



Marksans Pharma Ltd.

Date: 13th November, 2018

BSE Limited
Corporate Relation Department
Phiroze Jeejeeboi Towers,
Dalal Street,
Mumbai – 400001.
Scrip Code: 524404

National Stock Exchange of India Limited
Listing Department
Exchange Plaza, C-1, Block-G,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400051.
Symbol: MARKSANS

Sub: News Release

Dear Sir,

Enclosed herewith kindly find a News Release dated 13th November, 2018 of the Company.

You are requested to note the above in your records.

Thanking you.

Yours faithfully,
For Marksans Pharma Limited

Harshvardhan Panigrahi
Company Secretary & Manager – Legal

Marksans Pharma Ltd.

11th Floor, "GRANDEUR", Opp. Gundecha Symphony, Veera Desai Extension Road, Oshiwara,
Andheri (W), Mumbai - 400 053 • Tel.: +91 22 4001 2000 • E-mail: info@marksanspharma.com
www.marksanspharma.com



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NEWS RELEASE

13th November 2018, Mumbai - India

Performance Highlights- Consolidated for H1 FY 2018-19 Results

Marksans Consolidated Revenue at Rs. 506.73 crores in H1 FY 2018-19

- EBITDA was Rs 75.04 crores for the period, as compared to Rs.53.63 crores last year same period, registering growth of 39.92% over last year.
- Profit Before Tax was Rs.58.08 crores for the period, as compared to Rs.34.23 crores during last year same period, registering growth of 69.68% over last year.
- Profit after Tax was Rs.43.46 crores for the period, as compared to Rs.23.06 crores last year same period, registering growth of 88.46% over last year.

Management Discussion and Analysis for the H1 FY 2018-19

Revenue Figures – Consolidated

	INR in crores			
	H1 FY 2018-19			
	H1 FY 2018-2019	H1 FY 2017-2018	Growth %	Mix %
Europe, UK – Formulations	242.10	237.40	1.98%	47.78%
US & North America -Formulations	191.19	189.58	0.85%	37.73%
Australia & NZ – Formulations	58.24	51.53	13.02%	11.49%
Rest of World(ROW)	15.20	16.40	-7.29%	3.00%
Consolidated Revenue from operations	506.73	494.91	2.39%	100.00%

Business Highlights

- Company achieved revenue of Rs. 242.10 crores from Europe, UK Formulation business as compared to Rs. 237.40 crores achieved during last year same period, registering growth of Rs.1.98%.
- US & North America Formulation business reported revenue of Rs. 191.19 crores, as against Rs.189.58 crores during last year same period registering growth of 0.85%.
- Australia & NZ Formulation business achieved revenue of Rs. 58.24 crores as compared to Rs.51.53 crores during last year same period registering growth of 13.02%.
- Rest of World Formulation business was Rs. 15.20 crores. Almost 97% of company's total revenue came from regulated markets of US, Europe, Australia & Canada.

CIN : L24110MH1992PLC066364



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E-mail: info@marksanspharma.com



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About Marksans Pharma Limited

Marksans Pharma Limited (www.marksanspharma.com) headquartered at Mumbai, India is engaged in Research, Manufacturing & Marketing of generic pharmaceutical formulation in the global markets. The company's manufacturing facilities are approved by several leading regulatory agencies. The company's robust product portfolio spreads over major therapeutic segments of CVS, CNS, Anti-diabetic, Pain Management, Gastroenterologicals and Anti-allergies. The company is marketing these products globally.

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. Marksans may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the regulatory bodies and its reports to shareholders. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

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