



Kitex Garments Limited

(L18101KL1992PLC006528)

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Ref No.: KGL/FY2018-19/Q2BM_InvPresentation

November 14, 2018

<p>The Secretary BSE Limited Corporate Relationship Dept, 1st Floor, New Trading Ring, Rotunda Building, P.J. Towers, Dalal Street, Fort Mumbai – 400001, Maharashtra Scrip Code: 521248</p>	<p>The Secretary National Stock Exchange of India Ltd Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra East, Mumbai – 400051, Maharashtra Scrip Code: KITEX</p>
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Sub: **MANAGEMENT UPDATES - INVESTOR'S PRESENTATION BASED ON FY 2018-19 Q2 RESULTS**

Please find enclosed the investor's presentations prepared based on FY 2018-19 Q2 Results for your information and records.

This will also be made available on the company's website viz., www.kitexgarments.com

Thanking you,

For **Kitex Garments Limited**


Mithun B. Shenoy
Company Secretary

Enclosure: As above



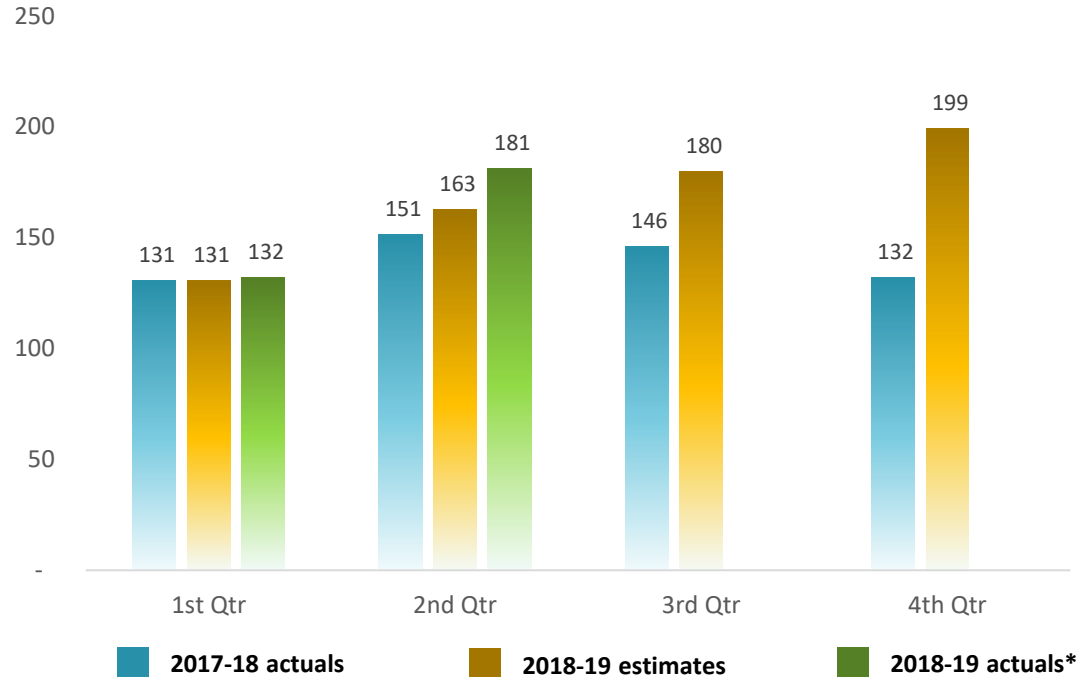
Kitex Garments Limited
Investor Presentation – Sep 2018

Financial performance – Turnover



The financial results for the quarter ended on 30th September 2018 (Q2) and estimates for the year were reviewed by the Board. Summary of the financial performance (turnover) of Q2* is shown below:

	Estimate <i>(in INR crores)</i>	Actual* <i>(in INR crores)</i>
Q1	131	132
Q2	163	181



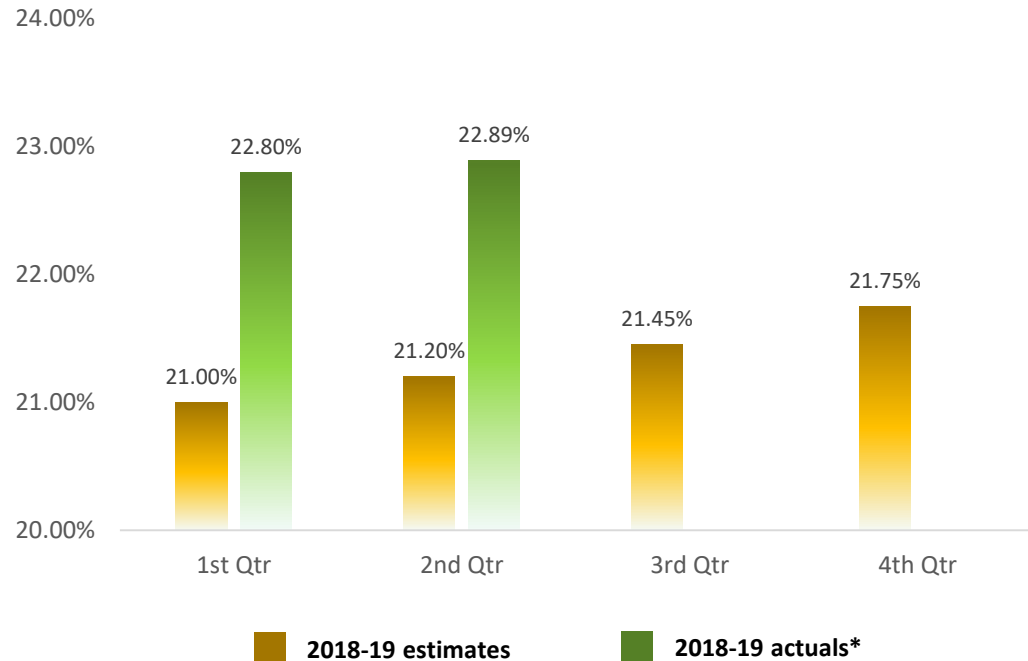
*Un-audited figures

Financial performance – Profitability



Summary of the financial performance (Profit Before Tax)of Q2* is shown below:

	Estimate (in %)	Actual* (in %)
Q1	21.00	22.8
Q2	21.20	22.89



*Un-audited figures

Financial performance – Growth Comparison



	<i>Quarter on Quarter Sep Vs June 2018</i>	<i>Year on Year Q2 2018 Vs Q2 2017</i>	<i>H1 2018-19 Vs 2017-18</i>
Growth in Turnover	37%	20 %	11%
Growth in PBT	37%	9%	6%
Growth in PAT	41%	8%	8%

Kitex 2025: Status update for key activities



Completed

Preparation of strategy document



Completed

Incorporation of subsidiaries



Completed

Land identification



On-going

Preparation of detailed project report



On-going

Machinery and supplier identification



On-going

Land acquisition



On-going

Building and infrastructure planning



On-going

Automation of existing machinery

Kitex 2025: Formation of Subsidiaries



In line with our total Capex plan, we have formed the following wholly owned subsidiaries for which Incorporation certificate has been received.



Kitex Littlewear Limited
Sewing production unit



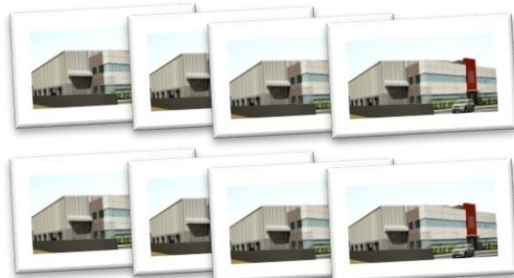
Kitex Knits Limited
Knitting unit



Kitex Socks Limited
Socks manufacturing facility



Kitex Kidswear Limited
Sewing production unit



Kitex Babywear Limited
Mothers' sewing units



Kitex Packs Limited
Accessories and packaging
Materials production facility

Our Key Partners



Strategic Consultants



Audit and Assurance



Tax Consultants



Internal Auditors



Secretarial Auditors



Management Team



Mr. Sabu M Jacob
Chairman & M.D, Kitex Garments Limited



Mr. Donnie Hodge
President & COO, Kitex USA LLC



Mr. Christian Strahm
Vice President, Kitex Garments Limited



Mr. Krishnaraj S
Chief Financial Officer,
Kitex Garments Limited



Mithun Balagopala Shenoy
Company Secretary & Compliance officer,
Kitex Garments Limited

Krishnaraj S
Chief Financial Officer

Mr. Krishnaraj, is a Chartered Accountant by profession and has 13 years of experience in the field of accounts, audit, direct and indirect taxation. Prior to joining us he was with KPMG, managing the Finance function for their South Indian locations. He was also associated with Bharti Airtel, Tata Teleservices and Inditrade Capital in the past.

He has joined the Office w.e.f . 01 October 2018

Mithun Balagopala Shenoy
Compliance Officer Cum Company Secretary

Mr. Mithun B. Shenoy has been appointed as Company Secretary & Compliance Officer effective from November 5, 2018 in place of Mr. A. Babu, immediate past Company Secretary who superannuated and retired on October 15, 2018. Mr. Mithun is holding a Post Graduate degree in Commerce and is an Associate Member of the Institute of Company Secretaries of India (ICSI) and has over 7 years of experience in setting up Compliance Frameworks and Corporate Actions across various industries which includes Harrisons Malayalam Limited, STEL Holding Limited etc. Mr. Mithun was serving as the Company Secretary of Kitex Childrenswear Ltd prior to joining this position.



Kerala witnessed one of its worst flood floods during the month of August 2018. Though the area of Kitex factory was not affected, transportation via road, rail and air was affected for almost 2 weeks. Transportation of raw materials and employees to our factory was mildly affected.



Kitex Garments had overcome challenges posed by the floods without any impact in production, operations, turnover and profits of the company.

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Thank you

