



**SKMEGG/SEC/BSE/NSE/PPT/REVISED**

**Oct 01, 2018**

Bombay Stock Exchange Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai-400 001

National Stock Exchange of India Limited  
Exchange Plaza,  
Plot No:C/G Block  
Bandra Kurla Complex  
Mumbai-400 051

Dear Sir,

**Sub:** Disclosure under SEBI(LODR) Regulations, 2015

**Ref:** Scrip Code: 532143(BSE)/SKMEGGPROD (NSE)

In continuation with disclosure made regarding Outcome of 23<sup>rd</sup> AGM and PPT Presentation made dated on 26<sup>th</sup> September, 2018, we have by oversight made a mistake in PPT slide No.3 regarding break up details between domestic and export turnover and total turnover for the year 2014-15. Hence, we submit the revised including all slides.

We request you to kindly take the same on record and acknowledge receipt.

We regret for the inconvenience caused by us

Yours faith fully  
For SKM Egg Products Export (India) Limited

P.Sekar  
Company Secretary



**SKM EGG PRODUCTS**

THINKING OUT OF THE SHELL

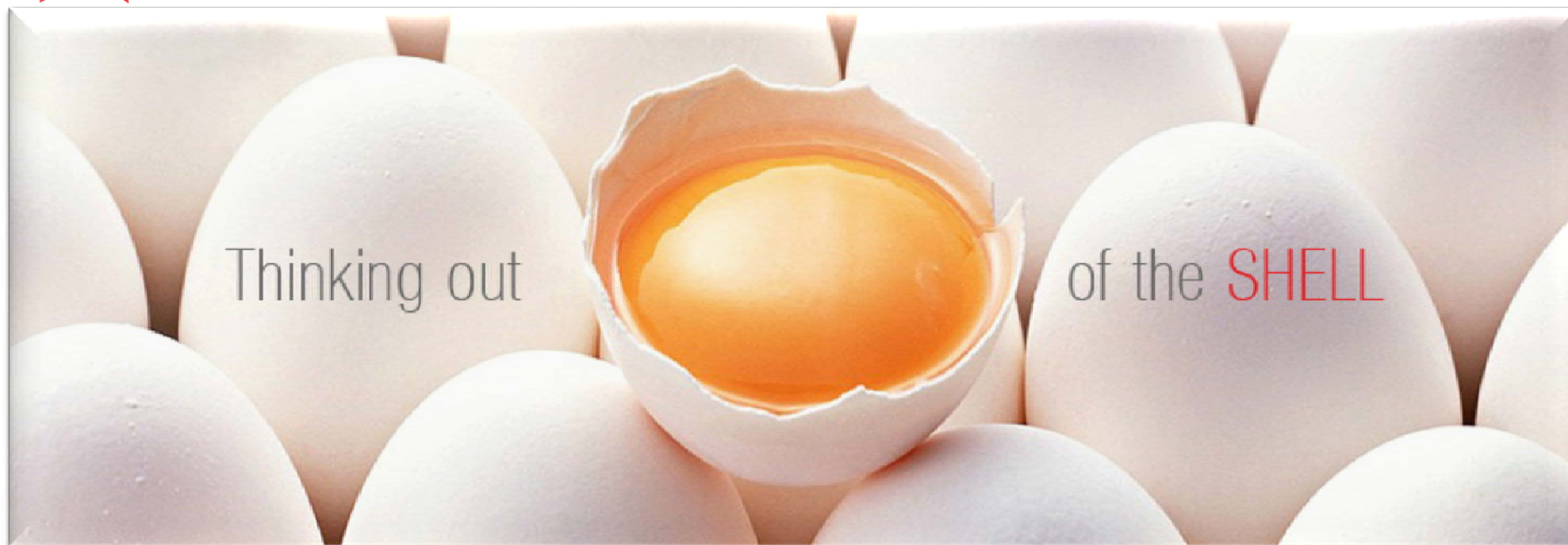
SKM EGG PRODUCTS EXPORT (INDIA) LIMITED CIN : L01222TZ1995PLC006025

Registered Office: 185, Chennimalai Road, Erode - 638 001, Tamil Nadu, India. Tel: +91 424 2262963, Fax: +91 424 2258419

Factory: Erode - Karur Main Road, Cholangapalayam, Erode - 638 154, Tamil Nadu, India. Tel: +91 424 2351532 - 34, Fax: +91 424 2351531, Web: www.skmeegg.com



**SKM EGG PRODUCTS**  
THINKING OUT OF THE SHELL  
SKM EGG PRODUCTS EXPORT (INDIA) LIMITED

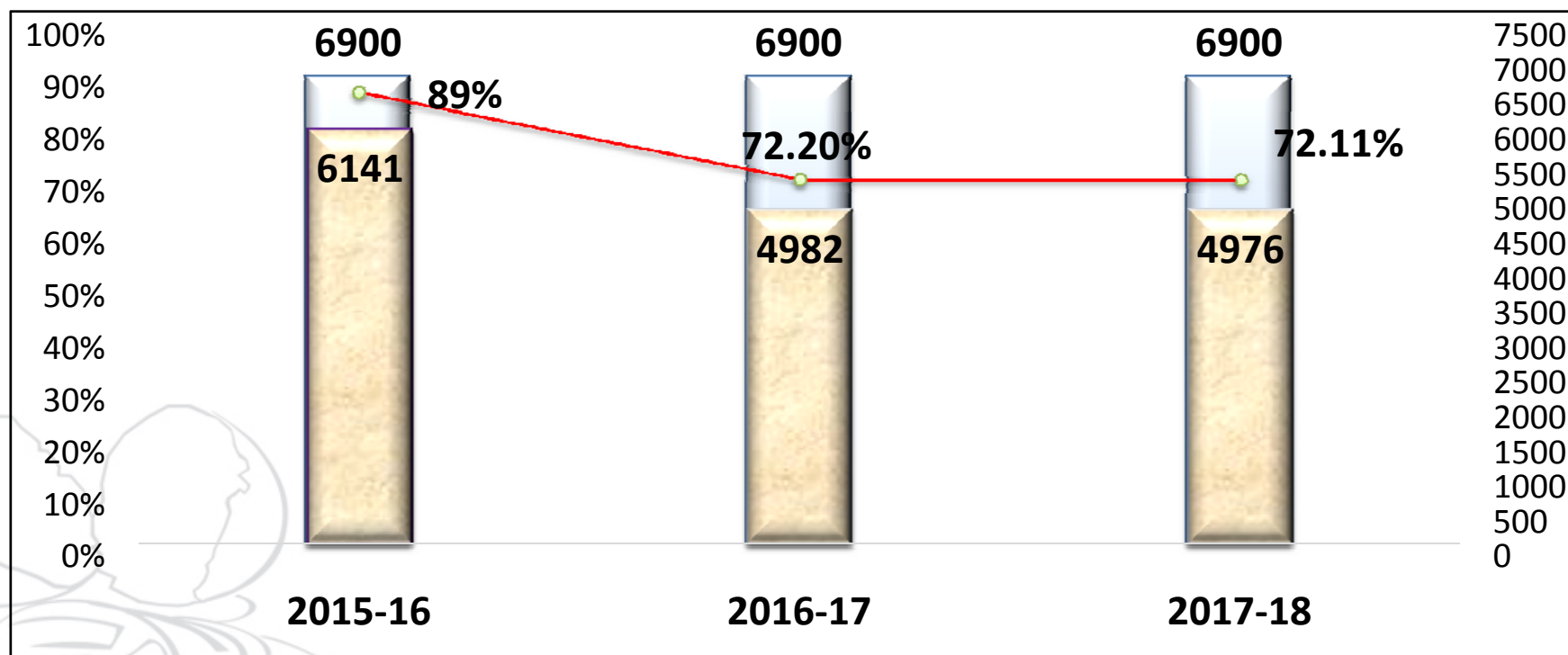


Presented by  
**SKM SHREE SHIVKUMAR**  
**MANAGING DIRECTOR & CEO**



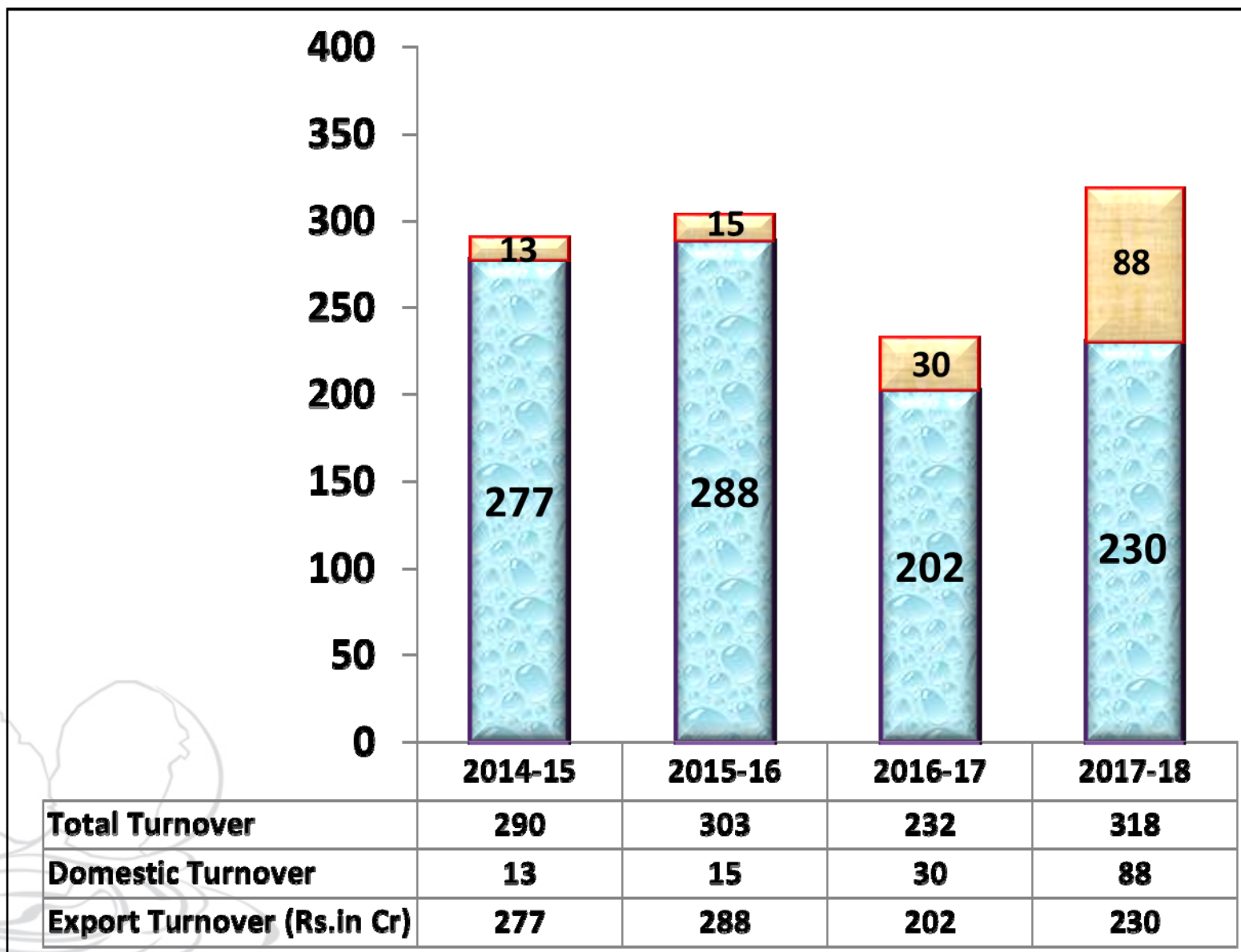
## Production Details

Particulars	2015-16	2016-17	2017-18
Installed capacity (In Mt's)	6900	6900	6900
Actual production (In Mt's)	6141	4982	4976
Capacity utilization (%)	89.00	72.20	72.11



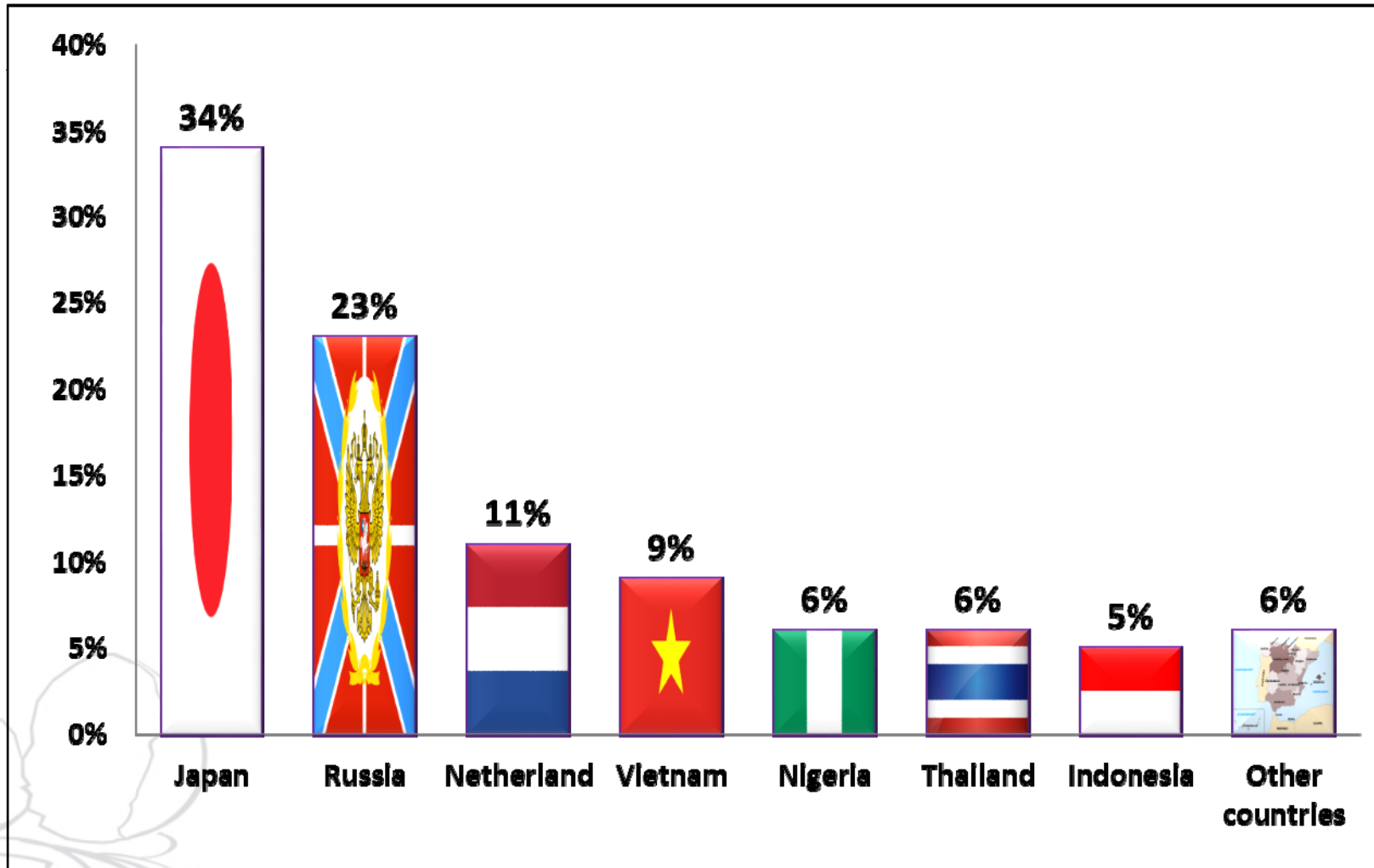


## Consolidated Turnover (Rs in Cr.)



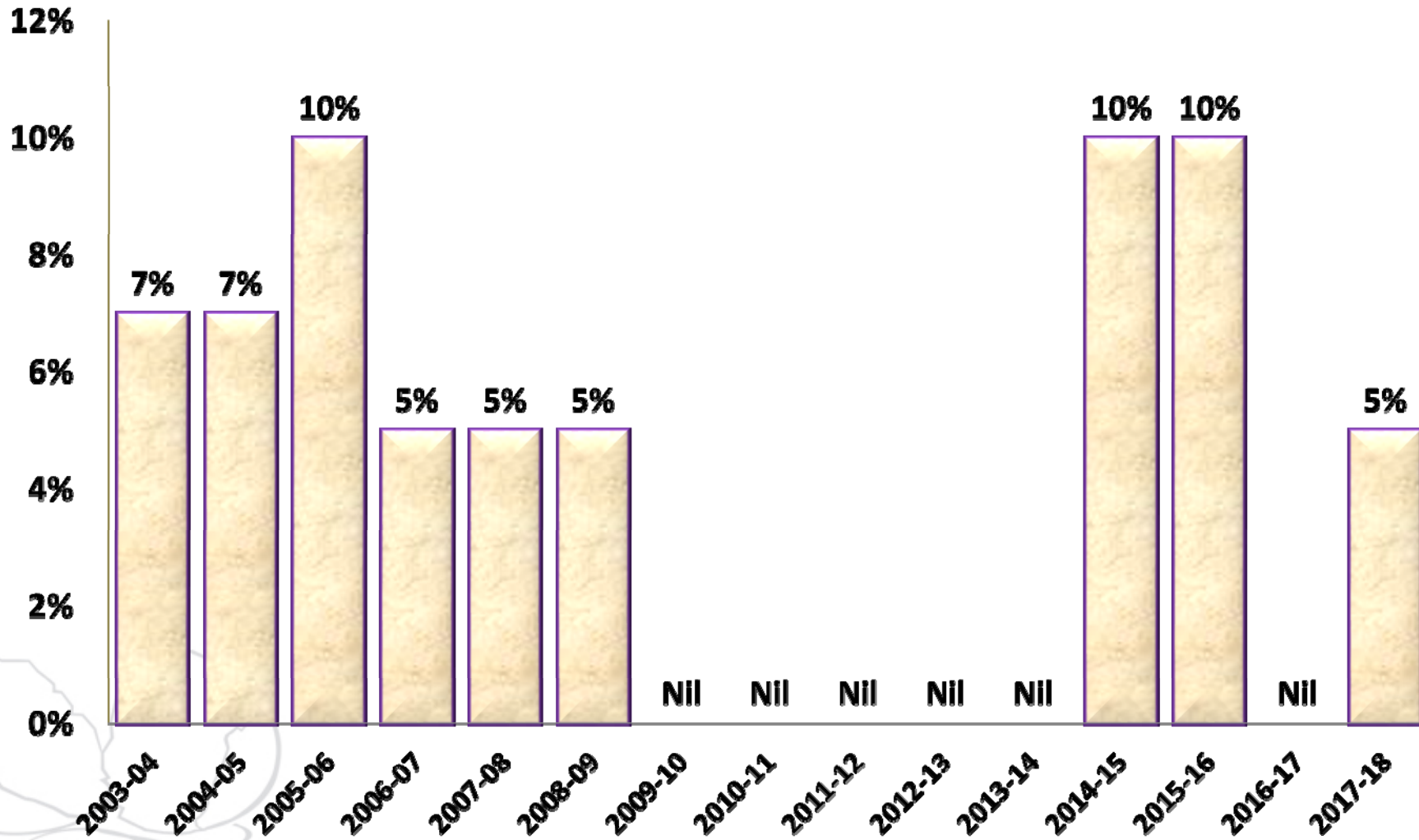


## Countrywise % Sales Details





# Dividend History



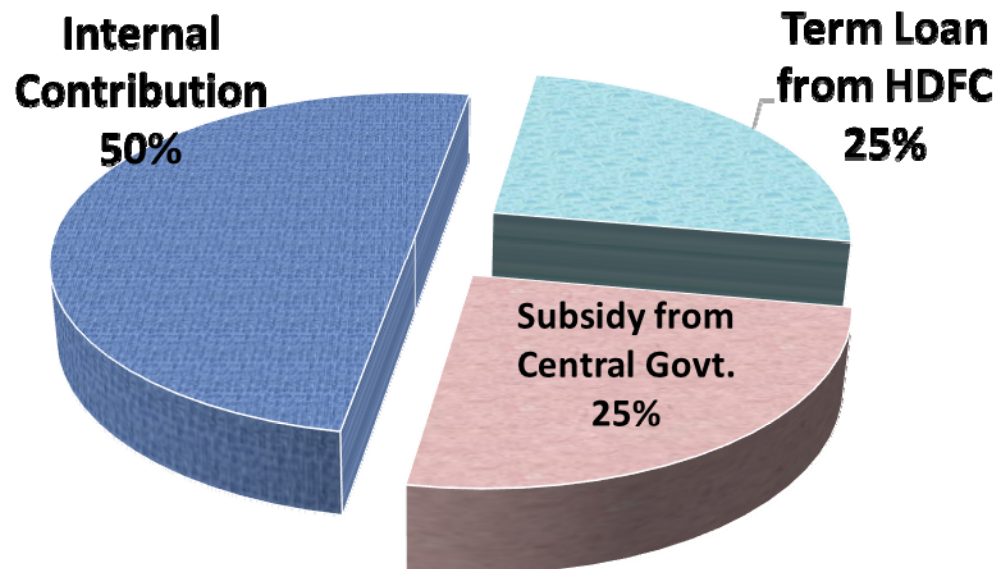


## Capital Expenditure

(Modernization of Existing Egg Powder Unit)

Total Proposed Cost Rs. 19.99 Cr

### Source of Funds



- Total Capital Expenditure so far spent Rs. 10.21 Cr.
- Expecting to be completed by 31<sup>st</sup> March 2019.



# Value Added Egg Products







## Placement of New Products into stores

• Zone	Egg Store	VAP Store
• Bangalore	486	324
• Chennai	456	151
• ROTN	290	62
• Total	1232	537



❖ Advertisement and promotional Expenses so far spent Rs.132 lakhs.





## Highlights

- **Strong raw material sourcing capabilities**
- **Highest quality standards adhered to meet export market's stringent quality standards**
- **Strong relationship and globally approved supplier status with strong brands such as Kewpie, CSM amongst others**
- **Key Markets – Japan, Europe, Russia, Nigeria and South East Asia**
- **Strong network in key markets through subsidiary, branch & exclusive distributors – SKM Europe , SKM Russia & SKM Japan**
- **We are maintaining quality at PAR with European Standard**
- **Strong top management team with professionals to manage day to day operations**
- **One of the largest egg processing companies in Asia**



## Highlights – Continued...

- **Leadership market position - More than 60% of total egg product exports from India**
- **Out of total import of egg powder into Japan, we contribute more than 10% share**
- **Marquee brands such as Heinz, Mondelez in client profile**
- **Relationship with key customers for 21 years**
- **Own feed mill commissioned to enhance feed operation efficiency**
- **Raw Material Storage capacity enhanced**
- **Marketing offices set up in key markets**
- **Investment in modernization and upgrade**
- **Planned diversification from B2B to B2C**



Thank You!

