Walchand PeopleFirst Ltd.

1, Construction House
5, Walchand Hirachand Marg
Ballard Estate, Mumbai 400 001
Tel: +91 22 6781 8181
Fax: +91 22 2261 0574
Website: www.walchandpeopleFirst.com
L65993MH1920PLC000791



30th January, 2018

To,

The Corporate Relationship Department, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Dear Sir/Madam,

# Sub.: Un-audited Financial Results for the Quarter ended 31st December, 2017:

With reference to the captioned subject, pursuant to Regulation 33(3) (a) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith please find the Un-audited Financial Results for the quarter ended 31st December, 2017.

Thanking you.

Yours faithfully,

For Walchand PeopleFirst Limited

Compliance Officer.

Vivek Wadhaykar

Encl.: a/a.

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WALCHAND PEOPLEFIRST

# WALCHAND PEOPLEFIRST LIMITED STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED DECEMBER 31, 2017.

PARTICULARS	For Quarter ended December 31, 2017	For Quarter ended September 30, 2017	For Quarter ended December 30, 2016	For Nine months ended December 31, 2017	(Rs. In Lakhs For Nine months ender December 31, 2016
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
			- Indiana	Unauqueu	Unaudited
Revenue					
Revenue from Operations	576.15	769.19	595.13	1,895.66	1,858.03
Other income	40.04	28.83	48.15	101.51	122.57
Total Revenue	616.19	798.02	643.28	1,997,17	1,980.60
Expenses			AND THE WALLES	The state of the s	
Employee benefit expenses	322.08				
Royalty and related expenses	72.58	329.53	340.65	994.77	995.92
Training expenses		86.99	76.24	227.01	224.35
Travel, lodging and conveyance expenses	29.06	59.00	32.83	122.73	137.60
Rent and maintenance expense	43.01	30.81	30.64	102.18	105.98
Marketing expenses	16.25	16.24	13.63	48.77	43.12
Legal , Professional and Recruitment expenses	25.46	22.33	19.12	56.68	63.89
Finance Cost	14.58	15.25	16.50	43.55	45.91
	0.59	0.73	0.55	1.89	1.61
Depreciation and amortisation expenses	11.97	11.90	13.31	33.98	35.83
Other Expenses	40.38	48.95	46.20	134.96	146.68
Total Expenses	575.97	621.73	589,66	1,766.52	1,800.90
PROFIT BEFORE TAX	40.22	176,29	53.62	230.65	179.70
Tax Expenses					
Current Tax	12.19	10.00			
Income tax earlier years	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	48.69	17.44	66.57	51.03
Deferred tax	(6.21)		1.0	(6.21)	6.35
Overred tax	(2.37)	(4.75)	(4.13)	(4.01)	(0.11)
PROFIT AFTER TAX	36.61	132,35	40.30	174.30	122.42
OTHER COMPREHENSIVE INCOME (NET OF TAX)	(3.13)	(3.13)	(0.09)	(9.40)	(0.27)
TOTAL COMPREHENSIVE INCOME	33.48	129.22	40.21	164.91	122,16
CLOCA PROPERTY AND TO A STATE OF THE STATE O	The second second			104.71	144.10
Paid up equity share capital					
Fave value - Rs. 10/- per share)	290.39	290.39	290.39	290.39	290.39
EARNING PER EQUITY SHARE					
Equity shares of par value Rs 10/- each Basic and Diluted (In Rs.)	1.26	4.56	1.39	6.00	4.22

### NOTES:

- 1 This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2017, the Company has for the first time adopted Ind AS with a transition date of April 1, 2016.
- 2 The above results for the quarter and nine months ended December 31, 2017 have been reviewed by the Audit Committee and were taken on record by the Board of Directors at its meeting held on January 30, 2017.
- 3 The Statement does not include Ind AS compliant results for the previous year ended March 31, 2017 as it is not mandatory as per SEBI's circular dated July 5, 2016.
- 4 The company has a single segment namely "Training". Therefore the company's business does not fall under different business segments as defined by Accounting Standard -17.
- 5 The reconciliation of net profit or loss reported in accordance with Indian GAAP to total comprehensive income in accordance with Ind AS is given below

(Rs. In Lakhs) Quarter ended December Description 31, 2016 December 31, 2016 122.19 Net Profit / (Loss) as per previous GAAP (Indian GAAP) 40.23 Acturial gain/loss on employee defined benefit funds recognized in OCI 0.09 Effect of measuring financial assets and financial liabilities at fair value thruoug P&L (0.02)(0.03)Net Profit / (Loss) for the quarter as per Ind AS 40.30 122,42 (0.27) Other comprehensive Income (Net of tax) (0.09)Total Comprehensive Income / (loss) for the quarter / period 40.21

6 Previous quarter / previous period figures have been regrouped / rearranged wherever necessary.

Place : Mumbai Date : January 30, 2018 By the order of the Board

PEOP

(FALLAVI JHA) Chairperson & Managing Director

Walchand PeopleFirst Ltd.

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WALCHAND PEOPLEFIRST

### WALCHAND PEOPLEFIRST LIMITED

CIN: L65993MH1920PLC000791

Regd. Office: I Construction house, 5 Walchard Hirachard marg, Ballard Estate, Mumbai - 400001.

Website: www.walchandpeoplefirst.com, Email: vivek@walchandgroup.com, Tel.:022-67818181, Fax:022-22610574

Extract of Statement of Unaudited Financial Results for the period ended December 31, 2017

Sr. No.	Particulars		Quarter ended	Quarter ended	Nine months ended	(Rs. In Lakhs) Nine months ended
		31.12.2017	30,09,2017	31.12.2016	31.12.2017	31.12.2016
1	Total Income from Operations (Net)	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
2	Net Profit / (Loss) for the period (before Tax, Exceptional and / or Extraordinary	576.15	769.19	595.13	1895.66	1858.03
3	items)  Net Profit / (Loss) for the period before Tax (after Exceptional and / or	40.22	176.29	53.62	230.65	179.70
	Extraordinary items)	40.00				
4	Net Profit / (Loss) for the period after Tax (after Exceptional and / or Extraordinary items)	40.22	176,29	53.62	230.65	179.70
5	Total Comprehensive income for the period (after tax)	36.61	132.35	40.30	174.30	122.42
6	Paid up Equity Share Capital - Face Value Rs. 10/- each	33,48	129.22	40.21	164.91	122.16
	Earnings Per Share (Before extraordinary items) (of Rs. 10/- each)	290,39	290.39	290.39	290.39	290,39
	Basic & Diluted for the period: (In Rs.)	1.26	4.56	1.39	400	Call Berry
	Earnings Per Share (after extraordinary items) (of Rs. 10/- each) Basic & Diluted for the period: (In Rs.)	1.26	4.56	1.39	6.00	4.22

#### Notes:

- 1 The above is an extract of the detailed format of quarterly and half yearly financial results filed with the stock exchange under Regulation 33 of the SEBI (Listing and other disclosure requirements) Regulations, 2015. The full format of the quarterly and half yearly financial results is available on the stock exchange website www.bseindia.com and Company's website www.walchandpeoplefirst.com
- 2 This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2017, the Company has for the first time adopted Ind AS with a transition date of April 1, 2016
- 3 The Statement does not include Ind AS compliant results for the preceding quarter and previous year ended March 31, 2017 as it is not mandatory as per SEBI's circular dated July 5, 2016
- 4 The reconciliation of net profit or loss reported in accordance with Indian GAAP to total comprehensive income in accordance with Ind AS is given below:

(Rs. In Lakhs) Nine months Quarter ended ended Description 31.12.2016 31.12.2016 Net Profit / (Loss) as per previous GAAP (Indian GAAP) 40.23 122.19 Acturial gain/loss on employee defined benefit funds recognized in OCI 0.09 0.27 Effect of measuring financial assets and financial liabilities at fair value through P&L (0.02)(0.03)Net Profit / (Loss) for the quarter as per Ind AS 40.30 122.42 Other comprehensive Income (Net of tax) (0.09)(0.27)Total Comprehensive Income / (loss) for the quarter / period 40.21 122.16

MUMBAI

By the order of the Board

(PALTAVI JHA) Chairperson & Managing Director DIN No. 00068483

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Place: Mumbai

Date: January 30, 2018