

HQ/CS/CL.24B/16209 10 June 2017

Sir,

Sub: Tata Communications and Alibaba Cloud partner to empower and transform global businesses.

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,

For Tata Communications Limited

Manish Sansi

Company Secretary & General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

## TATA COMMUNICATIONS

## For immediate release

PRESS RELEASE

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# Tata Communications and Alibaba Cloud partner to empower and transform global businesses

Tata Communications' IZO<sup>TM</sup> Private Connect service to enable high-speed, low latency access to Alibaba Cloud ExpressConnect to customers from over 150 countries

Shanghai - 10 June, 2017 - Today at Alibaba Cloud's Cloud Computing Conference in Shanghai, China, Tata Communications announced that it has partnered with Alibaba Cloud, the cloud computing arm of Alibaba Group, to enable customers from over 150 countries, including India, to connect to Alibaba Cloud's ExpressConnect via Tata Communications' IZO™ Private Connect service.

IZO™ Private Connect provides easy, hassle-free, superfast connectivity for global enterprises to Alibaba Cloud's Express Connect, which provides a reliable connection between the Virtual Private Clouds (VPC), the Internet and end-users' own networks.

"We look forward to working closely with Tata Communications in a bid to provide an exciting proposition with great connectivity for global enterprises wanting to enter China and for Chinese enterprises looking to go global with ease and convenience," said Yeming Wang, deputy general manager of Alibaba Cloud Global.

Alibaba Cloud provides a comprehensive range of cloud computing products in computing, database management, networking, security and storage that can be deployed globally. By accessing Alibaba Cloud Express Connect, a high-speed dedicated connection that securely links customers with their VPCs, and connecting through Tata Communications' IZO™ Private Connect service, enterprises can scale their cloud connectivity and enable rapid provisioning of capacity to Alibaba Cloud.

"We are confident that the partnership between Alibaba Cloud and Tata Communications will assist both of us to become true digital transformation partners for our customers, empowering them to expand to new geographies, boost productivity, safeguard their businesses against threats, and take customer experience to the next level. We look forward to offering more global organisations connectivity to Alibaba Cloud and to strengthening our presence in the Chinese market," said Genius Wong, President, Global Network, Cloud and Data Center Services at Tata Communications.

Tata Communications' game-changing IZO™ cloud enablement platform empowers enterprises to connect and build their cloud, their way - be it private, public or hybrid. It is underpinned by Tata Communications leading global network and partnerships. Today, over 25% of the world's internet routes

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## PRESS RELEASE

travel over the company's network, which is the largest wholly-owned subsea cable network in the world.

#### Ends...

#### **About Tata Communications**

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India. http://www.tatacommunications.com

#### Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at <a href="www.tatacommunications.com">www.tatacommunications.com</a>. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.