

February 7, 2018

The Secretary/Listing Department/Corporate Relations Stock Exchange, Mumbai P. J. Towers, 25th Floor, Dalal Street, Mumbai - 400 001. Fax No. 022-22723121/3719/2037/2039/2041/2061

The Manager – Listing Department / Corporate Relations The National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai - 400 051. Fax No.022-26598237/38

Company Scrip Code: 532475

ISIN No.: INE266F01018

Dear Sirs,

## Sub: <u>Limited Reviewed Financial Results (Consolidated and Standalone) of the Company for the quarter ended 31<sup>st</sup> December, 2017</u>

Please find enclosed herewith the Limited Reviewed Financial Results (Consolidated and Standalone) of the Company for quarter ended 31<sup>st</sup> December, 2017 approved by the Board of Directors at its meeting held on 7<sup>th</sup> February, 2018 pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We also enclose Limited Review Report for the said quarter issued by the auditors.

This is for your information and record.

Thanking you

Yours faithfully

For Aptech Limited

Ketan H. Shah Company Secretary

Encl.: As above.



### APTECH LIMITED PART I: STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

		Unaudited (7 in Lacs, except for EPS)					
	Particulars	Quarter Ended			Nine Months Ended		
		December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016	
I.	Revenue from Operations	5,645	5,589	5,403	16,397	16,199	
II.	Other Income	91	86.	90	238	246	
111.	Total Income (I+II)	5,736	5,675	E 402		<del> </del>	
IV	Expenses	1	3,073	5,493	16,635	16,445	
	(a) Employee Benefits Expense	1,592	1,529	. 207	.2		
	(b) Share Based Payment to Employees (Refer Note 9)	309	307	1,307	5,078	3,811	
		1,901	1,836	243 1,550	929 6,007	253 4,064	
	(c ) Finance Costs	NIL	2	2.	6	5	
	(d) Depreciation and Amortization Expenses	284	280	280	845	800	
	(e ) Other Expenses	3,308	2,759	2,778	We We want		
	Total Expenses	5,493	4,877	4,610	8,517 15,375	9,692	
V.	Profit /(Loss) before exceptional items and tax (III-IV)				13,3/3	14,561	
(0)		243	798	883	1,260	1,884	
VI.	Exceptional items (Net) (Refer Note 10)	291	1,265	NIL	1,556	NIL	
VII.	Profit/ (Loss) Before Tax (V+VI)	534	2,063	883	2,816	1,884	
VIII.	Tax Expenses						
	(a) Current Tax	378	113	34	479	279	
-	(b) Deferred tax Liability / (Asset)	(55)	(207)	(14)	(224)	(26)	
	Total Tax Expenses	323	(94)	70	255	253	
IX.	Profit for the Period (VII -VIII)	211	2,157	813	2,561	1,631	
Χ.	Other Comprehensive Income						
	A. Items that will not be reclassified subsequently to profit and loss			Į.			
	i. Remeasurement [gain/ (loss)] on the Defined Benefit Plans	13	(42)	(44)	(100)	**************************************	
	ii. Effect [gain/ (loss)] of measuring equity instruments at fair value through OCI	51	48	(44)	(106)	(87)	
	iii. Income Tax on above	(3)	45		64	12	
	B. Items that will be reclassified subsequently to profit and loss	NIL	A . E .	14	24	25	
	Other Comprehensive Income	15	NIL 10	NIL	NIL	NIL	
XI.	Total Comprehensive Income (IX + X )	226	and the second second	(26)	(18)	(49)	
		226	2,167	787	2,543	1,582	
	Basic EPS (₹)						
	Diluted EPS (₹)	0.53	5.41	2.04	6.42	4.09	
		0.51	5.22	1.95	6.16	3.92	







#### CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED AS PER REGULATION 33 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

	•	Unaudited (₹ in Lacs)						
	Particulars	Quarter Ended			Nine Months Ended			
		December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016		
1)	SEGMENT REVENUE	~···						
S+ 119	A. Retail B. Institutional	3,406 2,239	3,533 2,056	2,954 2,449	10,504 5,893	11,208 4,991		
	Total(A+B)	5,645	5,589	5,403	16,397	16,199		
2)	SEGMENT RESULTS A. Retail B. Institutional	997 108	1,277 341	997 656	3,365 585	2,590 1,202		
	Total(A+B)	1,105	1,618	1,653	3,950	3,792		
	C. Unallocable Expenses					<u> </u>		
	Finance Cost Other Expenses Share Based Payment	652 309 <b>961</b>	2 775 307	5 634 243	6 2,180 929	5 1,957 253		
_	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	301	1,084	882	3,115	2,215		
	D. Unaliocable Income	390	1,529	112	1,981	307		
TC	TAL PROFIT/ (LOSS) BEFORE TAX (A+B-C+D)	534	2,063	883	2,816	1,884		

Particulars	As at December 31, 2017	As at September 30, 2017	As at December 31, 2016
I. SEGMENT ASSETS			
<ul><li>a. Retail</li><li>b. Institutional</li><li>c. Unallocable Assets</li></ul>	4,493 5,381	4,434 5,511	4,743 3,646
Investments     Regularity	14,588 3,277 3,762	13,907 3,026 4,118	10,877 4,368 5,282
Total Segment Assets	31,501	30,996	28,917
II. SEGMENT LIABILITIES	==/===	30,330	20,317
<ul><li>a. Retail</li><li>b. Institutional</li><li>c. Other Liabilities</li></ul>	1,919 1,630 816	1,880 1,381 1,146	2,319 1,482 707
Total Segment Liabilities	4,365	4,407	4,508
Net Capital Employed (I-II)	27,136	26.589	24.409

#### Notes:

- The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks and returns, the organizational structure and the internal reporting system.
- The figures for the previous quarters have been regrouped/ reclassified wherever considered necessary to confirm with those of current quarter and nine months ended.

For and on behalf of the Board of Directors of

Aptech Limited

**Anil Pant** 

Managing Director & CEO

Place : Mumbai







#### Notes:

- The above results have been reviewed by the Audit Committee of the Board and taken on record at the meeting of the Board of Directors held on February 7, 2018.
- 2 The Statutuory Auditors of the company have carried out Limited Review of the above financial results.
- The Company has adopted Indian Accounting Standard ('Ind AS') with effect from April 1, 2017 and accordingly, the results for the quarter and nine months ended December 31, 2017 and for the quarter ended September 30, 2017 have been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 prescribed under Section 133 of the Companies Act, 2013. As per SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, the Company has also presented Ind AS compliant results for the corresponding quarter and nine months ended December 31, 2016.
- There is possibility that these quarterly financial results may require adjustment before constituting the final Ind AS financial Statements as of and for the year ending March 31, 2018 due to changes in financial reporting requirements arising from new or revised standards or interpretations issued by ICAI or changes in the use of one or more optional exemptions from full retrospective application as permitted under Ind AS 101.
- Reconciliation of Net profit between Previous GAAP to Ind AS for the Quarter ended December 31, 2016:

	(₹ in Lacs)
Not profit for the project (A	Quarter ended December 31, 2016
Net profit for the period (As per AS) Add/ (Less): Adjustments in Statement of Profit and Loss	755
Increase in Deferred Tax Asset (Net)	
Increase in Current Tax Expenses	14
Actuarial Gain/losses of retirement benefits transferred to OCI	
Net profit as per Ind AS	44
Other Comprehensive Income (Net of taxes)	813
Total Comprehensive Income	(26)
	788

- Application made to the Central Government for waiver of excess remuneration paid to the erstwhile Managing Director for the year 2015-16 which remained pending with the Government, stands abated as provided under the Companies (Amendment) Act, 2017. The Company shall obtain the approval for waiver of excess remuneration from the shareholders at the ensuing annual general meeting. Based on the approval by the Central Government for the financial Year 2014-15, the Company is in process of recovering the excess remuneration of ₹ 73.92 Lacs paid to the then
- 7 The Company through its subsidiary has investment of ₹ 10,813 Lacs in BJBC China ('the Investee'). In the absence of availability of its audited financial statements to its investors, for last about four years, (though appropriate petitions in jurisdictional court of Cayman Islands have been filed and favourable orders have been obtained), the Company has not been estimate its fare value. At this stage, the investment considered at cost is, an appropriate estimate of fair value, in accordance with Annexure B on Application Guidance para B5.2.3 to Ind AS 109 "Financial Instruments".
- 8 On a standalone basis, Aptech Limited has reported the following figures in its results for the quarter and nine months ended December 31, 2017:
  - (a) Turnover of ₹ 4,274 Lacs (quarter) and ₹ 10,993 Lacs (nine months);
  - (b) Profit/ (Loss) before tax of ₹ 429 Lacs (quarter) and ₹ 1,702 Lacs (nine months);
  - (c) Profit/ (Loss) after tax of ₹ 125 Lacs (quarter) and ₹ 1,374 Lacs (nine months).
- In accordance with the Securities and Exchange Board of India (Share based Employee Benefits) Regulations, 2014 ('SEBI Regulations'), approval of shareholders of the Company was obtained at the Annual General Meeting held on September 27, 2016 to create, offer and grant upto 44,32,620 options, in one or more tranches, under Aptech ESOP 2016 Scheme to the employees of the Company and its subsidiaries. These options will vest in 3rd, 4th and 5th year based on the tenure of eligible employees and performance criteria. Based on valuation report of an Independent valuer the Fair value of ESOP is determined and accordingly a sum of ₹ 309 Lacs for the quarter and ₹ 929 Lacs for the nine months ended has been provided for and corresponding previous quarter ₹ 243 Lacs and nine months ended ₹ 253 Lacs.
- 10 Exceptional items pertain to Profit (Net) of Sale of Immoveable Properties.
- Figures for the previous periods have been regrouped and / or rearranged and / or reclassified wherever necessary to make them comparable with those of current periods.

For and on behalf of the Board of Directors of

Aptech Limited

Anii Pant Managing Director & CEO

Place : Mumbai



### BANSI S. MEHTA & CO. **CHARTERED ACCOUNTANTS**

Bansi S. Mehta (Chief Mentor)

D. I. SHAH K. R. GANDHI (Ms.)

A. A. DESAL

D. R. DESAI (Ms.)

H. G. BUCH Y. A. THAR

P. H. CLERK

R. G. DOSHI

M. V. SHAH A. B. AGRAWAL A. A. AGRAWAL (Ms.) U. A. SHAH (Ms.)

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REVIEW REPORT To The Board of Directors, APTECH LIMITED

We have reviewed the accompanying Statement of unaudited Consolidated Financial Results ("the Statement") of APTECH LIMTED ("the Company"), its subsidiaries and an associate (the Company, its subsidiaries and an associate together referred to as "the Group") for the quarter and nine months ended December 31, 2017, prepared and being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, which has been initialed by us for the purpose of identification.

This Statement is the responsibility of the Company's Management and has been reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on February 7, 2018. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement-(SRE) 2410, on "Review of Interim Financial Information performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable Accounting Standards, i.e. Indian Accounting Standards ("Ind AS") prescribed under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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#### APTECH LIMITED

PART I: STATEMENT OF UNAUDITED STANDALONE INTERIM FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017

г					(₹in La	cs,except for EPS)
				Unaudited	1	
į	Particulars		Quarter Ended		Nine Months Ended	
		December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016
I.	Revenue from Operations	4,211	3,474	3,428	10,797	0.466
II.	Other Income	63	79	48	196	8,166 267
						267
III.	Total Income (I+II)	4,274	3,553	3,476	10,993	8,433
IV.	Expenses :	1		8		
	(a) Employee Benefits Expense	1,306	1,139	781	3,693	2,283
h	(b) Share Based Payment to Employees (Refer Note 7)	294	296	227	885	237
		1,600	1,435	1,008	4,578	2,520
	(c ) Finance Costs	-	2	1	6	4
	(d) Depreciation and Amortization Expenses	185	189	181	566	510
	(e ) Other Expenses	2,351	1,865	1,854	5,697	4,383
	Total Expenses	4,136	3,491	3,044	10,847	7,417
V.	Profit /(Loss) before exceptional items and tax (III-IV)	138	62	432	146	20 20 20 20 20 20 20 20 20 20 20 20 20 2
VI.	Exceptional items (Net) (Refer Note 8)	291	1,265		1,556	1,016
VII.	Profit/(Loss) Before Tax (V+VI)	429	1,327	432	1,702	1015
VIII.	Tax Expenses				1,702	1,016
	(a) Current Tax	356	20	D.F.	262	201
	(b) Deferred tax Liability/ (Asset)	2012000	100,000 100,000	85	363	201
	Total tax Expenses	(52)	(33)	(12)	(35)	(27)
IX.	Profit/(Loss) for the Period (VII -VIII)		(13)	73	328	174
х.	Other Comprehensive Income	125	1,340	359	1,374	842
	A. Items that will not be reclassified to profit and loss					4
	i. Remeasurement [gain/ (loss)] on the Defined Benefit Plans					
	199 - 196	7	(40)	(38)	(81)	(77)
	ii. Effect [gain/ (loss)] of measuring equity instruments at fair value through OCI	5	48	4	64	12
	iii. Income Tax on above	(1)	3	12	17	27
	B.Items that will be reclassified Subsequently to profit and loss	NIL	NIL	NIL	NIL.	NIL
	Other Comprehensive Income	11	11	(22)	0	(38)
	Total Comprehensive Income (IX+X)	136	1,351	337	1,374	804
XII.	Earnings per share (of ₹ 10 each) (Not Annualised )					
_	Basic EPS (₹)	0.31	3. <u>36</u>	0.90	3.44	2.11
	Diluted EPS ( ₹ )	0.30	3.25	0.81	3.31	1.94







#### STANDALONE SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED AS PER REGULATION 33 OF SEBI (LISTING OBLIGATIONS AND **DISCLOSURE REQUIREMENTS) REGULATIONS, 2015**

(₹ in Lacs) Unaudited

Particulars	Quarter Ended			Nine Months Ended	
0.001.000.00	December 31, 2017	September 30, 2017	December 31, 2016	December 31, 2017	December 31, 2016
1) SEGMENT REVENUE				2017	2016
A. Retail	1,999	2,225	1,741	6,125	F 024
B. Institutional	2,212	1,249	1,687	4,672	5,026
TOTAL(A+B)	4,211	3,474	3,428		3,140
2) SEGMENT RESULTS	7,211		3,428	10,797	8,166
A. Retail	487	721	539	4.050	
B. Institutional	304	(119)	474	1,850	1,601
TOTAL(A+B)	791	602		262	819
C. Unallocable Expenses			1,013	2,112	2,420
Finance Cost	_	2		_	
Other Expenses	430	498	1 420	6	
Share Based Payment	294		439	1,457	1,45
TOTAL	724	296	227	885	237
	724	796	667	2,348	1,699
D. Unallocable Income	262				
	362	1,521	85	1,938	295
TOTAL PROFIT/ (LOSS) BEFORE TAX (A+B-C+D)	429	1,327	432	1,702	1,016

Particulars	As at December 31, 2017	As at September 31, 2017	As at December 31, 2016
I. SEGMENT ASSETS			<u> </u>
a. Retail	3,161	3,490	3,324
b. Institutional	3,639	3,695	2,254
c. Unallocable Assets	3,033	2,095	2,234
<ol> <li>Investments and Advances to Subsidiaries</li> </ol>	14,035	13,496	10,926
ii. Cash and Cash Equivalents	2,639	2,059	
iii. Other	3,226	3,468	3,632
Total Segment Assets	26,700	26,208	4,950
II. SEGMENT LIABILITIES	20,700	20,208	25,086
a. Retail	1,130	1,278	1 3 4 4
b. Institutional	1,256		1,244
c. Other Liabilities	574	869	840
Total Segment Liabilities		795	650
	2,960	2,942	2,735
Net Capital Employed (I-II)	23,740	23,266	22,351

#### Notes:

- The Company has identified Business Segments as the primary segment. Segments have been identified taking into account the nature of services, the differing risks and returns, the organizational structure and the internal reporting system.
- The figures for the previous quarters have been regrouped/ reclassified wherever considered necessary to confirm with those of current quarter and nine months ended.

For and on behalf of the Board of Directors of

Aptech Limited

Anil Pant Managing Director & CEO

Place : Mumbai



#### Notes:

- 1 The above results have been reviewed by the Audit Committee of the Board and taken on record at the meeting of the Board of Directors held on February 7, 2018.
- 2 The Statutuory Auditors of the company have carried out Limited Review of the above financial results.
- The Company has adopted Indian Accounting Standard ('Ind AS') with effect from April 1, 2017 and accordingly, the results for the quarter and nine months ended December 31, 2017 and for the quarter ended September 30, 2017 have been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 prescribed under Section 133 of the Companies Act, 2013. As per SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, the Company has also presented Ind AS compliant results for the corresponding quarter and nine months ended December 31, 2016.
- There is possibility that these quarterly financial results may require adjustment before constituting the final Ind AS financial Statements as of and for the year ending March 31, 2018 due to changes in financial reporting requirements arising from new or revised standards or interpretations issued by ICAI or changes in the use of one or more optional exemptions from full retrospective application as permitted under Ind AS 101.
- Reconciliation of Net profit between Previous GAAP to Ind AS for the quarter ended December 31, 2016:

	(₹ in Lacs		
Particulars	Quarter ended December 31, 2016		
Net profit for the period (As per AS)			
Add/ (Less): Adjustments in Statement of Profit and Loss	309		
Increase in Deferred Tax Asset (Net)			
Increase in Current Tax Expenses			
Actuarial losses of retirement benefits transferred to OCI	NIL NIL		
Net profit as per Ind AS			
Other Comprehensive Income (Net of taxes)	359		
Total Comprehensive Income	(22)		

- Application made to the Central Government for waiver of excess remuneration paid to the erstwhile Managing Director for the year 2015-16 which remained pending with the Government, stands abated as provided under the Companies (Amendment) Act, 2017. The Company shall obtain the approval for waiver of excess remuneration from the shareholders at the ensuing annual general meeting. Based on the approval by the Central Government for the financial Year 2014-15, the Company is in the process of recovering the excess remuneration of ₹ 73.92 Lacs paid to the then Managing Director.
- 7 In accordance with the Securities and Exchange Board of India (Share based Employee Benefits) Regulations, 2014 ('SEBI Regulations'), approval of shareholders of the Company was obtained at the Annual General Meeting held on 27, September 2016 to create, offer and grant upto 44,32,620 options, in one or more tranches, under Aptech ESOP 2016 Scheme to the employees of the Company and its subsidiaries. These options will vest in 3rd, 4th and determined and accordingly a sum of ₹ 294 Lacs for the Quarter and ₹ 885 Lacs for the nine months has been provided for and corresponding previous quarter ₹ 227 Lacs and nine months ended December 31, 2016 ₹ 237 Lacs.
- 8 Exceptional items pertain to Profit (Net) of Sale of Immoveable Properties.
- 9 Figures for the previous periods have been regrouped and / or rearranged and / or reclassified wherever necessary to make them comparable with those of current periods.

For and on behalf of the Board of Directors of

Aptech Limited

Anil Part
Managing Director & CEO

Place: Mumbai





# BANSI S. MEHTA & CO. CHARTERED ACCOUNTANTS

Bansi S. Mehta (Chief Mentor)

D. I. SHAH
K. R. GANDHI (Ms.)
D. R. DESAI (Ms.)
A. A. DESAI
H. G. BUCH
Y. A. THAR

D. R. DESAI (Ms.) Y. A. THAR
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REVIEW REPORT To The Board of Directors, **APTECH LIMITED** 

We have reviewed the accompanying statement of unaudited Standalone Financial Result ('the Statement') of **APTECH LIMITED** ("the Company") for the quarter and nine months ended December 31, 2017, prepared and being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, which has been initialed by us for the purpose of identification.

This Statement is the responsibility of the Company's Management and has been reviewed by the Audit Committee and approved by the Board of Directors, in their respective meetings held on February 7, 2018. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement-(SRE) 2410, on "Review of Interim Financial Information performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable Accounting Standards, i.e. Indian Accounting Standards ("Ind AS") prescribed under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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#### Other matter

The comparative financial information of the Company for the quarter and nine months period ended December 31, 2016, prepared in accordance with Ind AS and included in this Statement, are based on the previously issued financial results prepared in accordance with the Companies (Accounting Standards) Rules, 2006 reviewed by the predecessor auditor. The report of the predecessor auditor dated January 24, 2017 on those previously issued financial results expressed an unmodified conclusion.

Our conclusion is not modified in respect of the above matter.

For BANSI S. MEHTA & CO.

Chartered Accountants

Registration No. 100991W

PLACE: MUMBAI

**DATED**: FEBRUARY 7, 2018

PARESH H. CLERK

Partner

Membership No. 36148