

January 24, 2018

The Corporate Relationship Dept.  
Bombay Stock Exchange Limited  
P.J. Towers,  
Dalal Street,  
Mumbai – 400 001

**BSE Company Code: 500214**

Dear Sir,

**Sub: Unaudited Financial Results and Limited Review Report for the Third quarter ended 31<sup>st</sup> December, 2017**

Pursuant to Regulation 33 and Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith the Unaudited Financial Results, Segment wise Revenue, Results and Capital Employed and Limited Review Report for the third quarter ended 31<sup>st</sup> December, 2017 which have been approved by the Board of Directors at its meeting held on 24<sup>th</sup> January, 2018.

The meeting of the Board of Directors of the Company commenced at 11.00 a.m and concluded at 5.30 p.m.

The above information is available on the website of the Company: [www.ionindia.com](http://www.ionindia.com)

Kindly take the information on record.

Thanking You,

**Yours faithfully,  
For Ion Exchange (India) Limited**



**Milind Puranik  
Company Secretary**

# B S R & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,  
Apollo Mills Compound  
N. M. Joshi Marg, Mahalaxmi  
Mumbai - 400 011  
India

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## Review Report

### To the Board of Directors of Ion Exchange (India) Limited

- 1 We have reviewed the accompanying statement of unaudited financial results ('the Statement') of Ion Exchange (India) Limited ('the Company') – for the quarter and nine months ended 31 December 2017 in which are incorporated the returns from Ion Exchange Services division – Bengaluru branch which are reviewed by branch auditor appointed under Section 139 of the Companies Act, 2013. This Statement is the responsibility of the Company's Board of Directors and has been approved by the Board of Directors of the Company in their meeting held on 24 January 2018. Our responsibility is to issue a report on the Statement based on our review.
- 2 We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3 Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

- 4 We did not review interim financial information of a branch which reflects total revenue of Rs 244,521,694 and Rs 894,655,511 for the quarter and period ended 31 December 2017, as considered in accompanying Statement of unaudited financial results. This interim financial information have been reviewed by the branch auditor whose report have been furnished to us and our conclusion in paragraph 3 above, to the extent the same has been derived from such interim financial information, is based solely on the report of such branch auditor.

For **B S R & Co. LLP**  
*Chartered Accountants*  
Firm's Registration No: 101248W/W-100022



**Bhavesh Dhupelia**  
*Partner*  
Membership No: 042070

Mumbai  
24 January 2018

## ION EXCHANGE (INDIA) LIMITED

CIN: L74999MH1964PLC014258

Regd. Office : Ion House, Dr. E. Moses Road, Mahalaxmi, Mumbai - 400 011

### STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2017

Rs. in Lacs

Particulars	Quarter Ended			Nine Months Ended	
	31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 Unaudited	31.12.2017 Unaudited	31.12.2016 Unaudited
I Revenue from Operations	24,294	21,708	19,702	66,807	60,976
II Other Income	594	910	529	2,072	1,454
III Total Income (I+II)	<b>24,888</b>	<b>22,618</b>	<b>20,231</b>	<b>68,879</b>	<b>62,430</b>
IV Expenses					
a) Cost of materials consumed	15,263	12,884	11,822	39,937	35,456
b) Purchase of stock-in-trade	1,127	1,014	839	3,143	2,697
c) Changes in inventories of finished goods, Stock-in-Trade and Work-in-progress	(131)	799	(688)	350	(470)
d) Employee benefits expense	2,866	2,967	2,486	8,702	7,398
e) Finance costs	365	394	365	1,079	967
f) Depreciation and amortisation expense	298	322	268	943	787
g) Other expenses	3,734	2,959	4,222	10,968	12,148
Total expenses (IV)	<b>23,522</b>	<b>21,339</b>	<b>19,314</b>	<b>65,122</b>	<b>58,983</b>
V Profit Before Tax (III - IV)	<b>1,366</b>	<b>1,279</b>	<b>917</b>	<b>3,757</b>	<b>3,447</b>
VI Tax expense					
Current Tax	457	382	354	1,009	1,005
Deferred Tax	24	105	(31)	342	153
	<b>481</b>	<b>487</b>	<b>323</b>	<b>1,351</b>	<b>1,158</b>
VII Net Profit After Tax (V - VI)	<b>885</b>	<b>792</b>	<b>594</b>	<b>2,406</b>	<b>2,289</b>
VIII Other Comprehensive Income					
(i) Items that will not be reclassified to profit or loss	(17)	(16)	(14)	(50)	(42)
(ii) Income tax relating to items that will not be reclassified to profit or loss	6	5	4	17	14
Other Comprehensive Income (net of tax) (VIII)	<b>(11)</b>	<b>(11)</b>	<b>(10)</b>	<b>(33)</b>	<b>(28)</b>
IX Total Comprehensive Income for the period (VII+VIII)	<b>874</b>	<b>781</b>	<b>584</b>	<b>2,373</b>	<b>2,261</b>
X Paid-up Equity Share Capital (Face value Rs. 10 per share)	1,467	1,467	1,467	1,467	1,467
XI Earnings per equity share (EPS) [Refer note 3]					
a) Basic EPS (Rs.) [Not annualised]	7.37	6.60	4.96	20.04	19.10
b) Diluted EPS (Rs.) [Not annualised]	7.37	6.60	4.96	20.04	19.10

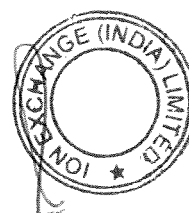
#### Notes

- 1) The Company adopted Indian Accounting Standard ("Ind AS") from 1st April 2017 and accordingly Financial Results have been prepared in accordance with the recognition and measurement principles laid down under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 2) The above results were reviewed and recommended by the Audit Committee on 24th January 2018 and subsequently approved by the Board of Directors at its meeting held on 24th January 2018. The statutory auditors of the company have carried out a limited review of the above results for the quarter and nine months ended 31st December 2017 pursuant to regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "the Listing Regulations, 2015"). The limited review report does not contain any qualifications.
- 3) Earnings per equity share includes impact of consolidation of equity shares held by Employee Benefit Trusts.

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BY

*B. H. Shrivastava*

For B S R & Co. LLP



Notes (contd..)

- 4) Reconciliation of results between previously reported (referred to as 'Previous GAAP') and Ind AS for the quarter and nine months ended 31st December 2016 are presented as below:

Nature of adjustments	Rs. in Lacs	
	Quarter Ended 31.12.2016	Nine Months Ended 31.12.2016
<b>Profit as per previous GAAP</b>	611	1,971
Timing of revenue recognition (a)	(212)	2
Measurement of revenue (b)	101	259
Adjustments relating to financial instruments including amortised cost, financial guarantees etc. (c)	19	78
Re-measurement cost of net defined benefit liability (d)	14	42
Others (e)	20	36
Tax impact of above (f)	41	(99)
<b>Total adjustments</b>	<b>(17)</b>	<b>318</b>
<b>Profit as per Ind AS</b>	<b>594</b>	<b>2,289</b>

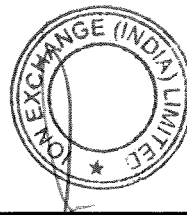
**Profit reconciliation notes:**

- (a) Pertains to the difference in timing of revenue recognition on account of transition to Ind AS.
- (b) Under Ind AS, revenue is measured at the fair value of the consideration received or receivable. Accordingly, retention money has been recognised at its present value.
- (c) Includes impact of amortisation of transaction costs using the effective interest rate method and guarantee commission income recognised for financial guarantees given or issued on behalf of group companies and fair valuation of current investments.
- (d) The re-measurement cost arising primarily due to changes in actuarial assumptions have been recognised in Other Comprehensive Income (OCI) under Ind AS as compared to Statement of profit and loss under previous GAAP.
- (e) It includes adjustment on account of consolidation of employee benefit trusts and capitalisation of general borrowing costs pertaining to Capital-Work-in-progress.
- (f) Impact of transition adjustments together with Ind AS mandate using the balance sheet approach (against the profit and loss approach in the previous GAAP) for computation of deferred taxes.
- 5) Consequent to the introduction of Goods and Services Tax (GST) with effect from 1st July, 2017, Central Excise, Value Added Tax (VAT) etc. have been subsumed into GST. In accordance with Indian Accounting Standard - 18 on Revenue and Schedule III of the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue. Accordingly, the figures for the periods upto 30th June, 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding.

Particulars	Quarter Ended			Nine Months Ended	
	31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016
Revenue from operations (A)	24,294	21,708	19,702	66,807	60,976
Excise duty on sale (B)	-	-	849	835	2,452
Revenue from operations excluding excise duty on sale (A-B)	24,294	21,708	18,853	65,972	58,524

- 6) Previous period figures have been regrouped / reclassified wherever necessary.

Place : Mumbai  
Date : 24th January 2018



For Ion Exchange (India) Limited

*Rajesh Sharma*

Rajesh Sharma  
Chairman and Managing Director

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BY

*B. H. Shimpali*

For B S R & Co. LLP

## ION EXCHANGE (INDIA) LIMITED

Regd. Office : Ion House, Dr. E.Moses Road, Mahalaxmi, Mumbai - 400 011.

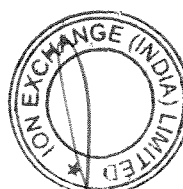
### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs. in Lacs

PARTICULARS	Quarter Ended			Nine Months Ended	
	31.12.2017 Unaudited	30.09.2017 Unaudited	31.12.2016 Unaudited	31.12.2017 Unaudited	31.12.2016 Unaudited
<b>1. Segment Revenue</b>					
a) Engineering	14,359	13,027	10,315	37,292	31,865
b) Chemicals	8,427	7,217	8,236	24,967	24,865
c) Consumer Products	2,543	2,496	2,317	7,600	7,651
d) Unallocated	-	-	-	-	1
<b>Total</b>	<b>25,329</b>	<b>22,740</b>	<b>20,868</b>	<b>69,859</b>	<b>64,382</b>
Less : Inter segment revenue	1,035	1,032	1,166	3,052	3,406
<b>Net Sales / Income from Operations</b>	<b>24,294</b>	<b>21,708</b>	<b>19,702</b>	<b>66,807</b>	<b>60,976</b>
<b>2. Segment Results [Profit(+)/Loss(-) before tax and interest from segment]</b>					
a) Engineering	307	302	152	1,010	1,005
b) Chemicals	1,116	997	1,163	3,100	3,298
c) Consumer Products	(83)	(45)	(142)	(303)	(266)
<b>Total</b>	<b>1,340</b>	<b>1,254</b>	<b>1,173</b>	<b>3,807</b>	<b>4,037</b>
Less: i) Finance Cost	365	394	365	1,079	967
ii) Other unallocable expenditure net of unallocable income	301	229	288	803	793
Add: Interest Income	692	648	397	1,832	1,170
<b>Total Profit (+) / Loss (-) Before Taxation</b>	<b>1,366</b>	<b>1,279</b>	<b>917</b>	<b>3,757</b>	<b>3,447</b>
<b>3. Capital Employed (Segment Assets - Segment Liabilities)</b>					
a) Engineering	19,356	19,893	13,367	19,356	13,367
b) Chemicals	11,090	10,294	8,248	11,090	8,248
c) Consumer Products	798	1,137	924	798	924
<b>Total Capital Employed in Segments</b>	<b>31,244</b>	<b>31,324</b>	<b>22,539</b>	<b>31,244</b>	<b>22,539</b>
Add : Unallocable corporate assets less corporate liabilities	(2,287)	(3,248)	2,128	(2,287)	2,128
<b>Total Capital Employed in Company</b>	<b>28,957</b>	<b>28,076</b>	<b>24,667</b>	<b>28,957</b>	<b>24,667</b>

**Notes:**

- 1) Segments have been identified in line with the Ind AS 108 on Segment Reporting.
- 2) Figures for the previous period / year have been regrouped / rearranged wherever necessary.



For Ion Exchange (India) Limited

*Rajesh Sharma*

Rajesh Sharma  
Chairman and Managing Director

Place : Mumbai  
Date : 24th January 2018

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BY

*B. H. Shrivastava*

For B S R & Co. LLP