



Date: 29th January, 2018

The Secretary
The National Stock Exchange of India Ltd.
Exchange Plaza, Plot No. C/1, G. Block
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001

The Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata – 700 001

Dear Sir,

Sub: Press release

Enclosed please find the Press Release issued in relation to Unaudited Financial Results of the Company for the Third Quarter and Nine months ended 31st December 2017.

This is for your information and record.

Thanking you,

Yours faithfully,
For Emami Limited

A.K. Joshi

Company Secretary & VP-Legal

(Encl. : As above)



emami limited

CIN No. : L63993WB1983PLC036030; Website: www.emamiltd.in Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107 Revenue incl.
GST/VAT up by
10%

Q3 FY18

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31st DECEMBER, 2017

₹ in lacs

	Particulars	Consolidated						
S.N.		C	Quarter Ended		Nine Months Ended		Year Ended	
3.14.			Unaudited		Unaudited		Audited	
		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017	
1	Revenue from Operations including							
	GST/VAT (Refer note 3)	84,239	70,481	76,608	2,12,698	2,07,550	2,69,407	
2	Revenue from Operations	75,664	62,812	72,595	1,92,586	1,95,489	2,53,261	
3	Earning Before Interest, Depreciation & Tax (EBIDTA)	26,468	20,134	25,854	54,619	58,102	75,913	
4	Net Profit/ (Loss) for the period Before Tax	18,099	12,126	17,233	30,593	32,949	42,362	
5	Net Profit/ (Loss) for the period after Tax & Minority							
	interest & Associate	14,719	9,868	13,434	24,691	25,710	34,042	
6	Cash Profit (PAT + Depreciation & Amortisation)							
	(Refer Note No.4)	22,716	17,372	21,600	47,696	48,932	64,900	
7	Total Comprehensive Income for the period	15,890	14,326	16,473	30,218	31,312	37,991	
8	Equity Share Capital	2,270	2,270	2,270	2,270	2,270	2,270	
9	Reserves (excluding Revaluation Reserve)						1,73,200	
10	Earnings Per Share (of ₹1 each)							
	Basic:	6.49	4.35	5.92	10.88	11.33	15.00	
	Diluted :	6.49	4.35	5.92	10.88	11.33	15.00	
	Cash:	10.01	7.65	9.52	21.01	21.56	28.59	

NOTES :

Place: Kolkata

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 29th January, 2018.
 - The Limited Review of the results for the quarter and Nine months ended 31st December, 2017 as required under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015, has been completed by the Statutory Auditors of the Company.

The figures of previous periods for the quarter & nine months ended 31st December, 2016 and the year ended on 31st March, 2017 were reviewed / audited by a firm of Chartered Accountants other than S.R. Batliboi & Co. LLP.

2. Information on Standalone figures for the Quarter & Nine months ended 31st December, 2017-

			Quarter Ended			Nine Months Ended	
Particulars Particulars		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
(i)	Revenue from operation including GST/VAT (₹ in lacs)	80,134	65,570	72,246	1,99,482	1,93,368	2,50,221
(ii)	Revenue from operation (₹ in Lacs)	71,559	57,901	68,233	1,79,370	1,81,307	2,34,075
(iii)	PAT (₹ in Lacs)	14,907	10,394	14,007	25,931	27,772	34,637
(iv)	Basic & Diluted EPS (of ₹1 each)	6.57	4.58	6.17	11.42	12.24	15.26
(v)	Cash Profit (PAT + Dep & Amortisation) (₹ in lacs)	22,762	17,760	22,084	48,522	50,738	65,104
(vi)	Cash EPS (₹)	10.03	7.82	9.73	21.38	22.35	28.68

The Standalone Financial Results are being forwarded to the Stock Exchanges (BSE, NSE & CSE) for uploading on their respective websites and the same are also made available on the company's website viz, http://www.emamiltd.in.

- 3 Reported revenue in Q3FY18 is not comparable with Q3FY17 due to changes in accounting treatment of Indirect taxes post the implementation of GST from 1st July 2017. Accordingly, comparable figures have been reported (including GST/VAT) to reflect the like to like Consolidated & Standalone revenue growth at 10% & 11% respectively.
- 4 Intangible Assets of Keshking Business are being amortised over their estimated useful lives of 5/10 years in accordance with the provisions of Ind AS 38 Intangible Assets.
- 5 During the quarter, the Company has acquired 21.13% of equity share capital of Helios Lifestyle Private Limited ("Helios") and consequently Helios is now an associate of the Company.
- 6 $\,$ During the quarter, the Company has fully repaid 8.45% Non Convertible Debentures.
- The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchange under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015. The full format of the Standalone & Consolidated Quarterly Financial Results are available on Stock Exchange websites and on company's website http://www.emamiltd.in.

Making People Healthy & Beautiful Naturally

8 As the Company's business activity falls within a single operating segment, viz, "Personal and Healthcare", no separate segment information is disclosed.

For and on behalf of the board

Sushil Kr. Goenka