

Date: 24th November, 2018

The General Manager
Corporate Relationship Department
BSE Limited
1st floor, New Trading Ring,
Rotunda Building
P J Towers
Dalal Street, Fort
Mumbai 400 001
BSE Scrip Code: 500249

The Manager
Listing Department
National Stock Exchange of India
Limited
“Exchange Plaza”, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400 051
NSE Symbol: KSBPUMPS

Dear Sirs,

Sub: Intimation of shareholders' factory visit

Ref: Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015)

In continuation to our intimation dated 21st November, 2018 we wish to inform you that 90 shareholders participated in the factory visit arranged by the Company to its Sinnar, Nashik plant on Thursday, 22nd November, 2018.

Attached herewith presentation made to the shareholders.

Kindly take the above information on record.

Yours faithfully,
For **KSB LIMITED**

Narasimhan R
DGM- Finance and Company Secretary

KSB Limited



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2. KSB In India – Applications.
3. Employee Engagement.
4. Investors' Relations.
5. CSR Proposals.



Presence in India

Near you..24x7



Our Toll Free No. : 1800 233 1299
(Monday to Saturday - 8am to 10pm)

Our Manufacturing Network



Irrigation & Process Division, Pune



Foundry Division, Vambori



Power Plant Division, Chinchwad



Valves Division, Coimbatore



Energy Pumps Division, Shirwal



Standard Pumps Division, Sinnar



KSB MIL Controls Ltd. Meladoor, Kerala

- 7 Manufacturing locations
- 4 Zonal offices
- 15 Branch offices
- 4 Service Stations
- 150+ Authorized Service Centers
- 800+ Authorized Dealers of pumps, valves and systems

EPD (Energy Pumps Division), Shirwal, Pune



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IPD (Irrigation and Process Division), Pune



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PPD (Power Projects Division), Pune



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Standard Pumps Division, Sinnar, Nashik



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Foundry Division, Vambori



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Valves Division, Coimbatore



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Valves Manufacturing- KSB MIL Controls Limited, Kerala





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You wish to expect the best out of us, inspires us to keep innovating better and better solutions to make our good products even better

State-of-the-art design center
– **KSB Tech Pvt. Ltd.**
Located at Pune.
Maharashtra

KSB in India

Applications

- Energy
- Industry
- Water
- Waste water
- Construction



Increasing Employee Engagement...



Independence Day – Bay Decoration Competition



Cricket Tournaments



Traditional Wear Day



Rewards & Recognitions



Engineer's Day Celebrations



Fun Activities

Increasing Investors' Relations



Investors/Analysts:

Previous Investors' Meeting was held on 24th August, 2018.

Shareholders:

Previous factory visit of shareholders was held in 2013 to IPD and PPD plants in Pune.

Next factory visit is scheduled on 22nd November, 2018 to Sinnar plant, Nashik

CSR Proposals for 2018

1. Maher Ashram
2. Vanchit Vikas – Neehar
3. Seva Sahayog
4. Bal Kalyan Sanstha
5. Niwara Old age home
6. Mother Theresa Home
7. Khelghar
8. Vidya Mahamandal
9. Vidyadaan Sahayyak Mandal (VSM)
10. Tara Sofosh Dhadphale Centre
11. Morya Hospital – Chinchwad
12. Grow-Trees.com
13. Z P School, Zapwadi ,Sinnar
14. Public Health Centre, Dapur, Sinnar
15. Yuva Mitra
16. Bhikusa School - Mahila Mandal, Sinnar
17. Snehalaya
18. Anamprem
19. Family for Children, Podanur
20. Global Pathway School, Chettipalayam



Thank you!





Technology that **makes its mark**

► Our technology. Your success.
Pumps • Valves • Service





Standard Pumps Division : Sinnar



Water Pumps Division : Sinnar

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1. Introduction.
2. Products.
3. Energy Conservation Projects.
4. CSR Activities.
5. Employee Engagement.



1. Introduction

- Situated in Sinnar MIDC with available Land area of 96828 sq. mtrs. & built up area of 25548 sq. mtrs.;
- Located 200 kms. away from Mumbai, 185 kms. away from Pune & 25 kms. away from the city of Nasik





Water Pumps Division : Sinnar

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2. Products.



1

Submersible Pumps



2

Movi-Boost



3

MOVITEC VCF



4

MOVIE



5

MULTITEC

2. Products :

Submersible & Industrial Pumps:

■ Features:

1. Suitable for Irrigation, Housing, Building Services and Farm-Houses etc.
2. Variable Speed Control System, KSB Butterfly valve for each pump in the system.
3. In-Line pump having Long Service Life, Flexible variants, Reliable and Service Friendly.
4. Single or multi-stage ring section centrifugal pumps with closed radial impellers.
5. Special suction impeller providing low NPSH. Self aligning bearing made of silicon carbide making it highly reliable.



ETANORM



ETANORM SYT



HPKL



MegaCPK



ETABLOC



ETALINE

2. Products :

Global Pumps:

■ Features:

1. The reliable and economically operating pump, making it the world's best selling water pump.
2. The ideal choice for handling mineral based and synthetic heat transfer fluids upto 350deg and 16bar.
3. Hot water and heat transfer fluid pump works safely upto 400deg and 40bar without additional cooling devices.
4. The standardized chemical pump combines high energy efficiency, maximum versatility and outstanding operating reliability.
5. The pump and motor connected in one unit, the close-coupled pump features an extremely space saving design by maintaining it's energy efficiency.
6. It can be installed horizontally or vertically with the pipeline. A wide range of materials enables the pump to handle most diverse types of fluid.

2. Products :

Transfer of New Products:

Following New Products will be transferred to Sinnar by December-18 :

1. Magnochem.
2. KRTU / Amarex – IN.
3. Fire-Fighting Pumps.



Water Pumps Division : Sinnar

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3. Energy Conservation Projects.

3. Energy Conservation Projects

Conservation of Natural Resources – LPG Gas:



- We have installed Solar panel on roof-top of the canteen. The hot water produced is used for various canteen purposes.

3. Energy Conservation Projects

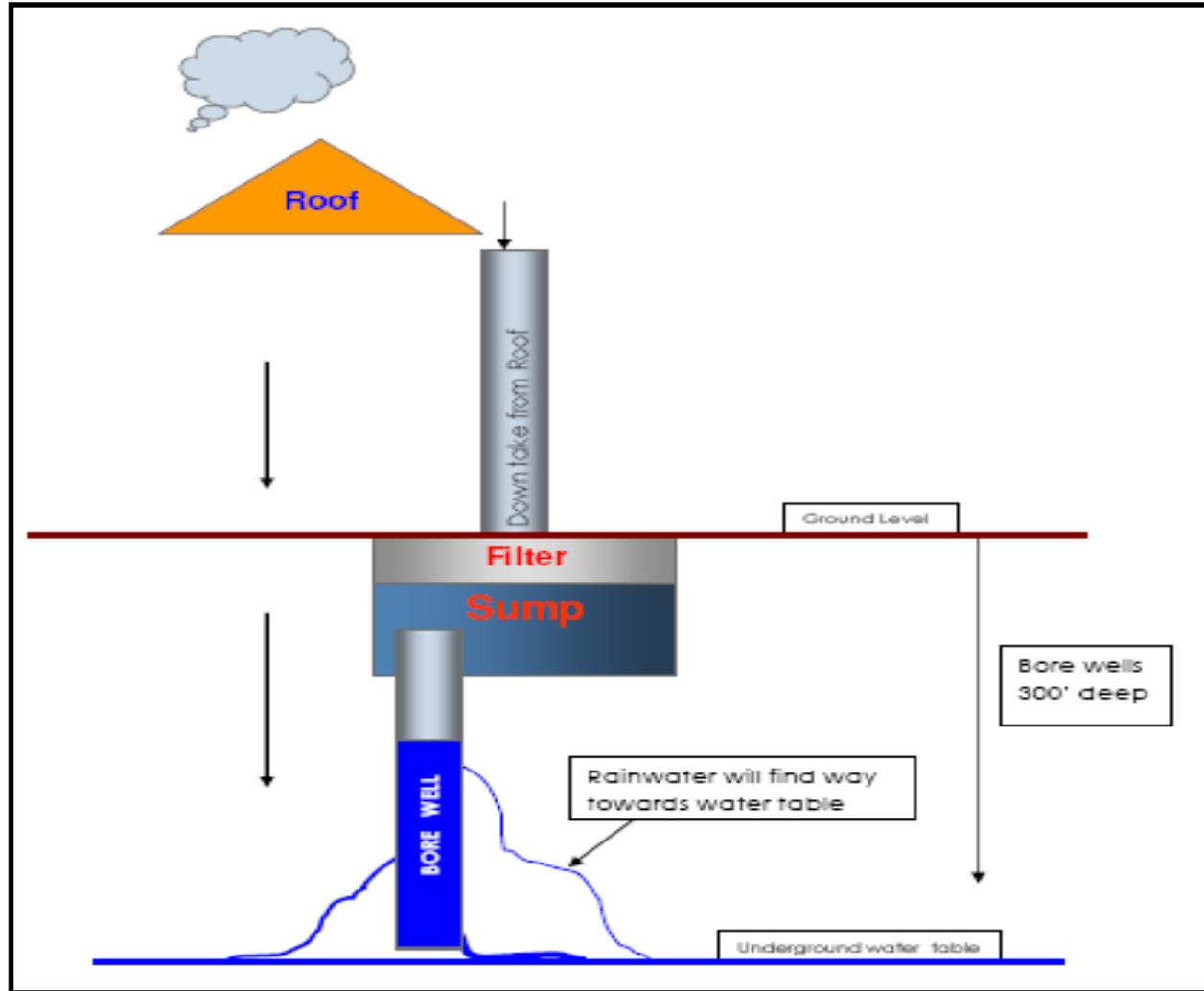
Conservation of Natural Resources – Electrical Energy:



- A Wind-mill (5 KW) - Solar (5 KW) Hybrid project has been setup to generate electricity from wind mill and solar panels.
- Electricity produced is used for lightening 100 street lamps in factory premises.
- Total savings of 1 Lakh per year

3. Energy Conservation Projects

Environment Management – Rain Water Harvesting:



- We have implemented rain water harvesting system. This system includes collection of rain water from roof, filtering in a sump and guiding in bore wells to fed ground water table.
- Total water harvested every year in rainy season – 10088 Cu Meters.

3. Energy Conservation Projects

Environment Management – Tree Plantation:



- Since 2011, we have planted 900 trees in factory premises.
- Drift Irrigation system has been installed for watering the trees.
- In total, 2900 trees are in the premises of the factory.



- Additionally, we have developed landscaping and gardening in factory premises covering 28000 Sq. mtr. area.
- Sprinkle irrigation system has been installed to save water.

Water Pumps Division : Sinnar

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4. CSR Activities.

4. CSR Activities – Sewing machines donated to women in village near Sinnar.



4. CSR Activities



Bicycles provided to students near Sinnar



Science lab donated to school in Sinnar



Computer lab donated to school in Village.

4. CSR Activities



Donated toilets in a village near Sinnar



Donated Solar System to Public Health Center.



Provided fencing to school near Sinnar

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Water Pumps Division : Sinnar

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5. Employee Engagement

5. Employee Engagement – Sports Participation



5. Employee Engagement – *Management Communication*



**Thank you for your
attention**

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