



HQ/CS/CL.24B/16382

7 March 2018

Sir,

**Sub: Press Release Tata Communications positioned as a Leader in the Gartner Magic Quadrant for Network Services, Global for the fifth consecutive year.**

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,  
For Tata Communications Limited

A handwritten signature in blue ink, appearing to be 'Manish Sansi'.

Manish Sansi  
Company Secretary &  
General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

**TATA COMMUNICATIONS**

Tata Communications Limited

Plot C 21 & C 36 'G' Block Bandra Kurla Complex, Mumbai 400 098 India

Regd. Office : VSB Mahatma Gandhi Road Fort Mumbai – 400 001 India

Tel 91 22 6659 1966 Fax 91 22 6725 1962 website [www.tatacommunications.com](http://www.tatacommunications.com)

CIN : L64200MH1986PLC039266

**For immediate release****PRESS RELEASE**

Natalie Chak  
Tata Communications  
+44 (0)7833 043 779  
[natalie.chak@tatacommunications.com](mailto:natalie.chak@tatacommunications.com)

Joe McNamara  
Hill + Knowlton Strategies  
+44 207 414 3230  
[joe.mcnamara@hkstrategies.com](mailto:joe.mcnamara@hkstrategies.com)

## **Tata Communications positioned as a Leader in the Gartner Magic Quadrant for Network Services, Global for the fifth consecutive year**

*Evaluation based on ‘completeness of vision’ and ‘ability to execute’*

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**Mumbai (BSE) - March 7th 2018 - [Tata Communications](#)**, a leading digital infrastructure provider, has been positioned by Gartner as a Leader in its 2018 Magic Quadrant for Network Services, Global<sup>1</sup>. The Magic Quadrant is designed by Gartner to examine how effectively providers meet the current needs of business in terms of both ‘completeness of vision’ and ‘ability to execute’, and 2018 marks the fifth year in a row that Tata Communications has been positioned in the Leaders quadrant.

**James Parker, Chief Revenue Officer, Tata Communications**, says, “Enterprises need to transform faster to maintain their relevance and competitiveness in this digital-first world. We believe Tata Communications’ continued placement as a Leader in the Network Services Magic Quadrant reflects our position as a partner-of-choice for businesses that want to leverage new generations of software-based network technologies to innovate faster, expand to new markets and unleash their full growth potential.”

According to Gartner, “In an era of increased digital business and cloud connectivity, enterprise demand for bandwidth and network access has never been stronger. This demand is heightened by enterprise requirements for video and the Internet of Things (IoT), and by the fact that organizations frequently struggle with application performance challenges when moving applications and computing/storage to the public cloud. Additionally, new workloads and new digital business initiatives require agile and scalable networks that can provide greater accessibility and reliability without exponentially increasing costs.”

**Genius Wong, Chief Product Officer, Global Network and Cloud Infrastructure, Tata Communications**, adds, “Ubiquitous, reliable, superfast connectivity - that brings organisations, their employees and customers together on a global scale and gives them seamless, secure access to data and applications - has become paramount. Through the latest additions to our cloud enablement platform, such as [IZO™ Internet WAN](#), [IZO™ hybrid WAN](#) and [IZO™ SDWAN](#), and our UCC services portfolio, including [Global SIP Connect](#), we continue to make strides in reinventing enterprise IT for today’s cloud-first world. We will continue to build our capabilities harnessing our global network to help our customers detangle the complexity that the myriad of global connections, clouds and applications can bring.”

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<sup>1</sup> Gartner, Inc. “Magic Quadrant for Network Services, Global” by Danellie Young, Katja Ruud, Bjarne Munch, Takeshi Ikeda, Neil Rickard, Lisa Pierce, February 27th, 2018

**For immediate release****PRESS RELEASE**

Gartner acknowledged Leaders as those which are “performing well today and maintain a stable organization with a clear vision of market direction. They deliver comprehensive portfolios of network services, across broad geographies, with good service quality. They address the global networking needs of a broad range of enterprises in terms of size, geographic distribution and vertical industry. Leaders shape the direction of the market by extending their coverage, developing new class-leading capabilities and new commercial models, and deploying these at scale”.

In the past year, Tata Communications has continued to invest in a broad range of service expansions reflecting the company’s on-going strategy to introduce new advanced managed services built on its strong network presence in the emerging and developed markets, including its portfolio of IP, cloud enablement, mobility, IoT and unified communications services, and a range of strategic partnerships.

Tata Communications owns and operates the world’s largest and most advanced subsea fibre cable network. Today, over 25% of the world’s Internet routes travel over Tata Communications’ network, and the company is the only Tier-1 provider that is in the top five by routes in five continents.

**Ends...**

**About Tata Communications**

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global network to deliver managed solutions to multi-national enterprises and communications service providers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and colocation space worldwide.

Tata Communications’ depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice communications. Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

[www.tatacommunications.com](http://www.tatacommunications.com)

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**Forward-looking and cautionary statements**

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications’ expected financial position, business strategy, the future development of Tata Communications’ operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications’ network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company’s communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications’ industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications’ control, include, but are not limited to, those risk factors discussed in Tata Communications Limited’s Annual Reports. The Annual Reports of Tata Communications Limited are available at [www.tatacommunications.com](http://www.tatacommunications.com). Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.

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