

LT Foods Limited: Performance Highlights**Key Highlights**

- FY17 - Volume Growth of 27% and 14% for India and International market respectively and overall growth of 20% on Y-o-Y basis
- FY17 - Impressive EBITDA and Cash Profit growth of 11% and 9% respectively on Y-o-Y basis
- FY17 - Topline growth of 11.5% Y-o-Y basis outpacing total branded segment growth
- FY17 – PAT has increased by 77.6% (normalized growth Y-o-Y basis 11%) on Y-o-Y basis to 129 crores resulting in improvement in EPS to Rs. 4.40. EPS is based on fully diluted basis adjusted for the stock split from Rs. 10 per share to Rs.1 per share
- FY17 – Significant improvement in financial ratios. Debt/Equity reduced to 2.30 from 2.77.
- Q4 FY17 – Volume Growth of 12% for India market and overall growth of 7% Y-o-Y basis
- Q4 FY17 – Remarkable EBITDA growth of 13% Y-o-Y basis
- Q3 FY17 – Topline growth of 20% Y-o-Y basis

In INR Crores

Particulars	Q4FY17	Q4Y16	YoY%	Q3FY16	QoQ%	FY17	FY16	YoY%
Net Sales	968	806	20	800	21	3,322	2,980	11
EBITDA	112	99	13	101	10	403	363	11
PBT	59	50	18	47	28	195	163	19
PAT	38	(0.36)	-	32	17	129	72	78
Cash Profit	51	55	(7)	47	9	183	168	9

*All figures at Consol Level

Commenting on the performance Mr. Ashwani Arora, MD & CEO said:

“During the period under review, LT Foods has posted good results, despite of challenging environment. India and International sales volume has witnessed growth of 27% and 14% YoY respectively for the year ended 31st March, 2017. The growth has been driven by consistent brand investments and with the addition of new consumers in each segment not only India but globally as well. Further the Company has also entered into the new geographies.

The margins has also improved due to favorable product mix, scale and with continuous focus on efficiency initiatives.

Company will continuously focus on strengthening its consumer branded business, organic and value added business in India and globally.”

About LT Foods

LT Foods offers branded basmati rice, value-added staples and organic food. Its brands ‘Royal’ and ‘Daawat’ enjoys leading position in US and India respectively. While Basmati rice remains its core proposition, the Company’s vision is to emerge as a Global Specialty Food Company, admired for its wider range of quality products. Its integrated operations span the entire rice value chain – right from farm to fork. The Company has 5 state-of-the-art manufacturing units in India, 2 packaging facilities in US and in addition deploys 5 more third-party facilities to manufacture high quality food products. LT Foods operations include contract farming, procurement, storage, processing, packaging and distribution. It is also engaged in research and development to add value to rice and rice food products.

Safe harbor statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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