

**SAT  
INDUSTRIES  
LIMITED**

121, B-Wing, 12th Floor,  
Mittal Tower, Nariman Point,  
Mumbai - 400 021. (INDIA)  
Phone : 91 22 6610 7025  
Phone : 91 22 6637 2073  
Fax : 91 22 6610 7027  
Email : sil@mtnl.net.in  
Website : www.satgroup.in  
CIN : L25199MH1984PLC034632

Global Business



SIL/BSE/2018-19

Date: 09-11-2018

The General Manager,  
Department of Corporate Services,  
BSE Ltd.,  
P.J.Towers, Dalal Street  
Mumbai - 400 001.

Company Code: 511076

**Sub:** Quarterly Business updates for the Second Quarter and half year ended September 30, 2018.

**Reference:** Scrip Code; 511076 (SATINDLTD) ISIN: INE065D01027

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith the Quarterly Business updates for the Second Quarter and half year ended September 30, 2018.

Kindly take the same on your record.

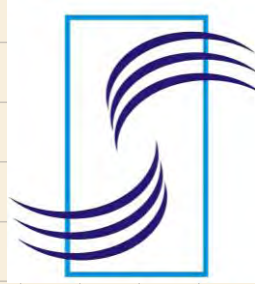
Thanking you,

Yours faithfully,  
For **SAT INDUSTRIES LIMITED**

Alka Premkumar Gupta  
Company Secretary  
M. No. A35442



Encl.: as above



# **Sat Industries Limited**

**Manufacturing | Global Business | Education | Financial Services**

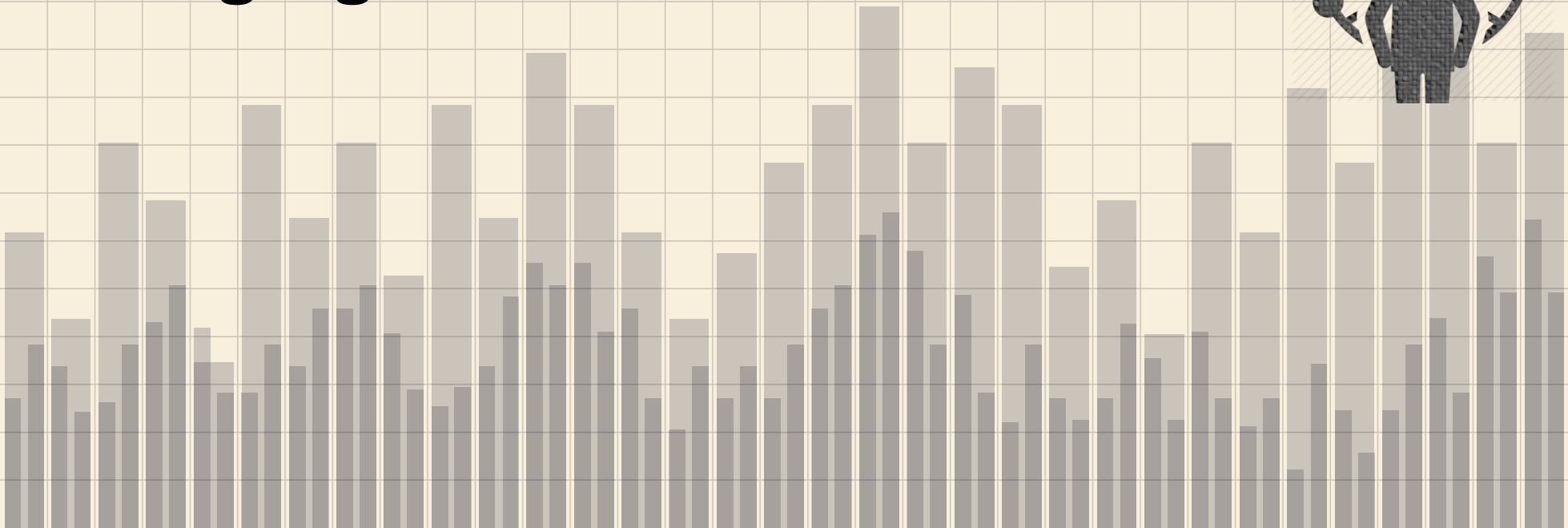
**Second Quarter & Half-yearly Report  
FY 2018-19**

# Update for the 2<sup>nd</sup> quarter & half-yearly ended as on 30<sup>th</sup> September 2018

- **Mumbai, 9<sup>th</sup> November 2018:** Sat Industries Limited (Sat) is pleased to announce the financial results for second quarter ended as on 30<sup>th</sup> September 2018.
- Sat is a BSE listed company that has been in existence for the last 33 years. Sat embraces varied business groups which includes- **Manufacturing, Education Technology, Leasing & Startup Investments, Global Business, Financial Services and Trading** through its various subsidiaries and associates
- It has presence in various international markets such as the Middle East, Europe, Asia, Africa and America.



# Highlights of diversified businesses





# 1. Manufacturing of PP/HDPE Woven Bags and Fabric

## Sah Polymers Limited

- **Sah Polymers Limited** is one of the oldest manufacturers of PP/HDPE woven bags in India for more than 25 years
- It supplies these bags to several industries including – **cement, agro pesticides, chemical, fertilizer, food products, textiles and many more.** The company also exports its products to more than 12 countries.
- It has been accredited ISO 9001:2008 certification by the International Certification Services for quality management system.
- The Company has entered into the segment of manufacturing FIBCs / jumbo bags.



## 2. Education Technology

### Genext Students Private Limited



- Genext Students Private Limited is India's first hybrid tutoring platform combining private home tutoring and technology enabled learning.
- The Company caters to school students from classes 1-12 of various national education boards such as CBSE & ICSE and state education boards of Maharashtra, Rajasthan and Uttar Pradesh.
- Transitioned to an EAAP (Education as a Product) model from EAAS (Education as a Service) Model and introduced fixed prepaid packages for tutoring leading to 100% upfront payment and effectively ZERO platform leakage
- 1.8x increase in sales with 20% reduction in cash burn (Q2 2019 vs Q2 2018)
- Launched 18 Tutor Mentor Communities (14 and 4 in Mumbai and Bangalore respectively)

**2.5 Million+**  
students  
consuming  
online  
content

**12,000+**  
tutors  
registered

**100,000+**  
tutoring  
sessions

### 3. Leasing & Start-up Investments

#### Italica Furniture Private Limited

- The company is engaged in the business of leasing of machines and moulds which are used in the plastic processing industry. The company carries out the leasing business on its own and through its wholly owned subsidiary, Italica Furniture Private Limited
- Sat actively invests through Italica Furniture Private Limited in start-ups which have disruptive and innovative business model. Through our investments, we aim to foster the spirit of entrepreneurship and provide fuel for the growth of young innovative companies.



- We have also invested in more than 40+ start-up companies and are continuously expanding our portfolio by investing in start-ups in the areas of Artificial Intelligence (AI), Machine Learning, Big Data, Robotics and Bio-Technology
- Some of the clutter-breaking investees are- ***Kalprik, Innersense, Beardo, The Bohri Kitchen, Confirm Tkt, Travel Khana, Switchme.in, Eduvanz, Credits, Peesafe, VCat, 1Crowd, Vista Rooms, Riky, Ketto, Inc 42, Zip Grid, Vahanalytics, DSYH, LenDen Club, Online RTI***
- In this quarter we have further invested in five companies/funds which are-

- ***Artha Ventures***
- ***Zipgrid***
- ***Kalprik***
- ***Arya AI Technology***
- ***Maser Tech***





## 4. Global Business

### Italica Global FZC

- Sat is engaged in the global business of import, export and services of metal, plastics and textile products through its subsidiary Italica Global FZC, UAE.



## 5. Financial Services

### Italica Ventures Private Limited

- Sat is also engaged in the business of financial services which includes providing loans and advances to MSMEs. For aggressive expansion into varied financial activities like loan to students, education institutions, etc. Sat has floated a new 100% subsidiary named Italica Venture Private Limited. Italica Ventures has applied to RBI for registration as a NBFC.




## 6. Manufacturing of Stainless Steel Flexible Hose and Assemblies

### Aeroflex Industries Limited

- Aeroflex Industries Limited was established in 1999 and has provided end-to-end flexible hoses solution since the past 2 decades. It has a world class, fully integrated and state of the art manufacturing facility at Taloja, Navi Mumbai with a capacity to produce 11 million meters of stainless steel flexible hoses, braided hoses and assemblies.
- Sat Industries Limited restructured Aeroflex Industries Limited and fully paid OTS to all its secured creditors. Sat helped the company to streamline its operations, making Aeroflex a profitable company.
- Its products are being sold in India and in **65 countries across the world**. It has a large customer base including many reputed multinational corporations and reputed Indian companies such as **Reliance Industries, ONGC, SAIL, HPCL, BPCL, IOCL, TISCO, Jindal Steel, ISRO among others.**



# Financial Highlights



# Consolidated Unaudited Financial Results for First Half Ended 30<sup>th</sup> September, 2018

( Rs in lakhs)			
	30- September -2018	30- September -2017	GROWTH %
<b>TOTAL REVENUE</b>	<b>11,022.57</b>	<b>5,318.03</b>	<b>107.27%</b>
<b>PROFIT BEFORE TAX</b>	<b>1,059.98</b>	<b>344.30</b>	<b>207.87%</b>
<b>PROFIT AFTER TAX</b>	<b>820.94</b>	<b>278.04</b>	<b>195.26%</b>

# Consolidated Unaudited Financial Results for 2nd Quarter Ended 30<sup>th</sup> September, 2018

( Rs in lakhs)			
	30- September- 2018	30- September- 2017	GROWTH %
<b>TOTAL REVENUE</b>	<b>5,975.04</b>	<b>2,236.61</b>	<b>167.15%</b>
<b>PROFIT BEFORE TAX</b>	<b>637.02</b>	<b>172.20</b>	<b>269.93%</b>
<b>PROFIT AFTER TAX</b>	<b>471.58</b>	<b>142.07</b>	<b>231.93%</b>

# THANKS!

**For Sat Industries Limited**

**Harikant Turgalia**  
**Chief Financial Officer**

**Contact us:** 121, B-Wing, Mittal Towers, 12th Floor,  
Nariman Point, Mumbai – 400 021

**Tel:** +91 22 66107025

**Website:** [www.satgroup.in](http://www.satgroup.in)

**Email:** [investor.relations@satgroup.in](mailto:investor.relations@satgroup.in)