

April 18, 2018

Listing Department
BSE Limited
P J Towers
Dalal Street
Mumbai 400 001

National Stock Exchange of India Ltd.
Exchange Plaza, 5th floor
Plot No. C/1, G Block
Bandra-Kurla Complex
Bandra (East)
Mumbai 400 051

Dear Sirs

Sub.: Corporate Presentation – Updated with Unaudited Financial Results for Q1 2018

We are enclosing herewith our corporate presentation updated with the Unaudited Financial Results for Q1 2018. This presentation will be published on the Company's website – www.crisil.com shortly.

Kindly take this communication on record.

Yours sincerely,
For CRISIL Limited



Minal Bhosale
Company Secretary
ACS 12999

Encl.: a/a

Corporate Presentation

Updated for 1Q 2018 results

April 2018



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Agenda

- **Executive summary**
- Financial highlights
- Segment performance
- Thought Leadership

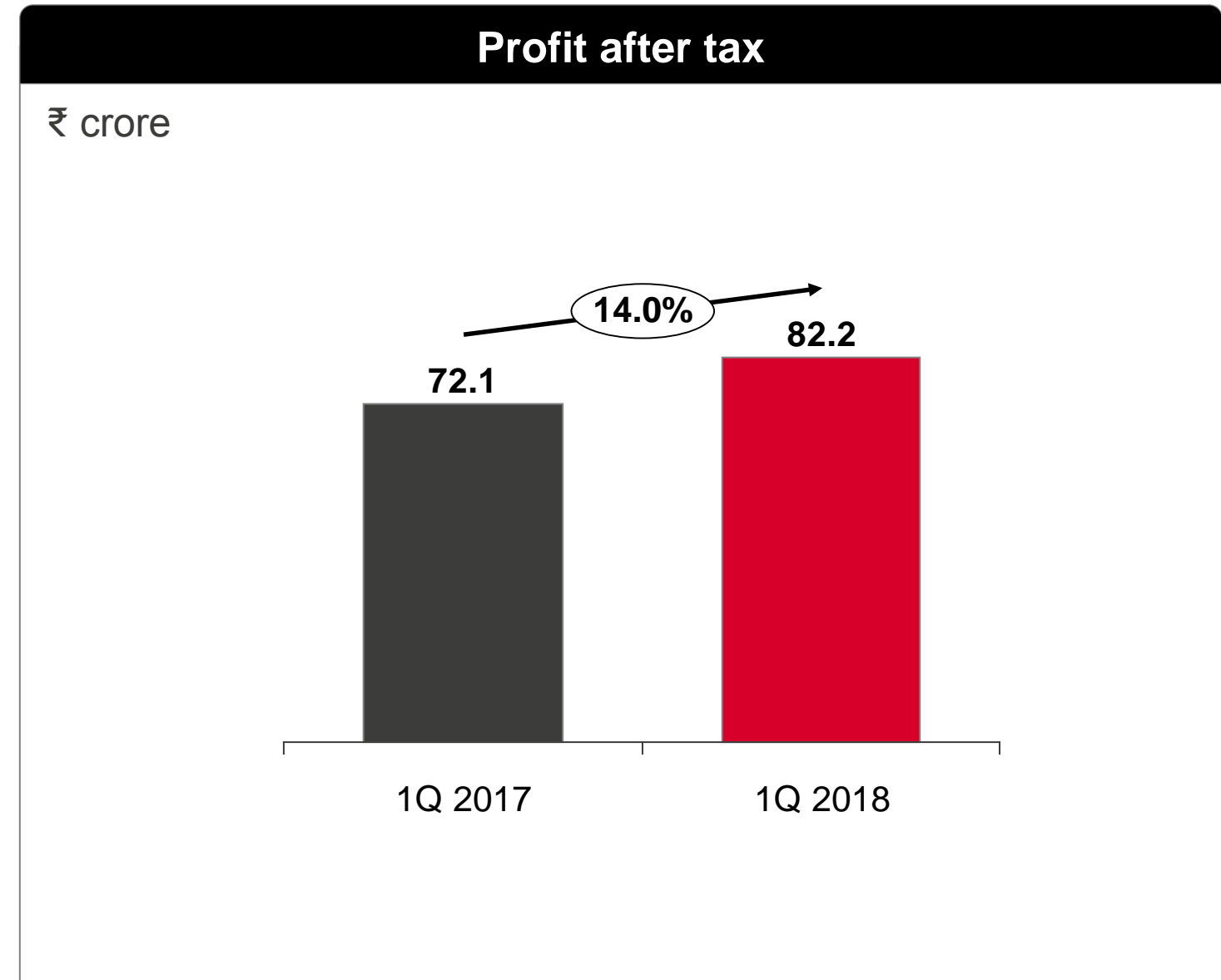
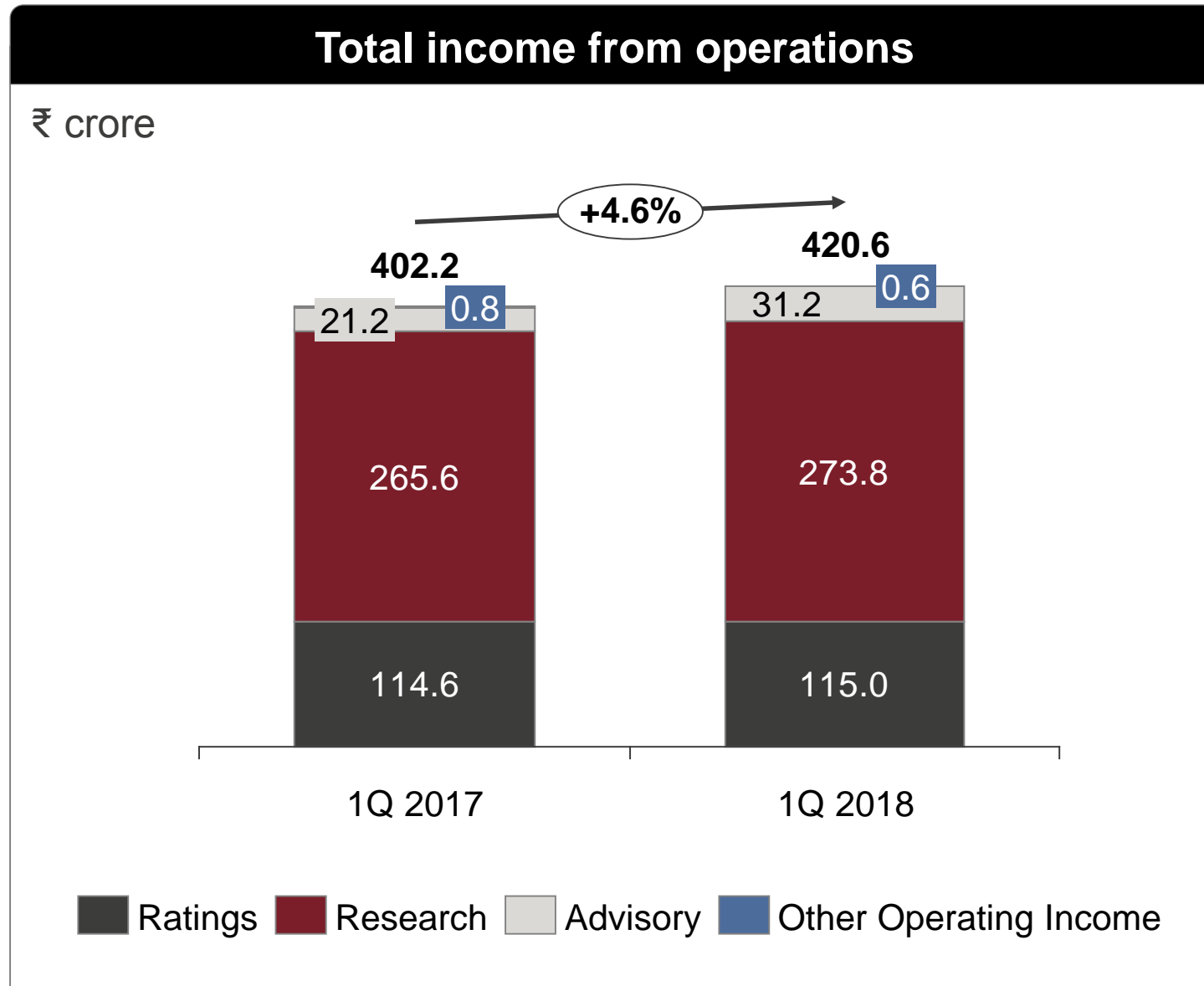
Executive summary

- CRISIL's total income from operations grew by 4.6% yoy to ₹ 420.6 cr for the three months ended March 31, 2018; PAT grew by 14.0% yoy to ₹ 82.2 cr in the same period
- The company's Board of Directors has declared an interim dividend of ₹ 6 per share for the financial year ending December 31, 2018
- During the quarter, tech-enabled products and analytics contributed to the revenues, in addition to the traditional businesses
- Developed new and independent benchmarks
 - Launched CRISIL Credit Assessment Score (CCAS), an assessment score for micro and small enterprises (MSEs)
 - Launched CriSidEx, India's first sentiment index for MSEs
 - Released the latest report on CRISIL Inclusix, India's unique financial inclusion index
- Completed the acquisition of Pragmatix Services Pvt Ltd (Pragmatix), a solution provider in the 'data to intelligence' lifecycle to clients primarily in the BFSI

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Quarterly income grew by 4.6%; PAT by 14.0%



Note: Numbers rounded off

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Ratings: 1Q 2018 highlights

Update

Financial update

- Bank loan ratings revenues grew due to good credit offtake offset by decline in corporate bond issuances due to persistent high yields
- Segment profit grew by 26.4% to ₹ 38.3 cr on account of greater efficiencies and cost control

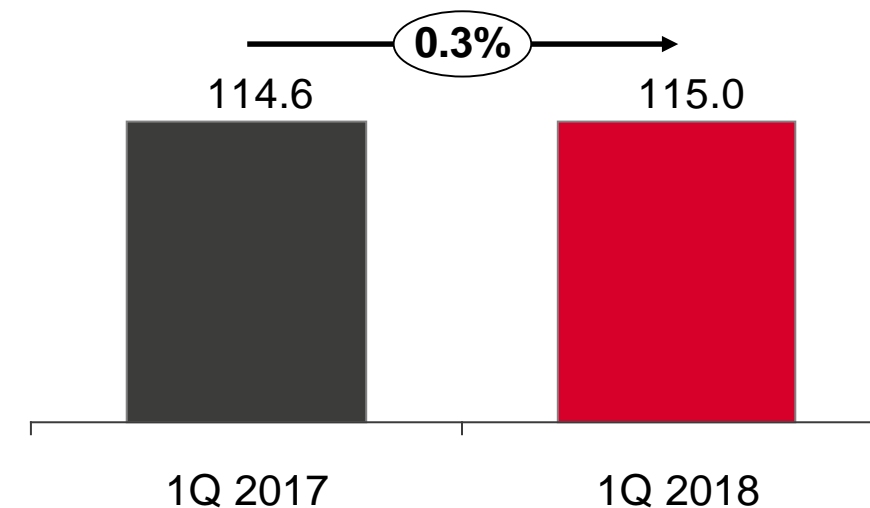
Continued focus on driving innovation

- Launched smefirst.com and CRISIL Credit Assessment Scores (CCAS)
- Launched CriSidEx, India's first sentiment index for micro and small enterprises (MSEs) in collaboration with Small Industries Development Bank of India (SIDBI)

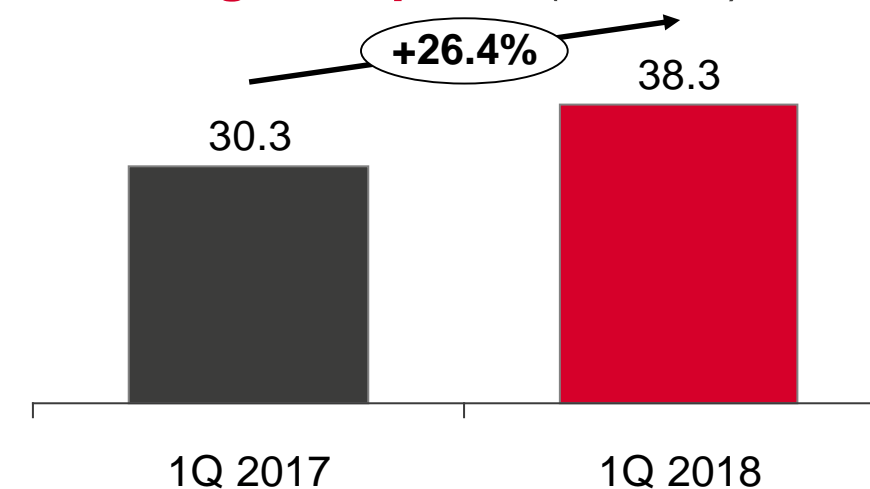
Recognized as leader in analytical excellence

- Published several opinion articles such as '[Outlook on public sector banks](#)', '[New stressed assets resolution framework](#)', amongst others

Revenue (₹ crore)



Segment profit (₹ crore)



Research: 1Q 2018 highlights

Update

Financial update

- Revenues grew with client wins across domestic and global markets
- Global Research and Analytics (GR&A) continued to capture opportunities arising from serving the emerging regulatory needs

Gained traction across new launches

- Quantix, the cross-sector data analytics platform for the Indian market added new clients in the last quarter
- GR&A leveraged tech-enabled platforms SPARC and SMART to expand its client base
- Launched 14 new debt and hybrid indices for the Indian market

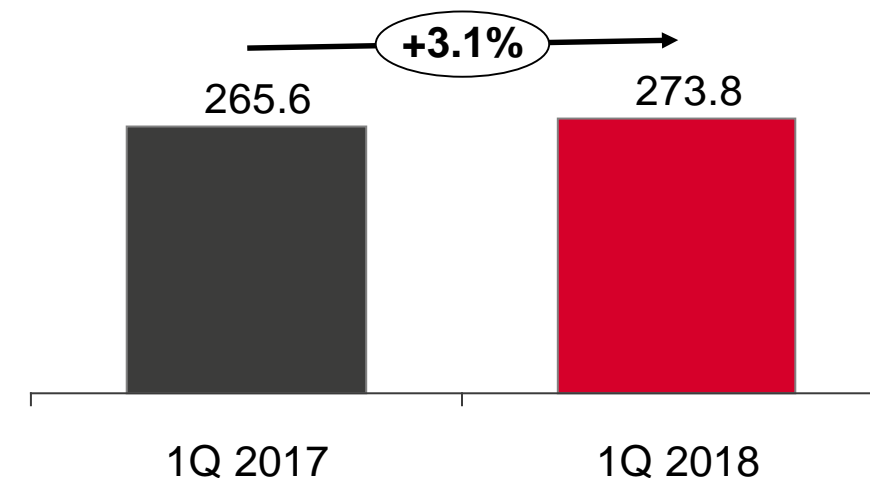
Leading voice in the market

- Hosted the 3rd edition of annual flagship seminar – India Outlook 2018 titled '[The FouRs of Growth](#)'
- Released whitepapers on the topical issues such as [Brexit](#) and [FRTB revisions](#); launched [microsite on CECL capabilities](#)

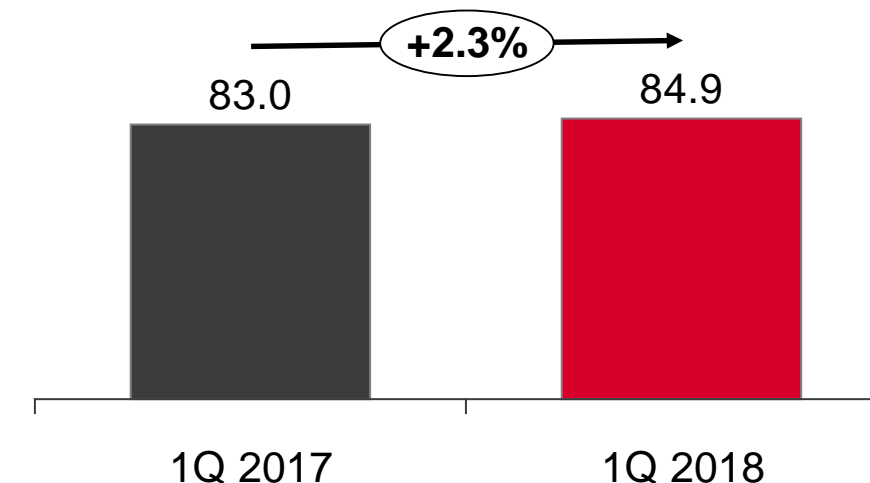
SPARC: Shared Platform for Assessing Risk of Counterparties
CECL: Current Expected Credit Loss

SMART: Simple, Modular, Analytics & Research Toolkit
FRTB: Fundamental Review of Trading Book

Revenue (₹ crore)



Segment profit (₹ crore)



Advisory: 1Q 2018 highlights

Update

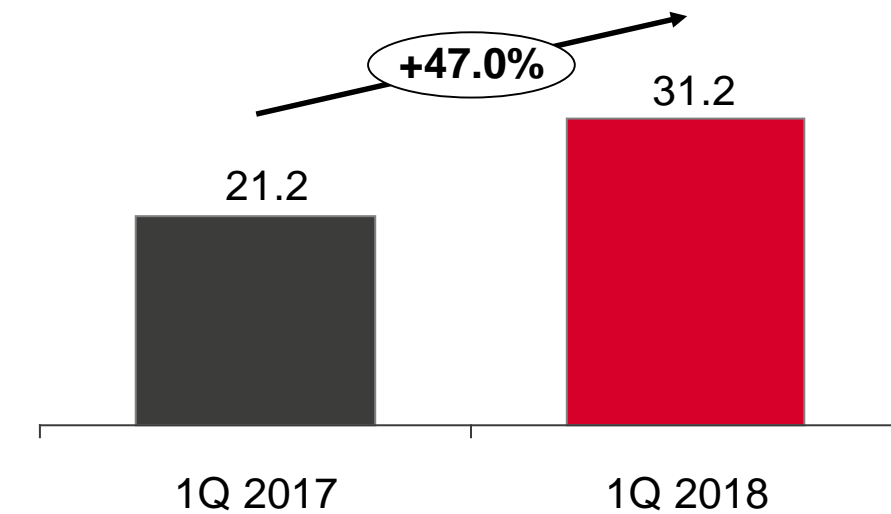
Financial update

- Revenues grew with execution of existing mandates, particularly in the infrastructure advisory business
- Platform and solution offerings in areas of risk and business intelligence led to new client wins
- Increased outreach in South-East Asia
- Revenues include Pragmatix financials

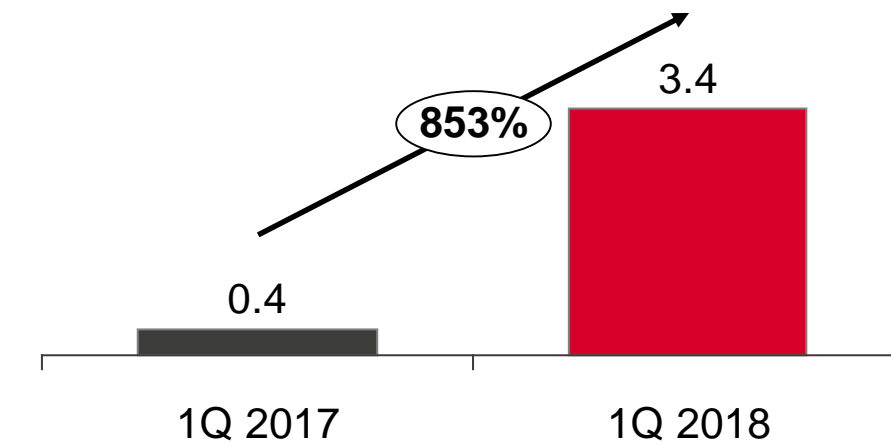
Deepened stakeholder engagement

- Participation in multiple events like 'UP Investors Summit' and 'Advantage Assam: Global Investors Summit'
- Improved presence through several articles and interviews with leading media houses

Revenue (₹ crore)



Segment profit (₹ crore)



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- Executive summary
- Financial highlights
- Segment performance
- **Thought Leadership**

Leading provider of independent opinion

Events



Ashu Suyash, MD & CEO, CRISIL and Honourable Finance Minister, Mr. Arun Jaitley with other dignitaries at the **launch of CriSidEx**, - India's first MSME sentiment index



Ashu Suyash, MD & CEO, CRISIL and Honourable Finance Minister, Mr. Arun Jaitley with other dignitaries at the **4th PFRDA Pension conference**



Ashu Suyash, MD & CEO, CRISIL delivering the key note address at the **Trust India Debt Capital Market Summit**



CRISIL Research participates at The **8th Annual CFO100 Conference** and Felicitation Ceremony

Reports



PFRDA: Pension Fund Regulatory and Development Authority

About CRISIL

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