



BSE Limited
First Floor, New Trading Ring
Rotunda Building, P J Towers,
Dalal Street, Fort, Mumbai 400 001
Kind Attn: Mr Khushro A. Bulsara
General Manager & Head
Listing Compliance & Legal Regulatory

Listing Compliance Department
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla
Complex, Bandra (E), Mumbai 400 051
Kind Attn: Mr Avinash Kharkar
Asst. Vice President
Listing & Compliance

July 7, 2017
Sc – 15130

Dear Sirs,

Re: Press Release – Jaguar Land Rover Sales June 2017

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a press release issued by Jaguar Land Rover (UK), our wholly owned subsidiary, on the captioned subject, the content of which is self-explanatory.

This is for the information of the exchange and the members.

Yours faithfully,
Tata Motors Limited

H K Sethna
Company Secretary

Tata Motors Limited

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7 July, 2017

JAGUAR LAND ROVER SEES STRONG JUNE SALES, DRIVEN BY HEALTHY CHINA MARKET

	June	% increase YOY	Apr – June (Q1)	% increase YOY
Jaguar Land Rover	51,591	11.0%	137,463	3.5%
Jaguar	15,343	16.4%	41,266	29.7%
Land Rover	36,248	8.9%	96,197	(4.7)%

Retail sales for Jaguar Land Rover reached 51,591 vehicles this month, up 11.0% on June 2016, Retail sales for the first quarter totalled 132,463 vehicles, up 3.5% compared to the same quarter last year.

Retail sales for June were up year-on-year in China (65.3%), the UK (3.8%), Europe (3.7%) and North America (3.2%) whilst sales in Overseas markets were down 8.5%.

Andy Goss, Jaguar Land Rover Group Sales Operations Director, said: ***“Jaguar Land Rover saw another positive performance in June, led by strong sales in China, both from imported vehicles and our Chinese joint venture.***

“Jaguar sales were up 16.4% thanks to another strong month for F-PACE and XF. This month has also seen solid sales of our flagship Range Rover and the Discovery Sport. July will mark the start of sales for the new Range Rover Velar, which was revealed in March.”

Jaguar sales reached 15,343 vehicles in June, up 16.4% on June last year, with strong continued sales from F-PACE and the long wheel base Jaguar XFL in China. Land Rover retailed 36,248 vehicles in June, up 8.9% on the same month last year led by continuing strong demand for Discovery Sport and strong sales of Range Rover. Sales of the new Discovery continue to grow following its launch in North America and China. The new Range Rover Velar will begin sales in July.

ENDS.

Notes to editors:

- Jaguar Land Rover is investing in excess of £4 billion annually to extend its model range and manufacturing footprint, including the investment in a new plant in Slovakia and recently launched models including the new Discovery, the Jaguar XF Sportbrake and the long wheel base Jaguar XFL in China as well as forthcoming models such as the range Rover Velar and Jaguar’s new compact performance SUV the E-PACE.
- Over the past six years, Jaguar Land Rover has doubled sales and employment, more than tripled turnover and invested more than £16 billion in new product creation and capital expenditure
- Jaguar Land Rover is one of the UK’s largest exporters and generates around 80% of its revenue from exports

For more information, please visit www.newsroom.jaguarlandrover.com or contact:

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