

HQ/CS/CL.24B/16205 04 June 2017

Sir,

Sub: Batelco and Tata Communications Sign Agreement to Expand the Reach of their Global Connectivity & Data Centre Solutions for Customers.

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,

For Tata Communications Limited

Manish Sansi

Company Secretary & General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

# **Press Release**



For immediate release 04 June, 2017

# Batelco and Tata Communications Sign Agreement to Expand the Reach of their Global Connectivity & Data Centre Solutions for Customers

\*\*Strategic Partnerships are Important Pillar of Batelco's Global Expansion Plans \*\*

Manama, Bahrain: Batelco, Bahrain's leading digital communications solutions provider and Tata Communications, a leading provider of A New World of Communications™, have signed an agreement further strengthening their partnership to extend the reach of their global data centre, cloud and connectivity solutions to their customers. Batelco has chosen Tata Communications as a cloud partner to ensure high levels of flexibility and reliability for its customers through Tata Communications' IZO™ Cloud Enablement Platform.

The agreement was signed by Batelco Chief Global Business Officer Adel Al-Daylami and Tata Communications' Senior Vice President for Middle East, Central Asia and Africa Radwan Moussalli, on the sidelines of International Telecoms Week (ITW) which took place in Chicago, USA from May 14 to 17.

Speaking following the event, Batelco Bahrain CEO Eng. Muna Al Hashemi said that forming strategic partnerships with world leading organisations such as Tata Communications is an important pillar of Batelco's global expansion plans and crucial in supporting Batelco's trusted and resilient networks. "Our global expansion strategy is designed to strengthen our global portfolio of services by ensuring the provision of reliable solutions both into and from Bahrain." she said.

Mr. Al-Daylami said that Batelco was very pleased to build on its established partnership with Tata Communications and extend Batelco's international reach and diversity. "The new agreement is also beneficial in supporting Tata Communications' requirements for reliable connectivity in the Middle East region as part of the company's IZO™ Internet WAN service."

"Batelco is pleased to be the partner of choice for global players such as Tata Communications, empowering their global networks through the provision of reliable and resilient solution" added Mr. Al-Daylami.

Tata Communications' game-changing IZO™ Cloud Enablement Platform empowers enterprises to connect and build their cloud, their way – be it private, public or hybrid. It is supported by Tata Communications' leading global infrastructure. Today, over 25% of the world's internet routes

travel over the company's network, which is the largest wholly-owned subsea cable network in the world.

The agreement allows Tata communications to extend its data centre footprint in locations like Bahrain, Jordon, among others enabled by Batelco. This allows Tata Communications' customers to have a one stop, seamless solution for their network, cloud and colocation requirements.

Mr. Moussalli said, "Our partnership with Batelco strengthens our commitment to providing the Middle East a gateway to international markets. Tata Communications' pioneering IZO™ Cloud Enablement Platform, and in particular IZO™ Internet WAN, harnesses our partnerships, global network and cloud expertise to make the Internet fit for business and help Batelco's customers accelerate their digital transformation. Batelco continues to be a trusted partner of choice for us as we work together to support enterprises in the region and globally on their digital transformation journey."

Batelco annually attends International Telecoms Week which is a key meeting point for the global wholesale telecommunications community. The event annually attracts over 5000 delegates from thousands of companies representing 150+ countries to meet and buy/sell voice and data products and services.

Batelco's service provisioning extends far beyond the shores of Bahrain; the company's global positioning ensures that Batelco is capable of offering world-class services to international customers.

## Caption:

- 1. Batelco Chief Global Business Officer Adel Al-Daylami and Tata Communications Senior Vice President for Middle East, Central Asia and Africa Radwan Moussalli following the signing of the agreement
- 2. Batelco Bahrain CEO, Eng. Muna Al Hashemi

#### -Ends-

This press release has been issued by Batelco Corporate Affairs department. For further information, please contact Batelco Public Relations Office Public.Relations@btc.com.bh / Fax +973 17611898

#### **About Batelco**

Batelco Group is headquartered in the Kingdom of Bahrain and listed on the Bahrain Bourse. Batelco has played a pivotal role in the country's development as a major communications hub and today is the leading integrated communications' provider, continuing to lead and shape the local consumer market and the enterprise ICT market. Batelco has been growing overseas via investing in other market-leading fixed and wireless operators.

Batelco Group has evolved from being a regional Middle Eastern operation to become a major communications company with direct and indirect investments across 14 geographies, namely Bahrain, Jordan, Kuwait, Saudi Arabia, Yemen, Egypt, Guernsey, Jersey, Isle of Man, Maldives, Diego Garcia, St. Helena, Ascension Islands and Falklands.

### www.batelcogroup.com

#### **About Tata Communications**

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to over 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice. Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

For more information, visit http://www.tatacommunications.com

\*TATA COMMUNICATIONS and TATA are trademarks of Tata Sons Limited in certain countries. IZO™ is a trademark of Tata Communications in certain countries.

#### Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at www.tatacommunications.com. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.

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