दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड

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THE NEW INDIA ASSURANCE COMPANY LTD.

पंजीकृत एवं प्रधान कार्यालय : न्यू इन्डिया एश्योरन्स बिल्डिंग, 87, महात्मा गांधी मार्ग, फोर्ट, मुंबई - 400 001. **Regd. & Head Office :** New India Assurance Bldg., 87, M. G. Road, Fort, Mumbai - 400001.

CIN No - L66000MH1919GOI000526

Ref. No.: NIACL/BM/2018-19

May 13, 2018

To,

The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Tower Dalal Street The Manager
Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th floor, Plot C/1,
G Block, Bandra-Kurla Complex
Mumbai 400 051

Scrip Code: (BSE – 540769/NSE – NIACL)

Dear Sir/Madam,

Mumbai 400 001

Re: Audited financial results of the Company for the year ended $31^{\rm st}$ March 2018

We wish to submit that inadvertently few typographical errors have crept into the following points in Annexure II of the format filed by us as below:

Serial No. 1 – I; Serial No. 3 & 4 – E, I; Serial No. 5 – A to I.

The corrected version is uploaded herewith.

We certify that the Audited figures remain unchanged and apart from Annexure II, there are no changes in the other formats.

You are requested to kindly take the same on records.

Yours Sincerely,

For The New India Assurance Company Limited

Jayashree Nair

Company Secretary & Chief Compliance Officer

The New India Assurance Company Limited Registration No.190 Renewed from 01/04/2018

Annexure-1

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

Statement of Standalone Audited Results for the Quarter and Year ended 31/03/2018

(₹ in lakhs)

			3 months ended/ As at			Current year ended	Previous year ende
SI. No.	Particulars		(24 (02 (204 B) (24 (4.2 (204 7) (24 (02		(31/03/2017)	(31/03/2018)	(31/03/2017)
			(31/03/2018)	(31/12/2017) Reviewed	Audited	Audited	Audited
			Audited	Revieweu	Addited	Audited	Addited
PERATING	G RESULTS						
1	Gross Premiums V	Vritten:	734,625	638,465	660,430	2,655,439	2,302,072
2	Net Premium writt	ten 1	573,067	507,798	542,001	2,095,635	1,859,092
	Premium Earned (521,546	507,402	542,838	1,972,460	1,781,478
4	Income from inves	stments (net) 2	84,502	82,666	74,099	352,828	299,03
	Other income (Pl.		-	-	-	-	-
6	Total income (3to	5)	606,048	590,068	616,936	2,325,288	2,080,51
7	Commissions & Br	rokerage (net)	60,160	44,712	40,089	182,401	132,31
8	Net commission		60,160	44,712	40,089	182,401	132,31
9	Operating Expense	es related to insurance business (a + b):	95,679	88,913	103,086	352,902	378,20
	(a	Employees' remuneration and welfare expenses	69,005	54,484	51,076	227,130	221,54
	(b	Other operating expenses (i+ii)	26,674	34,429	52,010	125,772	156,65
		i) Outsourcing Expenses	1 2,514	10,031	15,856	31,397	43,78
		ii) Other Expenses	24,160	24,398	36,154	94,375	112,87
10	Premium Deficien	cy	-	-	-	-	-
11	Incurred Claims:		443,524	420,207	470,405	1,689,646	1,625,69
	(a) Claims Paid		449,356	389,864	423,757	1,517,736	1,467,09
	(b	O) Change in Outstanding Claims (Incl. IBNR/IBNER)	(5,833)	30,343	46,649	171,910	158,60
12	Total Expense (84	+9+10+11)	599,363	553,831	613,581	2,224,949	2,136,21
13	Underwriting Prof	fit/ Loss: (3-12) ¹⁰	(77,817)	(46,430)	(70,743)	(252,489)	(354,73
14	Provisions for dou	btful debts (including bad debts written off)	(1,704)	77	508	(1,141)	74
15	Provisions for dim	inution in value of investments	1,124	131	(225)	1,272	(21
16	Operating Profit/	loss: (6-12)	6,685	36,236	3,356	100,339	(55,69
17	Appropriations				-		i.
		Transfer to Profit and Loss A/c	6,685	36,236	3,356	100,339	(55,69
	(b	Transfer to reserves	-	-	<u> </u>	<u> </u>	
N-OPER	ATING RESULTS						
18	Income in shareho	olders' account (a+b+c):	46,914	77,128	70,899	274,427	118,34
		Transfer from Policyholders' Fund	6,685	36,236	3,356	100,339	(55,69
	ļ	Income from investments	30,768	41,127	46,945	163,721	152,18
		Other income	9,461	(235)	20,599	10,368	21,85
		an those related to insurance business	1,854	110	390	1,859	38
		btful debts (including bad debts written off)	(265)	38	1,252	(544)	
		inution in value of investments	534	65	201	607	36
	Total Expense(19		2,123	213	1,843	1,922	1,95
		re extraordinary items (18-22)	44,792	76,915	69,057	272,506	v 116,38
	Extraordinary Item		44,792	76,915	69,057	272,506	116,38
	Profit/ (loss) before Provision for tax	ore tax (23-24)	11,196				15,59
		ny tay		15,186	13,735	52,414	
	Profit / (loss) after Dividend per share		33,596	61,728	55,322	220,092	100,79
28			_	3.75		3.75	
		n) Interim Dividend ⁹ Final dividend	-	3.75		3.75	
20		ried to Balance Sheet	33,596	24,538	55,323	182,901	100,68
	Paid up equity car		41,200	41,200	20,000	41,200	20,00
		s (Excluding Revualuation Reserve)	1,481,526	1,481,526	1,158,786	1,527,722	1,197,01
JΙ	Troser We ar Surplus	Account and Revaluation Reserve	1,701,020	1,701,020	1,130,780	1,521,122	1,197,01

33	Total Assets:			101			
	(a)	Investments:			-		
		- Shareholders' Fund	2,093,033	1,900,817	1,762,075	2,093,033	1,762,075
		- Policyholders' Fund	3,460,788	3,810,530	3,380,946	3,460,788	3,380,946
	(b)	Other Assets (Net of current liabilites and provisions)	(1,613,054)	(1,613,054)	(1,490,911)	(1,696,074)	(1,556,716)
34	Analytical Ratios :						
	(i)	Solvency Ratio	2.58	2.39	2.17	2.58	2.19
	(ii)	Expenses of Management Ratio 4	21.34	22.70	25.47	22.40	24.54
	(iii)	Incurred Claim Ratio	85.04	82.82	86.66	85.66	91.26
	(iv)	Net retention ratio	78.01	79.53	82.07	78.92	80.76
	(v)	Combined ratio:	112.23	109.13	113.07	111.21	118.72
	(vi)	Adjusted Combined Ratio 3	97.49	92.85	99.40	94.37	102.63
	(vii)	Return on Equity ⁵	8.79	17.51	18.42	16.09	8.81
	(viii)	Earning per share (₹) 6					
		(a) Basic and diluated EPS before extraordinary items (net of tax expense) for the period	4.08	7.58	6.92	27.19	12.60
		(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period	4.08	7.58	6.92	27.19	12.60
	(ix)	NPA ratios:					
		a) Gross and Net NPAs					
		Gross NPAs	9,285	9,285	11,161	9.198	10,868
		Net NPAs	-	-	-	-	-
		b) % of Gross & Net NPAs					
		% of Gross NPA	0.28	0.28	0.40	0.26	0.37
		% of Net NPA	-	-	-	-	
	(x)	Yield on Investments					
		(a) Without unrealized gains	2.72	3.60	3.33	15.30	15.39
		(b) With unrealised gains	1.75	2.05	1.89	8.87	8.69
	(xi)	Public shareholding					
		a) No. of shares (in Lakhs) ⁷	8,240	8,240	8,000	8,240	2.000
		b) Percentage of shareholding	14.56	14.56	100.00	14.56	100.00
		c) % of Government holding (In case of Public Sector Insurance Companies)	85.44	85.44	100.00	85.44	100.00

Foot Note:

- 1 Net of Reinsurance (Including Excess of Loss Reinsurance)
- 2 Net of amortisation and losses (including capital gains)
- 3 Adjusted combined ratio is calculated as combined ratio less the ratio of Policyholder's share of Investment income to net written Premium.
- 4 Expense of Management including Direct Commission has been computed on the basis of Gross Direct Premium.
- 5 Return on Equity = Profit or Loss after Tax/ Average Capital Employed *100, for the quarter figures are annualized.
- 6 Earning per share for all period mentioned above is calculated after considering Bonus Issue and split of shares by considering face value of equity shares of ₹ 5 each as approved in the Extraordinary General Meeting held on 10th July 2017. EPS for the year ended March 31, 2018 has been arrived at on weighted average number of equity shares after initial public issue. Further the quarterly figures are not annualized.
- 7 Pursuant to 1553rd Board Meeting held on July 10, 2017 the Board of directors recommended and the same was approved by the shareholders in the Annual General Meeting held on August 2, 2017, the increase in authorised share capital, sub division of shares and issue of bonus equity shares resulting in an increase in authorised numbers of shares from existing 3,000.00 lakhs to 12,000.00 lakhs, increase in issued numbers of shares from 2,000.00 lakhs to 8,000.00 lakhs and decrease in face value of shares from ₹ 10 to ₹ 5. As a result, the authorised share capital has increased from ₹ 30,000.00 lakhs to ₹ 60,000.00 lakhs, and the issued share capital has increased from ₹ 20,000.00 lakhs to ₹ 40,000.00 lakhs. Subsequently in November 2017 the Company concluded its Initial Public Offer of ₹ 9,58,582.27 lakh in the month of November 2017 comprising fresh issue of 240 lakh equity shares aggregating to ₹ 191716.45 lakh and an offer for share of 960 lakh equity shares by Promoter, Ministry of Finance, Government of India aggregating to ₹ 766865.81 lakh and the paid up capital has now become 41200.00 lakhs.
- 8 Dividend of ₹ 31,000 lakh was proposed for the year ended 31st March 2017 on 2,000 lakh equity shares of ₹10 each Accordingly per share dividend is worked out is ₹ 15.50. The same was paid during the year ended March 2018
- 9 Interim Dividend of ₹ 37190.52 lakh including dividend distribution tax of ₹ 6290.52 lakhs was paid during the quarter ended December 2017.
- 10 The profit for the financial year ended and quarter ended 31st March 2017 was higher by ₹ 53088 lakhs due to change in accounting policy for Unexpired Risks Reserves.
- 11 Other Notes forming part of Annexure-I and II attached.

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The New India Assurance Company Limited Registration No.190 Renewed from 01/04/2018

Annexure-II

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

Statement of Segment wise Audited Revenue Results for Fourth Quarter / Year ended 31/03/2018

(₹ in lakhs)

SI. No.	Particulars	3	months ended/ As at	Current year ended	Previous year ende		
		3/31/2018	(31/12/2017)	3/31/2017	(31/03/2018)	(31/03/2017)	
		Audited	Reviewed	Audited	Audited	Audited	
	Segment Income:						
	(A) Fire						
	Net Premium	56,260	41,095	57,901	195,996	200,721	
	Income form Investments ²	20,407	12,092	10,878	59,657	44,335	
	Other Income		-		-		
	(B) Marine				-		
	Net Premium	11,025	9,022	10,520	40,951	36,525	
	Income form Investments	1,840	2,037	2,345	8,451	9,428	
	Other Income		-		-	-	
	(C) Motor				-		
	Net Premium	290,404	246,236	256,139	977,570	838,844	
	Income form Investments	46,101	51,036	44,039	211,761	177,274	
	Other Income		-		-	-	
	(D) Health (including Personal Accident)				-		
	Net Premium	177,468	163,338	158,162	684,813	591,705	
	Income form Investments	8,071	9,969	10,139	40,430	40,828	
	Other Income		-		-	-	
	(E) Liability				-		
1	Net Premium	14,350	8,317	9,797	40,247	40,516	
	Income form Investments	2,479	1,599	1,789	7,671	7,463	
	Other Income		-		-	-	
	(F) Aviation				-		
	Net Premium	2,868	1,765	2,041	9,862	8,412	
	Income form Investments	396	438	487	1,817	1,960	
	Other Income		-		-	-	
	(G) Engineering				-		
	Net Premium	8,369	7,983	10,996	33,704	36,157	
	Income form Investments	1,824	2,019	1,858	8,378	7,443	
	Other Income		-	-,,,,	-		
	(H) Crop				-		
	Net Premium	(7,214)	14,872	18,587	38,686	38,558	
	Income form Investments	1,076	1,191	222	4,941	893	
	Other Income	-	-,		-	-	
	(I) Other Miscellaneous						
	Net Premium	19,537	15,171	17,858	73,806	67,653	
	Income form Investments	2,308	2,284	2,342	9,722	9,412	
	Other Income Ass	-	-	2,572	7,722	2,412	
	(d) Unallocated				-		

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2	Premium Deficiency					
	(A) Fire	-	-	-	-	•
	(B) Marine	-	-	-	-	
	(C) Motor	-	-	-	-	
	(D) Health (including Personal Accident)	-	-	-	-	
	(E) Liability	-	-	-	-	
	(F) Aviation	-	-	-	-	
	(G) Engineering	-	-	-	-	
	(H) Crop	-		-	-	
	(I) Other Miscellaneous	-	-	-	-	
00	(J) Unallocated	_		_	_	
					-	
	Segment Underwriting profit/ Loss:					
	(A) Fire	(271)	5,586	(15,869)	(16,720)	(78,99
	(B) Marine	(10)	(1,109)	(2,424)	2,614	(69
	(C) Motor	(11,674)	(20,336)	(60,803)	(62,755)	(119,70
3	(D) Health (including Personal Accident)	(58,354)	(43,237)	(12,087)	(189,718)	(172,18
5	(E) Liability	2,021	5,566	6,851	13,949	18,30
	(F) Aviation	(4,676)	(1,895)	1,900	(9,016)	(1,08
	(G) Engineering	5,654	(1,390)	9,377	4,364	49
	(H) Crop	(14,694)	9,042	(2,423)	3,616	(2,60
	(I) Other Miscellaneous	4,186	1,343	4,736	1,177	1,74
	(J) Unallocated	-	-	-	-	1,,,,
	Segment Operating profit/Loss:					
	(A) Fire	20,135	17,678	(4,991)	42,936	(34,66
	(B) Marine	1,830	928	(78)	11,065	8,72
	(C) Motor	34,427	30,701	(16,765)	149,006	57,56
	(D) Health (including Personal Accident)	(50,283)	(33,268)	(1,948)	(149,288)	(131,35
4	(E) Liability	4,501	7,165	8,640	21,620	25.76
	(F) Aviation	(4,280)	(1,457)			25,76
	(G) Engineering			2,387	(7,199)	87
		7,478	629	11,234	12,742	7,94
	(H) Crop	(13,619)	10,233	5,663	8,556	6,150
	(I) Other Miscellaneous	6,496	3,627	(786)	10,901	3,293
	(J) Unallocated	-	-	-	-	-
	Segment Technical Liabilities:					
	(A) Fire	390,669	370,075	14,016	390,669	390,570
	(B) Marine (C) Motor	62,844	66,537	(424)	62,844	65,786
	(D) Health (including Personal	1,893,793	1,844,548	80,361	1,893,793	1,648,435
	Accident)	367,553	376,509	(54,535)	367,553	321,998
;	(E) Liability	56,055	49,637	(5,902)	56,055	51,660
	(F) Avidian H.O.	17,772	16,586	(1,712)	17,772	14,143

(G) Engineering	66,834	72.676	(5.510)	66.834	(5.214
	00,001	12,070	(3,310)	00,834	65,214
(H) Crop	39,946	44,007	23,227	39,946	38,459
(I) Other Miscellaneous	78,556	83,812	(3,711)	78,556	73,779
(J) Unallocated	1	-	-	-	-

Footnotes:

- 1 Figures relating to health segment includes Health Retail, Health Group and Health Government Schemes presented on aggregate basis. Segment results relating to Misc. Segment in terms of (a) Retail (b) Group/Corporate are also on aggregate basis.
- 2 Net of provisions for diminution in value of investments.





The New India Assurance Company Limited Registration Number 190 CIN No. U99999 MH 1919 GOI 000526

Audited Standalone Balance Sheet as at 31st March 2018

(Rs. in lakhs)

Particulars	As at March 31st, 2018	As at March 31st, 2017	
	Audited	Audited	
Sources Of Funds			
Share Capital	41200	20000	
Reserves and Surplus	1527722	1197016	
Share Application Money Pending allotment			
Fair Value Change Account:			
Policyholders Funds	1438085	1571155	
Shareholders Funds	850741	798133	
Borrowings			
Total	3857748	3586304	
Application of Funds			
Investment-Policyholder	3460788	3380946	
Investment-Shareholders	2093033	1762075	
Loans	26014	24607	
Fixed Assets	51197	36411	
Defferred Tax Assets	21534	22458	
Current Assets:			
Cash and Bank Balances	902107	801918	
Advances and Other Assets	1108007	882580	
Sub Total (A)	2010114	1684497	
Current Liabilities	2735528	2373352	
Provisions	1097097	973472	
Sub Total (B)	3832625	3346824	
Net Current Assets (C) = (A-B)	(1822511)	(1662327	
Misclleaneous Expenditure	27693	22134	
Total	3857748	3586304	

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Notes forming part of Audited Standalone Financial Results for the quarter and year ended March 31 2018

- 1. The above standalone financial results have been approved by the Board of Directors at its meeting held on May 11, 2018 and have been subject to the audited by the joint central statutory auditors of the company.
- 2. a) The balance appearing in the amount due to/ due from persons or bodies carrying on insurance business including reinsurance business, terrorism Pool and Nuclear Pool with GIC Re, are subject to confirmation/ reconciliation and consequential adjustments if any. These balances include ₹ 200927.19 lakhs (Net) Dr. comprising of debit balances of ₹435682.93 lakhs and credit balances of ₹234755.73 lakhs against which party-wise balances in the records indicate (Dr.) of ₹329652.55 lakhs relating to 1004 parties and (cr.) of ₹ 128725.35 lakhs relating to 877 parties. Precise gross debit and gross credit balances against each of such parties and age-wise analysis of these balances are also being compiled.
 - b) In case of Co-insurance balances, the reconciliation and settlement process to clear the balances is in progress.
 - c) The reconciliation of various accounts relating to inter-office accounts related to domestic and foreign operations amounting to ₹43332.42 lakhs (Debit), (P.Y. ₹ 25192.25 lakhs (Debit)), Control Accounts, treaty suspense account old balances appearing in legacy software, sundries and suspense, few Bank Accounts, loans, other assets and other liabilities etc. is under progress. The impact of the above, if any, on the financial statements are unascertainable.
 - d) In case of Fasal BimaYojna, Enrolment data and premium data as per Banks is to be reconciled with data as per the Central/State Government portal. Accounting of premium as well as reinsurance accounts, has been done based on portal data after giving effect of reconcilable items. Since No claims have been reported and no actual yield data is available relating to the year 2017-18, provision for outstanding claims has been made based on IBNR claims as assessed by the Actuary. Necessary adjustments relating to the above are to be carried out in due course.
 - e) In view of various accounts being reconciled and balances under confirmation, the effect of such pending reconciliation on compliance of various provisions relating to TDS, service tax and GST and interest thereon has been ensured to the extent of available information and necessary adjustments /payments of any liability arising out of such reconciliation is to be done in due course.
 - f) The company has been undertaking restatements of monetary assets and liabilities denominated in Foreign currencies in accordance with the accounting policy followed except for the balances in treaty suspense due to absence of adequate details/reconciliation. The effect of such restatement on the balances of other debtors/creditors which are to be reconciled and confirmed is to be ascertained in due course.
- 3. The company is in the process of implementing systems and procedures to implement the IRDAI guidelines regarding following the 1/365 method in case of foreign business and therefore the impact of pending compliance is presently not ascertainable. Systems and procedures in domestic business in few segments are also being strengthened to compute the UPR based on data input in the accounting systems of the company. In the opinion of the Management the impact of pending compliances is not expected to be material.

4. The company at its Curacao Branch has a receivable from the agent amounting to Nafls 7669884 equivalent to ₹ 2800.26 lakhs as at March 31, 2018 out of which an amount equivalent to Nafls 5596584 Equivalent to ₹ 2043.30 lakhs is due for more than 90 days. The

company has been taking efforts to recover the amount from the agent and is hopeful of recovery and signed an agreement in this regard. There is no collateral in place. As a prudent measure a provision of Nafis. 1380455 equivalent to ₹ 504 lakhs as at March 31, 2018 is carried in the accounts

- a) With the amendment in The payment of Gratuity Act, 2018, the limit of payment of gratuity is enhanced from ₹ 10 lakhs to ₹ 20 lakhs with effect from March 28, 2018, resulting in to additional liability. In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire additional liability of ₹ 33752.23 Lakhs for gratuity is required to be charged to the Profit & Loss Account. However, vide circular communications ref IRDA/F&A/GNA/LR/002/2018-19/23 dated 01/05/2018, IRDAI has permitted the amortization of expenditure relating to additional liability towards gratuity over a period of five years commencing from FY 2017-18. Accordingly the company has recognized the additional liability and an amount of ₹ 6750.45 lakhs is charged to the revenue in the current year and the balance amount remaining to be amortized in next years is ₹ 27001.78 lakhs.
 - b) The Pension Scheme 1995 has been extended to PSU officers and staff members who joined until 31.03.2010, by virtue of the Gazette Notification no. 233(E), 234(E) and 235(E) dated 23.01.2016, The incremental liability towards pension arising out of the above extension has been arrived at ₹ 1727.00 lakhs based on actuarial valuation.

In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire amount of ₹ 1727.00 lakhs for pension is required to be charged to the Profit &Loss Account. However IRDA vide Circular ref IRDA/F&A/CIR/ACTS/077/04/2016 dated 18.04.2016 has permitted the amortization of expenditure relating to the additional liability over a period of five years commencing from FY 2015-16 and accordingly an amount of ₹ 345.40 lakhs is charged to the revenue in the current year and balance amount remaining to be amortized in next two years is `690.80lakhs for pension.

- 6. The company is in the process of strengthening internal controls and Internal Audit specially in area of data input and validation in soft-wares, Reinsurance accounts, PMFBY and other Government sponsored Health schemes to ensure the compliance of laid down operational guidelines.
- 7. ₹2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Health Insurance Scheme towards rejection of claims under the scheme and related matters, the company has since paid the underlying claims the company is in process of getting the same refunded by the Government of Rajasthan and no provision is required against the same.
- 8. The Company has concluded its Initial Public Offer (IPO) ₹ 9,58,582.27 lakhs in the month of November 2017 comprising a fresh issue of 2,40,00,000 equity shares aggregating to 1,91,716.45 lakhs and an offer for sale of 9,60,00,000 equity shares by the Promoter, Ministry of Finance, Government of India aggregating to ₹ 7,66,865.81 lakhs.
- 9. During the quarter ended December 2017, the Company has paid an interim dividend ₹ 3,0900 lakhs and the corresponding Dividend Distribution Tax was ₹ 6,290.52 lakhs.
- 10. Figures of previous year/ quarter have been re-grouped/ re-arranged to conform to current year/ current quarter presentation.

For The New India Assurance Co. Limited

Chairman- Cum Managing Director



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R. Devendra Kumar and Associates Chartered Accountants 205, Blue Rose Industrial Estate, Near Petrol Pump, Western express highway Borivali (E), Mumbai-400066 A. Bafna & Co. Chartered Accountants UG-250, The Dreams Mall LBS Marg, Bhandup (west) Mumbai 400078 NBS & Co. Chartered Accountants 14/2, Western India House, Sir P.M. Road, Fort, Mumbai 400001

Independent Auditor's Report on Standalone Financial Results for the quarter and Year ended March 31, 2018 of The New India Assurance Company Limited

To The Board of Directors, The New India Assurance Company Limited

We have audited the accompanying standalone financial results of The New India Assurance Company Limited (the "company") for the quarter ended March 31, 2018 and the year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirements of Regulation33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017dated January 30, 2017. Figures for the quarter ended March 31, 2018 and the corresponding quarter ended in the previous year as reported in these financial results are balancing figures between audited figures in respect to full financial year and the published audited year to date figures up to the end of the nine months ended December 31, 2017 in which are incorporated returns for the year ended on that date:

- (a) From Forty three Regional offices (including 9 LCO's), Four hundred and Sixty Divisional offices audited by the other firms of Auditors appointed by the Comptroller and Auditor General of India under section 139 of the Companies Act,2013; and
- (b) From Nine Foreign Branches, Seven Foreign Agency offices audited by local auditors appointed by the company and unaudited returns of two Run off offices and one representative office

These standalone financial results have been prepared on the basis of the standalone financial statements, which are the responsibility of the Company's management and have been approved by the Board of Directors on May 11, 2018.

Our responsibility is to express an opinion on these standalone financial results based on our audit of such standalone financial statements, which have been prepared in accordance with the recognition and measurement principles specified under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued there under, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of these Standalone financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India(Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002(the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI Authority") to the extent applicable.







We conducted our audit in accordance with the Standards on auditing and other applicable authoritative pronouncement issued by The Institute of Chartered Accountant of India generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the standalone financial results.

Basis for Qualified Opinion

Balances due to/from persons or bodies carrying on Insurance Business including reinsurers are subject to confirmations and reconciliation, the ageing of these balances and records relating to old balances are not available in the records of the company. Balances of Inter office accounts, control accounts, few Bank accounts including those related to Pradhanmantri Fasal Bima Yojna, certain loans and other accounts at certain offices are also pending for reconciliation/confirmation and consequential adjustments, effect of which, if any, is not ascertainable and cannot be commented upon. The impact of the above, on year end restatement of these balances recorded in foreign currency as required under Accounting Standard-11issued under section 133 of the Companies Act 2013, could not be ascertained. (Refer Note 2);

Overall impact of the above and the consequential effects on Revenue Accounts, Profit and Loss Account, assets and liabilities and Reserve and Surplus as on March 31, 2018 are not ascertainable and can not be commented upon.

Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph these standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of The SEBI ((Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017 in this regard and
- (ii) give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2018 as well as standalone financial results for the year ended March 31, 2018.

Emphasis of Matter

We draw attention to the following Notes to Accounts:

- a) Note No. 3 regarding recognition of Reserve for Unexpired risk by 1/365 method as per the approval of IRDAI in case of domestic business while the implementation of systems and procedures to compute the same in case of Foreign business in accordance with 1/365 method is pending and systems in case of domestic business are being strengthened.
- b) Note No. 4 regarding outstanding dues from agent amounting to Rs.2043.30 lakhs for more than 90 days for which the branch auditors have not been able to assess the repayment capacity of the agent while the management has taken steps for recovery of these dues.







- c) Note No.5 regarding deferments of additional gratuity liability pursuant to the amendment in the Payment of Gratuity Act,1972 to the extent of Rs. 27001.78 lakhs and regarding deferment of expenditure relating to additional liability towards pension on account of pay revision to the extent of Rs. 690.80 lakhs, as per the deferment permitted by the IRDAI.
- d) The company's internal controls system and internal audit specially in area of data input and validation in soft-wares, Reinsurance accounts, PMFBY and other Government sponsored Health schemes requires strengthening. (Refer Note No. 6)
- e) Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Scheme towards rejection of claims under the scheme and related matters, since in the opinion of the management the same will be recovered.(Refer Note No 7)

Our opinion is not modified in respect of these matters.

Other Matters

- a) We did not audit the financial statements of Forty Three Regional offices (including 9 LCO's), Four hundred and Sixty Divisional offices, Nine Foreign Branches, Seven Foreign Agency offices, Two Run off offices and one representative office,included in the financial statements of the Company whose financial statements / financial information reflect total assets of ₹. 4334856.34 lakhs as at March 31, 2018 and total revenues of ₹ 2679247.39 for the year ended on that date, as considered in the financial statements. The financial statements/information of these offices except in case of Run-off and representative offices which have remained unaudited, have been audited by the other firm of auditors whose reports have been furnished to us, and our opinion in so far as it relates to the amounts and disclosures included in respect of these branches, is based solely on the report of such branch auditors.
- b) The actuarial valuation of liability in respect of claims Incurred But Not Reported(IBNR) and those Incurred but Not Enough Reported (IBNER) as at March 31,2018, is as certified by the Company's Appointed Actuary and our opinion in so far as it relates to the amounts and disclosures related to such liability, is based solely on such report.

Our opinion is not modified in respect of this matter.

For R. Devendra Kumar & Associates

Chartered Accountants Firm Reg. No. 114207 W

D.K.Gupta Partner

Membership No. 009032

Place: Mumbai Date: May 11, 2018 Mukesh Kumar Gupta

For A. Bafna & Co.

Chartered Accountants Firm Reg. No. 003660C

Partner Partner

Membership No. 073515

Chartered Accountants Firm Reg. No. 110100W

For NBS & Co

Pradeep Shetty

Partner

Membership No. 046940





The New India Assurance Company Limited Registration No.190 Renewed from 01/04/2018

Annexure-1

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference: IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]
Statement of Consolidated Audited Results for the Year ended 31/03/2018

(₹ in lakhs)

			(₹ in lakhs)	
SI. No.	Particulars	Year to date for current period ended	Year to date for current period ended	
31. 140.	7 4 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	(31/03/2018)	(31/03/2017)	
		Audited	Audited	
PERATING	G RESULTS			
1	Gross Premiums Written:	2,675,020	2,323,049	
2	Net Premium written ¹	2,106,504	1,871,465	
	Premium Earned (Net)	1,983,039	1,793,534	
	Income from investments (net) ²	353,464	300,463	
	Other income (Pl. specify)			
	Total income (3to5)	2,336,503	2,093,997	
	Commissions & Brokerage (net)	183,271	133,204	
	Net commission	183,271	133,204	
	Operating Expenses related to insurance business (a + b):	357,027	382,267	
·	(a) Employees' remuneration and welfare expenses	228,808	223,594	
	(b) Other operating expenses (i+ii)	128,219	158,674	
	i) Outsourcing Expenses	31,397	43,782	
	ii) Other Expenses	96,822	114,892	
10	Premium Deficiency	-		
	Incurred Claims:	1,697,508	1,631,455	
- 11	(a) Claims Paid	1,523,325	146,279	
	(b) Change in Outstanding Claims (Incl. IBNR/IBNER)	174,183	1,485,176	
12	Total Expense (8+9+10+11)	2,237,806	2,146,927	
	Underwriting Profit/ Loss: (3-12)	(254,767)		
	Provisions for doubtful debts (including bad debts written off)	(561)		
	Provisions for diminution in value of investments	693	627	
		98,697	(52,930	
	Operating Profit/loss: (6-12)	58,037	(32,930	
17	Appropriations (a) Transfer to Profit and Loss A/c	98,697	(52,930	
		58,051	(52,930	
ON ODED	(b) Transfer to reserves	·	-	
		274 100	101 413	
18	Income in shareholders' account (a+b+c):	274,188	121,413	
	(a) Transfer from Policyholders' Fund	98,697	(52,930	
	(b) Income from investments	165,286	152,502	
40	(c) Other income	10,204	21,843	
	Expenses other than those related to insurance business	1,859	413	
	Provisions for doubtful debts (including bad debts written off)	(520)		
	Provisions for diminution in value of investments	607	362	
	Total Expense(19+20+21)	1,946	687	
	Profit / Loss before extraordinary items (18-22)	272,242	120,726	
	Extraordinary Items			
	Profit/ (loss) before tax (23-24)	272,242	120,726	
	Provision for tax	53,319	16,631	
	Profit / (loss) after tax	218,923	104,095	
28	Dividend per share (Rs.)			
	(a) Interim Dividend ⁹	3.75	-	
	(b) Final dividend ⁸	·	-	
	Profit / (Loss) carried to Balance Sheet	201,073	105,783	
	Paid up equity capital	41,200	20,000	
31	Reserve & Surplus (Excluding Revualuation Reserve)	1,574,803	1,244,072	
	Fair Value Change Account and Revaluation Reserve		2,375,515	

	(a)	Investments:		
		- Shareholders' Fund	2,141,602	1,812,211
		- Policyholders' Fund	3,460,788	3,380,946
	(b)	Other Assets (Net of current liabilites and provisions)	(1,714,932)	(1,571,848)
34	Analytical Ratios :			
	(i)	Solvency Ratio ¹¹	2.58	2.19
	(ii)	Expenses of Management Ratio ⁴	24.07	32.54
	(iii)	Incurred Claim Ratio	85.60	90.96
	(iv)	Net retention ratio	78.75	80.56
	(v)	Combined ratio:	111.25	118.51
	(vi)	Adjusted Combined Ratio ³	94.47	102.45
	(vii)	Return on Equity ⁵	16.00	9.10
	(viii)	Earning per share (₹) 6		
		(a) Basic and diluated EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	27.05	26.02
		(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	27.05	26.02
	(ix)	NPA ratios:		
		a) Gross and Net NPAs		
		Gross NPAs	9,198	10,868
		Net NPAs	-	-
		b) % of Gross & Net NPAs		
		% of Gross NPA	0.26	0.37
		% of Net NPA	-	-
	(x)	Yield on Investments		
		(a) Without unrealized gains	15.30	15.39
		(b) With unrealised gains	8.87	8.87
	(xi)	Public shareholding		
		a) No. of shares (in Lakhs) ⁷	8,240	2,000
		b) Percentage of shareholding	14.56	100.00
		c) % of Government holding (In case of Public Sector Insurance Companies)	85.44	100.00

Foot Note:

- 1 Net of Reinsurance (Including Excess of Loss Reinsurance)
- 2 Net of amortisation and losses (including capital gains)
- 3 Adjusted combined ratio is calculated as combined ratio less the ratio of Policyholder's share of Investment income to net written Premium.
- 4 Expense of Management including Direct Commission has been computed on the basis of Gross Direct Premium.
- 5 Return on Equity = Profit or Loss after Tax/ Average Capital Employed *100, for the quarter figures are not annualized.
- 6 Earning per share for all period mentioned above is calculated after considering Bonus Issue and split of shares by considering face value of equity shares of ₹ 5 each as approved in the Extraordinary General Meeting held on 10th July 2017. EPS for the year ended March 31, 2018 has been arrived at on weighted average number of equity shares after initial public issue. Further the same is not annualized.
- 7 Pursuant to 1553rd Board Meeting held on July 10, 2017 the Board of directors recommended and the same was approved by the shareholders in the Annual General Meeting held on August 2, 2017, the increase in authorised share capital, sub division of shares and issue of bonus equity shares resulting in an increase in authorised numbers of shares from existing 3,000.00 lakhs to 12,000.00 lakhs, increase in issued numbers of shares from 2,000.00 lakhs to 8,000.00 lakhs and decrease in face value of shares from ₹ 10 to ₹ 5. As a result, the authorised share capital has increased from ₹ 30,000.00 lakhs to ₹ 60,000.00 lakhs, and the issued share capital has increased from ₹ 20,000.00 lakhs to ₹ 40,000.00 lakhs. Subsequently in November 2017 the Company concluded its Initial Public Offer of ₹ 9,58,582.27 lakh in the month of November 2017 comprising fresh issue of 240 lakh equity shares aggregating to ₹ 191716.45 lakh and an offer for share of 960 lakh equity shares by Promoter, Ministry of Finance, Government of India aggregating to ₹ 766865.81 lakh and the paid up capital has now become 41200.00 lakhs.
- 8 Dividend of ₹ 31,000 lakh was proposed for the year ended 31st March 2017 on 2,000 lakh equity shares of ₹10 each Accordingly per share dividend is worked out is ₹ 15.50. The same was paid during the year ended March 2018
- 9 Interim Dividend of ₹ 37190.52 lakh including dividend distribution tax of ₹ 6290.52 lakhs was paid during the quarter ended December 2017.
- 10 Other Notes forming part of Annexure-I and II attached.
- 11 The figures are for standalone business.





The New India Assurance Company Limited Registration Number 190 CIN No. U99999 MH 1919 GOI 000526

Consolidated Audited Balance Sheet as at 31st March 2018

(Rs. in lakhs)

Particulars	As at March 31st, 2018	.8 31st, 2017	
	Audited		
Sources Of Funds			
Share Capital	41200	20000	
Reserves and Surplus	1574779	1244071	
Share Application Money Pending allotment			
Fair Value Change Account:			
Policyholders Funds	1443636	1571156	
Shareholders Funds	852722	804358	
Borrowings	0	0	
Minority Interest	2790	3856	
Total	3915126	3643441	
Application of Funds			
Investment-Policyholder	3460789	3380946	
Investment-Shareholders	2141601	1812210	
Loans	26550	30859	
Fixed Assets	59335	43101	
Defferred Tax Assets	20711	21974	
Current Assets:			
Cash and Bank Balances	918145	812572	
Advances and Other Assets	1118323	891925	
Sub Total (A)	2036468	1704497	
Current Liabilities	2754023	2384643	
Provisions	1103998	987637	
Sub Total (B)	3858021	3372280	
Net Current Assets (C) = (A-B)	(1821553)	(1667783	
Misclleaneous Expenditure	27693	22134	
Total	3915126	3643441	





Notes forming part of Audited Consolidated Financial Results for the quarter and year ended March 31 2018

- 1. The above consolidated financial results have been approved by the Board of Directors at its meeting held on May 11, 2018 and have been subjected to the audit by the joint central statutory auditors of the company.
- 2. The accounts of subsidiary companies and the associate M/s India International Insurance Pte Ltd., which are combined in the consolidated financial statements, are prepared on calendar year basis in accordance with the local requirements and these have been consolidated as such. There is no material changes during the quarter January 2018 to March 2018 requiring adjustments to the figures reported in the audited/unaudited accounts as received.
- 3. Since the accounts of subsidiary companies and associate as stated in Note (2) are prepared based on calendar year basis, the intra group balances have not been eliminated in full and the residual balances are retained in the respective head of accounts. The precise impact arising out of the above is presently not ascertainable.
- 4. a) The balance appearing in the amount due to/ due from persons or bodies carrying on insurance business including reinsurance business, terrorism Pool and Nuclear Pool with GIC Re, are subject to confirmation/ reconciliation and consequential adjustments if any. These balances include ₹ 200927.19 lakhs (Net) Dr. comprising of debit balances of ₹435682.93 lakhs and credit balances of ₹234755.73 lakhs against which party-wise balances in the records indicate (Dr.) of ₹329652.55 lakhs relating to 1004 parties and (cr.) of ₹ 128725.35 lakhs relating to 877 parties. Precise gross debit and gross credit balances against each of such parties and age-wise analysis of these balances are also being compiled.
 - b) In case of Co-insurance balances, the reconciliation and settlement process to clear the balances is in progress.
 - c) The reconciliation of various accounts relating to inter-office accounts related to domestic and foreign operations amounting to ₹43332.42 lakhs (Debit), (P.Y. ₹ 25192.25 lakhs (Debit)), Control Accounts, treaty suspense account old balances appearing in legacy software, sundries and suspense, few Bank Accounts, loans, other assets and other liabilities etc. is under progress. The impact of the above, if any, on the financial statements are unascertainable.
 - d) In case of Fasal BimaYojna, Enrolment data and premium data as per Banks is to be reconciled with data as per the Central/State Government portal. Accounting of premium as well as reinsurance accounts, has been done based on portal data after giving effect of reconcilable items. Since No claims have been reported and no actual yield data is available relating to the year 2017-18, provision for outstanding claims has been made based on IBNR claims as assessed by the Actuary. Necessary adjustments relating to the above are to be carried out in due course.

e) In view of various accounts being reconciled and balances under confirmation, the effect of such pending reconciliation on compliance of various provisions relating

to TDS, service tax and GST and interest thereon has been ensured to the extent of available information and necessary adjustments /payments of any liability arising out of such reconciliation is to be done in due course.

- f) The company has been undertaking restatements of monetary assets and liabilities denominated in Foreign currencies in accordance with the accounting policy followed except for the balances in treaty suspense due to absence of adequate details/reconciliation. The effect of such restatement on the balances of other debtors/creditors which are to be reconciled and confirmed is to be ascertained in due course.
- 5. The company is in the process of implementing systems and procedures to implement the IRDAI guidelines regarding following the 1/365 method in case of foreign business and therefore the impact of pending compliance is presently not ascertainable. Systems and procedures in domestic business in few segments are also being strengthened to compute the UPR based on data input in the accounting systems of the company. In the opinion of the Management the impact of pending compliances is not expected to be material.
- 6. The company at its Curacao Branch has a receivable from the agent amounting to Nafls 7669884 equivalent to ₹ 2800.26 lakhs as at March 31, 2018 out of which an amount equivalent to Nafls 5596584 Equivalent to ₹ 2043.30 lakhs is due for more than 90 days. The company has been taking efforts to recover the amount from the agent and is hopeful of recovery and signed an agreement in this regard. There is no collateral in place. As a prudent measure a provision of Nafis. 1380455 equivalent to ₹ 504 lakhs as at March 31, 2018 is carried in the accounts
- 7. a) With the amendment in The payment of Gratuity Act, 2018, the limit of payment of gratuity is enhanced from ₹ 10 lakhs to ₹ 20 lakhs with effect from March 28, 2018, resulting in to additional liability. In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire additional liability of ₹ 33752.23 Lakhs for gratuity is required to be charged to the Profit & Loss Account. However, vide circular communications ref IRDA/F&A/GNA/LR/002/2018-19/23 dated 01/05/2018, IRDAI has permitted the amortization of expenditure relating to additional liability towards gratuity over a period of five years commencing from FY 2017-18. Accordingly the company has recognized the additional liability and an amount of ₹ 6750.45 lakhs is charged to the revenue in the current year and the balance amount remaining to be amortized in next years is ₹ 27001.78 lakhs.
 - b) The Pension Scheme 1995 has been extended to PSU officers and staff members who joined until 31.03.2010, by virtue of the Gazette Notification no. 233(E), 234(E) and 235(E) dated 23.01.2016, The incremental liability towards pension arising out of the above extension has been arrived at ₹ 1727.00 lakhs based on actuarial valuation.

In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire amount of ₹ 1727.00 lakhs for pension is required to be charged to the Profit &Loss Account. However IRDA vide Circular ref IRDA/F&A/CIR/ACTS/077/04/2016 dated 18.04.2016 has permitted the amortization of expenditure relating to the additional labelity over a period of five years commencing from FY 2015-16 and

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accordingly an amount of ₹ 345.40 lakhs is charged to the revenue in the current year and balance amount remaining to be amortized in next two years is `690.80lakhs for pension.

- 8. The company is in the process of strengthening internal controls and Internal Audit specially in area of data input and validation in soft-wares, Reinsurance accounts, PMFBY and other Government sponsored Health schemes to ensure the compliance of laid down operational guidelines.
- 9. Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Health Insurance Scheme towards rejection of claims under the scheme and related matters, the company has since paid the underlying claims the company is in process of getting the same refunded by the Government of Rajasthan and no provision is required against the same.
- 10. The Company has concluded its Initial Public Offer (IPO) ₹ 9,58,582.27 lakhs in the month of November 2017 comprising a fresh issue of 2,40,00,000 equity shares aggregating to 1,91,716.45 lakhs and an offer for sale of 9,60,00,000 equity shares by the Promoter, Ministry of Finance, Government of India aggregating to ₹ 7,66,865.81 lakhs.
- 11. During the quarter ended December 2017, the Company has paid an interim dividend ₹ 30900 lakhs and the corresponding Dividend Distribution Tax was ₹ 6290.52 lakhs.
- 12. Figures of previous year/ quarter have been re-grouped/ re-arranged to conform to current year/ current quarter presentation.

H.O. H.O. MUMBAI 170

For The New India Assurance Co. Limited

Chairman- Cum Managing Director

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R. Devendra Kumar and Associates Chartered Accountants 205, Blue Rose Industrial Estate, Near Petrol Pump, Western express highway Borivali (E), Mumbai-400066 A. Bafna & Co. Chartered Accountants UG-250, The Dreams Mall LBS Marg, Bhandup (west) Mumbai 400078 NBS & Co. Chartered Accountants 14/2, Western India House, Sir P.M. Road, Fort, Mumbai 400001

Independent Auditor's Report on Consolidated Financial Results of The New India Assurance Company Limited for the year ended March 31, 2018

To The Board of Directors, The New India Assurance Company Limited

We have audited the accompanying consolidated financial results of The New India Assurance Company Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), and its associates for the year ended March 31, 2018 (the 'Consolidated Financial Results') being submitted by the holding company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017. These consolidated financial results, which is the responsibility of the Holding Company's management and approve by the Board of Directors, have been prepared in accordance with the recognition and measurement principles specified under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued there under, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of year to date financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI I Authority") to the extent applicable. Our responsibility is to express an opinion on these Consolidated Financial Results based on audit of such Consolidated Financial Statements.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.







We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the standalone financial statements.

Basis for Qualified Opinion

- 1. In case of subsidiary companies, where the accounts are made and maintained in accordance with International Financial Reporting Standards (IFRS) as required under the local laws of the respective country, during the process of consolidation, accounting adjustments have been made to align the accounts of the company to confirm to the accounting polices followed by the company however there are material differences in respect of certain items as stated in Significant Accounting Policies para (1), proportion of these items to which different accounting policies have been applied, is not ascertained.
- 2. Note No 2 and 3 regarding consolidation of accounts of subsidiary companies and one of the associate have been prepared on calendar year basis and have been combined as such, there by intra group balances have not been eliminated in full as required under the provisions of AS-21 on consolidated financial statements issued by the ICAI. The precise impact of which is not ascertained.
- Balances due to/from persons or bodies carrying on Insurance Business including reinsurers are subject to confirmations and reconciliation, the ageing of these balances and records relating to old balances are not available in the records of the company. Balances of Inter office accounts, control accounts, few Bank accounts including those related to Pradhanmantri Fasal Bima Yojna, certain loans and other accounts at certain offices are also pending for reconciliation/confirmation and consequential adjustments, effect of which, if any, is not ascertainable and cannot be commented upon. The impact of the above, on year end restatement of these balances recorded in foreign currency as required under Accounting Standard-11issued under section 133 of the Companies Act 2013, could not be ascertained. (Refer Note 16 of Notes to accounts, in schedule 16B);

Overall impact of the above and the consequential effects on Revenue Accounts, Profit and Loss Account, assets and liabilities and Reserve and Surplus as on March 31, 2018 are not ascertainable and can not be commented upon.

Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the aforesaid Consolidated Financial Results dealt with by this report read together with schedules, significant accounting policies and disclosures, give the information required by the "Act, Rules and Regulations" in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to Non-Life Insurance Companies:

(i) in the case of the Balance Sheet, of the state of affairs of the company as at March 31, 2018;





- (ii) In case of revenue accounts of the Profit in Fire, Marine and Miscellaneous Business for the year ended on that date;
- (iii) In case of Profit and Loss Account of the Profit for the year ended on that date, and
- (iv) In case of Receipt and Payments Account, of the receipts and payments for the year ended on that date;

Emphasis of Matter

We draw attention to the following Notes to Accounts:

- a) Note No. 5 regarding recognition of Reserve for Unexpired risk by 1/365 method as per the approval of IRDAI in case of domestic business while the implementation of systems and procedures to compute the same in case of Foreign business in accordance with 1/365 method is pending and systems in case of domestic business are being strengthened.
- b) Note No. 6 regarding outstanding dues from agent amounting to Rs. 2043.30 lakhs for more than 90 days for which the branch auditors have not been able to assess the repayment capacity of the agent while the management has taken steps for recovery of these dues.
- c) Note No.7 regarding deferments of additional gratuity liability pursuant to the amendment in the Payment of Gratuity Act,1972 to the extent of Rs. 27001.78 lakhs and regarding deferment of expenditure relating to additional liability towards pension on account of pay revision to the extent of Rs. 690.80 lakhs, as per the deferment permitted by the IRDAI.
- d) The company's internal controls system specially in area of data input and validation in softwares, Reinsurance accounts, PMFBY and other Government sponsored Health schemes requires strengthening. (Refer Note No. 8)
- e) Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Scheme towards rejection of claims under the scheme and related matters, since in the opinion of the management the same will be recovered. (Refer Note No. 9)

Our opinion is not modified in respect of these matters.

Other Matters

a) We did not audit the financial statements 3 subsidiaries and whose financial statements reflect total assets of Rs. 25,669.52 lakhs as at 31st March 2018, total revenues of Rs. 22057.62 lakhs and net cash out flows amounting to Rs.6897.94 Lakhs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net profit of Rs. 12711 lakhs for the year ended 31st March, 2018, as considered in the consolidated financial statements, in respect of 2 associates, whose financial statements have not been audited by us and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, and our report in







terms of sub-sections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors to the extent these were furnished to us.

b) The actuarial valuation of liability in respect of claims Incurred But Not Reported(IBNR) and those Incurred but Not Enough Reported (IBNER) as at March 31,2018, is as certified by the Company's Appointed Actuary and our opinion in so far as it relates to the amounts and disclosures related to such liability, is based solely on such report.

Our opinion is not modified in respect of this matter.

For R. Devendra Kumar & Associates

Chartered Accountants Firm Reg. No. 14207 W

D.K.Gupta Partner

Membership No. 009032

Place: Mumbai Date: May 11, 2018 M. K. Gupta
Partner

For A. Bafna & Co.

Chartered Accountants

Firm Reg. No. 003660C

Membership No. 073515

For NBS & Co Chartered Accountants Firm Reg. No. 110100W

Pradeep Shetty

Partner

Membership No. 046940





