

CONTINUING STABILITY

ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

14.08.2017

Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Scrip Code: 506194 Class of Security: Equity	Listing Compliance Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: ARIHANTSUP Series: EQ
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Dear Sir/Madam

Sub: Earning Presentation of the Financial Result for the Quarter ended 30th June, 2017:

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find the attached Earning Presentation of the Financial Result for the Quarter ended 30th June, 2017.

Kindly take the same in your records and inform the Stakeholders accordingly.

Thanking You

Yours Faithfully

For ARIHANT SUPERSTRUCTURES LIMITED

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EARNINGS PRESENTATION

Jun 2017 (Q1-FY18)

NSE : ARIHANTSUP
BSE : 506194
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

Cautionary Statement and Disclaimer

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Any forward looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect.

This presentation should not be relied upon as a recommendation or forecast by Arihant Superstructures Limited and any of their subsidiaries and cannot be relied upon as a guide to future performance.

This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.'

Forward-looking statements by their nature address matters that are, to different degrees, uncertain. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

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The data is as of 30th Jun 2017.

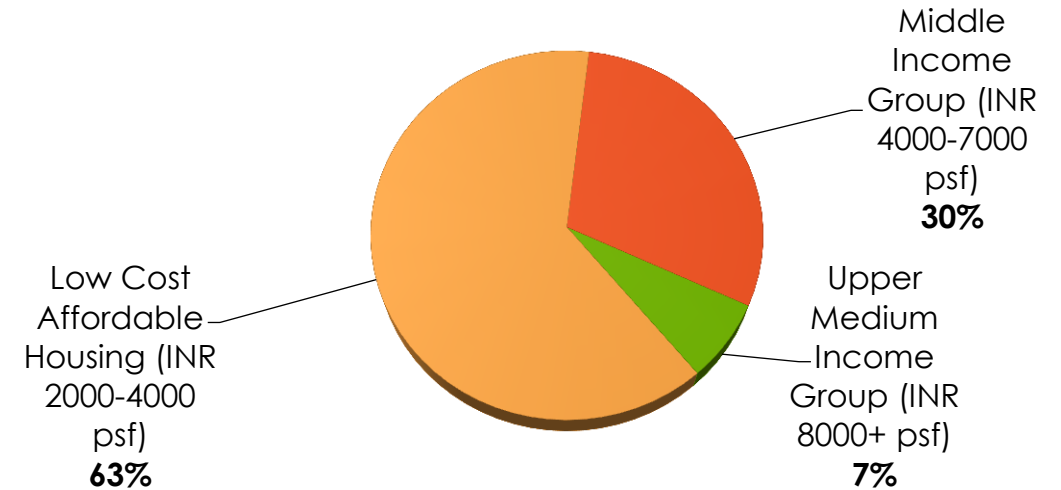
Q1FY18 - Operating Highlights

1. RERA Registrations and GST adaptations were challenges to overcome successfully
2. ASL witnessed good sales traction in Q1/18.
3. Launched Affordable Housing Project Arihant Anchal at Jodhpur in May 17. Witnessed encouraging response with 225+ Unit sales in 15 days.
4. Profit hitting P&L for the 1st time had effect on Financial Performance for the Quarter "Arihant Alok".

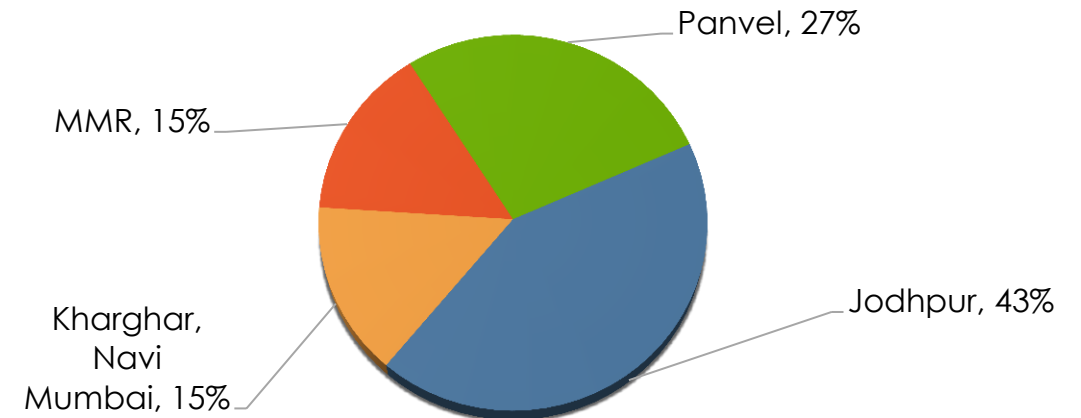
Q1FY18 - Financial Highlights

1. Revenue during Q1 increased by 88% to INR 576.95 mn
2. EBITDA increased by 48% to INR 108.93 mn
3. PAT increased by 22% to INR 39.00 mn

Category Wise Project Profile



Area Wise Project Portfolio



Future Monetization

	Project	Location	Total Area with Common Area	Area Sold (SqFt)	% Area Sold	Total Units	Units Sold	% Units Sold	Project Completion %	Average Rate	Sale Value (in Mn)	Amount Received (in Mn)	Balance Sold Value Receivable (in MN)
Mumbai	Arihant Aalishan - I	Kharghar	457,525	189,714	41%	391	174	45%	9%	6,485	1,230	381	849
	Arihant Aalishan - II	Kharghar	512,855	-	0%	336	-	0%	0%	-	-	-	-
	Arihant Anshula	Taloja (Nr Kha	509,483	202,988	40%	504	224	44%	49%	4,160	844	606	238
	Arihant Anaika - I	Taloja (Nr Kha	201,289	129,230	64%	188	126	67%	57%	4,034	521	330	191
	Arihant Anaika - II	Taloja (Nr Kha	186,808	-	0%	160	-	0%	0%	-	-	-	-
	Arihant Arshiya - I	Khopoli	358,718	257,622	72%	522	382	73%	100%	2,985	769	680	89
	Arihant Arshiya - II	Khopoli	148,052	85,262	58%	251	147	59%	65%	3,033	259	195	64
	Arihant Arshiya - III	Khopoli	61,530	3,080	5%	67	4	6%	17%	3,598	11	0	11
	Arihant Arshiya - IV	Khopoli	908,342	-	0%	1,608	-	0%	0%	-	-	-	-
	Arihant Anmol - III	Badlapur	116,156	67,388	58%	149	93	62%	19%	3,373	227	148	79
	Arihant Aloki - I	Karjat	109,884	44,259	40%	113	48	42%	71%	3,311	147	102	44
	Arihant Aloki - II	Karjat	82,727	13,222	16%	90	18	20%	10%	3,409	45	14	31
	Arihant Aloki - III	Karjat	159,446	-	0%	118	-	0%	0%	-	-	-	-
	Arihant Amisha - I	Taloja	134,960	89,075	66%	176	119	68%	93%	3,343	298	252	46
	Arihant Amisha - II	Taloja	283,530	-	0%	377	-	0%	0%	-	-	-	-
	Arihant Aarohi - I	Thane Shil Roa	218,645	164,683	75%	223	168	75%	90%	4,838	797	741	55
	Arihant Aarohi - II	Thane Shil Roa	51,990	7,951	15%	37	31	84%	0%	4,760	38	-	38
Arihant Akanksha	Panvel	3,030,000	268,309	9%	2,600	227	9%	0%	5,566	1,493	271	1,223	
			7,531,940	1,522,783	20%	7,910	1,761	22%			6,680	3,722	2,958
Jodhpur	Arihant Adita - I	Jodhpur	506,941	454,708	90%	408	365	89%	100%	2,242	1,019	924	95
	Arihant Adita - II	Jodhpur	180,330	88,795	49%	164	81	49%	91%	2,575	229	200	29
	Arihant Adita - III	Jodhpur	187,875	106,425	57%	165	95	58%	89%	2,632	280	227	53
	Arihant Adita - IV	Jodhpur	133,920	36,230	27%	82	22	27%	17%	2,672	97	20	76
	Arihant Adita - V	Jodhpur	299,070	36,230	12%	236	9	4%	0%	681	25	-	25
	Arihant Ashray	Jodhpur	39,000	38,350	98%	123	121	98%	0%	2,021	78	5	72
	Arihant Aangan	Jodhpur	45,600	29,260	64%	121	78	64%	26%	2,128	62	25	37
	Arihant Aanchal - I	Jodhpur	478,800	379,800	79%	532	422	79%	18%	2,049	778	226	552
	Arihant Aanchal - II	Jodhpur	226,800	142,200	63%	252	158	63%	0%	2,279	324	4	320
	Arihant Aanchal - III	Jodhpur	1,386,000	-	0%	1,540	-	0%	0%	-	-	-	-
	Arihant Ayati	Jodhpur	210,421	81,261	39%	81	29	36%	81%	3,830	311	251	60
	Arihant Aakarshan	Jodhpur	1,680,000	-	0%	825	-	0%	0%	-	-	-	-
			5,374,757	1,393,259	26%	4,529	1,380	30%			3,203	1,883	1,320
			12,906,697	2,916,042	23%	12,439	3,141	0.25			9,883	5,604	4,278

INR Mn (except as stated)	Q1 FY18	Q1FY17	Y-O-Y Change %	Q4 FY17	Q-O-Q Change %
Revenue	576.95	307.39	88%	822.43	-30%
Total Expenditure	468.02	235.09	99%	445.235	5%
EBITDA	108.93	72.30	51%	377.195	-71%
EBITDA Margin (%)	18.88%	23.52%	-20%	45.86%	-59%
Interest	38.28	15.25	151%	40.31	-5%
Depreciation	3.05	2.44	25%	2.61	17%
Other Income	3.96	3.89	2%	5.14	-23%
PBT	71.57	58.50	22%	339.4	-79%
Tax	22.01	20.08	10%	112.85	-81%
PAT	49.56	38.42	29%	226.56	-78%
PAT Margin (%)	8.59%	12.50%	-31%	27.55%	-69%
Minority Interest	10.56	6.47	63%	18.61	-43%
Attributable PAT	39.00	31.95	22%	207.95	-81%
EPS	0.95	0.78	22%	5.05	-81%

Particulars	FY 16	FY 17	Y-O-Y Change
Total Revenue	1,238	1,862	50%
Total Expenses	876	1219	39%
EBITDA	362	643	78%
EBITDA Margin (%)	29%	35%	18%
Depreciation	11	10	-9%
Interest & Finance Charges	37	101	173%
PBT	314	532	69%
Total Taxes	104	173	66%
PAT (Before Minority)	210	359	71%
Share of Minority	-20	-32	60%
Net Profit (Attributable)	190	327	72%
Net Profit Margin	15%	18%	14%
EPS (Basic)	4.63	7.94	71%



Company (INR Mn)	Net Worth	PAT (FY17)
Arihant Superstructures Limited	1202.45	18.62
Arihant Vatika Realty Private Limited	135.96	21.51
Arihant Abode Limited	1.37	0.09
Arihant Gruhnirman Private Limited	-1.68	-0.02
Arihant Aashiyana Private Limited	86.45	8.22
	1424.55	48.42

Net Worth : As per Standalone Balance Sheet of each Company. PAT is only for FY17.



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