13,367	44,194	42,286	44,272	42,49
2	Expenditure	,						, , , , ,
	a) Cost of materials consumed	6,754	5,084	5,739	21,564	19,526	21,564	19,52
	b) Purchases of stock-in-trade	74	54	93	221	258	282	25
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(560)	713	815	(603)	534	(629)	57
	d) Employee benefits expense	1,313	1,362	1,389	5,276	5,071	5,331	5,13
	e) Depreciation and amortisation expense	355	346	351	1,388	1,417	1,389	1,41
	f) Other expenses	3,084	2,086	3,018	9,047	9,366	9,163	9,33
	Total expenses	11,020	9,645	11,405	36,893	36,172	37,100	36,24
3	Profit from operations before Other income, finance costs & exceptional items (1-2)	1,820	1,588	1,962	7,301	6,114	7,172	6,24
4	Other Income	46	112	83	283	514	310	44
5	Profit from ordinary activities before finance costs & exceptional items (3 + 4)	1,866	1,700	2,045	7,584	6,628	7,482	6,68
6	Finance Costs	165	133	188	597	883	599	88
7	Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	1,701	1,567	1,857	6,987	5,745	6,883	5,80
8	Exceptional items	-	×	248	-	486	- 1	23
9	Profit from ordinary activities before Tax (7 - 8)	1,701	1,567	1,609	6,987	5,259	6,883	5,56
10	Tax expense							
	- Current	481	411	511	1,833	1,312	1,833	1,31
	- Deferred	138	(72)	77	30	42	30	4
11	Net Profit from ordinary activities after Tax (9 - 10)	1,082	1,228	1,021	5,124	3,905	5,020	4,21
12	Extraordinary items (Net of tax expense)	-	-	9-	-		-	-
13	Net Profit for the period (11 - 12)	1,082	1,228	1,021	5,124	3,905	5,020	4,21
14	Paid up equity share capital (Face value of Re.1/- each)	2,267	2,267	2,267	2,267	2,267	2,267	2,26
15	Reserves & Surplus				26,876	22,887	26,449	22,79
16	Earnings Per Share ( EPS)  - Basic and Diluted EPS (not annualised*)	0.48	0.54 *	0.45	2.26	1.72	2.21	1.8



		STANDALONE RESULTS CONSC						Rs. In Lacs
SR. NO.	. PARTICULARS	C	UARTER ENDER		YEAR ENDED		YEAR ENDED	
		31-Mar-17	31-Dec-16	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16
		UNAUDITED			AUDITED		AUDITED	
1	Segment Revenue							
	a) Chemicals	8,430	7,603	8,483	30,675	29,631	30,780	29,76
	b) Engineering	1,214	1,309	2,168	3,460	3,840	3,460	3,84
	c) Shoppertainment	715	712	793	2,543	2,465	2,543	2,46
	d) Paints	2,266	1,413	1,810	6,672	5,753	6,672	5,75
	e) Oils	236	247	237	994	1,005	994	1,00
	Total	12,861	11,284	13,491	44,344	42,694	44,449	42,83
	Add/(Less): Unallocable	25	61	(41)	133	106	133	10
	Total Income	12,886	11,345	13,450	44,477	42,800	44,582	42,93
2	Segment results							
-	{Profit/(Loss) before Tax and Interest from each segment}					l l		
	a) Chemicals	2,061	1,429	2,025	7.742	8.176	7.640	8.4
	b) Engineering	5	251	224	293	(455)	293	(4:
	c) Shoppertainment	368	442	374	1,347	1,136	1,347	1,1
	d) Paints	87	103	143	505	(227)	505	(2)
	e) Oils	32	48	31	189	145	189	14
	Total	2,553	2,273	2,797	10,076	8,775	9,974	9,0
	Less:	,	_,	_,	,	3,	,,,,,	-3
	(i) Interest	165	133	188	597	883	599	8
	(ii) Other unallocable expenditure, net off unallocable income	687	573	1,000	2,492	2,633	2,492	2,63
	Total Profit Before Tax	1,701	1,567	1,609	6,987	5,259	6,883	5,5
3	Capital Employed							
3	(Segment Assets Less Segment Liabilities)		1					
	a) Chemicals	8,491	8,903	10,245	8,491	10,245	8,064	10.1
	b) Engineering	596	762	814	596	814	596	8
	c) Shoppertainment	8,991	9,252	10,334	8,991	10,334	8,991	10.3
	d) Paints	7,965	7,142	6,352	7,965	6,352	7,965	6,3
	e) Oils	382	273	282	382	282	382	0,3
	Total	26,425	26,332	28,027	26,425	28,027	25,998	27,9
	Add : Unallocable Corporate assets less Corporate Liabilities	2,718	2,831	(2,873)	2,718	(2,873)	2,718	(2,8
	Total Capital Employed	29,143	29,163	25,154	29,143	25,154	28,716	25,0



Rs. In Lacs

	STATEMENT OF ASSETS & LIABILITIES AS AT 31ST MARCH	STANDALON		CONSOLIDATED RESULTS	
one energy			NDED	YEAR ENDED	
SR. NO.	PARTICULARS	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16
		AUD	ITED	AUDIT	ED
Α	EQUITY AND LIABILITIES				
1	Shareholders' Funds			Section (C	
	Share Capital	2,267	2,267	2,267	2,267
	Reserves & Surplus	26,876	22,887	26,449	22,799
	Sub-total - Shareholders' funds	29,143	25,154	28,716	25,066
2	Non Current liabilities				
	Long Term Borrowings	39	29	39	29
	Deferred Tax Liabilities (net)	1,762	1,732	1,762	1,732
	Other Long Term Liabilities	1,925	1,653	1,925	1,653
	Long Term Provisions	1,614	1,308	1,614	1,308
	Sub-total - Non-current liabilities	5,340	4,722	5,340	4,722
3	Current Liabilities				
	Short Term Borrowings	1,931	2,555	1,931	2,560
	Trade Payables	a			
	Total outstanding dues to Micro Enterprises and Small Enterprises	602	155	601	155
	Total outstanding dues of Creditors other than Micro Enterprises and Small Enterprises	3,661	3,638	4,154	3,66
	Other Current Liabilities	3,288	2,691	3,289	2,691
	Short Term Provisions	1,726	868	1,726	868
	Sub-total - Current liabilities	11,208	9,907	11,701	9,939
	TOTAL - EQUITY AND LIABILITIES	45,691	39,783	45,757	39,727
	NAME OF THE PROPERTY OF THE PR			1 11	
В	ASSETS			1 11	
1	Non-current assets	1 1		1 11	
	Fixed Assets		00.070	04.000	00.070
	Tangible Assets	21,012	20,872	21,020	20,873
	Intangible Assets	101	119	101	119
	Capital Work-in-Progress	2	13	2	1;
	Non Current Investments	258	141	100	120
	Long Term Loans and Advances	1,197	1,463	1,198	1,46
	Other Non current assets	37	20	41	20
	Sub-total - Non-current assets	22,607	22,628	22,462	22,614
2	Current assets				
	Inventories	6,754	6,384	6,866	6,432
	Trade Receivables	7,374	8,138	7,424	7,904
	Cash and Bank balances	7,750	1,327	7,785	1,470
	Short Term Loans and Advances	1,054	1,101	1,060	1,10
	Other Current Assets	152	205	160	205
	Sub-total - Current assets	23,084	17,155	23,295	17,113
	TOTAL - ASSETS	45,691	39,783	45,757	39,727



#### Notes:

- 1) The above results have been reviewed by the Audit committee and taken on record by the Board of Directors at their Meeting held on 30th May, 2017.
- 2) The Board has decided to declare the dividend of 40 paise on a Re.1/- face value share.
- 3) Exceptional items in the previous year represents Dimunition in value of Investments Rs. 248 Lacs and amount paid towards Voluntary Retirement Scheme Rs. 238 Lacs.
- 4) Figures of the last quarter ending 31st March 2017 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the previous financial year.
- 5) In tems of SEBI Circular CIR/CFD/CMD/56/2016 dated 27 May, 2016 the Company hereby declares that the auditors have issued audit reports both for standalone and consolidated financial results with unmodified opinion for the year ended 31st March 2017.
- 6) Previous year's figures have been regrouped and/or rearranged wherever considered necessary.

For M M Nissim & Co.

N. Kashinati Partner

Place: Mumbai

Date: 30th May, 2017

By Order of the Board

Nirajkumar More Managing Director

Place: Mumbai

Date: 30th May, 2017

### M. M. NISSIM & CO.(Regd.) CHARTERED ACCOUNTANTS

Barodawala Mansion,B-Wing, 3<sup>rd</sup> Floor, 81, Dr. Annie Besant Road, Worli, Mumbai 400 018.

Tel.: +91 22 2496 9900 Fax :+91 22 2496 9995 E-mail : mail@mmnissim.com Website : www.mmnissim.com

## INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF GRAUER & WEIL (INDIA) LIMITED

- 1. We have audited the accompanying Statement of Standalone Financial Results of Grauer& Weil (Indai) Limited ("the Company") for the year ended 31<sup>st</sup> March, 2017 ("The Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, as modified by Circular No.CIR/CFD/FAC/62/2016 dated July 5, 2016.
- This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone financial statements which has been prepared in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued there under and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement. An audit includes examining, on a test basis, evidence supporting amounts disclosed in the Statement. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the significant accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
- 4. In our opinion and to the best of our information and according to the explanations given to us, the statement;
  - is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, as modified by Circular No.CIR/CFD/FAC/62/2016 dated July 5, 2016; and
  - ii. gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India, of the net profit and other financial information of the Company for the year ended 31<sup>st</sup> March, 2017.



5. The Statement includes the results of the Quarter ended 31<sup>st</sup> March, 2017 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For M. M. NISSIM & CO. Chartered Accountants (Firm's Registration No.107122W)

(N. KASHINATH)

Partner

Membership No. 036490

Place: Mumbai

Date: 30<sup>th</sup>May 2017

Barodawala Mansion,B-Wing, 3<sup>rd</sup> Floor, 81, Dr. Annie Besant Road, Worli, Mumbai 400 018.

Tel.: +91 22 2496 9900 Fax:+91 22 2496 9995 E-mail: mail@mmnissim.com Website: www.mmnissim.com

### INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF GRAUER & WEIL (INDIA) LIMITED

- We have audited the accompanying Statement of Consolidated Financial 1. Results of Grauer& Weil (India) Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates, for the year ended 31st March, 2017 ("The Statement"), being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 as modified by Circular No.CIR/CFD/FAC/62/2016 dated July 5, 2016. Statement, which is the responsibility of the Holding Company's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules there under and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.
- We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement. An audit includes examining, on a test basis, evidence supporting amounts disclosed in the Statement. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the significant accounting estimates made by the Management, as well as evaluating the overall presentation of the statement. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
- 3. We have relied on the audited financial statements of a subsidiary included in the consolidated financial results, whose financial statements reflect total assets of Rs.264.39 lacs as at 31<sup>st</sup>December, 2016, total revenues of Rs.242.98 lacs and net cash flows of Rs (30.84) lacs for the year ended on that date, as considered in the consolidated financial results. These financial statements have been audited by other auditor whose report has been furnished to us by the Management and our opinion, on the Statement, insofar as it relates to the amounts and disclosures included in respect of the subsidiary, is based solely on the report of the other auditor.
- 4. We did not audit the financial statements of certain subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs.104.32 lacs as at 31<sup>st</sup>December, 2016, total revenues of Rs.18.27 lacs and net cash flows of Rs (77.80) lacs for the year ended on that date, as considered in the consolidated financial results. The

Consolidated Financial Statements also include the Group's share of net profit of Rs 13.10 lacs for the year ended 31<sup>st</sup> March, 2017 in respect of an associate. These financial statements are unaudited and have been certified by the Management and our opinion, on the Statement, insofar as it relates to the amounts and disclosures included in respect of these subsidiaries and associate, is based solely on such unaudited financial statements..

- Our opinion on the Statement is not modified in respect of the above matters with regard to our reliance on the work done and the reports of the other auditors and the financial statements certified by the Management.
- 6. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors and the financial statements certified by the Management, referred to in Paragraph 3 and 4 above, the Statement;
  - i. includes the results of entities as given below:
    - a. Growel Chemicals Company Limited
    - b. Grauer& Weil (Shanghai) Limited
    - c. Grauer& Weil (UK) Limited
    - d. Poona Bottling Company Pvt. Ltd.(upto 2<sup>nd</sup> September, 2016)
  - ii. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, as modified by Circular No.CIR/CFD/FAC/62/2016 dated July 5, 2016; and
  - iii. gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India, of the net profit, and other financial information of the Group for the year ended 31<sup>st</sup> March, 2017.

For M. M. NISSIM & CO.
Chartered Accountants
(Firm's Registration No. 1071)

(Firm's Registration No.107122W)

(N. KASHINATH)

Partner

Membership No. 036490