



April 24, 2018

Department of Corporate Services
BSE Limited,
Mumbai 400001

The Listing Department
National Stock Exchange of India Limited,
Mumbai 400051

Through: BSE Listing Centre

Through: NEAPS

Scrip code: 533273

Scrip Symbol: OBEROIRLTY

Sub: Press release on financial results for the year ended on March 31, 2018

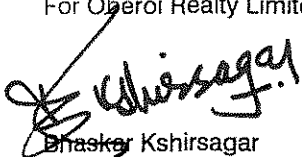
Dear Sirs,

Please find attached herewith the Press Release on financial results for the year ended on March 31, 2018.

Request you to kindly take note of the above and oblige.

Thanking you.

For Oberoi Realty Limited


Bhaskar Kshirsagar
Company Secretary

Encl: As above.

OBEROI REALTY ANNOUNCES Q4 FY18 and FY18 RESULTS

HIGHLIGHTS of Consolidated Financials for Q4 FY18

- Revenue for Q4FY18 at Rs. **352.84** crore as against Rs. 302.33 crore for Q4FY17 and EBITDA at Rs. **191.22** crore for Q4FY18 as against Rs.163.94 crore for Q4FY17
- Profit Before Tax (PBT) for Q4FY18 at Rs. **178.66** crore as against Rs. 151.06 crore for Q4FY17 and Profit After Tax (PAT) for Q4FY18 at Rs. **142.92** as against Rs. 101.82 crore for Q4FY17
- Total area booked for Q4FY18 was **1.31** lakh sq. ft. as against 1.35 lakh sq. ft. booked in Q4FY17 and the total value was **Rs.263.32** crore for Q4FY18 as against Rs.345.43 crore for Q4FY17

HIGHLIGHTS of Consolidated Financials for FY18

- Revenue for FY18 at Rs. **1,292.01** crore as against Rs. 1,161.34 crore for FY17 and EBITDA at Rs. **701.84** crore for FY18 as against Rs. 617.36 crore for FY17
- Profit Before Tax (PBT) for FY18 at Rs. **649.53** crore as against Rs. 565.44 crore for FY17 and Profit After Tax (PAT) at Rs. **458.80** crore as against Rs. 378.59 crore for FY17

Mumbai, April 24, 2018: Oberoi Realty Limited, headquartered in Mumbai, today announced its results for the fourth quarter of FY18 and full year FY17.

The Company has recorded Consolidated Revenue of Rs. **352.84** crore for Q4FY18 as against Rs. 302.33 crore for Q4FY17. The Consolidated Revenue is Rs. **1,292.01** crore for FY18 as against Rs. 1,161.34 crore for FY17.

The Consolidated Profit Before Tax for Q4FY18 is Rs. **178.66** crore as against Rs. 151.06 crore for Q4FY17. The Consolidated Profit Before Tax for FY18 is Rs. **649.53** crore as against Rs. 565.44 crore for FY17.

The Consolidated Profit After Tax for Q4FY18 is Rs. **142.92** crore as against Rs. 101.82 crore for Q4FY17. The Consolidated Profit After Tax for FY18 is Rs. **458.80** crore as against Rs. 378.59 crore for FY17.

The order book stands at Rs. **5,360.82** crore at the end of FY18 as against Rs 5,037.45 crore at the end of FY17.

Commenting on the results, Mr. Vikas Oberoi, Chairman & Managing Director, Oberoi Realty Limited said, "FY 2017-18 was a year of consolidation for the Indian economy, with many key reforms being successfully implemented. In Maharashtra, the state government, in addition to being at the forefront of RERA adoption, has retained its focus on key infrastructure and connectivity projects, especially in Mumbai. At Oberoi Realty we have always welcomed and embraced policy reforms positively and are poised to capitalise on these changes as well. The real estate sector has gone through a very disruptive period during the last few years and only those who are agile and can adapt to the market sentiments will be able to thrive.

With the strong impetus on Mumbai's infrastructure and increase in disposable incomes we firmly believe that the city is sitting on latent demand waiting to be released. As a company we have always positioned

Press Release:
For immediate issue



our customers at the forefront and therefore we are creating synergies for the aspiring home buyers to own a home at Oberoi Realty”.

Awards & Recognition

- Oberoi Garden City – Commerz II received the Health & Safety Award at High Rise India Summit & Awards
- Oberoi Mall received Most Admired Marketing Campaign of the year – Jingle all the way to Switzerland at the ET Now Awards 2018 for Retail Excellence
- Oberoi Mall were the First Runners up for Ecological Sustainability at The Infrastructure, Facility, Human Resources, and Realty Association (INHRA) Awards

About Oberoi Realty Limited

Oberoi Realty Ltd. is India's leading real estate development company, headquartered in Mumbai. It is focused on premium developments in the residential, office space, retail, hospitality and social infrastructure verticals. In the real estate space, Oberoi Realty is an established brand with an impeccable track record. Its primary aim is to build aspirational developments for its customers with distinctive designs, functional aesthetics and quality finishes that translate into landmark projects through its mixed-use and single-segment developments. This mix of innovative design, planning initiatives and use of cutting-edge technologies has enabled the company to successfully deliver 40 completed projects across Mumbai, the financial capital of India. More information about the company is available on www.oberoirealty.com

Forward Looking Statement

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oberoi Realty Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For further details, please contact:

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