

HQ/CS/CL.24B/16398 03 April 2018

Sir,

Sub: Press Release Mahanagar Gas Limited teams up with Tata Communications to deploy 5,000 smart gas meters in Mumbai.

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,

For Tata Communications Limited

Manish Sansi

Company Secretary & General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

TATA COMMUNICATIONS

For immediate release

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PRESS RELEASE

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Mahanagar Gas Limited teams up with Tata Communications to deploy 5,000 smart gas meters in Mumbai

Smart gas meters will enable households and businesses to monitor their gas use more accurately in real-time, paving the way for greater operational efficiency for MGL

Mumbai, India - April 03rd 2018 - <u>Tata Communications</u>, a leading digital infrastructure provider, is working with <u>Mahanagar Gas Limited (MGL)</u>, one of India's leading natural gas distribution companies, to deploy 5,000 smart gas meters in Mumbai. The new smart meters will give households and businesses unprecedented visibility and control over their gas usage, and enable MGL to enhance operational efficiencies.

As the <u>global smart gas meter market</u> is set to grow from around USD 1.59 billion in 2016 to USD 2.27 billion by 2021, it is expected that there will be around 130 million smart meters across India in the next three years.

MGL's new smart meters will be equipped with reliable, secure connectivity provided by Tata Communications' public <u>Internet of Things (IoT) network</u>. This infrastructure is based on an ultra-low-power, long-range <u>LoRaWANTM</u> network, which enables MGL to simultaneously monitor thousands of smart meters. It means that its customers won't have to manually check their gas meter readings - instead the smart system will automatically track their gas usage.

"We want to help our customers better understand their energy use, save money and reduce their carbon footprint - while improving our own operational efficiencies," said Rajeev Mathur, Managing Director Mahanagar Gas Limited. "Smart meters connected to Tata Communications' IoT network will enable households and businesses to access insights on their gas usage in real-time using an interactive online dashboard."

"Our <u>recent India-wide research</u> found that the home is where people expect IoT to make a big difference, with over 90% of people surveyed saying that they would like to use IoT to monitor their home appliances remotely in real-time, for example," said VS Shridhar, Senior Vice President and Head for Internet of Things, Tata Communications. "Smart metering is one of many IoT-enabled applications that could transform how people live and engage with the world around them, and how businesses operate and engage with their customers. We look forward to working with MGL and other innovative utility companies, as they harness the power of IoT to improve the way they serve their customers and manage all aspects of their operations."

Tata Communications is building the foundation for IoT in India with the world's largest IoT network, spanning nearly 2,000 communities and touching over 400 million people in total. To-date, the company has rolled out the $LoRaWAN^{TM}$ network in 38 cities, with more cities planned for implementation over the next two years.

Ends...

TATA COMMUNICATIONS

For immediate release

PRESS RELEASE

About Tata Communications

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications[™]. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global network to deliver managed solutions to multi-national enterprises and communications service providers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and colocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice communications. Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

www.tatacommunications.com

About Mahanagar Gas Limited

Mahanagar Gas Limited (MGL) is one of the leading city gas distribution (CGD) companies in India. It has more than 20 years of experience in supplying natural gas in Mumbai and is presently the sole authorised distributor of Compressed Natural Gas (CNG) and Piped Natural Gas (PNG) in Mumbai, its adjoining areas and in Raigad district. MGL is an enterprise of GAIL (India) Limited (Maharatna Company of Govt. of India), Government of Maharashtra and BG Asia Pacific Holdings Pte. Limited (owned by Royal Dutch Shell group).

Today, MGL reaches out to more than 10 lakh households and above 3400 small commercial and industrial establishments. MGL also supplies CNG to above 6 lakh public and private transport vehicles.

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.