MSIL: CSL: NSE&BSE: 2017

1st July, 2017

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra – Kurla Complex

Bandra (E)

Mumbai - 400 051

General Manager

Department of Corporate Services

Bombay Stock Exchange Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai – 400 001

### **Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure – "A", a copy of press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For Maruti Suzuki India Limited

S. Ravi Aiyar

Executive Director (Legal)

& Company Secretary

Encl.: As above

# MARUTI SUZUKI INDIA LIMITED

CIN: L34103DL1981PLC011375

Registered & Head Office:

Maruti Suzuki India Limited,

1 Nelson Mandela Road, Vasant Kunj,

New Delhi 110070, India.

Tel: 011-46781000, Fax: 011-46150275/46150276

www.marutisuzuki.com

Gurgaon Plant:

Maruti Suzuki India Limited,

Old Palam Gurgaon Road,

Gurgaon 122015, Haryana, India.

Tel. 0124-2346721. Fax: 0124-2341304

Manesar Plant:

Maruti Suzuki India Limited,

Plot No.1, Phase 3A, IMT Manesar,

Gurgaon 122051, Haryana, India.

Tel: 0124-4884000, Fax: 0124-4884199

#### PRESS RELEASE

#### Maruti Suzuki sales in 1st Quarter, 2017-18 and June 2017

**New Delhi, July 1, 2017:** Maruti Suzuki India Limited, leader in passenger vehicles, sold a total of 394571 units in the quarter April-June 2017, growing 13.2% over the same period of last fiscal. This includes 368431 units in the domestic market, reflecting a growth of 14.3% over April-June 2016. Export during the quarter ending June 2017 was 26140 units.

The Company sold a total of 106394 units in June 2017, reflecting a growth of 7.6% over June 2016. Sales in June 2017 include 93263 units in the domestic market and 13131 units of exports. The Company had sold a total of 98840 units in June 2016.

## The sales figures for April-June Quarter and June 2017 are given below:

| Category :<br>Sub-segment              | Models   | June   |       |             | Till June |         |             | April'16 - |
|--|--|--------|-------|-------------|-----------|---------|-------------|------------|
| our orginalit                          |  | 2017   | 2016  | %<br>Change | 2017-18   | 2016-17 | %<br>Change | March'17   |
| A: Mini                                | Alto, WagonR                                     | 25524  | 27712 | -7.9%       | 103510    | 92723   | 11.6%       | 413981     |
| A: Compact                             | Swift, Ritz,<br>Celerio, Ignis,<br>Baleno, Dzire | 40496  | 39971 | 1.3%        | 155314    | 132225  | 17.5%       | 584850     |
| A: Super<br>Compact                    | Dzire Tour<br>(Old)                              | 124    | 2068  | 124         | **        | 7796    | 14          | 32612      |
| A: Mid-Size                            | Ciaz   | 3950   | 2800  | 41.1%       | 15698     | 13690   | 14.7%       | 64448      |
| Total A: Passenger Cars                |  | 69970  | 72551 | -3.6%       | 274522    | 246434  | 11.4%       | 1095891    |
| B: Utility vehicles                    | Gypsy, Ertiga,<br>Vitara Brezza,<br>S-Cross,     | 13879  | 9708  | 43.0%       | 57125     | 39348   | 45.2%       | 195741     |
| C: Vans                                | Omni, Eeco                                       | 9208   | 9874  | -6.7%       | 35739     | 36558   | -2.2%       | 152009     |
| Total domestic passenger vehicle sales |  | 93057  | 92133 | 1.0%        | 367386    | 322340  | 14.0%       | 1443641    |
| Light<br>Commercial<br>Vehicles        | Super Carry                                      | 206    | 麗     | 9400        | 1045      |         | 44          | 900        |
| TOTAL Domestic Sales                   |  | 93263  | 92133 | 1.2%        | 368431    | 322340  | 14.3%       | 1444541    |
| Total Export Sales                     |  | 13131  | 6707  | 95.8%       | 26140     | 26103   | 0.1%        | 124062     |
| Total Sales (Domestic + Export)        |  | 106394 | 98840 | 7.6%        | 394571    | 348443  | 13.2%       | 1568603    |

Note: Dzire and New Dzire Tour volumes reported as part of compact segment.