

MSIL: CSL: NSE&BSE: 2017

26th July, 2017

Vice President
National Stock Exchange of India Limited
"Exchange Plaza", Bandra – Kurla Complex
Bandra (E)
Mumbai – 400 051

General Manager
Department of Corporate Services
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001

Sub: Press Release

Dear Sir,

Please find enclosed herewith as Annexure – "A", a copy of press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For **Maruti Suzuki India Limited**



S. Ravi Aiyar
Executive Director (Legal)
& Company Secretary

Encl.: As above

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PRESS RELEASE

NEXA now set to redefine car service in India

***Plush workshops, digital “health cards” for cars and premium lounges
create the new experience***

New Delhi, July 26, 2017: NEXA, which has redefined the car purchase experience since its launch by Maruti Suzuki two years ago, is now set to take the car service experience to a new level. Using design, technology and experience, NEXA Service will take forward the original promise of pampering, innovation, “global” and excitement for car customers.

Customers can look forward to plush workshops that carry forward NEXA’s design theme of “prestigious monochrome.” Use of digital technology will ensure a seamless and personalized – welcome to each customer, with a dedicated service manager from start to finish. A premium lounge equipped with digital display will enable the customer to monitor the progress of his car, while large glass walls will allow him to view it live as it is serviced on the shop floor, all this in a relaxed and comfortable setting. Technology will be leveraged to enhance transparency, providing the customer information on nature of jobs being undertaken and costs in a convenient and paperless form.

Managing Director and CEO, Maruti Suzuki, Mr Kenichi Ayukawa said: *“About three years ago, we resolved to transform ourselves to redefine the customer experience and attract new categories of customers. NEXA was a first,*

important step in Maruti Suzuki’s transformation journey. It has been appreciated by customers. Listening to customers, we have now created NEXA Service to take forward that promise. Plush workshops with premium lounges and use of digital technology to enhance customer service and transparency will be the defining elements of NEXA Service. I am sure customers will like NEXA Service as well.”

The first NEXA Service workshop has been launched at Gurugram. NEXA Service will be expanded in phases, and Maruti Suzuki expects that nearly 300 NEXA Service workshops will be in operation by 2020.

Key highlights @NEXA Service

Technology:

- Diagnostic bay for Advanced Diagnosis
- Digital health card will show the vehicle health on several key parameters
- Use technology to digitally explain work to be undertaken on the car along with estimated cost
- Customer can order to watch live video of the car being serviced

Experience:

- Dedicated Service Managers central point of contact throughout car journey
- Online/phone appointment – no waiting as customer bay is pre-allocated for the appointed time
- Designated ‘job card opening bays’ where job cards are opened on tablets by dedicated Service Managers
- Digital signage to display car number of Appointed Customers
- Comfortable premium lounge area for waiting

Design:

- All new infrastructure built on global benchmarks
- Premium and plush. Carries forward the signature monochromatic theme

The NEXA Service Experience

Customers can make appointments with NEXA Service online or through the app. On arrival at the NEXA Service workshop, the boom barrier will open automatically (reading the RFID) and make way for the car to enter its designated service bay displaying the car registration number. The service manager, drawing on the history of the vehicle on his tablet and after discussion with the customer, will recommend the jobs to be carried out on the vehicle. A cost estimate will be shared on the tab. Once the customer approves, work begins on the car while the customer is ushered into the premium lounge.



NEXA Service delights with a Digital “Health Card” option for cars

For the first ever in India, customers will have the option to get a “health check” of their car at a dedicated “diagnostic bay” located within the NEXA Service workshop. Much like the health test report of an individual, a car health card will put out the car’s well-being on a range of parameters using digital tools. This unique, innovative option will give customers insights on how to care for their loved one (optional), and also make informed decisions on the jobs they want executed at the workshop.



Premium viewing

Received by a hostess at the premium lounge, the customer will be able to track progress of his car on a dedicated LED screen. Large glass walls at the lounge will offer a view of the car as it moves from one station to next on the shop floor. Once the car is done and ready, the dedicated service manager will inform the customer, and escort him to the vehicle delivery area. Customers can also opt to watch live video of the car being serviced, at their convenience.



Click here for hi-resolution images of NEXA Service workshop:

<https://www.flickr.com/photos/126049010@N03/sets/72157683131838612>