

SRL/SE/29/17-18

Date: 10th August, 2017

To
Corporate Relation Department
BSE Limited
P. J. Tower, Dalal Street,
Mumbai – 400 001
Scrip Code: 512179

To
National Stock Exchange of India Ltd
Listing Department
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (East), Mumbai- 400 051
Scrip Code: SUNTECK

Sub: Results Presentation

Dear Sir/Ma'am,


Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed the Results Presentation with regard to Unaudited Financial Results for the quarter ended 30th June, 2017.

The copy of the same is enclosed herewith for your records. The Results Presentation shall also be placed on the Company's website.

Kindly take the same on record and disseminate to all the concerned.

Thanking You.

For Sunteck Realty Limited


Rachana Hingarajia
Company Secretary
Encl: a/a





Sunteck Realty Ltd.

Earnings Update Q1 FY2018

August 10, 2017

NSE: SUNTECK | BSE: 512179 | Bloomberg:
SRIN: IN | Reuters: SUNT.NS / SUNT.BO

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Note: The project elevations are for representation purposes only and the same are sole property of Sunteck Realty Ltd. and may not be reproduced, copied, projected, edited in any way without written permission from Sunteck Realty Ltd.

- Premium Mumbai focused developer with strong differentiated segment branding that allows leadership positioning in every micro-market.
- Proven ability to predict growth areas and establish presence ahead of the curve.
- Landmark projects that change the profile of the entire locale.
- Execution excellence: ~Rs57bn worth of projects delivered.
- Balance sheet strength: Discipline across various financial parameters. Asset light model via JVs & JDAs.
- Strong partnerships with leading institutions.

Creation of Brands allows Premium Positioning

Premium positioning of the brand 'Sunteck' across projects, since the company intends to fill the gap of luxury products in every micro market of Mumbai

Signature

Uber luxury residences aimed at
ultra HNIs

Signia

Super Premium residences in select
suburban micro markets

SunteckCity

Large formats and mixed use developments

Sunteck

Commercial developments

Q1 FY2018 Earnings Update

- 1. New residential pricing benchmarks set at Signature Island in BKC.**
- 2. More leasing transactions concluded for customers at our BKC projects.**
- 3. Successfully applied for RERA registrations for all ongoing projects.**
- 4. Sunteck featured in the Fortune 500 July edition by the Fortune India magazine.**

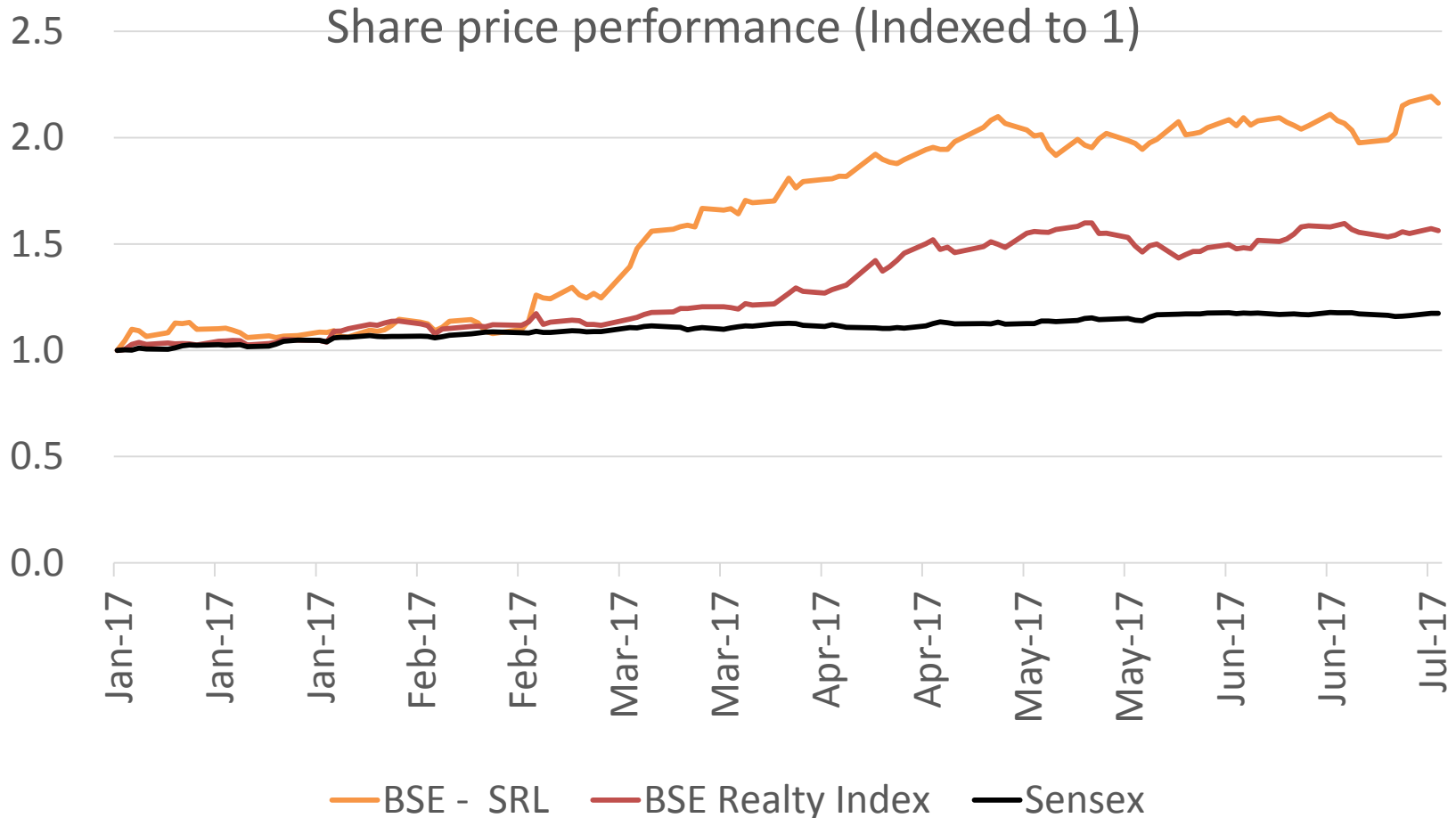
Strong operational growth & improving profitability

Operational Data - Rs million	Q1 FY18	Q1 FY17	% change YoY	Q4 FY17
Pre-sales (new bookings)	1,278	755	69%	1,754
Collections	1,305	874	49%	1,119

P&L (consolidated) - Rs million	Q1 FY18	Q1 FY17*	% change YoY	Q4 FY17
Revenue from Operations	1,334	5,245	-75%	1,379
EBITDA	707	1,150	-39%	725
Operating Margin	53%	22%	3111 bps	53%
Profit after tax	352	603	-42%	339
Net Profit Margin	26%	12%	1488 bps	25%

* first time P&L recognition of Signia Pearl project in Q1 FY17 had resulted in significant jump in revenues from operations

Sunteck Share Performance – CY 2017 YTD



Project Updates

Signature Island, BKC

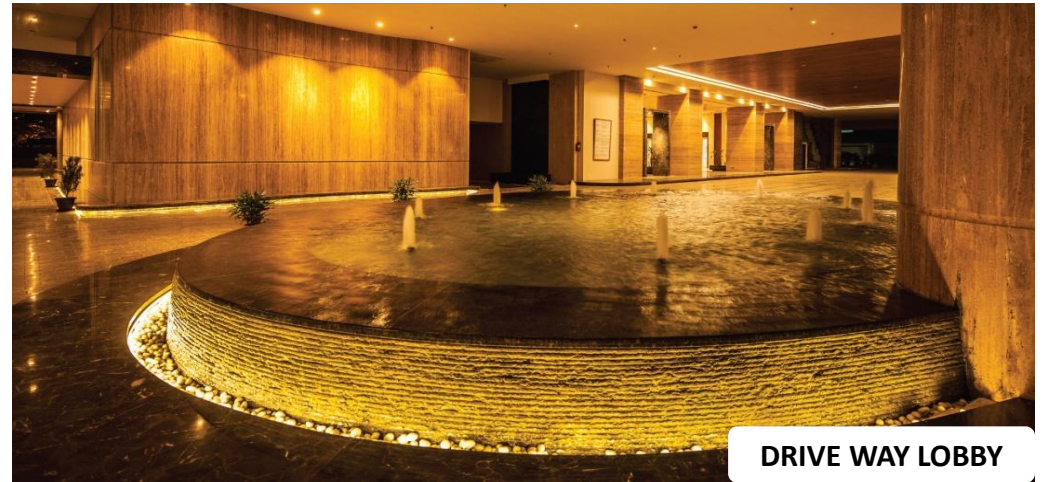
COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



LIFT LOBBY



DRIVE WAY LOBBY

Signature Island, BKC

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



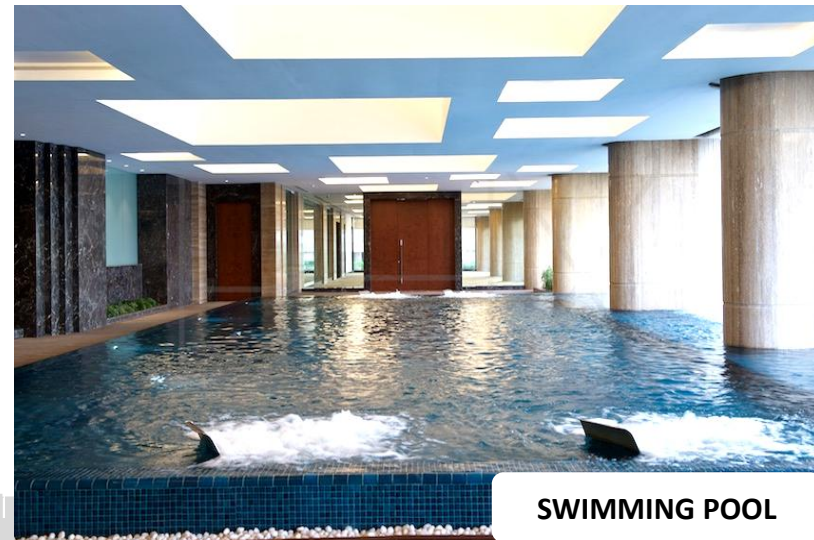
PODIUM GARDEN



LIFT LOBBY



MULTI-PURPOSE HALL



SWIMMING POOL

Signia Isles, BKC

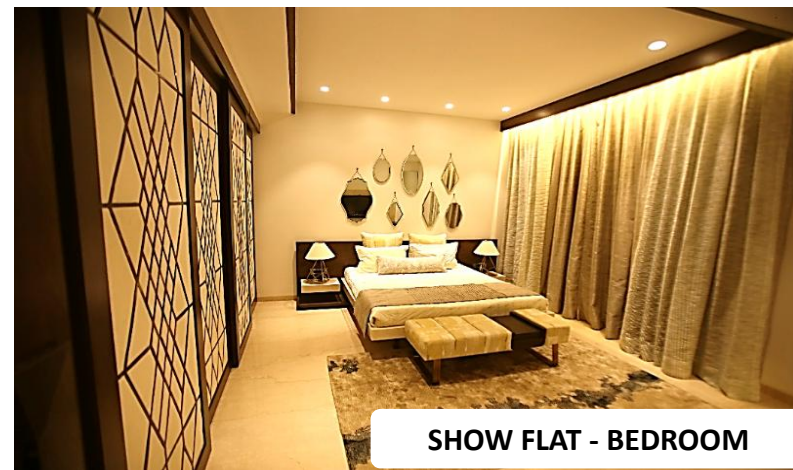
COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



SHOW FLAT – LIVING ROOM



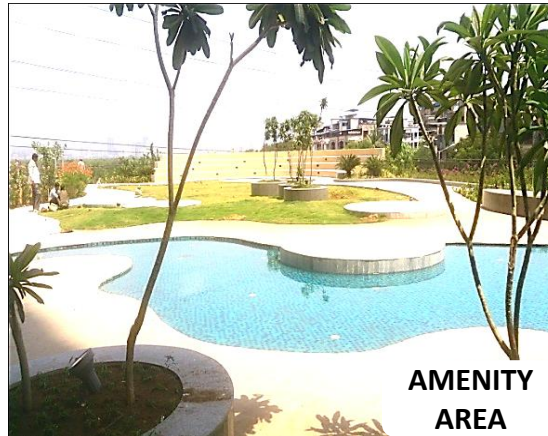
SHOW FLAT - BEDROOM

Signia Oceans, Airoli

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



AMENITY
AREA



SWIMMING
POOL



AMPITHEATRE

Signia Skys, Nagpur

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



LOBBY
ENTRANCE



DRIVEWAY



SWIMMING
POOL

Commercial Projects

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Commercial Projects (Cont'd..)

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



SUNTECK KANAKA CORPORATE PARK, GOA

Signia Pearl, BKC

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Final stage of RCC and Finishing WIP

Sunteck City, 1st Avenue

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression



Tower A & B : 34th Slab Completed

Sunteck City, 2nd Avenue

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression



Tower A – 6th Slab Completed



Tower B: Footing and rafting in progress

Signia High, Borivali

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

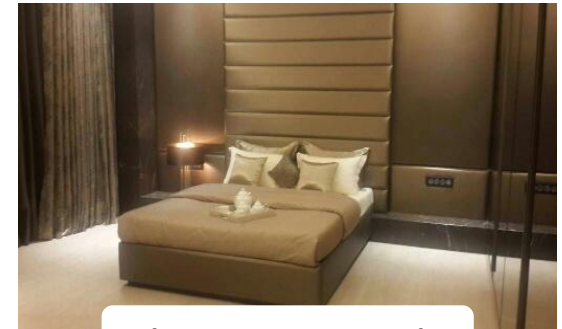
UPCOMING PROJECTS



Indicative Artistic Impression



Super Structure Completed



Show apartment ready

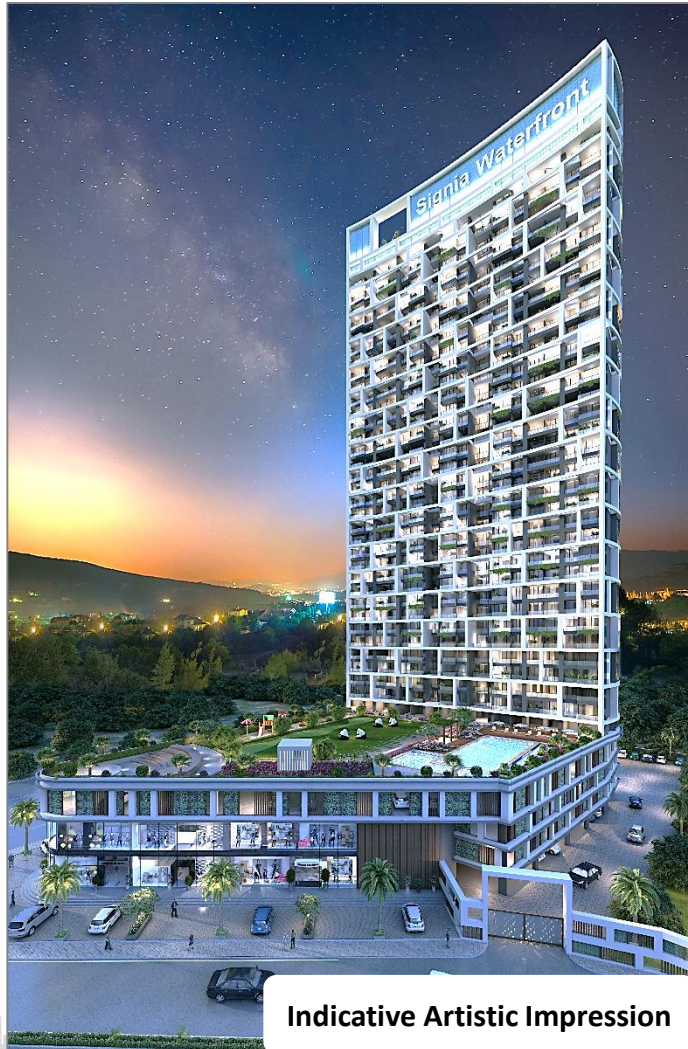


Signia Waterfront, Airoli

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression



8th Slab Completed



Actual view from site

Signia Pride, Andheri

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression



4th slab complete



Thank You!

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