

Nestlé India Limited

(CIN : L15202DL1959PLC003786)

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Your Ref :

Our Ref :

Date :

BM: PKR: 46:17

26.07.2017

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort, Mumbai – 400 001

Subject : 1. Regulation 33 : Unaudited financial results for the quarter and six months ended 30th June, 2017;
2. Regulation 30 : Declaration of Second Interim Dividend of Rs.15/- per equity share for the year 2017; and
3. Intimation of change of address of the Registered Office of the Company with effect from 1st November, 2017.

Dear Sir,

Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"): Unaudited Financial Results for the quarter and six months ended 30th June, 2017

Enclosed please find the unaudited financial results of the Company for the quarter and six months ended 30th June, 2017 approved by the Board of Directors at their meeting held today alongwith the Limited Review Report of M/s. BSR & Co. LLP, Chartered Accountants, the Statutory Auditors of the Company. The unaudited financial results shall be published in newspapers as required. The same is also being uploaded on the Company's website.

Press Release relating to the unaudited financial results for the quarter and six months ended 30th June, 2017 is enclosed.

Regulation 30 of the Listing Regulations: Intimation of second interim dividend declaration of Rs. 15.00 per equity share for the year 2017

The Board of Directors at their meeting held today declared second interim dividend of Rs.15.00 (Rupees fifteen only) per equity share for the year 2017 on the entire issued, subscribed and paid up share capital of the Company of 96,415,716 equity shares of the nominal value of Rs. 10/- each.

The second interim dividend for 2017 will be paid on and from 16th August, 2017 to those members whose names appear on the Register of Members of the Company and as beneficial owners in the Depositories, determined with reference to the Record Date of 3rd August, 2017, already announced for the purpose.

Intimation of change of Registered Office address with effect from 1st November, 2017.

The Board of Directors at their meeting held today also approved shifting of the Registered Office of the Company from the present address to 100-101 Ground Floor, World Trade Centre, Barakhamba Lane, New Delhi-110 001 with effect from 1st November, 2017. The new address of the Registered Office is within the local limits of Delhi.

The meeting of the Board of Directors commenced at 14:30 hours and concluded at 17:50 hours.

Thanking you,

Yours very truly,
NESTLÉ INDIA LIMITED


B. MURLI

SENIOR VICE PRESIDENT – LEGAL & COMPANY SECRETARY

Encl.: as above

Nestlé House, Gurugram, 26th July, 2017

Nestlé India Registers Volume Led Growth

- Total Sales of ₹ 2,469 Crores
- Net Profit After Tax of ₹ 263 Crores
- Earnings Per Share of ₹ 27.32
- Second Interim Dividend declared ₹ 15.00 per equity share

The Board of Directors of Nestlé India met today at Nestlé House and approved the results for Q2, 2017. Commenting on the results, **Mr. Suresh Narayanan, Chairman and Managing Director of Nestlé India** said, "I am pleased with the momentum on 'volume led' growth during the quarter, which is at the core of the Nestlé strategy that we have defined. An energized MAGGI Noodles business, encouraging responses to our new product innovation and renovation and growth across most categories, defined our performance.

Nestlé India continued on its journey to enhance consumer value of its brands with the 'Simply Good' initiative of MAGGI, which among other steps led to the addition of iron at 15% of the RDA (Recommended Daily Allowance) in our Masala Noodles. This is a small step taken by Nestlé to address issues of iron deficiency prevalent in India. It will be our endeavor to fortify our products appropriately in line with national priorities.

Our business faced softer trading conditions in June prior to the introduction of GST with trade destocking and postponing purchases. However, I am happy to state that thanks to the outstanding efforts of our teams, our business partners and many others involved in systematic preparation, training and implementation, our transition has been smooth till date."

Highlights for Q2, 2017:

- **Total Sales** for the quarter increased by 7.3%. "Domestic Sales" increased by 8.8% mainly due to increase in volumes supported by new product launches and rebuild of MAGGI Noodles, supplemented by better realisations. Growth was negatively impacted by softer trading in June ahead of the rollout of Goods and Services Tax. Export Sales dropped by 12.0% mainly due to lower sales of Milk & Nutrition products to Bangladesh and Middle East.
- **Net Profit** at ₹ 263 Crores for the quarter has increased from Net Profit of ₹ 240 Crores in the same period in 2016.

Dividend:

The Board of Directors have declared second interim dividend for 2017 of ₹ 15.00 per equity share (Face value ₹ 10/- per equity share) amounting to ₹ 144.6 Crores, which will be paid on and from 16th August, 2017. This is in addition to the first interim dividend of ₹ 15.00 per equity share paid on 2nd June, 2017.

For more information:
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