

To
Department of Corporate Services,
BSE Limited
Phiroj Jeejibhoy Towers, Dalal Street,
Mumbai – 400 001

To
Listing Department,
National Stock Exchange of India Limited
C-1, G-Block, Bandra-Kurla Complex
Bandra, (E), Mumbai – 400 0051

Scrip Code: 540403, Scrip Symbol: CLEDUCATE

Sub: Outcome of Board Meeting dated August 24, 2017

Dear Madam/Sir(s)

In continuation of our letter dated August 17, 2017, please be informed that the Board of Directors of the Company at its meeting held today i.e. August 24, 2017 has, inter alia, approved the Quarterly Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2017, as recommended by the Audit Committee;

Further, pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose the following:

- 1. Quarterly Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2017 and Limited Review Report thereon;
- 2. Disclosure pursuant to Regulation 32(1) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In addition, we hereby also enclose the Press release.

The meeting of the Board of Directors commenced at 03:30 p.m. and concluded at one p.m.

The information is also available on the website of the Company (www.cleducate.com).

Kindly take the above on record.

For CL Educate Limited

Thanking You

Place: New Delhi

Date: 24-08-2017

HAR' BHAKE, & CO. LED Chartered Accountants

Limited Review Report on the Unaudited Standalone Financial Results for the quarter ended June 30, 2017 pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

To the Board of Directors

CL Educate Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of CL Educate Limited ('the Company') for the quarter ended June 30, 2017 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/ 62/2016 dated July 5, 2016. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" as prescribed under Section 133 of Companies Act, 2013 ("the Act") read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with aforesaid accounting standard and other recognised accounting practices and policies have not

HARIBHAKTI & CO. LLP

Chartered Accountants

disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

4. As stated in Note 3 to the Statement, figures pertaining to the quarter ended June 30, 2016 have not been subject to limited review or audit.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048

Raj Kumar Agarwal

Partner

Membership No.: 074715

Place: New Delhi

Date: August 24, 2017

CL Educate Limited

CIN No:- U74899DL1996PLC078481

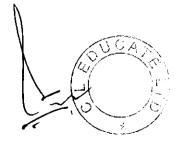
Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2017

(Rs. In Lacs)

	(Rs. II			
ļ	Particulars	Quarter Ended		
	raiticulais	June 30, 2017 Unaudited	June 30, 2016	
	Income	Unaudited	Unaudited	
┢┰				
	(a) Revenue From operations	4,389.22	4,212.60	
11	(b) Other income	321.97	190.12	
111	Total income (I+II)	4,711.19	4,402.72	
IV.	Expenses			
	(a) Purchases of Stock-in-Trade	246.09	260.63	
	(b) Changes in inventories of Stock-in-Trade	72.68	58.00	
	(c) Franchisee expenses	1,662.80	1,320.73	
	(d) Employee benefits expense	722.64	709.35	
	(e) Finance costs	103.28	126.39	
	(f) Depreciation and amortization expense	162.32	113.54	
	(g) Other expenses	1,368.63	1,464,95	
	Total expenses (IV)	4,338.44	4,053.59	
٧	Profit before exceptional items and tax (III-IV)	372.75	349.13	
Vi	Exceptional items	-		
VII	Profit before tax (V-VI)	372.75	349.13	
VIII	Tax expense:			
	(a) Current tax	226.39	153.38	
	(b) Deferred tax	(104.10)	(42.50)	
İX	Profit from continuing operations for the period (VII-VIII)	250.46	238.25	
Х	Other Comprehensive Income			
	(i) Items that will not be reclassified to profit or loss	1.83	3,15	
	(ii) Income tax relating to items that will not be reclassified to profit	(0.63)	(1.09)	
	or loss	(0.03)	(1107)	
Χł	Total Comprehensive Income for the period (Comprising Profit and Other	251.66	240.31	
	comprehensive Income for the period) (IX+X)			
XII	Paid-up Equity Share Capital (face value of Rs. 10 each)	1,416.33	1,193.96	
XIII	Earnings per equity share (for continuing operation), excluding Other			
	Comprehensive Income			
	(a) Basic	1.77	2.00	
	(b) Diluted	1.77	1.98	
XIV	Earnings per equity share (Total)) including Other Comprehensive Income			
	(a) Basic	1.78	2.01	
	(b) Diluted	1.77	2.00	





CL Educate Limited CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Notes to the Unaudited Standalone Financial Results for the quarter ended June 30, 2017

- 1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board at their meeting held on August 24, 2017.
- 2. The financial results for the quarter ended June 30, 2017 have been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under section 133 of the Companies Act, 2013 and other recognized accounting practices and policies, to the extent applicable. Beginning April 01, 2017, the company has for the first time adopted Ind AS together with Ind AS compliant comparatives for FY 2016-17 (transition date April 01, 2016). Accordingly, figures for the previous period are recast/ regrouped as per new requirements wherever considered necessary.
- 3. As the Company got listed on March 31, 2017, the statement was drawn in accordance with regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the first time for the quarter and year ended March 31, 2017. Therefore, the Ind AS compliant financial results pertaining to period June 30, 2016 have not been subjected to limited review. However, the management has exercised necessary due diligence to ensure that the financial results provide a true & fair view of its affairs in accordance with Ind AS.
- 4. Reconciliation of the financial results of corresponding quarter of financial year 2016-17 to those reported under previous IGAAP are summarized below:

Particulars	For the quarter ended June 30, 2016 (in lacs)
Profit after tax as reported under previous IGAAP (A)	390.27
Adjustments on account of:	
Discounting of security deposits	(0.12)
Financial guarantees given	0.79
Financial guarantees taken	(1.99)
Effective Interest Rate adjustment on Borrowings	(0.98)
Finance lease adjustment-Greater Noida Land	(1.26)
Deferred revenue adjustment of Franchisee start up fees	(20.48)
Deferred revenue adjustment of admission fees	(367.30)
Prepaid Franchise fees	170.68
Defined benefits plans	(3.15)
Expected Credit Loss Provision for Doubtful debts	(8.03)
Deferred tax impact on above benefit / (charge)	79.82
Total (B)	(152.02)
Profit after tax as reported under Ind AS (A-B)	238.25
Other Comprehensive Income	
Re-measurements of defined benefit plans-OCI	2.06
Total Income as reported under Ind AS	240.31



5. During the previous year ended March 31, 2017, pursuant to Initial Public Offering ("IPO"), 2,180,119 equity shares of Rs. 10 each were allotted to public at a premium of Rs. 492 per share along with offer for sale of 2,579,881 equity shares by the selling shareholders.

The shares were listed at BSE and NSE on March 31, 2017, pursuant to an initial public offering ("IPO"). Details of the utilisation of IPO proceed till quarter ended June 30, 2017 is as under:

Objects	Amount (Rs. in lacs)	Utilised till June 30, 2017 (Rs. in lacs)#
Repayment of loan taken by Career Launcher Infrastructure Private Limited (a step down subsidiary) from HDFC Bank Limited	1,860.40	1,860.40
Meeting the working capital requirements of CL Educate and its subsidiaries namely Kestone Integrated Marketing Services Private Limited and GK Publications Private Limited	5,250.00	4,119.66
Funding acquisitions and other strategic initiatives	2,000.00	-
General corporate purposes	*1,006.28	-
Total	10,116.68	5,980.06

^{*} subject to finalization/reconciliation of pending fees/charges

Balance funds of Rs 4,136.62 lacs, pending utilization, are parked in bank fixed deposits.

- 6. In accordance with Ind AS -108" Operating Segments" and based on "management evaluation", the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments. The accounting principles used in preparing financial statements are consistently applied to record revenue & expenditure in individual segments. The reportable segments comprising of Consumer Test Prep and Others which comprises primarily scaled down vocational training businesses.
- 7. The basic and diluted earnings per share have been calculated in accordance with the Ind AS-33 "Earnings Per Share".
- 8. (a) During March 2017, the Group entered into a Business Transfer Agreement with I-Take Care Private Limited for sale of its infrastructure services business carried on by its step down subsidiary Career Launcher Infrastructure Private Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue the K-12 business. The operations of K-12 business, has now been disclosed under discontinued operations.
 - (b) Pursuant to the Business Transfer Agreement dated March 18, 2017 and its amendment dated July 18, 2017 with B&S Strategy Service Private Limited (B&S), effective July 01, 2017, the business of running and operating pre-schools and providing school management services carried on by the Company's subsidiary Career Launcher Education Infrastructure & Services Limited was sold on slump sale basis for a total consideration of Rs. 4650.00 lacs.



- 9. Subsequent to the quarter ended June 30, 2017, the Company has purchased Compulsorily Convertible Preference Shares (CCPS) amounting Rs. 400.00 lacs in the education technology Company namely, ThreesixtyOne Degree Minds Consulting Private Limited (361 DM). The Company already holds 4.43% of the paid up capital of 361 DM.
- 10. The Company owned 6,120 equity shares of Rs. 10 face value per share constituting 51% holding in Accendere Knowledge Management Services Private Limited till March 31, 2017. During the current quarter, the Company has purchased the balance 49% holding i.e. 5,880 number of equity shares of Rs. 10 face value per share in Accendere Knowledge Management Services Private Limited on April 12, 2017 for an aggregate purchase price of Rs. 1,323 lacs. Consequently, the Company now holds the entire 100% equity shares of Accendere Knowledge Management Services Private Limited, making it a wholly-owned subsidiary of the Company.

11. Figures for the previous period have been regrouped/reclassified wherever necessary to conform to the current period's classification.

Place: New Delhi

Date: August 24, 2017

By the order of the board

Gautam Puri

Vice Chairman and Managing Director

CL Educate Limited

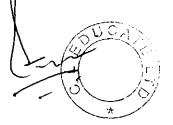
CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2017 STANDALONE SEGMENT REPORTING

•	
	(Rs. In Lacs)
Quarter ended	
udited	Unaudited
30, 2017	June 30, 2016
-	_
4,389.22	3,974.67
0.00	237.93
4,389.22	4,212.60
•	
823.14	779.78
(166.11)	(73.87)
657.03	705.91
503.60	419.51
153.43	286.40
(103.28)	(126.39)
322.60	189.12
372.75	349.13
(122.29)	(110.88)
250.46	238.25
1.20	2.06
251.66	240.31
8,380.92	6,266.31
4,768.45	4,726.38
33,974.63	25,697.87
7,124.00	36,690.56
	·
5,256.44	4,681.89
2,385.38	2,442.74
4,293.16	4,299.57
1,934.98	11,424.20
3,124.48	1,584.42
2,383.07	2,283.64
9,681.47	21,398.30
5,189.02	25,266.36
5,:	189.02





HARIBHAKTI & CO. LLP

Chartered Accountants

Limited Review Report on the Unaudited Consolidated Financial Results for the quarter ended June 30, 2017 pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

To The Board of Directors

CL Educate Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of CL Educate Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), for the quarter ended June 30, 2017 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement which is the responsibility of the Holding Company's management and approved by the Board of Directors, has been prepared in accordance with recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" as prescribed under Section 133 of Companies Act, 2013 ("the Act") read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Holding Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We believe that the review procedures performed by us, is sufficient and appropriate to provide a basis for our reporting on the Statement.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with aforesaid accounting standard and other recognised accounting practices and policies have not

HARIBHAKTI & CO. LLP

Chartered Accountants

disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

- 5. As stated in Note 3 to the Statement, figures pertaining to the quarter ended June 30, 2016 have not been subject to limited review or audit.
- 6. We did not review the financial results of 2 subsidiaries included in the Statement, whose financial results reflects total revenue of Rs. 263.64 lacs and total profit after tax of Rs. 2.64 lacs and total comprehensive income of Rs. (21.33) lacs for the quarter ended June 30, 2017, as considered in the Statement. These financial results are not reviewed by their auditors and have been furnished to us by the Management and our reporting on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on such un-reviewed financial results. According to the information and explanations given to us by the Management, these financial results are not material to the Group. Our report is not modified in respect of this matter.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048

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NEW DELH

Raj Kumar Agarwal

Partner

Membership No.: 074715

Place: New Delhi

Date: August 24, 2017

CL Educate Limited CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2017

(Rs. In Lacs)

(Rs.			<u>-</u>
ļ		Quarter Ended	
	Particulars	June 30, 2017 Unaudited	June 30, 2016 Unaudited
		Unaudited	Viladdited
	Income		
1	(a) Revenue From operations	7,298.95	7,102.07
11	(b) Other income	241.14	268.19
	Total income (I+II)	7,540.09	7,370.26
IV.	Expenses	353.47	240.73
	(a) Cost of material consumed	359,47	249.73
	(b) Purchases of Stock-in-Trade	109.14	42.32
	(c) Changes in inventories of finished goods, Stock-in -Trade and work-in- progress	(55.48)	(42.89)
	(d) Franchisee expenses	1,662.80	1,320.73
	(e) Employee benefits expense	1,416.35	1,404.93
	(f) Finance costs	171.20	165,01
-	(g) Depreciation and amortization expense	203.60	154.97
	(h) Other expenses	3,301.05	3,534.22
	Total expenses (IV)	7,168.13	6,829.02
٧	Profit before exceptional items and tax (III-IV)	371.96	541.24
	Exceptional items	•	
	Profit before tax (V-VI)	371.96	541.24
VIII	Tax expense:		
	(a) Current tax	289.83	215.77
	(b) Deferred tax	(144.29)	(48.88)
IX	Profit from continuing operations for the period (VII-VIII)	226.42	374.35
Х	Profit from discontinued operations	_113.26	67.33
ΧI	Tax expenses of discontinued operations	21.26	51.06
XII	Profit from Discontinued operations (after tax) (X-XI)	92.00	16.27
XIII	Net Profit for the period (IX+XII)	318,42	390.62
XIV	Profit from continuing operations for the period attributable to		
	(a) Owners of the Company	226.42	373.60
	(b) Non-controlling interest	-	0.78
ΧV	Profit from discontinued operations for the period attributable to		
	(a) Owners of the Company	92.00	16.27
	(b) Non-controlling interest	-	
XVI	Other Comprehensive Income		<u>-</u>
	A (i) Items that will not be reclassified to profit or loss	7.08	10.40
	(ii) Income tax relating to items that will not be reclassified to profit or	(2.41)	(3.41)
	loss	(17.94)	(3.29)
	B. (i) Items that will be reclassified to profit or loss (ii) Income tax relating to items that will be reclassified to profit or loss	6.21	1.14
XVII	Total Comprehensive Income for the period (Comprising Profit and Other	311.36	395.46
	comprehensive Income for the period) (XIII+XVI)		
XVIII	Paid-up Equity Share Capital (face value of Rs. 10 each)	1,416.33	1,193.96
XIX	Earnings per equity share (for continuing operation), excluding Other Comprehensive Income		
	(a) Basic	1.60	3.14
	(b) Diluted	1.60	3.11
XX	Earnings per equity share (for discontinued operation):		
	(a) Basic	0.65	0.14
	(b) Diluted	0.65	0.14
XXI	Earnings per equity share (Total) including Other Comprehensive Income		
	(a) Basic	2.20	3.31
<u> </u>	(b) Dilute (KTIS	2.20	3.29

CL Educate Limited CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area, Main Mathura Road, Delhi 110044

Notes to the Unaudited Consolidated Financial Results for the quarter ended June 30, 2017

- 1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board at their meeting held on August 24, 2017.
- 2. The financial results for the quarter ended June 30, 2017 have been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under section 133 of the Companies Act, 2013 and other recognized accounting practices and policies, to the extent applicable. Beginning April 01, 2017, the company has for the first time adopted Ind AS together with Ind AS compliant comparatives for FY 2016-17 (transition date April 01, 2016). Accordingly, figures for the previous period are recast/ regrouped as per new requirements wherever considered necessary.
- 3. As the Company got listed on March 31, 2017, the statement was drawn in accordance with regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the first time for the quarter and year ended March 31, 2017. Therefore, the Ind AS compliant financial results pertaining to period June 30, 2016 have not been subjected to limited review. However, the management has exercised necessary due diligence to ensure that the financial results provide a true & fair view of its affairs in accordance with Ind AS.
- 4. Reconciliation of the financial results of corresponding quarter of financial year 2016-17 to those reported under previous IGAAP are summarized below:

Particulars	For the quarter ended June 30, 2016 (in lacs)
Profit after tax from continuing operations as reported under previous IGAAP (A)	546.03
Adjustments on account of:	
Discounting of security deposits	(4.07)
Finance cost on financial guarantees received	(2.09)
Effective interest rate on loans	(2.48)
Interest on finance lease obligation	(1.69)
Depreciation on finance lease	0.42
Deferred revenue adjustment of Franchisee start up fees	(20.48)
Deferred revenue adjustment of admission fees	(367.30)
Prepaid FRP expenses	170.68
Re-measurement of post-employment expense (Re-class to OCI)	(10.40)

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Particulars	For the quarter ended June 30, 2016 (in lacs)
Allowances of Expected Credit Losses (ECL)	(43.39)
Other financial assets measured at amortized cost (Security deposit)	3.50
Foreign Currency Translation Reserve (Re-class to OCI)	3.29
Deferred tax on unrealised profits	(19.17)
Deferred tax impact on above benefit / (charge)	121.50
Total (B)	(171.68)
Profit after tax from Continuting Operations as reported under Ind AS (C=A-B)	. 374.35
Profit after tax from Discontinuing Operations as reported under previous IGAAP (D)	66.92
Tax expense of discontinued operations	(50.93)
Impact of discounting of security deposits	(1.36)
Impact of other financial assets measured at amortized cost (Security Deposit)	1.77
Deferred tax impact on above benefit / (charge)	(0.13)
Total (E)	50.65
Profit after tax from Discontinuing Operations as reported under Ind AS (F=D-E)	16.27
Other comprehensive income	•
Items that will not be reclassified to profit or loss	
- Re-measurements of defined benefit plans	10.40
- Less: Tax on Re-measurements of defined benefit plans	(3.41)
Items that will be reclassified to profit or loss (net of tax)	
Foreign Currency Translation Reserve	(3.29)
Tax Impact	1.14
Total OCI (G)	4.84
Total Income as reported under Ind AS (C+F+G)	395.46

5. During the year ended March 31,2017, pursuant to Initial Public Offering ("IPO"), 2,180,119 equity shares of Rs. 10 each were allowed to public at a premium of Rs. 492 per share along with offer for sale of 2,579,881 equity shares by the selling shareholders.



The shares were listed at BSE and NSE on March 31, 2017 pursuant to an initial public offering ("IPO"). Details of the utilisation of IPO proceedstill the quarter ended June 30,2017 are as under:

Objects	Amount (Rs.(in lacs)	Utilised tillJune 30, 2017 (Rs.in lacs)#
Repayment of loan taken by Career Launcher Infrastructure Private Limited (a step down subsidiary) from HDFC Bank Limited	1,860.40	1,860.40
Meeting the working capital requirements of CL Educate and its subsidiaries namely Kestone Integrated Marketing Services Private Limited and GK Publications Private Limited	5,250.00	4,119.66
Funding acquisitions and other strategic initiatives	2,000.00	-
General corporate purposes	*1006.28	-
Total	10,116.68	5,980.06

^{*} subject to finalization/ reconciliation of pending fees/ charges

Balance funds of Rs 4,136.62 lacs, pending utilisation, are parked in bank fixed deposits.

- 6. In accordance with the Ind AS -108" Operating Segments" and based on "management evaluation", the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments. The accounting principles used in preparing financial statements are consistently applied to record revenue & expenditure in individual segments. The reportable segments represent (i) Consumer business comprising of Consumer Test Prep & Consumer Publishing(ii) Enterprise business comprising of Enterprise Corporate& Enterprise Institutional and (iii) Others which comprises primarily the discontinued K-12 and scaled down vocational training businesses.
- 7. The basic and diluted earnings per share have been calculated in accordance with the Ind AS-33 "Earnings Per Share".
- 8. a) During the month of March 2017, the Group entered into a Business Transfer Agreement with I-Take Care Private Limited for sale of its infrastructure services business carried on by its step down subsidiary Career Launcher Infrastructure Private Limited on slump sale basis. The proposed sale of business is consistent with group's long term strategy to discontinue the K-12 business. The operations of K-12 business, has now been disclosed under discontinued operations.
 - b) Pursuant to the Business Transfer Agreement dated March 18, 2017 and its amendment dated July 18, 2017 with B&S Strategy Service Private Limited (B&S), effective July 01, 2017, the business of running and operating pre-schools and providing school management services carried on by the Company's subsidiary Career Launcher Education Infrastructure & Services Limited was sold on slump sale basis for a total consideration of Rs. 4650.00 lacs.
- 9. Subsequent to the quarter ended June 30, 2017, the Company has purchased Compulsorily Convertible Preference Shares (GCPS) amounting Rs. 400.00 lacs in the education technology Company namely, Three sixty One Degree Minds Consulting Private Limited (361 DM). The Company already holds 4.43% of the paid up capital of 361 DM.

- 10. The Company owned 6,120 equity shares of Rs. 10 face value per share constituting 51% holding in Accendere Knowledge Management Services Private Limited till March 31, 2017. During the current quarter, the Company has purchased the balance 49% holding i.e. 5,880 number of equity shares of Rs. 10 face value per share in Accendere Knowledge Management Services Private Limited on April 12, 2017 for an aggregate purchase price of Rs. 1,323 lacs. Consequently, the Company now holds the entire 100% equity shares of Accendere Knowledge Management Services Private Limited, making it a wholly-owned subsidiary of the Company.
- 11. Figures for the previous period have been regrouped/reclassified wherever necessary to conform to the current period's classification.

Place: New Delhi

Date: August 24, 2017

By the order of the Board

Gautam Puri

Vice Chairman and Managing Director

CL Educate Limited

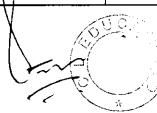
CIN No:- U74899DL1996PLC078481

Registered Office: A-41, Espire Building, Lower Ground Floor, Mohan Cooperative Industrial Area,
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UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2017 CONSOLIDATED SEGMENT REPORTING

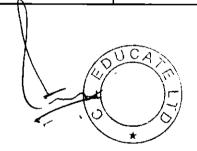
			(Rs. in Lacs)
Particulars		Quarter ended	
		Unaudited	Unaudited
5	<u></u>	June 30, 2017	June 30, 2016
Segment Revenue			
Consumer Test Prep		4,389.22	3,904.58
Consumer Publishing		559.71	483.32
Enterprise Corporate	<u> </u>	2,415.67	2,547.82
Enterprise Institutional		145.94	183.47
Others		60.00	
Inter-segment		(271.59)	(280.14)
Total		7,298.95	<u>7,102.07</u>
Segment Result - Continuing			
Consumer Test Prep		809.45	714.82
Consumer Publishing		4.43	79.04
Enterprise Corporate		80.12	123.64
Enterprise Institutional	_	(4.04)	47.70
Others		(111.38)	(60.08)
Inter-segment		52.20	147.46
Total Continuing		830.78	1,052.58
Segment Result - Discontinuing			
Others		112.79	66.92
Total		943.57	1,119.50
Unallocated expenses		590.68	565.28
Operating profit		352.89	554.22
Finance cost		(171.20)	(165.01)
Other income		190.27	152.03
Profit before tax		371.96	541.24
Income taxes		(145.54)	(166.89)
Net profit from continuing operations		226.42	374.35
Profit/(Loss) from Discontinued operations (Net of taxe	s)	92.00	16.27
Net profit including Discontinued operations		318.42	390.62
Other Comprehensive Income		(7.06)	4.84
Total Comprehensive Income		311.36	395.46
Segment Assets			
Consumer Test Prep		9,160.92	6,266.31
Consumer Publishing		5,870.58	4,517.33
Enterprise Corporate	\	6,558.12	6,167.16
Enterprise Institutional		1,183.10	785.00





		(Rs. In Lacs)
Particulars	Quarter	ended
	Unaudited	Unaudited
	June 30, 2017	June 30, 2016
Others	15,709.78	15,144.19
Unallocated	34,019.34	26,919.11
Inter-segment	(22,617.95)	(18,839.06)
Total	49,883.89	40,960.04
Segment Liabilities		
Consumer Test Prep	5,004.96	4,681.89
Consumer Publishing	988.58	1,229.13
Enterprise Corporate	3,320.53	3,592.29
Enterprise Institutional	455.60	591.66
Others	5,878.16	6,221.36
Unallocated	5,111.39	5,443.35
Inter-segment	(5,123.51)	(4,700.34)
Total	15,635.71	17,059.34
Capital Employed (Assets - Liabilities)		
Consumer Test Prep	4,155.96	1,584.42
Consumer Publishing	4,882.00	3,288.20
Enterprise Corporate	3,237.59	2,574.87
Enterprise Institutional	727.50	193.34
Others	9,831.62	8,922.83
Unallocated	28,907.95	21,475.76
Inter-segment	(17,494.44)	(14,138.72)
Total	34,248.18	23,900.70







Quarterly Statement pursuant to Regulation 32(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the quarter ended June 30, 2017

Name of the Listed entity: CL Educate Limited Date of Listing: March 31, 2017

Period : Quarter ended June 30, 2017

(In	Rs.

S. No.	Particulars	Projected utilization of Net proceeds	Cumulative utilization of Funds till June 30, 2017#
1.	Meeting working capital requirements of CL Educate and its subsidiaries namely Kestone Integrated Marketing Services Private Limited and GK Publications Private Limited	525,000,000	411,966,123
2.	Repayment of loan taken by Career Launcher Infrastructure Private Limited(A step down subsidiary) from HDFC Bank Limited	186,040,723	186,040,723
3.	Acquisitions and other strategic initiatives	200,000,000	
4.	General corporate purposes	100,628,550*	-
	Total	1,011,669,273	598,006,846

^{*} subject to finalization/ reconciliation of pending fees/ charges

The aforesaid statement, as reviewed by the Audit Committee of the Company, is also available on the website of the Company (www.cleducate.com).

For CL Educate Limited

CFO

Place: New Delhi Date: 24-08-2017

[#] Balance funds of Rs 413,662,427/-, pending utilisation, are parked in bank fixed deposits.



Press Release August 24, 2017, New Delhi

Q1 billing grows by 12percent. ETEN Centres more than doubled in Q1 to 62 post acquisition. Research revenue grows by more than 100pc

CL Educate announced their first quarter results post their IPO debut in March 2017. At an overall group level, CL Educate billings grew by 11 percent while core testprep business grew by 12percent on IGAAP basis. However, due to the transition to INDAS and consequent adjustments, the revenue growth for the quarter was pegged 2 percent.

ETEN, the testprep division acquired from Pearson, has been integrated completely. ETEN has grown from 27 centres to 62 centres in the first quarter while the MBA prep business grew by 25 percent in billing and law prep grew by over 15 percent. Gautam Puri, Vice chairman and CEO of testprep business said "our focus now is on enrolment growth and geographical penetration."

On the enterprise side, research revenues from Accendere (acquisition completed in April 2017), has renewed all old university clients for the ensuing academic year. This results in a more than 100pc growth in revenues. Nikhil Mahajan, CEO of enterprise business said "we have also added top reputed public universities including the IITs for the current year. On the corporate side, due to GST transition, the quarter was slower on account of conservative marketing spends by clients. It is settling now. We should do well in the next three quarters"

Post IPO, the company has retired the long term debt to the tune of Rs 27 crores and the overdraft limits have declined by about 65 percent to Rs 25 crores. Sudhir Bhargava, CFO said "we expect to save about Rs 6 crores in interest costs on a full year basis which is almost at about 60 percent of last year levels. The K12 transition is complete with respect to school operations. The asset transfer of schools is a top priority for us".

"We have made an encouraging start to the new year with growth in both mature and new businesses. We are now focused on building on this good start" said Satya Narayanan, Chairman, CL Educate.

