

**KALPA-TARU®****KALPATARU POWER TRANSMISSION LIMITED**

Factory & Registered Office :
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CIN : L40100GJ1981PLC004281

KPTL/17-18
11th August, 2017

BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers Dalal Street, Fort MUMBAI - 400 001. Script Code: 522287 Listing: http://listing.bseindia.com	National Stock Exchange of India Ltd. 'Exchange Plaza', C-1, Block 'G', Bandra-Kurla Complex Bandra (E) MUMBAI – 400 051. Script Code : KALPATPOWR Listing: https://www.connect2nse.com/LISTING/
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Sub.: Investor's / Analyst Presentation

Respected Sir/ Madam,

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to forward herewith a copy of Investor's / Analyst Presentation on financial results of the Company for the quarter ended on 30th June, 2017.

Kindly take note of the same on your records.

Thanking you,

Yours faithfully,
For Kalpataru Power Transmission Limited

Rahul Shah
Company Secretary



Encl.: As above

ISO 9001 CERTIFIED COMPANY

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KALPA-TARU

POWER TRANSMISSION LIMITED

Analyst Presentation

Q1 FY18 Results – August 11, 2017



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- **KPTL Standalone**
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KPTL

- Sales increased by 2%
 - Core EBIDTA margin at 11.4%
 - PBT margin at 8.9%
 - PAT margin at 5.8%
 - New Order Intake of Rs 2,130 Crs in Q1; YTD order intake of Rs 3,210 Crs
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JMC

- Sales increased by 19%
 - Core EBIDTA margin at 9.8%
 - PBT margin at 5.0%
 - PAT margins at 3.2%
 - Order intake of Rs 710 Crs in Q1; Order book outstanding at Rs 7,000 Crs
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Financial Highlights – KPTL Standalone



Amount in Rs Crs

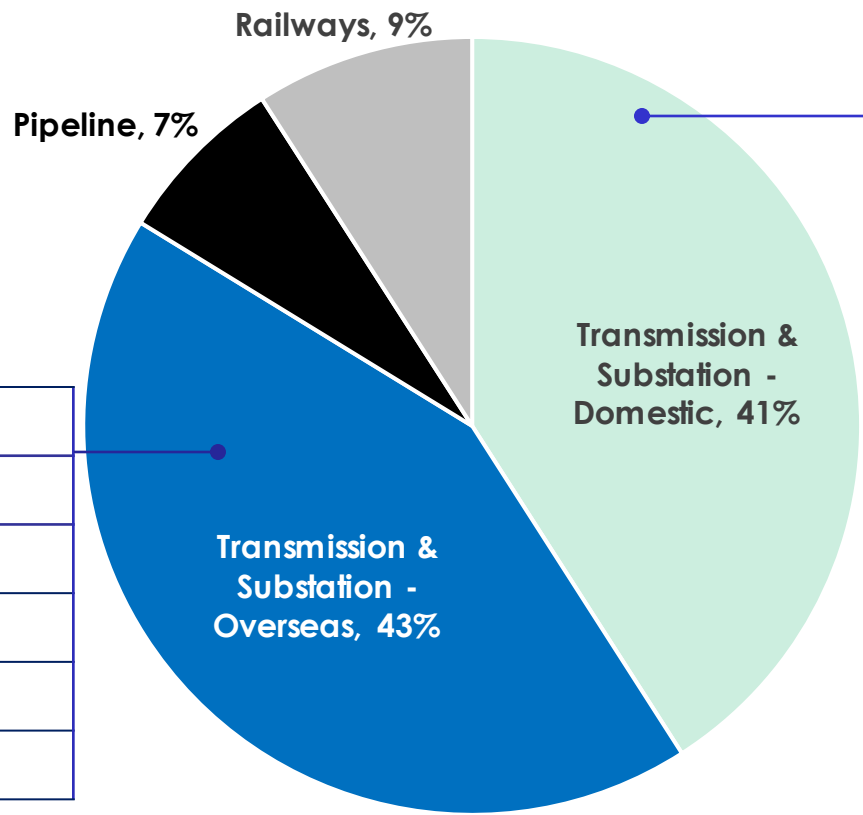
FY17	Particulars	Q1 FY17	Q1 FY18	Growth
5,010.7	Revenue	1,187.4	1,206.9	2%
529.1	Core EBIDTA (excl. other income)	130.8	137.2	5%
98.2	Finance Cost	24.9	22.0	-12%
402.6	PBT	98.8	107.8	9%
269.1	PAT	64.5	70.5	9%
10.6%	Core EBIDTA Margin	11.0%	11.4%	+40 bps
8.0%	PBT Margin	8.3%	8.9%	+60 bps
5.4%	PAT Margin	5.4%	5.8%	+40 bps

FY17	Particulars	Q1 FY17	Q1 FY18	Difference	
				y-o-y	q-o-q
695.5	Loan Funds	529.7	786.8	257.1	91.3
321.2	(+) Long Term borrowings	302.3	313.6	11.3	(7.6)
231.5	(+) Short Term borrowings	182.9	236.5	53.6	4.9
142.8	(+) Current maturities of long term debt	44.6	236.8	192.2	94.0
206.5	(-) Cash & Cash Equivalent	92.9	100.1	7.2	(106.4)
489.0	Net Debt	436.8	686.7	249.9	197.7

KPTL Standalone Order Book Status



Order Book of Rs 9,753 Crs (as on 30th June 2017)



PGCIL	15%
SEB	10%
Private	16%

Africa	23%
S. Asia	6%
CIS, Europe & N. America	2%
Far East	2%
SAARC	3%
MENA	8%

USD =64.66/INR

Financial Highlights – JMC Standalone



Amount in Rs Crs

FY17	Particulars	Q1 FY17	Q1 FY18	Growth
2,328.4	Total Income	559.0	666.7	19%
211.1	Core EBIDTA (excl. other income)	53.0	65.4	23%
84.3	Finance Cost	23.5	20.1	-15%
83.8	PBT	17.3	33.2	93%
59.4	PAT	11.3	21.4	90%
9.1%	Core EBIDTA Margin	9.5%	9.8%	+30 bps
3.6%	PBT Margin	3.1%	5.0%	+190bps
2.6%	PAT Margin	2.0%	3.2%	+120 bps

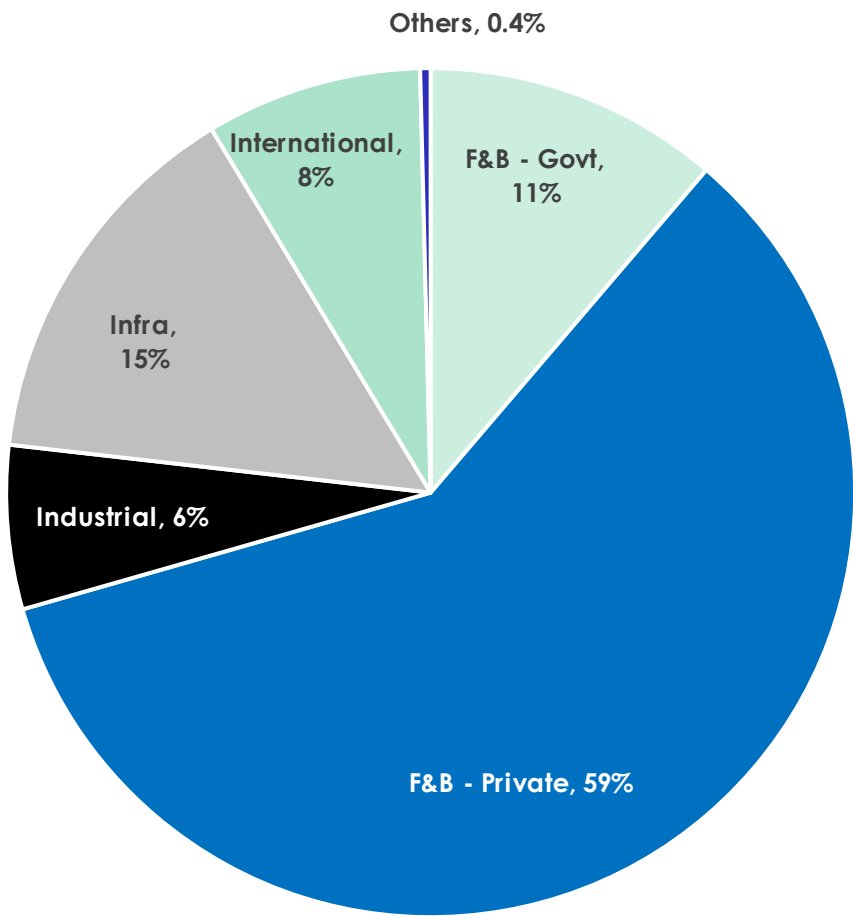
FY17	Particulars	Q1 FY17	Q1 FY18	Difference	
				y-o-y	q-o-q
636.3	Loan Funds	734.1	668.7	(65.4)	32.4
231.3	(+) Long Term borrowings	270.2	231.9	(38.3)	0.6
339.1	(+) Short Term borrowings	350.1	377.0	26.9	37.9
65.9	(+) Current maturities of long term debt	113.8	59.8	(54.0)	(6.1)
25.9	(-) Cash & Cash Equivalent	28.6	26.2	(2.4)	0.3
610.4	Net Debt	705.5	642.5	(63.0)	32.1

* Loan Funds include Buyers credit

JMC Standalone Order Book Status



Order Book of Rs 7,000 Crs (as on 30th June 2017)



Financial Highlights – SSL Standalone



Amount in Rs Crs

FY17	Particulars	Q1 FY17	Q1 FY18	Growth
55.9	Total Income	21.1	13.4	-36%
(16.6)	Core EBIDTA (excl. other income)	(4.2)	2.5	+158%
45.4	Finance Cost	12.3	9.7	-21%
(75.3)	PBT	(18.2)	(10.4)	
(75.3)	PAT	(18.2)	(10.4)	
-29.8%	Core EBIDTA Margin	-19.9%	18.2%	
-134.7%	PBT Margin	-86.4%	-77.0%	
-134.7%	PAT Margin	-86.4%	-77.0%	

FY17	Particulars	Q1 FY17	Q1 FY18	Difference	
				y-o-y	q-o-q
424.8	Loan Funds	453.4	417.8	(35.6)	(7.0)
385.7	(+) Long Term borrowings	418.9	381.6	(37.3)	(4.1)
6.5	(+) Short Term borrowings	-	2.8	2.8	(3.7)
32.6	(+) Current maturities of long term debt	34.6	33.4	(1.1)	0.8
2.6	(-) Cash & Cash Equivalent	21.3	3.0	(18.3)	0.4
422.2	Net Debt	432.1	414.8	(17.3)	(7.4)



Thank You