Near Chandivali Studio, Andheri (E), Mumbai-400072

July 18, 2017

MEPIDL/OUT/2017-18/622

Listing Department

National Stock Exchange of India Limited

Exchange Plaza, C-1 Block G,

Bandra Kurla Complex, Bandra (E),

Mumbai -400 051

Fax No. 022-26598120/38

Scrip Symbol: MEP

Corporate Relationship Department

BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai- 400001

Fax No. 022-22723121/3027/2039/2061

Scrip Code: 539126

Dear Sir,

Intimation regarding Credit Rating for Bank Limits -Regulation 30 of the SEBI (Listing Sub: Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, we would like to inform that Credit Analysis & Research Limited (CARE Ratings) has reaffirmed the Credit Ratings of the Bank Limits as follows:

| S. | Facilities | Amount | Ratings | Remarks |
|-----|------------------|-----------------|---------------------------|------------|
| No. | | (Rs. in Crores) | | |
| 1 | Long Term Bank | 386.00 | CARE BBB-; Stable | Reaffirmed |
| - | Limits | (reduced from | [Triple B Minus; Outlook: | |
| | 2 | Rs.400.00 Cr.) | Stable] | |
| 2 | Long-term/Short | 505 | CARE BBB-; Stable/CARE A3 | Reaffirmed |
| 1 | Term Bank Limits | (enhanced from | [Triple B Minus; Outlook: | |
| | | Rs.375 Cr.) | Stable/A Three] | |

A copy of the letter received from CARE Ratings is attached as Annexure I.

This is for your information and records.

Thanking You,

Yours faithfully,

For MEP INFRASTRUCTURE DEVELOPERS LIMITED

HARSHAD PUSALKAR

COMPANY SECRETARY

Encl.: a/a





Mr. Jayant Mhaiskar Managing Director, MEP Infrastructure Developers Limited 410, boomerang, Chandivali Farm Road, Near Chandivali Studio, Andheri (East), Mumbai – 400 072

July 18, 2017

Confidential

Dear Sir,

Credit rating for bank facilities

Please refer to our letter dated July 14, 2017 on the above subject.

- 1. The rationale for the ratings is attached as an Annexure I.
- 2. A write-up (press release) on the above ratings issued to the press is enclosed as Annexure II.

If you have any further clarifications, you are welcome to approach us.

Thanking you,

Yours faithfully,

[Pulkit Agarwal]
Assistant General Manager

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Annexure I

Rating Rationale

MEP Infrastructure Developers Limited

Ratings

| Facilities/Instruments | Amount (Rs. crore) | Rating ¹ | Rating Action Reaffirmed | |
|--------------------------------------|--|---|--------------------------|--|
| Long-term bank limits | 386.00 (reduced from Rs.400.00 cr.) | CARE BBB-; Stable [Triple B Minus; Outlook : Stable] | | |
| Long-term /Short-term bank limits | 505.00 (enhanced from Rs.375.00 cr.) | CARE BBB-/CARE A3 [Triple B Minus; Outlook: Stable/A Three] | Reaffirmed | |
| Total | 891.00 (Rupees Eight hundred and Ninety One crore only) | | | |

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The reaffirmation of ratings assigned to bank facilities of MEP Infrastructure Developers Limited (MEP) continues to derive strength from well established & experienced promoters having proven track record in execution of toll collection projects, geographical diversification in toll collection projects and achieving financial closure for all of the 6 HAM projects.

The ratings strength continues to be tempered by moderate financial risk profile & debt protection metrics, project execution risk related to Hybrid Annuity Model (HAM) projects and inherent risk related to execution of large Engineering Procurement Construction (EPC) orders and toll-based revenue model.

Ability of MEP to deleverage its capital structure, outcome on pending claims with respective concessionaire authorities are key rating sensitivities. Further, execution of HAM projects within envisaged time & cost would also be key rating sentivity.

Analytical approach: Consolidated

The rating on bank loan facilities of MEP is arrived by taking consolidated view of MEP's operations. The operations of MEP and its subsidiaries are closely linked and same is underpinned by centralized management and common treasury functions among various entities through which it operates in toll collection business. In addition to it, MEP has given unconditional & irrevocable corporate guarantee to lenders of underlying Special Purpose Vehicles (SPVs) towards timely debt servicing.

Applicable Criteria

H

CARE's criteria on assigning Outlook to Credit Ratings
CARE's policy on Default Recognition
Factoring Linkages in Ratings

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¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications

CARE's methodology for Short-term Instruments Financial ratios - Non-Financial Sector CARE's methodology for Infrastructure sector CARE's methodology for Toll Road Projects

Background

Incorporated in 2002, MEP Infrastructure Developers Limited (MEP) principally undertakes road project contracts for toll collection and OMT (Operate, Maintain & Transfer). These projects are in period of one year to sixteen years. The company at standalone level executes toll collection projects with tenure of upto one to three years. In case of projects beyond one to three years are executed through Special Purpose Vehicles (SPVs).

The financing of these SPVs is actively managed by MEP, which has substantial exposure in the form of investments as well as advances. Additionally, the company is undertaking road BOT project through its subsidiary (Baramati Tollway Private Limited) in Maharastra.

Also, the group through its subsidiary MEP Highway Solutions Private Limited does in-house Engineering Procurement Construction (EPC) towards repair and maintenance work of roads as a part of some of the contracts awarded to few SPVs.

During FY17, MEP ventured into implementation of road projects through Hybrid Annuity Mode (HAM). The company made a bid for eight projects but bagged six projects.

MEP entered into joint venture (74: 26 & 60:40) with Sanjose India Infrastructure & Construction Private Limited (SIIL), Indian subsidiary of Group San Jose, Spain towards bidding for HAM projects. Group San Jose was founded in 1962 in Pontevedra as a company devoted to the construction and rehabilitation. The Group is present (through Carlos Casado S.A.) on the Buenos Aires Stock Exchange (since 1958) and New York Stock Exchange (since 2009). The Group is a diversified global company in over 20 countries around Europe, America, Asia and Africa.

Credit Risk Assessment

M

Well established & experienced promoters in the infrastructure - Road sector

The MEP group is promoted by Mr Jayant Mhaiskar and Mr Dattatray Mhaiskar (Chairman), who are among the original promoters of Ideal Road Builders Pvt. Ltd which has been involved in execution of BOT projects since the first ever BOT project of the country namely the "Thane-Bhiwandi Bypass Phase—I" in the state of Maharashtra. The company itself has a decade long experience in toll

collection and maintenance activities with presence at Pune and Mumbai entry points (Airoli, Vashi, Mulund, LBS Marg and Dahisar) since 2002.

Geographical diversification in toll collection projects

MEP operates in three key segments short-term toll collection, long-term toll collection & OMT projects. In short-term and long-term toll collection projects, the equity contribution is low and there is no requirement towards upfront payment to be made to Authority. However, the company has to provide security deposit and performance guarantee for the project. The company funds the payment of security deposit through working capital loan.

In OMT projects the company executes orders majorly from National Highway Authority of India (NHAI, rated CARE AAA/CARE A1+) however certain projects are allocated by State Government through State road Development Corporation (SRDC) or Public Works Department (PWD). The concession fee is payable from the cash flows of toll collection on a monthly instalment basis. The company (along with its SPVs) has toll collection contracts spread across the country diversifying its

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cash flows geographically and providing it immunity over any political or social resistance towards toll payment in any specific region.

Below is the break-up of revenue contribution:

| Particulars | 31/03/2016 | 31/03/2017 |
|--------------------------------|------------|------------|
| Short term toll collection (%) | 32.60 | 37.50 |
| Long term toll collection (%) | 19.00 | 10.50 |
| OMT (%) | 48.30 | 48.50 |
| EPC (%) | - | 3.50 |
| Total | 100 | 100 |

As on March 31, 2017, the company had 12 toll collection projects across 7 states, 3 OMT projects, one BOT project and six HAM projects.

Execution risk associated with implementation of HAM projects

During FY17, MEP through its subsidiaries bagged six out of eight HAM projects in states of Maharastra and Gujarat. These projects are awarded by Ministry of Road Transport and Highways and NHAI.

As per the HAM, the developers with lowest EPC cost and O&M expense for the first year after Commercial Operation Date (COD) is awarded the projects. The group bidded O&M expenses in range of Rs. 6.30-6.70 crore for the said period.

The HAM projects require initial capex wherein 60% of project cost is financed by the developer and is to be recovered as bi-annual payments from the authorities over 15 years. Out of total project cost, the balance 40% is invested by the concessionaire authority during the construction period in equal instalments linked to milestones. The developer also gets biannual O&M payments over 15 years against the initial investment of 60% made by the company.

The toll collection responsibility on the stretches developed under HAM lies with the authority.

The total Bid Project Cost for these projects is Rs. 3,836.39 crore to be funded through debt of Rs. 1,652.30 crore, equity of Rs. 601.55 crore and government support/grant of Rs. 1,583.13 crore. MEP entered into JV with SIIL in 74:26 ratio in projects in Maharashtra and 60:40 ratio in projects in Gujarat. Out of total equity contribution of Rs. 601.55 crore, MEPs share for HAM project is Rs. 417.67 crore and balance of Rs. 183.88 crore is of SIIL. As on March 17, 2017 MEP infused Rs. 217 crore towards its equity contribution in HAM projects and SIIL infused Rs. 70 crore. The company has achieved financial closure of all HAM projects.

MEP has furnished unconditional, irrevocable and continuing corporate guarantee to lenders where financial closures has been achieved towards fulfilling any shortfall in the project.

MEP as a group has been majorly into business of tolling and OMT. The group does not have any prior experience in implementing EPC orders of such scale. Thus, the operational performance of the company is highly exposed to inherent risk associated with execution of EPC orders.

In order to mitigate it, MEP would be entering into long term contract with major suppliers of raw material (i.e. cement and steel) for HAM projects. The group expects to negotiate lower rates for raw material and other operating costs on basis of proposed scale of operations.

In addition to it, post 60 days from appointment date in HAM projects the company would be eligible to receive 10% of bidded cost as mobilisation advance (interest bearing at Bank rate of around 7% p.a.) from authority against furnishing of bank guarantee. The company is in process of applying for mobilisation advance with the authority for Nagpur-I and II. The physical progress in both these projects is about 10.03% as on May 31, 2017.

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CARE Ratings Limited
(Formerly known as Credit Analysis & Research Limited)

J

Moderate financial risk profile and debt coverage indicators

At consolidated level, the net worth of MEP is negative. However, at standalone level, it continues to have moderate overall gearing ratio of about 1.34 as on March 31, 2017. At consolidated level, Total Debt to Gross cash accruals of the company is high at 3.27 times as on March 31, 2017. The major portion of total debt comprises borrowings towards Mumbai Entry Point project. The entire concession fees for the project were to be paid in advance as per the agreement with authority resulting higher debt levels of the company. However, interest coverage ratio of the company improved from 2.49 times in FY16 to 2.79 times in FY17 on account of lower interest and finance expenses.

A few SPVs of the company witnessed lower than expected traffic (due to demonetisation & slowdown in economic environment) on the project stretch resulting in weakening of liquidity profile of those companies. Moreover, these companies are required to meet annual premium/concessionaire fee payment to respective concessionaire authority which further puts pressure on liquidity profile of these companies. During FY17 RTPL announced that the company and NHAI as part of amicable settlement process mutually agreed for handover of operations of toll plaza facilities to NHAI. RTPL was unable to implement the toll notification towards collection of dues from certain State operated transport agencies in Tamil Nadu. Thus, the SPVs have to rely on timely support from holding company (i.e. MEP) to meet cashflow mismatches.

As on March 31, 2017, the equity investment in SPVs was Rs.505.81 crore and the loans & advances to group companies was Rs.166.70 crore. Further, at consolidated level the company reported total debt of Rs.3225.08 crore and T. Net worth is in negative as on March 31, 2017.

The promoters of MEP raised around Rs. 200 crore towards pledging of shares.

The group plans to raise around Rs. 1,200 crore through InvIT in projected years. However, fructification of group's plan of fund raising arrangements remains to be seen.

Inherent revenue risk associated with toll-based road projects

With major part of cash outlay being fixed in nature in the form of payments to the concession authority, committed maintenance cost and interest rates; MEP's cash flows of toll based projects are inherently sensitive to traffic growth, traffic composition, traffic diversion to any alternative routes, interest rate changes etc. MEP's cash flows are further exposed to risks arising out of change in government policies, local issues in the vicinity of toll plazas and political/local resistance towards toll payments. Any adverse variation in any of these parameters may impact debt servicing ability of the company.

Prospects

India has one of the largest road networks in the world, aggregating 4.7 million kms. Roads constitute the most common mode of transportation. Roads account for around 85% of passenger traffic and 60% of the freight traffic in the country. In India, National Highways, with a length around 79,000 kms, constitute a mere 2% of the road network, but carry about 40% of the total road traffic. Road activity has seen a sharp spike in past few years, aided by improved and better connectivity between cities, towns and villages in the country. The Government has set aside 20% of the investment of USD 1 trillion reserved for infrastructure during 2012-17 to develop roads. The value of roads and bridges infrastructure in India is projected to grow at a CAGR of 17.4% from USD 6.9 Bn in FY2009 to USD19.2 Bn by FY2017. Thus, companies like MEP would benefit from such initiatives.

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Financial Performance (Consolidated)

| | | | (Rs.crore) |
|--|-----------------------|-----------------------|-----------------------|
| For the period ended, | 31/03/2015 (12m,A) | 31/03/2016 (12m,A) | 31/03/2017 (12m,A) |
| Working Results | | (2211)24 | (12/11/2/) |
| Total Operating income | 2,039.81 | 1976.20 | 1814.87 |
| PBILDT | 475.68 | 1601.80 | 1374.93 |
| Interest & Finance charges | 403.61 | 642.19 | 493.09 |
| Depreciation | 179.94 | 1012.19 | 868.01 |
| PBT | -109.58 | -50.18 | 171.86 |
| PAT (after deferred tax) | -115.33 | -36.85 | 108.44 |
| Gross Cash Accruals | 46.00 | 928.90 | 1029.13 |
| Financial Position | | | |
| Equity Capital | 111.49 | 162.57 | 162.57 |
| Tangible Networth | -232.45 | -138.96 | -34.10 |
| Total Debt | 3,394.81 | 3074.33 | 3225.08 |
| Total capital employed | 3,126.94 | 2,935.37 | 3,190.98 |
| Key Ratios | | · | • |
| Growth | | | |
| Growth in Total income (%) | 64.54 | -3.12 | -8.16 |
| Profitability | | | |
| PBILDT/Total Op. income (%) | 23.32 | 81.05 | 75.76 |
| PAT (after deferred tax)/ Total income (%) | -5.65 | -1.86 | 5.98 |
| ROCE (%) | 9.57 | 20.23 | 23.32 |
| Solvency | | | |
| Debt Equity ratio (times) | -ve | -ve | -ve |
| Overall gearing ratio (times) | -ve | -ve | -ve |
| Interest coverage (times) | 1.18 | 2.49 | 2.79 |
| Term debt/Gross cash accruals (year) | 69.29 | 3.04 | 3.07 |
| Total debt/Gross cash accruals (year) | 73.79 | 3.31 | 3.27 |
| Liquidity | | | |
| Current ratio (times) | 0.46 | 0.29 | 0.54 |
| Quick ratio (times) | 0.46 | 0.29 | 0.54 |
| Avg. Collection Period (days) | 5 | 2 | 4 |
| Avg. Creditors (days) | 47 | 1303 | 1479 |
| Op. cycle (days) | -43 | -1301 | -1475 |

A: Audited UA: Unaudited

H

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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^{*} The financials for FY16 & FY17 are prepared as per IND-AS, hence are not comparable with previous years.

Details of rated bank facilities

1. Long term bank facilities

1. A. Fund based limits

(Rs. crore)

| S.No. | Name of Lender | CC/WCDL* |
|-------|---------------------|----------|
| 1. | Allahabad Bank | 25.00 |
| 2. | Canara Bank | 35.00 |
| 3. | IDBI Bank | 175.00 |
| 4. | Bank of India | 75.00 |
| 5. | Bank of Maharashtra | 10.00 |
| 6. | IFCI Ltd. | 50.00 |
| 7. | Indusind Bank | 16.00 |
| | Total | 386.00 |

^{*-}CC=Cash Credit WCDL= Working Capital Demand Loan

Total long term facilities (1.A) = Rs. 386.00 crore

2. Long/Short term instruments

2.A. Non Fund based limits

(Rs crore)

| Sr. No. | Lender | ., : | LC/BG |
|---------|---------------------|------|--------|
| 1. | Allahabad Bank | | 100.00 |
| 2. | IDBI Bank | | 125.00 |
| 3. | Bank of India | | 100.00 |
| 4. | Bank of Maharashtra | | 50.00 |
| 5. | Yes Bank | | 59.00 |
| 6. | Bank of Baroda | | 71.00 |
| | Total | | 505.00 |

^{*}LC: Letter of Credit; BG: Bank Guarantee

Total long/short term instruments (2.A.) = Rs. 505.00 crore

Total rated facilities (1.)= Rs. 891.00 crore

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Annexure II

Press Release

MEP Infrastructure Developers Limited

Ratings

| Facilities/Instruments | Amount (Rs. crore) | Rating | Rating Action | |
|--------------------------------------|---|---|---------------|--|
| Long-term Bank Limits | 386.00 (reduced from 400.00) | CARE BBB-; Stable [Triple B Minus; Outlook : Stable] | Reaffirmed | |
| Long-term /Short-term Bank Limits | 505.00 (enhanced from 375.00.) | CARE BBB-/CARE A3 [Triple B Minus; Outlook: Stable/A Three] | Reaffirmed | |
| Total | 891 (Rupees Eight hundred and Ninety One crore only) | | | |

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key rating drivers

The reaffirmation of ratings assigned to the bank facilities of MEP Infrastructure Developers Limited (MEP) continues to derive strength from well established & experienced promoters having proven track record in execution of toll collection projects, geographical diversification in toll collection projects and achieving financial closure for all of the 6 HAM projects.

The ratings strength continues to be tempered by moderate financial risk profile & debt protection metrics, project execution risk related to Hybrid Annuity Model (HAM) projects and inherent risk related to execution of large Engineering Procurement Construction (EPC) orders and toll-based revenue model.

Ability of MEP to deleverage its capital structure, outcome on pending claims with respective concessionaire authorities are the key rating sensitivities. Furthermore, execution of HAM projects within envisaged time & cost would also be the key rating sensitivity.

Detailed description of the key rating drivers

Key rating strengths

M

Well established & experienced promoters in the infrastructure - road sector

The MEP group is promoted by Mr Jayant Mhaiskar and Mr Dattatray Mhaiskar (Chairman), who are among the original promoters of Ideal Road Builders Pvt. Ltd which has been involved in execution of BOT projects since the first ever BOT project of the country namely the "Thane-Bhiwandi Bypass Phase—I" in the state of Maharashtra. The company itself has a decade long experience in toll collection and maintenance activities with presence at Pune and Mumbai entry points (Airoli, Vashi, Mulund, LBS Marg and Dahisar) since 2002. The company successful completed Initial Public Offer (IPO) issue on April 21, 2015 with a price band of Rs.63-65 per share. The issue size was of Rs.324 crore.

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Geographical diversification in toll collection projects

MEP operates in three key segments short-term toll collection, long-term toll collection & OMT projects. The company (along with its SPVs) has toll collection contracts spread across the country diversifying its cash flows geographically and providing it immunity over any political or social resistance towards toll payment in any specific region.

Industry Prospects

India has one of the largest road networks in the world, aggregating 4.7 million kms. Roads constitute the most common mode of transportation. Roads account for around 85% of passenger traffic and 60% of the freight traffic in the country. In India, National Highways, with a length around 79,000 kms, constitute a mere 2% of the road network, but carry about 40% of the total road traffic. Road activity has seen a sharp spike in the past few years, aided by improved and better connectivity between cities, towns and villages in the country. The Government has set aside 20% of the investment of USD 1 trillion reserved for infrastructure during 2012-17 to develop roads. The value of roads and bridges infrastructure in India is projected to grow at a CAGR of 17.4% from USD 6.9 Bn in FY2009 to USD19.2 Bn by FY2017. Thus, companies like MEP would benefit from such initiatives.

Key rating weakness

M

Execution risk with implementation of HAM projects

During FY17 (refers to the period April 1 to March 31), MEP through its subsidiaries bagged six out of eight HAM projects in states of Maharastra and Gujarat. These projects are awarded by Ministry of Road Transport and Highways and NHAI. MEP as a group has been majorly into business of tolling and OMT. The group does not have any prior experience in implementing EPC orders of such scale. Thus, the operational performance of the company is highly exposed to inherent risk associated with execution of EPC orders. In order to mitigate it, MEP would be entering into long term contract with major suppliers of raw material (i.e. cement and steel) for HAM projects. Also, the group would benefit from proven track record of Sanjose India Infrastructure & Construction Private Limited (SIIL, joint venture partner for HAM projects & Indian subsidiary of Group San Jose, Spain) in executing EPC orders of such scale across different countries/regions.

Moderate in financial risk profile and debt coverage indicators

At a consolidated level, the net worth of MEP is negative. However, at standalone level, it continues to have moderate overall gearing ratio of about 1.34 as on March 31, 2017. At consolidated level, Total Debt to Gross cash accruals of the company is high at 3.27 times as on March 31, 2017. The major portion of total debt comprises of borrowings towards Mumbai Entry Point project. The entire concession fees for the project were to be paid in advance as per the agreement with authority resulting higher debt levels of the company. However, interest coverage ratio of the company improved from 2.49 times in FY16 to 2.79 times in FY17 on account of lower interest and finance expenses.

Inherent revenue risk associated with toll-based road projects

With major part of cash outlay being fixed in nature in the form of payments to the concession authority, committed maintenance cost and interest rates; MEP's cash flows of toll based projects are inherently sensitive to traffic growth, traffic composition, traffic diversion to any alternative routes, interest rate changes etc. MEP's cash flows are further exposed to risks arising out of change in government policies, local issues in the vicinity of toll plazas and political/local resistance towards toll payments. Any adverse variation in any of these parameters may impact debt servicing ability of the company.

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Analytical approach: Consolidated

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Applicable Criteria

CARE's criteria on assigning Outlook to Credit Ratings
CARE's policy on Default Recognition
Factoring Linkages in Ratings
CARE's methodology for Short-term Instruments
Financial ratios – Non-Financial Sector
CARE's methodology for Toll Road Projects

About the Company

Incorporated in 2002, MEP Infrastructure Developers Limited (MEP) principally undertakes road project contracts for toll collection and OMT (Operate, Maintain & Transfer). These projects are in period of one year to sixteen years. The company at a standalone level executes toll collection projects with tenure of upto one to three years. In case of projects beyond one to three years are executed through Special Purpose Vehicles (SPVs).

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Also, the group through its subsidiary MEP Highway Solutions Private Limited does in-house Engineering Procurement Construction (EPC) towards repair and maintenance work of roads as a part of some of the contracts awarded to few SPVs.

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MEP entered into joint venture (74: 26 & 60:40) with Sanjose India Infrastructure & Construction Private Limited (SIIL), Indian subsidiary of Group San Jose, Spain towards bidding for HAM projects. Group San Jose was founded in 1962 in Pontevedra as a company devoted to the construction and rehabilitation. The Group is present (through Carlos Casado S.A.) on the Buenos Aires Stock Exchange (since 1958) and New York Stock Exchange (since 2009). The Group is a diversified global company in over 20 countries around Europe, America, Asia and Africa.

Consolidated

M

| Brief Financials (Rs. crore) | FY16 (A) | *FY17 (A) |
|------------------------------|----------|-----------|
| Total operating income | 1976.20 | 1814.87 |
| PBILDT | 1601.80 | 1374.93 |
| PAT | -36.85 | 108.44 |
| Overall gearing (times)* | NM | NM |
| Interest coverage (times) | 2.49 | 2.79 |

A: Audited

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^{*}Net worth is negative

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Analyst Contact:

Name: Mr Pulkit Agarwal Tel: 022-6754 3505 Mobile: 9819074189

Email: pulkit.agarwal@careratings.com

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

H

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| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook |
|--|---------------------|----------------|------------------|-------------------------------------|---|
| Non-fund-based - LT/ ST-Bank Guarantees | - | - | • | 1 | CARE BBB-; Stable / CARE A3 |
| Fund-based - LT- Working Capital Limits | - | - | Jan-2022 | 386.00 | CARE BBB-; Stable |

Annexure 2: Rating History for last three years

| | Name of the | Current Ratings | | | Rating history | | | |
|-----|---------------------------|-----------------|-------------|--------|-----------------|-----------|--------------|-----------|
| No. | Instrument/Bank | Type | Amount | Rating | Date(s) & | Date(s) & | Date(s) & | Date(s) & |
| | Facilities | | Outstanding | | Rating(s) | Rating(s) | Rating(s) | Rating(s) |
| | | | (Rs. crore) | | assigned | assigned | assigned in | assigned |
| | | | | | in 2017- | in 2016- | 2015-2016 | in 2014- |
| | | | | | 2018 | 2017 | | 2015 |
| 1 1 | Fund-based - LT- | LT | - | - | - | - | 1)Withdrawn | 1)CARE |
|] [| Term Loan | | | | | | (29-Apr-15) | BBB- |
| | | | | | | | | (04-Apr- |
| | | | | | | | | 14) |
| 3 | Non-fund-based - LT/ | LT/ST | 505.00 | CARE | 1)CARE | | 1)CARE BBB-/ | 1)CARE |
| 1 1 | ST-Bank Guarantees | L1/31 | | l | BBB-; | _ | CARE A3 | BBB-/ |
| | or bank daarantees | | | | Stable / | | (16-Mar-16) | CARE A3 |
| | | | | | CARE A3 | | ľ | (04-Apr- |
| | | | | A3 | (24-Apr- | | CARE A3 | 14) |
| | | | | | 17) | | (20-Jan-16) | ' |
| | | | | | | | 3)CARE BBB-/ | |
| | | | | | | | CARE A3 | |
| | | | | | | | (29-Apr-15) | |
| | | | | | -3 | | | |
| | Fund-based - LT- | LT | 386.00 | l | 1)CARE | - | 1)CARE BBB- | • |
| | Working Capital Limits | | | ' | BBB-; | | (16-Mar-16) | |
| | Limits | | | Stable | Stable | | | |
| | | | | | (24-Apr- 17) | | | i |
| | | | | | 111 | | | |

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