



दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड

THE NEW INDIA ASSURANCE COMPANY LTD.

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पंजीकृत एवं प्रधान कार्यालय : न्यू इन्डिया एश्योरन्स बिल्डिंग, 87, महात्मा गांधी मार्ग, फोर्ट, मुंबई - 400 001.
Regd. & Head Office : New India Assurance Bldg., 87, M. G. Road, Fort, Mumbai - 400001.

CIN No - L66000MH1919GOI000526

Ref. No.: NIACL/BM/2018-19

May 11, 2018

To,

The Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai 400 001
Scrip Code: (BSE – 540769/NSE – NIACL)

The Manager
Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th floor, Plot C/1,
G Block, Bandra-Kurla Complex
Mumbai 400 051

Dear Sir/Madam,

Re : Outcome of the Board Meeting held on 11th May, 2018

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we wish to inform you that the Board of Directors of the Company at its meeting held today i.e. 11th May 2018, interalia considered the following matters :

1. Audited financial results of the Company for the year ended 31st March, 2018.
Pursuant to regulation 33 of SEBI (Listing Obligation and Disclosure Regulations 2015) and other applicable requirements, a copy of the audited financial results for the year ended 31st March 2018 together with the Auditors Report in the prescribed format is enclosed. A copy of the press release being issued in this connection is also attached.
2. Increase in Authorised Share Capital of the Company from Rs. 600 crores to Rs. 1000 crore divided into 200 equity shares of Rs. 5 each and subsequent alteration of Capital Clause of Memorandum and Articles of Association to give effect to the increase in authorised share capital, subject to approval of shareholders.
3. Issue of bonus shares in proportion of 1:1 (ie. 1 new bonus equity share of Rs. 5 each for every 1 equity shares of Rs. 5 each held), subject to approval of the shareholders.
4. Recommendation of final dividend of ₹ 5 per equity share of face value of ₹ 5 each on the present equity shares of the company. The total dividend (Interim + Final) of the Company for the year 2017-18 would be ₹ 8.75 per equity share, subject to the approval of final dividend by Shareholders.
The Final dividend per share would be ₹ 2.50 per share, if the AGM of the Company is held after the allotment of Bonus Shares.”
5. Decided to seek shareholders approval through Postal Ballot process for the proposed increase in authorized share capital, subsequent alteration of Capital clause of Memorandum & Articles of Association of the Company and Issue of Bonus Shares.

The meeting of the Board of Directors commenced at 2.30 p.m. and concluded at 5.00 p.m.

You are requested to kindly take the same on records.

Yours Sincerely,

For The New India Assurance Company Limited

Jayashree Nair
Company Secretary & Chief Compliance Officer



The New India Assurance Company Limited
Registration No.190 Renewed from 01/04/2018

Annexure-1

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI
Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

Statement of Standalone Audited Results for the Quarter and Year ended 31/03/2018

(₹ in lakhs)

Sl. No.	Particulars	3 months ended/ As at			Current year ended	Previous year ended
		(31/03/2018)	(31/12/2017)	(31/03/2017)	(31/03/2018)	(31/03/2017)
		Audited	Reviewed	Audited	Audited	Audited
OPERATING RESULTS						
1	Gross Premiums Written:	734,625	638,465	660,430	2,655,439	2,302,072
2	Net Premium written ¹	573,067	507,798	542,001	2,095,635	1,859,092
3	Premium Earned (Net)	521,546	507,402	542,838	1,972,460	1,781,478
4	Income from investments (net) ²	84,502	82,666	74,099	352,828	299,036
5	Other income (Pl. specify)	-	-	-	-	-
6	Total income (3to5)	606,048	590,068	616,936	2,325,288	2,080,514
7	Commissions & Brokerage (net)	60,160	44,712	40,089	182,401	132,314
8	Net commission	60,160	44,712	40,089	182,401	132,314
9	Operating Expenses related to insurance business (a + b):	95,679	88,913	103,086	352,902	378,203
	(a) Employees' remuneration and welfare expenses	69,005	54,484	51,076	227,130	221,549
	(b) Other operating expenses (i+ii)	26,674	34,429	52,010	125,772	156,654
	i) Outsourcing Expenses	2,514	10,031	15,856	31,397	43,782
	ii) Other Expenses	24,160	24,398	36,154	94,375	112,872
10	Premium Deficiency	-	-	-	-	-
11	Incurred Claims:	443,524	420,207	470,405	1,689,646	1,625,693
	(a) Claims Paid	449,356	389,864	423,757	1,517,736	1,467,091
	(b) Change in Outstanding Claims (Incl. IBNR/IBNER)	(5,833)	30,343	46,649	171,910	158,602
12	Total Expense (8+9+10+11)	599,363	553,831	613,581	2,224,949	2,136,210
13	Underwriting Profit/ Loss: (3-12)¹⁰	(77,817)	(46,430)	(70,743)	(252,489)	(354,732)
14	Provisions for doubtful debts (including bad debts written off)	(1,704)	77	508	(1,141)	749
15	Provisions for diminution in value of investments	1,124	131	(225)	1,272	(210)
16	Operating Profit/loss: (6-12)	6,685	36,236	3,356	100,339	(55,695)
17	Appropriations					
	(a) Transfer to Profit and Loss A/c	6,685	36,236	3,356	100,339	(55,695)
	(b) Transfer to reserves	-	-	-	-	-
NON-OPERATING RESULTS						
18	Income in shareholders' account (a+b+c):	46,914	77,128	70,899	274,427	118,341
	(a) Transfer from Policyholders' Fund	6,685	36,236	3,356	100,339	(55,695)
	(b) Income from investments	30,768	41,127	46,945	163,721	152,181
	(c) Other income	9,461	(235)	20,599	10,368	21,855
19	Expenses other than those related to insurance business	1,854	110	390	1,859	384
20	Provisions for doubtful debts (including bad debts written off)	(265)	38	1,252	(544)	1,210
21	Provisions for diminution in value of investments	534	65	201	607	362
22	Total Expense(19+20+21)	2,123	213	1,843	1,922	1,955
23	Profit / Loss before extraordinary items (18-22)	44,792	76,915	69,057	272,506	116,386
24	Extraordinary Items	-	-	-	-	-
25	Profit/ (loss) before tax (23-24) ¹⁰	44,792	76,915	69,057	272,506	116,386
26	Provision for tax	11,196	15,186	13,735	52,414	15,593
27	Profit / (loss) after tax	33,596	61,728	55,322	220,092	100,793
28	Dividend per share (Rs.)					
	(a) Interim Dividend ⁹	-	3.75	-	3.75	-
	(b) Final dividend	-	-	-	-	-
29	Profit / (Loss) carried to Balance Sheet	33,596	24,538	55,323	182,901	100,684
30	Paid up equity capital	41,200	41,200	20,000	41,200	20,000
31	Reserve & Surplus (Excluding Revaluation Reserve)	1,481,526	1,481,526	1,158,786	1,527,722	1,197,016
32	Fair Value Change Account and Revaluation Reserve	2,288,826	2,575,568	2,369,289	2,288,826	2,369,289



33	Total Assets:					
	(a)	Investments:			-	
		- Shareholders' Fund	2,093,033	1,900,817	1,762,075	2,093,033
		- Policyholders' Fund	3,460,788	3,810,530	3,380,946	3,460,788
	(b)	Other Assets (Net of current liabilities and provisions)	(1,613,054)	(1,613,054)	(1,490,911)	(1,696,074)
34	Analytical Ratios :					
	(i)	Solvency Ratio	2.58	2.39	2.17	2.58
	(ii)	Expenses of Management Ratio ⁴	21.34	22.70	25.47	22.40
	(iii)	Incurred Claim Ratio	85.04	82.82	86.66	85.66
	(iv)	Net retention ratio	78.01	79.53	82.07	78.92
	(v)	Combined ratio:	112.23	109.13	113.07	111.21
	(vi)	Adjusted Combined Ratio ³	97.49	92.85	99.40	94.37
	(vii)	Return on Equity ⁵	8.79	17.51	18.42	16.09
	(viii)	Earning per share (₹) ⁶				
		(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period	4.08	7.58	6.92	27.19
		(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period	4.08	7.58	6.92	27.19
	(ix)	NPA ratios:				
		a) Gross and Net NPAs				
		Gross NPAs	9,285	9,285	11,161	9,198
		Net NPAs	-	-	-	-
		b) % of Gross & Net NPAs				
		% of Gross NPA	0.28	0.28	0.40	0.26
		% of Net NPA	-	-	-	-
	(x)	Yield on Investments				
		(a) Without unrealized gains	2.72	3.60	3.33	15.30
		(b) With unrealised gains	1.75	2.05	1.89	8.87
	(xi)	Public shareholding				
		a) No. of shares (in Lakhs) ⁷	8,240	8,240	8,000	8,240
		b) Percentage of shareholding	14.56	14.56	100.00	14.56
		c) % of Government holding (In case of Public Sector Insurance Companies)	85.44	85.44	100.00	85.44

Foot Note:

- Net of Reinsurance (Including Excess of Loss Reinsurance)
- Net of amortisation and losses (including capital gains)
- Adjusted combined ratio is calculated as combined ratio less the ratio of Policyholder's share of Investment income to net written Premium.
- Expense of Management including Direct Commission has been computed on the basis of Gross Direct Premium.
- Return on Equity = Profit or Loss after Tax/ Average Capital Employed *100, for the quarter figures are annualized.
- Earning per share for all period mentioned above is calculated after considering Bonus Issue and split of shares by considering face value of equity shares of ₹ 5 each as approved in the Extraordinary General Meeting held on 10th July 2017. EPS for the year ended March 31, 2018 has been arrived at on weighted average number of equity shares after initial public issue. Further the quarterly figures are not annualized.
- Pursuant to 1553rd Board Meeting held on July 10, 2017 the Board of directors recommended and the same was approved by the shareholders in the Annual General Meeting held on August 2, 2017, the increase in authorised share capital, sub division of shares and issue of bonus equity shares resulting in an increase in authorised numbers of shares from existing 3,000.00 lakhs to 12,000.00 lakhs, increase in issued numbers of shares from 2,000.00 lakhs to 8,000.00 lakhs and decrease in face value of shares from ₹ 10 to ₹ 5. As a result, the authorised share capital has increased from ₹ 30,000.00 lakhs to ₹ 60,000.00 lakhs, and the issued share capital has increased from ₹ 20,000.00 lakhs to ₹ 40,000.00 lakhs. Subsequently in November 2017 the Company concluded its Initial Public Offer of ₹ 9,58,582.27 lakh in the month of November 2017 comprising fresh issue of 240 lakh equity shares aggregating to ₹ 191716.45 lakh and an offer for share of 960 lakh equity shares by Promoter, Ministry of Finance, Government of India aggregating to ₹ 766865.81 lakh and the paid up capital has now become 41200.00 lakhs.
- Dividend of ₹ 31,000 lakh was proposed for the year ended 31st March 2017 on 2,000 lakh equity shares of ₹10 each Accordingly per share dividend is worked out is ₹ 15.50. The same was paid during the year ended March 2018
- Interim Dividend of ₹ 37190.52 lakh including dividend distribution tax of ₹ 6290.52 lakhs was paid during the quarter ended December 2017.
- The profit for the financial year ended and quarter ended 31st March 2017 was higher by ₹ 53088 lakhs due to change in accounting policy for Un-expired Risks Reserves.
- Other Notes forming part of Annexure-I and II attached.



The New India Assurance Company Limited
Registration No.190 Renewed from 01/04/2018

Annexure-II

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

Statement of Segment wise Audited Revenue Results for Fourth Quarter / Year ended 31/03/2018

(₹ in lakhs)

Sl. No.	Particulars	3 months ended/ As at			Current year ended	Previous year ended
		3/31/2018	(31/12/2017)	3/31/2017	(31/03/2018)	(31/03/2017)
		Audited	Reviewed	Audited	Audited	Audited
	Segment Income:					
	(A) Fire					
	Net Premium	56,260	41,095	57,901	195,996	200,721
	Income form Investments ²	20,407	12,092	10,878	59,657	44,335
	Other Income		-		-	
	(B) Marine					
	Net Premium	11,025	9,022	10,520	40,951	36,525
	Income form Investments	1,840	2,037	2,345	8,451	9,428
	Other Income		-		-	
	(C) Motor					
	Net Premium	290,404	246,236	256,139	977,570	838,844
	Income form Investments	46,101	51,036	44,039	211,761	177,274
	Other Income		-		-	
	(D) Health (including Personal Accident)					
	Net Premium	177,468	163,338	158,162	684,813	591,705
	Income form Investments	8,071	9,969	10,139	40,430	40,828
	Other Income		-		-	
	(E) Liability					
1	Net Premium	14,350	8,317	9,797	40,247	40,516
	Income form Investments	2,479	1,599	1,789	7,671	7,463
	Other Income		-		-	
	(F) Aviation					
	Net Premium	2,868	1,765	2,041	9,862	8,412
	Income form Investments	396	438	487	1,817	1,960
	Other Income		-		-	
	(G) Engineering					
	Net Premium	8,369	7,983	10,996	33,704	36,157
	Income form Investments	1,824	2,019	1,858	8,378	7,443
	Other Income		-		-	
	(H) Crop					
	Net Premium	(7,214)	14,872	18,587	38,686	38,558
	Income form Investments	1,076	1,191	222	4,941	893
	Other Income		-		-	
	(I) Other Miscellaneous					
	Net Premium	19,536	15,171	17,858	73,805	67,653
	Income form Investments	2,064	2,284	2,342	9,478	9,412
	Other Income		-		-	
	(d) Unallocated					



2	Premium Deficiency					
	(A) Fire	-	-	-	-	-
	(B) Marine	-	-	-	-	-
	(C) Motor	-	-	-	-	-
	(D) Health (including Personal Accident)	-	-	-	-	-
	(E) Liability	-	-	-	-	-
	(F) Aviation	-	-	-	-	-
	(G) Engineering	-	-	-	-	-
	(H) Crop	-	-	-	-	-
	(I) Other Miscellaneous	-	-	-	-	-
100	(J) Unallocated	-	-	-	-	-
	Segment Underwriting profit/ Loss:					
	(A) Fire	(271)	5,586	(15,869)	(16,721)	(78,996)
	(B) Marine	(10)	(1,109)	(2,424)	2,614	(699)
	(C) Motor	(11,674)	(20,336)	(60,803)	(62,755)	(119,706)
	(D) Health (including Personal Accident)	(58,354)	(43,237)	(12,087)	(189,718)	(172,182)
3	(E) Liability	3,586	5,566	6,851	15,513	18,304
	(F) Aviation	(4,676)	(1,895)	1,900	(9,016)	(1,088)
	(G) Engineering	5,654	(1,390)	9,377	4,364	498
	(H) Crop	(14,694)	9,042	(2,423)	3,616	(2,607)
	(I) Other Miscellaneous	(8,020)	1,343	4,736	(11,029)	1,745
	(J) Unallocated	-	0	0		0
	Segment Operating profit/Loss:					
	(A) Fire	20,135	17,678	(4,991)	42,936	(34,661)
	(B) Marine	1,830	928	(78)	11,065	8,728
	(C) Motor	34,427	30,701	(16,765)	149,006	57,568
	(D) Health (including Personal Accident)	(50,283)	(33,268)	(1,948)	(149,288)	(131,354)
4	(E) Liability	6,065	7,165	8,640	23,184	25,767
	(F) Aviation	(4,280)	(1,457)	2,387	(7,199)	872
	(G) Engineering	7,478	629	11,234	12,742	7,941
	(H) Crop	(13,619)	10,233	5,663	8,556	6,150
	(I) Other Miscellaneous	16,101	3,627	(786)	20,506	3,293
	(J) Unallocated		0	0		0
	Segment Technical Liabilities:					
	(A) Fire	275,260	370,075	14,016	275,260	390,570
	(B) Marine	43,056	66,537	(424)	43,056	65,786
	(C) Motor	1,374,523	1,844,548	80,361	1,374,523	1,648,435
	(D) Health (including Personal Accident)	108,176	376,509	(54,535)	108,176	321,998
5	(E) Liability	35,425	49,637	(5,902)	35,425	51,660
	(F) Aviation	12,678	16,586	(1,712)	12,678	14,143



(G) Engineering	43,369	72,676	(5,510)	43,369	65,214
(H) Crop	39,946	44,007	23,227	39,946	38,459
(I) Other Miscellaneous	40,579	83,812	(3,711)	40,579	73,779
(J) Unallocated					

Footnotes:

- 1 Figures relating to health segment includes Health Retail, Health Group and Health Government Schemes presented on aggregate basis. Segment results relating to Misc. Segment in terms of (a) Retail (b) Group/Corporate are also on aggregate basis.
- 2 Net of provisions for diminution in value of investments.



The New India Assurance Company Limited
Registration Number 190
CIN No. U99999 MH 1919 GOI 000526

Audited Standalone Balance Sheet as at 31st March 2018

(Rs. in lakhs)

Particulars	As at March 31st, 2018	As at March 31st, 2017
	Audited	Audited
Sources Of Funds		
Share Capital	41200	20000
Reserves and Surplus	1527722	1197016
Share Application Money Pending allotment		
Fair Value Change Account:		
Policyholders Funds	1438085	1571155
Shareholders Funds	850741	798133
Borrowings		
Total	3857748	3586304
Application of Funds		
Investment-Policyholder	3460788	3380946
Investment-Shareholders	2093033	1762075
Loans	26014	24607
Fixed Assets	51197	36411
Defferred Tax Assets	21534	22458
Current Assets:		
Cash and Bank Balances	902107	801918
Advances and Other Assets	1108007	882580
Sub Total (A)	2010114	1684497
Current Liabilities	2735528	2373352
Provisions	1097097	973472
Sub Total (B)	3832625	3346824
Net Current Assets (C) = (A-B)	(1822511)	(1662327)
Miscellaneous Expenditure	27693	22134
Total	3857748	3586304



Notes forming part of Audited Standalone Financial Results for the quarter and year ended March 31 2018

1. The above standalone financial results have been approved by the Board of Directors at its meeting held on May 11, 2018 and have been subject to the audited by the joint central statutory auditors of the company.
2. a) The balance appearing in the amount due to/ due from persons or bodies carrying on insurance business including reinsurance business , terrorism Pool and Nuclear Pool with GIC Re, are subject to confirmation/ reconciliation and consequential adjustments if any. These balances include ₹ 200927.19 lakhs (Net) Dr. comprising of debit balances of ₹435682.93 lakhs and credit balances of ₹234755.73 lakhs against which party-wise balances in the records indicate (Dr.) of ₹329652.55 lakhs relating to 1004 parties and (cr.) of ₹ 128725.35 lakhs relating to 877 parties. Precise gross debit and gross credit balances against each of such parties and age-wise analysis of these balances are also being compiled .
b) In case of Co-insurance balances, the reconciliation and settlement process to clear the balances is in progress.
c) The reconciliation of various accounts relating to inter-office accounts related to domestic and foreign operations amounting to ₹43332.42 lakhs (Debit), (P.Y. ₹ 25192.25 lakhs (Debit)), Control Accounts, treaty suspense account old balances appearing in legacy software, sundries and suspense, few Bank Accounts, loans, other assets and other liabilities etc. is under progress. The impact of the above, if any, on the financial statements are unascertainable.
d) In case of Fasal BimaYojna, Enrolment data and premium data as per Banks is to be reconciled with data as per the Central/State Government portal. Accounting of premium as well as reinsurance accounts, has been done based on portal data after giving effect of reconcilable items. Since No claims have been reported and no actual yield data is available relating to the year 2017-18 , provision for outstanding claims has been made based on IBNR claims as assessed by the Actuary. Necessary adjustments relating to the above are to be carried out in due course.
e) In view of various accounts being reconciled and balances under confirmation, the effect of such pending reconciliation on compliance of various provisions relating to TDS, service tax and GST and interest thereon has been ensured to the extent of available information and necessary adjustments /payments of any liability arising out of such reconciliation is to be done in due course.
f) The company has been undertaking restatements of monetary assets and liabilities denominated in Foreign currencies in accordance with the accounting policy followed except for the balances in treaty suspense due to absence of adequate details/reconciliation. The effect of such restatement on the balances of other debtors/creditors which are to be reconciled and confirmed is to be ascertained in due course.
3. The company is in the process of implementing systems and procedures to implement the IRDAI guidelines regarding following the 1/365 method in case of foreign business and therefore the impact of pending compliance is presently not ascertainable. Systems and procedures in domestic business in few segments are also being strengthened to compute the UPR based on data input in the accounting systems of the company. In the opinion of the Management the impact of pending compliances is not expected to be material.

The company at its Curacao Branch has a receivable from the agent amounting to Nafls 7669884 equivalent to ₹ 2800.26 lakhs as at March 31, 2018 out of which an amount equivalent to Nafls 5596584 Equivalent to ₹ 2043.30 lakhs is due for more than 90 days. The



company has been taking efforts to recover the amount from the agent and is hopeful of recovery and signed an agreement in this regard. There is no collateral in place. As a prudent measure a provision of Nafis. 1380455 equivalent to ₹ 504 lakhs as at March 31, 2018 is carried in the accounts

5. a) With the amendment in The payment of Gratuity Act, 2018, the limit of payment of gratuity is enhanced from ₹ 10 lakhs to ₹ 20 lakhs with effect from March 28, 2018, resulting in to additional liability. In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire additional liability of ₹ 33752.23 Lakhs for gratuity is required to be charged to the Profit & Loss Account. However, vide circular communications ref IRDA/F&A/GNA/LR/002/2018-19/23 dated 01/05/2018, IRDAI has permitted the amortization of expenditure relating to additional liability towards gratuity over a period of five years commencing from FY 2017-18. Accordingly the company has recognized the additional liability and an amount of ₹ 6750.45 lakhs is charged to the revenue in the current year and the balance amount remaining to be amortized in next years is ₹ 27001.78 lakhs.
- b) The Pension Scheme 1995 has been extended to PSU officers and staff members who joined until 31.03.2010, by virtue of the Gazette Notification no. 233(E), 234(E) and 235(E) dated 23.01.2016, The incremental liability towards pension arising out of the above extension has been arrived at ₹ 1727.00 lakhs based on actuarial valuation.

In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire amount of ₹ 1727.00 lakhs for pension is required to be charged to the Profit & Loss Account. However IRDA vide Circular ref IRDA/F&A/CIR/ACTS/077/04/2016 dated 18.04.2016 has permitted the amortization of expenditure relating to the additional liability over a period of five years commencing from FY 2015-16 and accordingly an amount of ₹ 345.40 lakhs is charged to the revenue in the current year and balance amount remaining to be amortized in next two years is ₹ 690.80lakhs for pension.

6. The company is in the process of strengthening internal controls and Internal Audit specially in area of data input and validation in soft-wares , Reinsurance accounts, PMFBY and other Government sponsored Health schemes to ensure the compliance of laid down operational guidelines.
7. Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Health Insurance Scheme towards rejection of claims under the scheme and related matters, the company has since paid the underlying claims the company is in process of getting the same refunded by the Government of Rajasthan and no provision is required against the same.
8. The Company has concluded its Initial Public Offer (IPO) ₹ 9,58,582.27 lakhs in the month of November 2017 comprising a fresh issue of 2,40,00,000 equity shares aggregating to 1,91,716.45 lakhs and an offer for sale of 9,60,00,000 equity shares by the Promoter, Ministry of Finance, Government of India aggregating to ₹ 6865.81 lakhs.
9. During the quarter ended December 2017, the Company has paid an interim dividend ₹ 3,0900 lakhs and the corresponding Dividend Distribution Tax was ₹ 6,290.52 lakhs.
10. Figures of previous year/ quarter have been re-grouped/ re-arranged to conform to current year/ current quarter presentation.

For The New India Assurance Co. Limited


Chairman- Cum Managing Director



R. Devendra Kumar and Associates
Chartered Accountants
205, Blue Rose Industrial Estate,
Near Petrol Pump,
Western express highway
Borivali (E), Mumbai-400066

A. Bafna & Co.
Chartered Accountants
UG-250, The Dreams Mall
LBS Marg,
Bhandup (west)
Mumbai 400078

NBS & Co.
Chartered Accountants
14/2, Western India House,
Sir P.M. Road, Fort,
Mumbai 400001

**Independent Auditor's Report on Standalone Financial Results for the quarter and Year ended
March 31, 2018 of The New India Assurance Company Limited**

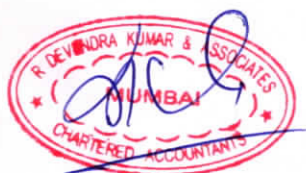
To The Board of Directors,
The New India Assurance Company Limited

We have audited the accompanying standalone financial results of The New India Assurance Company Limited (the "company") for the quarter ended March 31, 2018 and the year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017. Figures for the quarter ended March 31, 2018 and the corresponding quarter ended in the previous year as reported in these financial results are balancing figures between audited figures in respect to full financial year and the published audited year to date figures up to the end of the nine months ended December 31, 2017 in which are incorporated returns for the year ended on that date:

- (a) From Forty three Regional offices (including 9 LCO's), Four hundred and Sixty Divisional offices audited by the other firms of Auditors appointed by the Comptroller and Auditor General of India under section 139 of the Companies Act, 2013; and
- (b) From Nine Foreign Branches, Seven Foreign Agency offices audited by local auditors appointed by the company and unaudited returns of two Run off offices and one representative office

These standalone financial results have been prepared on the basis of the standalone financial statements, which are the responsibility of the Company's management and have been approved by the Board of Directors on May 11, 2018.

Our responsibility is to express an opinion on these standalone financial results based on our audit of such standalone financial statements, which have been prepared in accordance with the recognition and measurement principles specified under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued there under, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of these Standalone financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI Authority") to the extent applicable.



We conducted our audit in accordance with the Standards on auditing and other applicable authoritative pronouncement issued by The Institute of Chartered Accountant of India generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the standalone financial results.

Basis for Qualified Opinion

Balances due to/from persons or bodies carrying on Insurance Business including reinsurers are subject to confirmations and reconciliation, the ageing of these balances and records relating to old balances are not available in the records of the company. Balances of Inter office accounts, control accounts, few Bank accounts including those related to Pradhanmantri Fasal Bima Yojna , certain loans and other accounts at certain offices are also pending for reconciliation/confirmation and consequential adjustments, effect of which, if any, is not ascertainable and cannot be commented upon. The impact of the above, on year end restatement of these balances recorded in foreign currency as required under Accounting Standard-11 issued under section 133 of the Companies Act 2013, could not be ascertained . (Refer Note 2); .

Overall impact of the above and the consequential effects on Revenue Accounts, Profit and Loss Account, assets and liabilities and Reserve and Surplus as on March 31, 2018 are not ascertainable and can not be commented upon.

Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph these standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of The SEBI ((Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017 in this regard and
- (ii) give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2018 as well as standalone financial results for the year ended March 31, 2018.

Emphasis of Matter

We draw attention to the following Notes to Accounts:

- a) Note No. 3 regarding recognition of Reserve for Unexpired risk by 1/365 method as per the approval of IRDAI in case of domestic business while the implementation of systems and procedures to compute the same in case of Foreign business in accordance with 1/365 method is pending and systems in case of domestic business are being strengthened.
- b) Note No. 4 regarding outstanding dues from agent amounting to Rs.2043.30 lakhs for more than 90 days for which the branch auditors have not been able to assess the repayment capacity of the agent while the management has taken steps for recovery of these dues.



- c) Note No.5 regarding deferments of additional gratuity liability pursuant to the amendment in the Payment of Gratuity Act,1972 to the extent of Rs. 27001.78 lakhs and regarding deferment of expenditure relating to additional liability towards pension on account of pay revision to the extent of Rs. 690.80 lakhs , as per the deferment permitted by the IRDAI.
- d) The company's internal controls system and internal audit specially in area of data input and validation in soft-wares , Reinsurance accounts, PMFBY and other Government sponsored Health schemes requires strengthening. (Refer Note No. 6)
- e) Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Scheme towards rejection of claims under the scheme and related matters, since in the opinion of the management the same will be recovered.(Refer Note No 7)

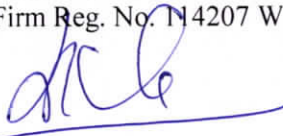
Our opinion is not modified in respect of these matters.

Other Matters

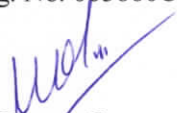
- a) We did not audit the financial statements of Forty Three Regional offices (including 9 LCO's), Four hundred and Sixty Divisional offices, Nine Foreign Branches, Seven Foreign Agency offices, Two Run off offices and one representative office, included in the financial statements of the Company whose financial statements / financial information reflect total assets of ₹. 4334856.34 lakhs as at March 31, 2018 and total revenues of ₹ 2679247.39 for the year ended on that date, as considered in the financial statements. The financial statements/information of these offices except in case of Run-off and representative offices which have remained unaudited, have been audited by the other firm of auditors whose reports have been furnished to us, and our opinion in so far as it relates to the amounts and disclosures included in respect of these branches, is based solely on the report of such branch auditors.
- b) The actuarial valuation of liability in respect of claims Incurred But Not Reported (IBNR) and those Incurred but Not Enough Reported (IBNER) as at March 31,2018, is as certified by the Company's Appointed Actuary and our opinion in so far as it relates to the amounts and disclosures related to such liability, is based solely on such report.

Our opinion is not modified in respect of this matter.

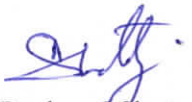
For R. Devendra Kumar & Associates
Chartered Accountants
Firm Reg. No. 114207 W


D.K.Gupta
Partner
Membership No. 009032

For A. Bafna & Co.
Chartered Accountants
Firm Reg. No. 003660C


Mukesh Kumar Gupta
Partner
Membership No. 073515

For NBS & Co
Chartered Accountants
Firm Reg. No. 110100W


Pradeep J Shetty
Partner
Membership No. 046940

Place: Mumbai
Date: May 11, 2018



The New India Assurance Company Limited
Registration No.190 Renewed from 01/04/2018

Annexure-1

[Pursuant to the Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDAI Circular reference : IRDA/F&A/CIR/LFTD/027/01/2017 dated 30.01.2017]

Statement of Consolidated Audited Results for the Year ended 31/03/2018

(₹ in lakhs)

Sl. No.	Particulars	Year to date for current period ended	Year to date for current period ended
		(31/03/2018)	(31/03/2017)
		Audited	Audited
OPERATING RESULTS			
1	Gross Premiums Written:	2,675,020	2,323,049
2	Net Premium written ¹	2,106,504	1,871,465
3	Premium Earned (Net)	1,983,039	1,793,534
4	Income from investments (net) ²	353,464	300,463
5	Other income (Pl. specify)		
6	Total income (3to5)	2,336,503	2,093,997
7	Commissions & Brokerage (net)	183,271	133,204
8	Net commission	183,271	133,204
9	Operating Expenses related to insurance business (a + b):	357,027	382,267
	(a) Employees' remuneration and welfare expenses	228,808	223,594
	(b) Other operating expenses (i+ii)	128,219	158,674
	i) Outsourcing Expenses	31,397	43,782
	ii) Other Expenses	96,822	114,892
10	Premium Deficiency	-	-
11	Incurred Claims:	1,697,508	1,631,455
	(a) Claims Paid	1,523,325	146,279
	(b) Change in Outstanding Claims (Incl. IBNR/IBNER)	174,183	1,485,176
12	Total Expense (8+9+10+11)	2,237,806	2,146,927
13	Underwriting Profit/ Loss: (3-12)	(254,767)	(353,393)
14	Provisions for doubtful debts (including bad debts written off)	(561)	(88)
15	Provisions for diminution in value of investments	693	627
16	Operating Profit/loss: (6-12)	98,697	(52,930)
17	Appropriations		
	(a) Transfer to Profit and Loss A/c	98,697	(52,930)
	(b) Transfer to reserves	-	-
NON-OPERATING RESULTS			
18	Income in shareholders' account (a+b+c):	274,188	121,413
	(a) Transfer from Policyholders' Fund	98,697	(52,930)
	(b) Income from investments	165,286	152,502
	(c) Other income	10,204	21,841
19	Expenses other than those related to insurance business	1,859	413
20	Provisions for doubtful debts (including bad debts written off)	(520)	(88)
21	Provisions for diminution in value of investments	607	362
22	Total Expense(19+20+21)	1,946	687
23	Profit / Loss before extraordinary items (18-22)	272,242	120,726
24	Extraordinary Items	-	-
25	Profit/ (loss) before tax (23-24)	272,242	120,726
26	Provision for tax	53,319	16,631
27	Profit / (loss) after tax	218,923	104,095
28	Dividend per share (Rs.)		
	(a) Interim Dividend ⁹	3.75	-
	(b) Final dividend ⁸	-	-
29	Profit / (Loss) carried to Balance Sheet	201,073	105,783
30	Paid up equity capital	41,200	20,000
31	Reserve & Surplus (Excluding Revaluation Reserve)	1,574,803	1,244,072
32	Fair Value Change Account and Revaluation Reserve	2,296,358	2,375,515
33	Total Assets:		



	(a)	Investments:		
		- Shareholders' Fund	2,141,602	1,812,211
		- Policyholders' Fund	3,460,788	3,380,946
	(b)	Other Assets (Net of current liabilities and provisions)	(1,714,932)	(1,571,848)
34	Analytical Ratios :			
	(i)	Solvency Ratio ¹¹	2.58	2.19
	(ii)	Expenses of Management Ratio ⁴	24.07	32.54
	(iii)	Incurred Claim Ratio	85.60	90.96
	(iv)	Net retention ratio	78.75	80.56
	(v)	Combined ratio:	111.25	118.51
	(vi)	Adjusted Combined Ratio ³	94.47	102.45
	(vii)	Return on Equity ⁵	16.00	9.10
	(viii)	Earning per share (₹) ⁶		
		(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)	27.05	26.02
		(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)	27.05	26.02
	(ix)	NPA ratios:		
		a) Gross and Net NPAs		
		Gross NPAs	9,198	10,868
		Net NPAs	-	-
		b) % of Gross & Net NPAs		
		% of Gross NPA	0.26	0.37
		% of Net NPA	-	-
	(x)	Yield on Investments		
		(a) Without unrealized gains	15.30	15.39
		(b) With unrealised gains	8.87	8.87
	(xi)	Public shareholding		
		a) No. of shares (in Lakhs) ⁷	8,240	2,000
		b) Percentage of shareholding	14.56	100.00
		c) % of Government holding (In case of Public Sector Insurance Companies)	85.44	100.00

Foot Note:

- 1 Net of Reinsurance (Including Excess of Loss Reinsurance)
- 2 Net of amortisation and losses (including capital gains)
- 3 Adjusted combined ratio is calculated as combined ratio less the ratio of Policyholder's share of Investment income to net written Premium.
- 4 Expense of Management including Direct Commission has been computed on the basis of Gross Direct Premium.
- 5 Return on Equity = Profit or Loss after Tax/ Average Capital Employed *100, for the quarter figures are not annualized.
- 6 Earning per share for all period mentioned above is calculated after considering Bonus Issue and split of shares by considering face value of equity shares of ₹ 5 each as approved in the Extraordinary General Meeting held on 10th July 2017. EPS for the year ended March 31, 2018 has been arrived at on weighted average number of equity shares after initial public issue. Further the same is not annualized.
- 7 Pursuant to 1553rd Board Meeting held on July 10, 2017 the Board of directors recommended and the same was approved by the shareholders in the Annual General Meeting held on August 2, 2017, the increase in authorised share capital, sub division of shares and issue of bonus equity shares resulting in an increase in authorised numbers of shares from existing 3,000.00 lakhs to 12,000.00 lakhs, increase in issued numbers of shares from 2,000.00 lakhs to 8,000.00 lakhs and decrease in face value of shares from ₹ 10 to ₹ 5. As a result, the authorised share capital has increased from ₹ 30,000.00 lakhs to ₹ 60,000.00 lakhs, and the issued share capital has increased from ₹ 20,000.00 lakhs to ₹ 40,000.00 lakhs. Subsequently in November 2017 the Company concluded its Initial Public Offer of ₹ 9,58,582.27 lakh in the month of November 2017 comprising fresh issue of 240 lakh equity shares aggregating to ₹ 191716.45 lakh and an offer for share of 960 lakh equity shares by Promoter, Ministry of Finance, Government of India aggregating to ₹ 766865.81 lakh and the paid up capital has now become 41200.00 lakhs.
- 8 Dividend of ₹ 31,000 lakh was proposed for the year ended 31st March 2017 on 2,000 lakh equity shares of ₹10 each Accordingly per share dividend is worked out is ₹ 15.50. The same was paid during the year ended March 2018
- 9 Interim Dividend of ₹ 37190.52 lakh including dividend distribution tax of ₹ 6290.52 lakhs was paid during the quarter ended December 2017.
- 10 Other Notes forming part of Annexure-I and II attached.
- 11 The figures are for standalone business.



Notes forming part of Audited Consolidated Financial Results for the quarter and year ended March 31 2018

1. The above consolidated financial results have been approved by the Board of Directors at its meeting held on May 11, 2018 and have been subjected to the audit by the joint central statutory auditors of the company.
2. The accounts of subsidiary companies and the associate M/s India International Insurance Pte Ltd., which are combined in the consolidated financial statements, are prepared on calendar year basis in accordance with the local requirements and these have been consolidated as such. There is no material changes during the quarter January 2018 to March 2018 requiring adjustments to the figures reported in the audited/ unaudited accounts as received.
3. Since the accounts of subsidiary companies and associate as stated in Note (2) are prepared based on calendar year basis, the intra group balances have not been eliminated in full and the residual balances are retained in the respective head of accounts. The precise impact arising out of the above is presently not ascertainable.
4. a) The balance appearing in the amount due to/ due from persons or bodies carrying on insurance business including reinsurance business , terrorism Pool and Nuclear Pool with GIC Re, are subject to confirmation/ reconciliation and consequential adjustments if any. These balances include ₹ 200927.19 lakhs (Net) Dr. comprising of debit balances of ₹435682.93 lakhs and credit balances of ₹234755.73 lakhs against which party-wise balances in the records indicate (Dr.) of ₹329652.55 lakhs relating to 1004 parties and (cr.) of ₹ 128725.35 lakhs relating to 877 parties. Precise gross debit and gross credit balances against each of such parties and age-wise analysis of these balances are also being compiled .
b) In case of Co-insurance balances, the reconciliation and settlement process to clear the balances is in progress.
c) The reconciliation of various accounts relating to inter-office accounts related to domestic and foreign operations amounting to ₹43332.42 lakhs (Debit), (P.Y. ₹ 25192.25 lakhs (Debit)), Control Accounts, treaty suspense account old balances appearing in legacy software, sundries and suspense, few Bank Accounts, loans, other assets and other liabilities etc. is under progress. The impact of the above, if any, on the financial statements are unascertainable.
d) In case of Fasal BimaYojna, Enrolment data and premium data as per Banks is to be reconciled with data as per the Central/State Government portal. Accounting of premium as well as reinsurance accounts, has been done based on portal data after giving effect of reconcilable items. Since No claims have been reported and no actual yield data is available relating to the year 2017-18 , provision for outstanding claims has been made based on IBNR claims as assessed by the Actuary. Necessary adjustments relating to the above are to be carried out in due course.
e) In view of various accounts being reconciled and balances under confirmation, the effect of such pending reconciliation on compliance of various provisions relating



to TDS, service tax and GST and interest thereon has been ensured to the extent of available information and necessary adjustments /payments of any liability arising out of such reconciliation is to be done in due course.

- f) The company has been undertaking restatements of monetary assets and liabilities denominated in Foreign currencies in accordance with the accounting policy followed except for the balances in treaty suspense due to absence of adequate details/reconciliation. The effect of such restatement on the balances of other debtors/creditors which are to be reconciled and confirmed is to be ascertained in due course.
5. The company is in the process of implementing systems and procedures to implement the IRDAI guidelines regarding following the 1/365 method in case of foreign business and therefore the impact of pending compliance is presently not ascertainable. Systems and procedures in domestic business in few segments are also being strengthened to compute the UPR based on data input in the accounting systems of the company. In the opinion of the Management the impact of pending compliances is not expected to be material.
6. The company at its Curacao Branch has a receivable from the agent amounting to Nafis 7669884 equivalent to ₹ 2800.26 lakhs as at March 31, 2018 out of which an amount equivalent to Nafis 5596584 Equivalent to ₹ 2043.30 lakhs is due for more than 90 days. The company has been taking efforts to recover the amount from the agent and is hopeful of recovery and signed an agreement in this regard. There is no collateral in place. As a prudent measure a provision of Nafis. 1380455 equivalent to ₹ 504 lakhs as at March 31, 2018 is carried in the accounts
7. a) With the amendment in The payment of Gratuity Act, 2018, the limit of payment of gratuity is enhanced from ₹ 10 lakhs to ₹ 20 lakhs with effect from March 28, 2018, resulting in to additional liability. In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire additional liability of ₹ 33752.23 Lakhs for gratuity is required to be charged to the Profit & Loss Account. However, vide circular communications ref IRDA/F&A/GNA/LR/002/2018-19/23 dated 01/05/2018, IRDAI has permitted the amortization of expenditure relating to additional liability towards gratuity over a period of five years commencing from FY 2017-18. Accordingly the company has recognized the additional liability and an amount of ₹ 6750.45 lakhs is charged to the revenue in the current year and the balance amount remaining to be amortized in next years is ₹ 27001.78 lakhs.
- b) The Pension Scheme 1995 has been extended to PSU officers and staff members who joined until 31.03.2010, by virtue of the Gazette Notification no. 233(E), 234(E) and 235(E) dated 23.01.2016, The incremental liability towards pension arising out of the above extension has been arrived at ₹ 1727.00 lakhs based on actuarial valuation.

In terms of requirement of the Accounting Standard (AS-15) Employee Benefits, the entire amount of ₹ 1727.00 lakhs for pension is required to be charged to the Profit & Loss Account. However IRDA vide Circular ref IRDA/F&A/CIR/ACTS/077/04/2016 dated 18.04.2016 has permitted the amortization of expenditure relating to the additional liability over a period of five years commencing from FY 2015-16 and

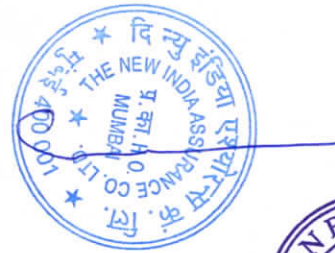


accordingly an amount of ₹ 345.40 lakhs is charged to the revenue in the current year and balance amount remaining to be amortized in next two years is ₹ 690.80lakhs for pension.

8. The company is in the process of strengthening internal controls and Internal Audit specially in area of data input and validation in soft-wares , Reinsurance accounts, PMFBY and other Government sponsored Health schemes to ensure the compliance of laid down operational guidelines.
9. Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Health Insurance Scheme towards rejection of claims under the scheme and related matters, the company has since paid the underlying claims the company is in process of getting the same refunded by the Government of Rajasthan and no provision is required against the same.
10. The Company has concluded its Initial Public Offer (IPO) ₹ 9,58,582.27 lakhs in the month of November 2017 comprising a fresh issue of 2,40,00,000 equity shares aggregating to 1,91,716.45 lakhs and an offer for sale of 9,60,00,000 equity shares by the Promoter, Ministry of Finance, Government of India aggregating to ₹ 6865.81 lakhs.
11. During the quarter ended December 2017, the Company has paid an interim dividend ₹ 3,0900 lakhs and the corresponding Dividend Distribution Tax was ₹ 6,290.52 lakhs.
12. Figures of previous year/ quarter have been re-grouped/ re-arranged to conform to current year/ current quarter presentation.

For The New India Assurance Co. Limited

Chairman- Cum Managing Director



The New India Assurance Company Limited
Registration Number 190
CIN No. U99999 MH 1919 GOI 000526

Consolidated Audited Balance Sheet as at 31st March 2018

(Rs. in lakhs)

Particulars	As at March	As at March
	31st, 2018	31st, 2017
	Audited	Audited
Sources Of Funds		
Share Capital	41200	20000
Reserves and Surplus	1574779	1244071
Share Application Money Pending allotment		
Fair Value Change Account:		
Policyholders Funds	1443636	1571156
Shareholders Funds	852722	804358
Borrowings	0	0
Minority Interest	2790	3856
Total	3915126	3643441
Application of Funds		
Investment-Policyholder	3460789	3380946
Investment-Shareholders	2141601	1812210
Loans	26550	30859
Fixed Assets	59335	43101
Defferred Tax Assets	20711	21974
Current Assets:		
Cash and Bank Balances	918145	812572
Advances and Other Assets	1118323	891925
Sub Total (A)	2036468	1704497
Current Liabilities	2754023	2384643
Provisions	1103998	987637
Sub Total (B)	3858021	3372280
Net Current Assets (C) = (A-B)	(1821553)	(1667783)
Miscellaneous Expenditure	27693	22134
Total	3915126	3643441



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NBS & Co.
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Sir P.M. Road, Fort,
Mumbai 400001

Independent Auditor's Report on Consolidated Financial Results of The New India Assurance Company Limited for the year ended March 31, 2018

To The Board of Directors,
The New India Assurance Company Limited

We have audited the accompanying consolidated financial results of The New India Assurance Company Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), and its associates for the year ended March 31, 2018 (the 'Consolidated Financial Results') being submitted by the holding company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and IRDA Circular reference IRDA /F&A /CIR/ LFTD/ 027 / 01/ 2017 dated January 30, 2017. These consolidated financial results, which is the responsibility of the Holding Company's management and approved by the Board of Directors, have been prepared in accordance with the recognition and measurement principles specified under Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014 issued there under, including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority of India Act, 1999 (the "IRDAI Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of year to date financial results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI Authority") to the extent applicable. Our responsibility is to express an opinion on these Consolidated Financial Results based on audit of such Consolidated Financial Statements.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the standalone financial statements.

Basis for Qualified Opinion

1. *In case of subsidiary companies ,where the accounts are made and maintained in accordance with International Financial Reporting Standards (IFRS) as required under the local laws of the respective country, during the process of consolidation, accounting adjustments have been made to align the accounts of the company to confirm to the accounting polices followed by the company however there are material differences in respect of certain items as stated in Significant Accounting Policies para (1), proportion of these items to which different accounting policies have been applied, is not ascertained.*
2. *Note No 2 and 3 regarding consolidation of accounts of subsidiary companies and one of the associate have been prepared on calendar year basis and have been combined as such, there by intra group balances have not been eliminated in full as required under the provisions of AS-21 on consolidated financial statements issued by the ICAI. The precise impact of which is not ascertained.*
3. *Balances due to/from persons or bodies carrying on Insurance Business including reinsurers are subject to confirmations and reconciliation, the ageing of these balances and records relating to old balances are not available in the records of the company. Balances of Inter office accounts, control accounts, few Bank accounts including those related to Pradhanmantri Fasal Bima Yojna , certain loans and other accounts at certain offices are also pending for reconciliation/confirmation and consequential adjustments, effect of which, if any, is not ascertainable and cannot be commented upon. The impact of the above, on year end restatement of these balances recorded in foreign currency as required under Accounting Standard-11 issued under section 133 of the Companies Act 2013, could not be ascertained . (Refer Note 16 of Notes to accounts, in schedule 16B);*

Overall impact of the above and the consequential effects on Revenue Accounts, Profit and Loss Account , assets and liabilities and Reserve and Surplus as on March 31, 2018 are not ascertainable and can not be commented upon.

Qualified Opinion

In our opinion and to the best of our information and according to the explanations given to us except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the aforesaid Consolidated Financial Results dealt with by this report read together with schedules, significant accounting policies and disclosures, give the information required by the “Act, Rules and Regulations” in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to Non-Life Insurance Companies:

- (i) in the case of the Balance Sheet, of the state of affairs of the company as at March 31, 2018;



- (ii) In case of revenue accounts of the Profit in Fire, Marine and Miscellaneous Business for the year ended on that date;
- (iii) In case of Profit and Loss Account of the Profit for the year ended on that date, and
- (iv) In case of Receipt and Payments Account, of the receipts and payments for the year ended on that date;

Emphasis of Matter

We draw attention to the following Notes to Accounts:

- a) Note No. 5 regarding recognition of Reserve for Unexpired risk by 1/365 method as per the approval of IRDAI in case of domestic business while the implementation of systems and procedures to compute the same in case of Foreign business in accordance with 1/365 method is pending and systems in case of domestic business are being strengthened.
- b) Note No. 6 regarding outstanding dues from agent amounting to Rs. 2043.30 lakhs for more than 90 days for which the branch auditors have not been able to assess the repayment capacity of the agent while the management has taken steps for recovery of these dues.
- c) Note No.7 regarding deferments of additional gratuity liability pursuant to the amendment in the Payment of Gratuity Act,1972 to the extent of Rs. 27001.78 lakhs and regarding deferment of expenditure relating to additional liability towards pension on account of pay revision to the extent of Rs. 690.80 lakhs , as per the deferment permitted by the IRDAI.
- d) The company's internal controls system specially in area of data input and validation in softwares , Reinsurance accounts, PMFBY and other Government sponsored Health schemes requires strengthening. (Refer Note No. 8)
- e) Rs 2171.34 Lakh has been withheld / deducted by Govt of Rajasthan under Bhamashah Scheme towards rejection of claims under the scheme and related matters, since in the opinion of the management the same will be recovered. (Refer Note No. 9)

Our opinion is not modified in respect of these matters.

Other Matters

- a) We did not audit the financial statements 3 subsidiaries and whose financial statements reflect total assets of Rs. 25,669.52 lakhs as at 31st March 2018, total revenues of Rs. 22057.62 lakhs and net cash out flows amounting to Rs.6897.94 Lakhs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net profit of Rs. 12711 lakhs for the year ended 31st March, 2018, as considered in the consolidated financial statements, in respect of 2 associates, whose financial statements have not been audited by us and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, and our report in

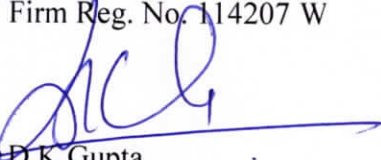


terms of sub-sections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors to the extent these were furnished to us.


- b) The actuarial valuation of liability in respect of claims Incurred But Not Reported (IBNR) and those Incurred but Not Enough Reported (IBNER) as at March 31, 2018, is as certified by the Company's Appointed Actuary and our opinion in so far as it relates to the amounts and disclosures related to such liability, is based solely on such report.

Our opinion is not modified in respect of this matter.

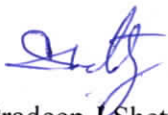
For R. Devendra Kumar & Associates
Chartered Accountants
Firm Reg. No. 114207 W


D.K. Gupta
Partner
Membership No. 009032

For A. Bafna & Co.
Chartered Accountants
Firm Reg. No. 003660C


M. K. Gupta
Partner
Membership No. 073515

For NBS & Co
Chartered Accountants
Firm Reg. No. 110100W


Pradeep J. Shetty
Partner
Membership No. 046940

Place: Mumbai
Date: May 11, 2018





THE NEW INDIA ASSURANCE CO. LTD

Registered Office: New India Assurance Building, 87, M G Road, Fort, Mumbai, Maharashtra 400001

THE NEW INDIA ASSURANCE CO. LTD. announces FY18 results

Profit After Tax more than doubles to 2,201 Crores – Highest in the history of the company

Gross written premium at Rs 26,554 crore up by 15.3% - Highest in the history of the company

Solvency ratio as at 31st Mar 2018 at comfortable levels of 2.58x

Full year dividend of 175% (Rs. 8.75 per share)

Board recommends a bonus issue of 1 new share for every existing share

Mumbai, 11th May 2018 : The New India Assurance Co. Ltd, the market leader in Non – Life business for more than 40 years in India, has announced its audited financial results for the year ended 31st March 2018.

FY18 performance overview compared with FY17

- Gross Written Premium stood at Rs. 26,554 crore as against Rs 23,020 Cr crore up by 15.3%
- Profit after tax more than doubles to Rs. 2,201 crore from Rs. 1,008 crore
- Combined ratio improved to 111.2% compared to 118.7% in FY17
- Adjusted Combined ratio stood at 94.4% compared to 102.63% in FY17
- Return on Equity (annualized) at 16.1%
- Final dividend of Rs. 5 per share recommended by the Board of Directors. This is in addition to Rs. 3.75 per share declared as interim dividend taking the overall dividend for the year to Rs. 8.75 per share
- Board recommends a one for one bonus

Commenting on the performance, Mr. G Srinivasan, Chairman cum Managing Director said,

The profit of the company for the year has more than doubled due to substantial improvement in the operating performance of the company.

The combined ratio has dropped by 8% due to improvement in the claims ratio and expense ratio of the company. This has been the result of various steps taken to improve underwriting and claims management of the company. The ROE has been healthy at 16.1%

The company will continue to take various steps to further improve the operating performance in the coming years as well.

The company continued to grow its business in India by about 19% largely due to its brand image and satisfied customers in the market. The Indian general insurance industry is poised for a great expansion in the coming years and New India as the market leader would leverage this for continued better performance.

The company has declared a final dividend of Rs. 5 per share (pre bonus) taking the total dividend to Rs. 8.75 for the year. The company has also declared a one for one bonus subject to approval of the shareholders.

About New India Assurance Company Limited:

The New India Assurance Company Ltd, is the largest Non – Life Insurance Company headquartered at Mumbai, India and today operates in 28 countries.

The Company has been leading the market in premium, reserves, net worth, network and profit for many years.

For more information contact:

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DISCLAIMER:

Certain statements that are made in the Press Release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, inflation, litigation, etc. Actual results might differ substantially from those expressed or implied. The New India Assurance Company Ltd will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.