



SONATA SOFTWARE LIMITED

6th December, 2018

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Mumbai
Kind Attn: Manager, Listing Department
Email Id: neaps@nse.co.in
Stock Code - SONATSOFTW

BSE Limited
P.J. Towers, Dalal Street
Mumbai
Kind Attn: Manager, Listing Department
Email Id: listing.centre@bseindia.com
Stock Code - 532221

Dear Sir/Madam,

Sub: Intimation under Regulation 30(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to the captioned subject, we would like to inform you that the Company, has entered into a definitive agreement on December 5, 2018 with Scalable Data Systems Pty Ltd (hereinafter referred to as "Scalable") and its shareholder to acquire 100% stake in Scalable, an Australian Company.

The information required under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9th September, 2015 and the related Press Release are enclosed with this letter.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,

For **Sonata Software Limited**

Kundan K. Lal
Company Secretary and Compliance Officer

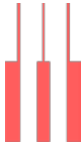
Encl: As above



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Annexure

Sr. No.	Particulars in respect of the Event	Details/Information of the Event
1.	Name of the target entity, details in brief such as size, turnover etc.	Scalable Data Systems Pty Ltd (“Scalable”) is a Brisbane based Microsoft Dynamics 365 Value Added Reseller (VAR) and Independent Software Vendor (ISV) focused on Microsoft Dynamics AX (EPR). Turnover: AUD\$ 5 Million (Approx)
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at “arm’s length”	No
3.	Industry to which the entity being acquired belongs.	Information Technology Services
4.	Objects and effects of acquisition.	The acquisition will increase Sonata’s footprint as a Microsoft Dynamics 365 leader, making the combined entity a Digital Transformation partner of choice for customers in Retail, Distribution, Manufacturing, Commodities, and Travel.
5.	Brief details of any governmental or regulatory approvals required for the acquisition;	None
6.	Indicative time period for completion of the acquisition;	1 month
7.	Nature of consideration	Cash
8.	Cost of acquisition or the price at which the shares are acquired.	Enterprise value upto AUD \$ 5.5 Million subject to adjustment on account of working capital and debt.
9.	Percentage of shareholding / control acquired and / or number of shares acquired.	100% of the share capital of Scalable Data Systems Pty Ltd by the Company.
10.	Brief background about the entity acquired.	Scalable Data Systems is a renowned leader in providing Dynamics 365 F&O solutions, with an impressive track record in solutioning ERP systems for more than 30 years, and with due recognition accorded to the company as a Microsoft Gold Partner and an ISV Partner, in Australia.



Sonata Software expands in Australia with acquisition of Brisbane headquartered Scalable Data Systems

Bangalore, December 6th, 2018: Sonata Software, today announced that it has signed definitive agreement to acquire Scalable Data Systems, headquartered in Brisbane, Australia. Scalable Data Systems is a highly respected provider of business solutions in the Australian market, with a history of more than 25 years and has built a solid reputation in providing Microsoft Dynamics 365 F&O solutions for industry leading clients in Australia especially in the Manufacturing and Wholesale & Distribution. Scalable's IP for Commodity Trading "CTRM" has now earned market leading reputation globally with due recognition accorded to the company as a Microsoft Gold and an ISV Partner.

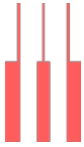
Sonata software has been focused on being a Digital Transformation Partner of choice for customers in Retail, Distribution, Manufacturing, and Travel industries with their unique Platformation™ methodology, end-to-end digital platforms and alignment to be a strategic partner for Microsoft in their digital transformation initiatives, based on the Dynamics 365 Cloud based solution.

Sonata has in the past acquired IBIS, a US headquartered Dynamics 365 partner, and has its own IP, i.e. Brick and Click for Retail and Modern Distribution, for Distribution and Manufacturing industries; and now with the Commodity IP from Scalable has extended supply chain capabilities focused on Manufacturing and Distribution industries.

Commenting on the acquisition, Srikar Reddy, Managing Director & CEO, Sonata Software said, "Scalable Data Systems brings great value in terms of Microsoft Dynamics 365 capabilities and resources to Sonata. This will provide Sonata with additional IP, and geographical reach, along with a strong fillip to its strategy to be a global leader in the Microsoft Dynamics 365 partner ecosystem with core IPs across wide range of industries and a global footprint, specifically also making us a strong Dynamics partner in the Australian market."

Brett Crew, CEO of Scalable Data Systems commented, "Sonata is an acknowledged leader in the Microsoft Dynamics space and has a great track record of acquiring and nurturing firms for fueling further growth. With this transaction, Scalable will get an additional capability in the Microsoft tech stack and be able to now address larger and broader opportunities in the market."





About Sonata Software

Sonata is a global technology company that enables successful platform based digital transformation initiatives for enterprises, to create businesses that are connected, open, Intelligent and scalable. Sonata's Platformation™ methodology brings together industry expertise, platform technology excellence, design thinking led innovation and strategic engagement models to deliver sustained long term value to customers. A trusted partner of world leaders in the Retail, Distribution, Travel and Software industries, Sonata's solution portfolio includes its own digital platform such as Brick & Click Retail Platform©, Modern Distribution Platform© , Rezopia Digital Travel Platform©, RAPID DevOps Platform© and Halosys Mobility Platform©, best in class capabilities on ISV digital technology platforms such as Microsoft Dynamics 365, Microsoft Azure, SAP Hybris, Cloud Engineering and Managed Services, as well as new digital applications like IoT, Artificial Intelligence, Machine Learning, Robotic Process Automation, Chatbots, Block Chain and Cyber Security. Sonata's people and systems are nurtured to bring together the depth of thought leadership, customer commitment and execution excellence to make a difference to business with technology.

[For more information, press only:](#)

Nandita Venkatesh

Sonata Software Limited

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