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March 21, 2018

**Listing Department** 

**BSE Limited** 

Phiroze Jeejeebhoy Towers

Dalal Street, Fort Mumbai-400 001

Tel No. 022- 22723121

Fax No. 22723719

**Listing Department** 

The National Stock Exchange of India Limited

**Bandra Kurla Complex** 

**Bandra East** 

Mumbai - 400 051

Tel No.:-26598100

Fax No. 022-26598237/26598238

Dear Sir/Madam,

Ref. :- BSE Script Code: 539289 / NSE Symbol: MAJESCO

Sub: <u>Press Release- Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

Please find enclosed herewith a press release dated March 21, 2018 issued by Majesco Limited titled "A leading Health Insurer Transforms Distribution with Majesco Distribution Management."

The health insurer, part of a leading diversified financial services group in India, implemented Majesco Distribution Management and a portal using Majesco Digital Solutions to manage their various distribution channels and enhance online engagement with their distributors and other stakeholders.

You are requested to kindly take the same on record, acknowledge the receipt and disseminate the same for the information of investors.

Thanking You,

Yours faithfully

For MAJESCO LIMITED

Nishant Shirke Company Secretary





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## **PRESS RELEASE**

# A leading Indian Health Insurer Transforms Distribution with Majesco Distribution Management

Navi Mumbai, March 21, 2018 - Majesco Limited (<a href="www.majesco.com">www.majesco.com</a>), a global provider of software and consulting services for insurance business transformation today announced that a India health insurer implemented Majesco Distribution Management as the foundation of their distribution transformation.

The health insurer, part of a leading diversified financial services group in India, implemented Majesco Distribution Management and a portal using Majesco Digital Solutions to manage their various distribution channels and enhance online engagement with their distributors and other stakeholders. The solution provides fully configurable dashboards, information on customers, commissions, incentives, performance KPIs, with entire portfolio management. Uniquely, the 'Portal and Mobile App' was developed for distributors which provides quote and policy buying capabilities that can be customized by channel.

"We welcome this health insurer to our growing community of global clients for Majesco Distribution Management and thank them for their confidence in our team and solution. Distribution management is a critical business capability in today's dynamic channel management space. It is also needed to support growth strategies and we are elated to be partnering with an innovative health insurer. " said, Farid Kazani, Managing Director, Majesco Limited.

Majesco Distribution Management is a standalone, modern solution that enables insurance carriers to manage the entire distribution landscape with comprehensive business capabilities that enable diverse channel options, supports the increasing need of a multi-channel environment, effectively administer channel producers from registration to termination, compensation and performance management, and launch innovative contests and personalize payment schedules for producers to help drive business growth. The highly configurable platform enables ease of integration within the insurance carrier's business system landscape.

## **About Majesco**

Insurance business transformation is a journey of change and revitalization, a renaissance of Insurance. Approximately 170 insurance companies worldwide in P&C, L&A and Group/ Employee Benefits are transforming their businesses with Majesco's solutions. Our market leading software, consulting and services uniquely underpin the entire insurance value chain and are designed to empower insurers with the agility, innovation and speed needed to meet their transformation opportunities. Majesco's solutions include policy management, new business /



Majesco Limited Regd. Off.: MNDC, MBP-P-136, Mahape, Navi Mumbai – 400710, India underwriting, rating, billing, claims management, distribution management, BI/ analytics, predictive modeling, digital platform with mobile and portal, testing services, cloud services, bureau and content services, transformation services, consulting services and more. For more details on Majesco, please visit www.majesco.com.

### **Cautionary Language Concerning Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act. These forward-looking statements are made on the basis of the current beliefs, expectations and assumptions of management, are not guarantees of performance and are subject to significant risks and uncertainty. These forward-looking statements should, therefore, be considered in light of various important factors, including those set forth in Majesco's reports that it files from time to time with the Securities and Exchange Commission and which you should review, including those statements under "Item 1A – Risk Factors" in Majesco's Annual Report on Form 10-K.

Important factors that could cause actual results to differ materially from those described in forward-looking statements contained in this press release include, but are not limited to: integration risks; changes in economic conditions, political conditions, trade protection measures, licensing requirements and tax matters; technology development risks; intellectual property rights risks; competition risks; additional scrutiny and increased expenses as a result of being a public company; the financial condition, financing requirements, prospects and cash flow of Majesco; loss of strategic relationships; changes in laws or regulations affecting the insurance industry in particular; restrictions on immigration; the ability and cost of retaining and recruiting key personnel; the ability to attract new clients and retain them and the risk of loss of large customers; continued compliance with evolving laws; customer data and cybersecurity risk; and Majesco's ability to raise capital to fund future growth.

These forward-looking statements should not be relied upon as predictions of future events and Majesco cannot assure you that the events or circumstances discussed or reflected in these statements will be achieved or will occur. If such forward-looking statements prove to be inaccurate, the inaccuracy may be material. You should not regard these statements as a representation or warranty by Majesco or any other person that we will achieve our objectives and plans in any specified timeframe, or at all. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Majesco disclaims any obligation to publicly update or release any revisions to these forward-looking statements, whether as a result of new information, future events or otherwise, after the date of this press release or to reflect the occurrence of unanticipated events, except as required by law.

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