



May 16, 2018

To,
The Manager
Bombay Stock Exchange Limited
Corporate Relationship Department
Phirozee Jeejeebhay Tower
Dalal Street, Fort, Mumbai-400 001
BSE Scrip Code:533260

To,
The Manager
National Stock Exchange of India Limited
Exchange Plaza, C/1, Block G
Bandra Kurla Complex
Bandra (East), Mumbai-400 051
NSE Symbol: careerp

Dear Sir/Madam,

Sub: Outcome of Board Meeting held on May 16, 2018-Audited Financial Results for the Quarter and Year ended March 31, 2018

This is to inform you that in the meeting of the Board of Directors of the Company held on Wednesday, May 16, 2018 at its Registered Office, the Board *inter alia* has transacted the following businesses:

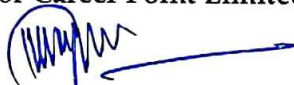
1. Considered and approved Audited Standalone and Consolidated Financial Results of the company for the quarter and year ended March 31, 2018. The above results are audited by Statutory Auditors of the Company (Enclosed)
2. Considered and took note of Auditors Report alongwith 'Statement on Impact of Audit Qualifications' for the period ended March 31, 2018 (Enclosed)
3. Considered and approved advertisement for publication of Financial Results in HT Mint (English Daily), Rashtriya Sahara (Hindi Daily) on or before 18th May 2018. Full format of the Financial Results for the quarter ended 31st March 2018 shall be available on the website of the Stock Exchange where shares of the Company are listed i.e. www.nseindia.com; www.bseindia.com and on company's website www.cpil.in
4. Approval of Draft of Directors Report, Corporate Governance Report and Management Discussion and analysis Report etc
5. Considered and ratified the appointment of Statutory Auditors of the Company
6. Re-appointed CS Sourabh Mishra, Company Secretaries (C. P. No.:19132) as Secretarial Auditor of the Company for Financial Year 2018-19.
7. Re-appointed M/s Sanjay Khandelwal & Associates, Chartered Accountants as the Internal Auditors of the Company for FY 2018-19.



8. Taken note of circular resolution passed by Board of Directors on April 02, 2018 w.r.t. (1) resignation of Mr. Pritam Kumar Goswami as Director and (2) Mr. JP Sarda (Independent Director) was inducted as Chairman of the Nomination and Remuneration Committee (3) Mr. JP Sarda (Independent Director) was inducted as member of Stakeholders Relationship Committee
9. The Board took note of Investor Grievance Report for the period ended March 31, 2018.
10. The Board has considered Reconciliation of Share Capital Audit Report for the period ended March 31, 2018
11. Considered the quarterly compliances made by the company as per the SEBI (LODR) Regulations, 2015.

The meeting of Board of Directors commenced at 12.30 pm and concluded at 11.15 pm.

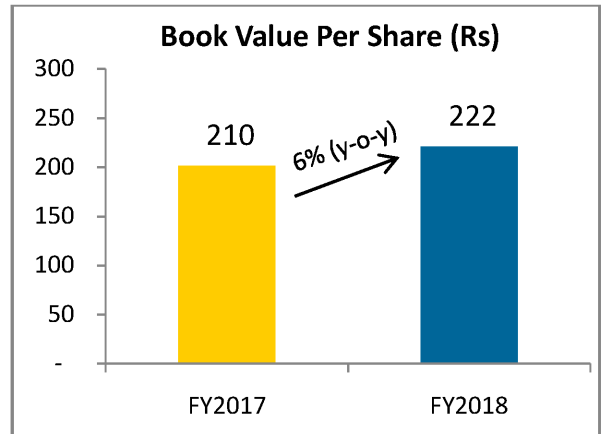
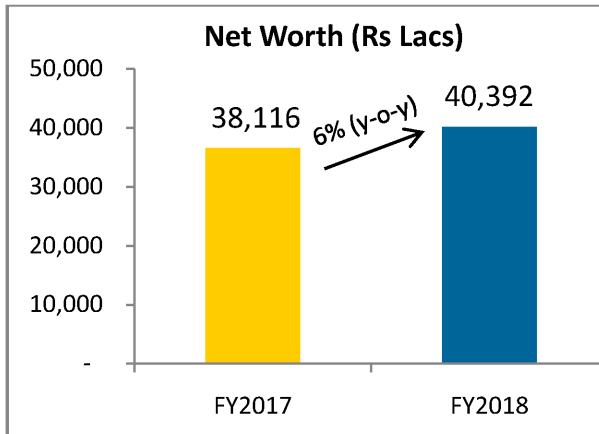
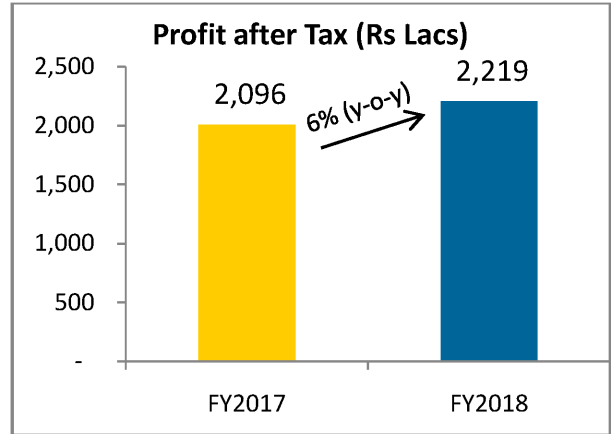
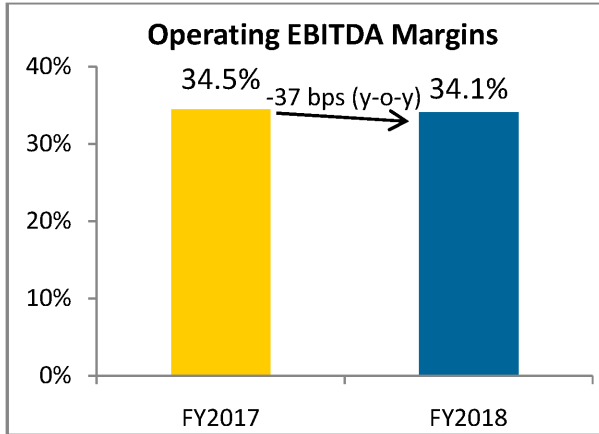
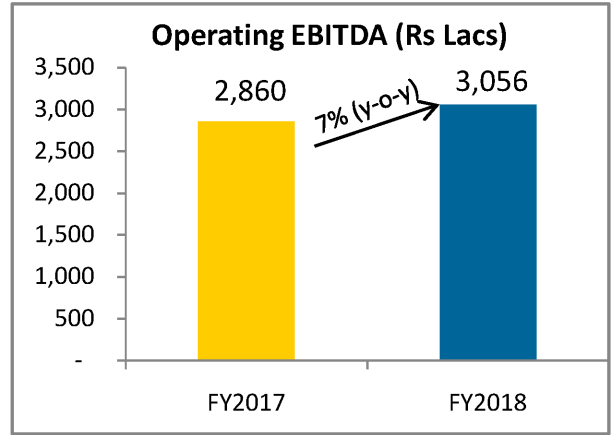
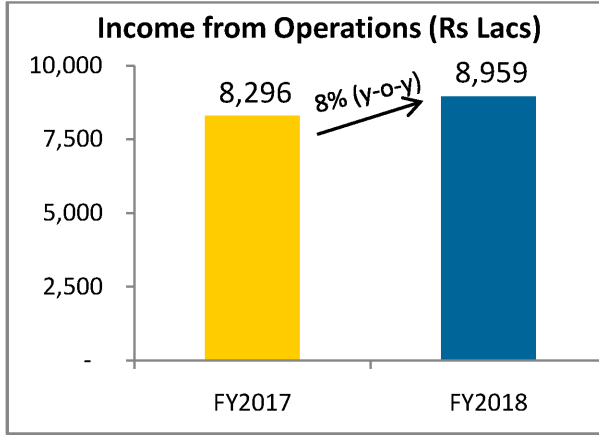
Thanking you,
For Career Point Limited


Tarun Jain
Company Secretary

Enclosed:

1. Results Highlights
2. Audited Financial Results for the quarter and year ended March 31, 2018 (Consolidated & Standalone)
3. Auditor's Report (Consolidated & Standalone)
4. Statement of Impact of Audit Qualification

Career Point Limited: Consolidated Financial Results Highlights (FY2017-18)



Key business updates and result highlights (Q4 / FY2017-18)

Key Financials (FY 2017-18)	Rs Crores	Growth
Revenue from Operations	89.6	8%
EBITDA	30.6	7%
EBITDA Margin	34.1%	-37 bps
Profit After Tax	22.2	6%

(Consolidate numbers and y-o-y comparison as per Ind AS)

Key highlights:

- Diversification of the business divisions and the service delivery channels has been perfectly in-line with our strategic plan to transform company to a complete educational service provider.
- Larger growth in formal education, publications, skill development and the services delivery through school association network ascertained sustainability to the businesses and provided new avenues for a long-term growth.
- As per strategy of the Company; the investments in NBFC business are grown and have also delivered a significant returns. The plans to de-merge the NBFC subsidiary from education businesses are also aligned with expected time-lines.
- Consolidate numbers represent a right picture of growth in company financials. The subsidiaries contribution in EBITDA and Net Profits was 48% and 42% respectively during FY2017-18 against 29% and 12% in previous year.

Business updates:

- With expansion through new centers; Career Point group network is now reached at 83 different units in 70 cities across 21 states of the country.
- Total enrollments were reported at 29,509 (FY2017: 29,086) including 11,274 in formal education division (FY2017: 8,029) and 18,235 in informal education division (FY2017: 21,057).
- A remarkable growth of more than 40% (y-o-y) in formal education enrollments is a result of increased admissions in all three sub-verticals including higher education, school education and vocational division.

Financials Updates:

- Income from operations for the period (FY2017-18) is rupees 89.6 Crores increased by 8% (y-o-y) at consol basis on improved pricing and higher contribution from subsidiaries businesses.
- Due to Ind-AS conversion; the unrealized gain on investment income is added back in previous year's numbers. It results higher other income in previous year.
- Reported EBITDA of rupees 30.6 Crores on consol basis with a year on year growth of 7% resulted an EBITDA Margin of 34.1% (FY2016-17: 34.5%).
- Net income was reported at rupees 22.2 Crores and EPS (Earning per share) of rupees 12.2 on consol level with y-o-y growth of 6%.

Registered Office: CP Tower-1, Road No. 1., IPIA, Kota, Rajasthan - 324005

CIN-L72200RJ2000PLC016272

Tel : +91-744-3040000

Email : investors@cpil.in

Website: www.cpil.in

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED ON 31.03.2018

	Particulars	(Rs. in Lakhs)			(Rs. in Lakhs)	
		Quarter ended			Year Ended	
		31/03/2018 (Audited)	31/12/2017 (Unaudited)	31/03/2017 (Audited)	31/03/2018 (Audited)	31/03/2017 (Audited)
	Revenue					
I	Income from Operations	1,875.99	2,548.56	2,164.58	8,959.22	8,295.72
II	Other Income	208.70	199.77	369.07	1,069.87	1,235.70
III	Total Income (I-II)	2,084.69	2,748.33	2,533.65	10,029.09	9,531.42
IV	Expenses					
	Cost of Material Consumed	85.86	48.82	73.97	744.73	264.85
	Changes in inventories	27.71	14.33	-8.49	-183.38	18.94
	Employees Benefit Expenses	877.22	884.92	907.50	3,431.34	3,557.86
	Finance Cost	136.98	121.08	269.88	654.96	586.92
	Depreciation & Amortisation	111.45	115.35	121.38	460.41	524.91
	Other expenses	468.82	525.60	372.24	1,910.53	1,593.75
	Total Expenses	1,708.04	1,710.10	1,736.48	7,018.59	6,547.23
V	Profit before tax (III-IV)	376.65	1,038.23	797.17	3,010.50	2,984.19
	Share of profit/ (Loss) in Associate and joint venture	-5.86	-0.13	-6.22	-6.25	-8.40
	Profit before tax	370.79	1,038.10	790.95	3,004.25	2,975.79
VI	Tax Expenses					
	a) Current tax	42.70	228.11	203.99	750.42	790.23
	b) MAT Credit Entitlement	-20.79	5.19	-109.53	-60.79	-58.80
	c) Deferred tax	64.62	39.25	121.44	107.47	135.54
	d) Income tax for earlier years	-12.48	-1.24	-6.68	-13.72	12.09
	Total taxes	74.05	271.31	209.22	783.38	879.06
	Profit after tax (V-VI)	296.74	766.79	581.73	2,220.87	2,096.73
VII	Other Comprehensive Income (net of taxes)					
	(A) Items that will not be Reclassified to Profit or Loss:	8.80	8.50	7.10	20.37	5.52
	(A) Income tax on Items that will not be Reclassified to Profit or Loss:	-1.98	-	-	-1.98	-2.45
	(B) Items that will be Reclassified to Profit or Loss:	-	-	-	-	-
	Total Other Comprehensive Income	6.82	8.50	7.10	18.39	3.07
VIII	Total Comprehensive Income for the period	303.56	775.29	588.83	2,239.26	2,099.80
IX	Profit for the Period attributable to	296.74	766.79	581.73	2,220.87	2,096.73
	Owner of the parent	296.96	772.25	582.93	2,219.00	2,095.94
	Non Controlling Interest	-0.22	-5.46	-1.20	1.87	0.79
X	Other Comprehensive Income for the period attributable to					
	Owner of the parent	6.82	8.50	7.10	18.39	3.07
	Non Controlling Interest	-	-	-	-	-
XI	Total Comprehensive Income attributable to					
	Owner of the parent	303.78	780.75	590.03	2,237.39	2,099.01
	Non Controlling Interest	(0.22)	(5.46)	(1.20)	1.87	0.79
XII	Other Equity				38,576.26	36,302.87
XIII	Paid-up Equity Share Capital (Face value of Rs. 10/- each)	1,816.29	1,816.29	1,813.29	1,816.29	1,813.29
XIV	Earnings Per Share (EPS) (Rs./ Share)					
	a) Basic EPS - Not annualised	1.63	4.25	3.21	12.23	11.56
	b) Diluted EPS - Not annualised	1.63	4.25	3.21	12.23	11.56



STATEMENT OF CONSOLIDATED ASSETS & LIABILITIES AS AT:	31/03/2018	31/03/2017
Particulars	Amount (Rs. In Lakhs)	Amount (Rs. In Lakhs)
	Audited	Audited
ASSETS		
(1) Non-current Assets		
(a) Property, plant and equipment	11,367.94	10,619.98
(b) Capital work-in-progress	210.34	812.41
(c) Investment Property	6,899.32	6,976.55
(d) Other intangible assets	2.94	3.76
(e) Financial Assets		
(i) Investments	1,804.41	2,119.09
(ii) Loans	7,356.03	1,614.11
(iii) Other Financial Assets	133.30	76.03
(f) Deferred tax assets(Net)	165.51	-
(g) Other non-current assets	378.26	426.06
(2) Current Assets		
(a) Inventories	345.26	7,641.37
(b) Financial Assets		
(i) Investments	4,783.69	5,444.08
(ii) Trade receivables	4,521.06	4,002.35
(iii) Cash and Cash Equivalents	1,040.26	832.02
(iv) Bank Balances Other than (iii) above	1.73	55.92
(v) Loans	13,062.65	12,754.02
(vi) Others	1.99	124.77
(c) Current tax assets	-	-
(d) Other current assets	18.92	29.81
TOTAL ASSETS	52,093.60	53,532.34
EQUITY AND LIABILITIES		
EQUITY		
(a) Equity Share Capital	1,816.29	1,813.29
(b) Other Equity	38,576.26	36,302.87
NON CONTROLLING INTEREST	12.88	11.00
LIABILITIES		
(1) Non-current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	2,961.91	998.81
(b) Provisions	113.67	74.97
(c) Deferred Tax Liabilities(Net)	722.34	528.66
(d) Other non current liabilities	121.35	32.00
(2) Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	5,498.40	11,738.85
(ii) Trade payables	34.03	30.42
(iii) Other Financial liabilities	1,411.96	1,071.00
(b) Other Current Liabilities	725.27	875.25
(c) Provisions	4.62	3.38
(d) Current Tax Liabilities (Net)	94.61	51.83
TOTAL EQUITY AND LIABILITIES	52,093.60	53,532.34

CAREER POINT LIMITED

MANAGING DIRECTOR



- 1 Previous period figures have been regrouped/ rearranged/ recasted wherever considered necessary to make them comparable with current period.
- 2 The has adopted Indian accounting standards (IND AS) prescribed under section 133 of companies act 2013, read with the companies (Accounting standards) rules 2015 as amended, w,e.f 1st April 2017 and above result have been prepared in compliance with IND AS. Consequently, financial result for the quarter and the year ended 31st march 2017 have been restated to comply with IND AS to make them comparable. The figure for quarter ended 31st March are the balancing figure between audited figure in respect of full financial year and unaudited year to date figure upto 31st December.
- 3 The figure for the quarter/year ended 31st March 2017 are based on previously issued audited financial results prepared in accordance with applicable AS, such information for the quarter ended/year ended have been adjusted/regrouped/recast fro the difference in accounting principle adopted by the company in the process of transition to IND AS.
- 4 Consequent to transition from previous Indian GAAP to Ind-AS, the reconciliation of Net profit for quarter and nine months ended 31 March, 2017 is as under in accordance with Ind-AS 101 (First time Adoption of Ind-AS):

Nature of Adjustments	(INR in Lacs)	
	Quarter Ended 31.03.2017	Year Ended 31.03.2017
Net Profit as per Indian GAAP	500.73	1,767.77
Deferment of Franchisee Income	-13.33	-78.33
Measurement of Financial Assets (Investment) at fair Value	155.16	353.47
Others	-2.12	-3.08
Deferred Tax	-58.70	56.91
Net Profit as per Ind-AS	581.74	2,096.74
Other Comprehensive Income (net of taxes)	7.10	3.07
Total Comprehensive Income per Ind-AS	588.84	2,099.81

- 5 Reconciliation of the Other Equity for the Year ended 31st March, 2017 between IND AS compliant results with as per previous IND GAAP consolidated results is as follows:

(Rs. In Lacs)	
Particulars	Amount
Other Equity as per previous Indian GAAP	35,249.49
Deferment of Franchise Income	-91.67
Measurement of Financial Assets (Investment) at fair Value	1,443.71
Others	8.44
Deferred Tax	-307.10
Other Equity as per Indian AS	36,302.87

CAREER POINT LIMITED

 MANAGING DIRECTOR

- 6 These results have been reviewed by the Audit Committee and have been approved by the Board of Directors at their meetings held on May 16,2018. The Statutory Auditors of the Company have carried out audit.



The Company has identified three segments i.e. Education, NBFC, Infra and Others at the consolidated level and segment reporting is prepared accordingly.

(Rs. in Lakh)

Segment Wise Revenue, Results, Segment Assets & Segment Liabilities					
Particulars	Quarter ended			Year Ended	
	31/03/2018	31/12/2017	31/03/2017	31/03/2018	31/03/2017
	(Audited)	(Unaudited)	(Audited)	(Audited)	
1 Segment Revenue (Net Sales Income from Segment)					
Education Division	1,387.64	2,204.77	1,808.04	7,108.89	7,278.90
Financing (NBFC) Division	422.55	317.82	286.20	1,301.70	789.60
Infra Division	4.35	3.69	0.94	17.42	12.19
Other Divisions	85.87	338.47	107.87	1,167.37	284.51
Less: Inter Segment Revenue	(24.42)	(316.19)	(38.47)	(636.17)	(69.49)
Net Sales/Income from Operation	1,875.99	2,548.56	2,164.58	8,959.22	8,295.72
2 Segment Results Profit/(Loss) before interest and Tax					
Education Division	(109.93)	692.04	402.98	1,151.08	1,532.55
Financing (NBFC) Division*	151.13	101.04	94.26	344.06	98.12
Infra Division	(5.74)	(6.39)	(99.53)	(23.85)	(30.76)
Other Divisions	3.75	(22.27)	15.59	232.75	74.40
Total	39.21	764.41	413.30	1,704.04	1,674.30
Less: Finance Cost	168.41	89.62	132.32	425.13	189.84
Add: Other Un-allocable income Net of Un-allocable Expenditure	499.99	363.30	509.97	1,725.34	1,491.33
Less: Elimination					
Profit before Tax (Including share of profit/(loss) of Associates & Joint Ventures)	370.79	1,038.10	790.95	3,004.25	2,975.79
3 Segment Assets					
Education Division	14,952.27	18,558.55	22,178.02	14,952.27	22,178.02
Financing (NBFC) Division	18,594.87	12,239.47	13,848.51	18,594.87	13,848.51
Infra Division	17,587.90	18,064.85	16,895.48	17,587.90	16,895.48
Other Divisions	958.56	1,187.82	610.33	958.56	610.33
Total	52,093.59	50,050.69	53,532.34	52,093.59	53,532.34
4 Segment Liabilities					
Education Division	9,321.75	7,022.18	5,002.49	9,321.75	5,002.49
Financing (NBFC) Division	72.72	54.58	8,569.13	72.72	8,569.13
Infra Division	1,837.36	2,449.35	1,589.90	1,837.36	1,589.90
Other Divisions	456.33	357.42	243.66	456.33	243.66
Total	11,688.16	9,883.53	15,405.18	11,688.16	15,405.18

* Profit Before Tax

For and on behalf of Board

Pramod Maheshwari
Chairman and Managing Director

Date :16/05/2018

Place: Kota (Rajasthan)

CAREER POINT LIMITED

MANAGING DIRECTOR



CAREER POINT LTD						
Registered Office: CP Tower-1, Road No. 1., IPIA, Kota, Rajasthan - 324005						
CIN-L72200RJ2000PLC016272						
Tel : +91-744-3040000		Email : Investors@cpil.in		Website: www.cpil.in		
AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED ON 31.03.2018						
	Particulars	(Rs. in Lakhs)			(Rs. in Lakhs)	
		Quarter ended			Year Ended	
		31/03/2018	31/12/2017	31/03/2017	31/03/2018	31/03/2017
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
	Revenue					
I	Income from Operations	1,387.63	2,204.75	1,808.05	7,108.89	7,278.91
II	Other Income	270.19	197.40	227.01	1,009.04	1,083.79
III	Total Income (I-II)	1,657.82	2,402.15	2,035.06	8,117.93	8,362.70
IV	Expenses					
	Cost of Material Consumed	50.50	75.69	43.98	409.20	148.90
	Changes in Inventories of Study Material	18.86	(18.52)	2.22	(48.59)	65.65
	Employees Benefit Expenses	863.05	867.22	892.86	3,365.57	3,503.09
	Finance Cost	93.06	84.52	52.32	303.41	167.86
	Depreciation & Amortisation	103.33	107.50	115.89	428.73	489.05
	Other expenses	461.82	480.84	350.11	1,802.90	1,539.67
	Total Expenses	1,590.62	1,597.25	1,457.38	6,261.22	5,914.22
V	Profit before tax (III-IV)	67.20	804.90	577.68	1,856.71	2,448.48
VI	Tax Expenses					
	a) Current tax	(57.99)	134.59	181.96	447.29	665.00
	b) MAT Credit Entitlement	(17.71)	-	(109.52)	(21.18)	(58.66)
	c) Deferred tax	61.03	30.69	33.13	139.60	36.98
	d) Income tax for earlier years	(7.71)	-	(6.68)	(7.71)	2.41
	Total taxes	(22.38)	165.28	98.89	558.00	645.73
	Profit after tax (V-VI)	89.58	639.62	478.79	1,298.71	1,802.75
VII	Profit for the Period	89.58	639.62	478.79	1,298.71	1,802.75
VIII	Other Comprehensive Income (net of taxes)					
	(A) (i) Items that will not be Reclassified to Profit or Loss:	5.73	-	7.07	5.73	7.07
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss:	(1.98)	-	(2.45)	(1.98)	(2.45)
	(B) (i) Items that will be Reclassified to Profit or Loss:	-	-	-	-	-
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss:	-	-	-	-	-
	Total Other Comprehensive Income	3.75	-	4.62	3.75	4.62
IX	Total Comprehensive Income for the period	93.33	639.62	483.41	1,302.46	1,807.37
	Other Equity				36,692.60	35,354.12
X	Paid-up Equity Share Capital (Face value of Rs.10/- each)	1,816.29	1,816.29	1,813.29	1,816.29	1,813.29
XI	Earnings Per Share (EPS) (Rs./ Share)					
	a) Basic EPS - Not annualised	0.49	3.52	2.64	7.16	9.94
	b) Diluted EPS - Not annualised	0.49	3.52	2.64	7.16	9.94

CAREER POINT LIMITED

MANAGING DIRECTOR



STATEMENT OF STANDALONE ASSETS & LIABILITIES

Particulars	Amount (Rs. In Lakhs)	Amount (Rs. In Lakhs)
	Audited	Audited
ASSETS	31.03.2018	31.03.2017
(1) Non-current Assets		
(a) Property, plant and equipment	11,612.75	11,150.78
(b) Capital work-in-progress	14.76	654.89
(c) Investment Property	2,384.37	2,064.36
(d) Intangible assets	0.44	1.27
(e) Financial Assets		
(i) Investments	17,878.23	18,084.29
(ii) Other Financial Assets	133.30	57.33
(f) Deferred tax assets(Net)	-	-
(f) Other non-current assets	238.47	241.94
	32,262.32	32,254.86
(2) Current Assets		
(a) Inventories	132.71	108.64
(b) Financial Assets		
(i) Investments	4,506.29	3,872.77
(ii) Trade receivables	638.71	153.62
(iii) Cash and Cash Equivalents	293.77	248.17
(iv) Bank Balances other than (iii) above	1.73	55.92
(v) Loans	10,024.37	5,458.49
(vi) Others	0.15	0.15
(d) Other current assets	8.47	17.65
	15,606.20	9,915.41
TOTAL ASSETS	47,868.52	42,170.27
EQUITY AND LIABILITIES		
EQUITY		
(a) Equity Share Capital	1,816.29	1,813.29
(b) Other Equity	36,692.60	35,354.12
	38,508.89	37,167.41
LIABILITIES		
(1) Non-current Liabilities		
(a) Financial Liabilities		
- Borrowings	2,541.91	578.81
(b) Provisions	67.97	53.53
(c) Deferred Tax Liabilities(Net)	760.11	639.95
(d) Other non current liabilities	121.35	59.67
	3,491.34	1,331.96
(2) Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	3,719.05	1,823.24
(ii) Trade payables	12.35	29.16
(iii) Other Financial liabilities	1,411.06	970.16
(b) Other Current Liabilities	640.27	821.59
(c) Provisions	4.62	3.37
(d) Current Tax Liabilities (Net)	80.94	23.38
	5,868.29	3,670.90
TOTAL EQUITY AND LIABILITIES	47,868.52	42,170.27



CAREER POINT LIMITED

MANAGING DIRECTOR

- 1 Previous period figures have been regrouped/ rearranged/ recasted wherever considered necessary to make them comparable with current period.
- 2 The has adopted Indian accounting standards (IND AS) prescribed under section 133 of companies act 2013, read with the companies (Accounting standards) rules 2015 as amended, w,e.f 1st April 2017 and above result have been prepared in compliance with IND AS. Consequently, financial result for the quarter and the year ended 31st march 2017 have been restated to comply with IND AS to make them comparable. The figure for quarter ended 31st March are the balancing figure between audited figure In respect of full financial year and unaudited year to date figure upto 31st December.
- 3 The figure for the quarter/year ended 31st March 2017 are based on previously issued audited financial results prepared in accordance with applicable AS, such information for the quarter ended/year ended have been adjusted/regrouped/recast fro the difference in accounting principle adopted by the company in the process of transition to IND AS.
- 4 Consequent to transition from previous Indian GAAP to Ind-AS, the reconciliation of Net profit for quarter and year ended March 31, 2017 is as under In accordance with Ind-AS 101 (First time Adoption of Ind-AS):

Nature of Adjustments	Amount (INR in Lacs)	
	Quarter Ended 31.03.2017	Year Ended 31.03.2017
Net Profit as per Indian GAAP	452.20	1,562.20
Deferment of Franchise Income	(13.33)	(78.33)
Measurement of Financial Assets (Investment) at fair Value	54.01	233.05
Others	(7.29)	(6.35)
Deferred Tax	(6.79)	92.19
Net Profit as per Ind-AS	478.79	1,802.75
Other Comprehensive Income (net of taxes)	4.62	4.62
Total Comprehensive Income per Ind-AS	483.41	1,807.37

- 5 Reconciliation of the Other Equity for the Year ended 31st March, 2017 between IND AS compliant results withn as per previous IND GAAP results is as follows:

(Rs. In Lacs)	
Particulars	Amount
Other Equity as per previous Indian GAAP	34,432.18
Deferment of Franchise Income	(91.67)
Measurement of Financial Assets (Investment) at fair Value	1,090.08
Others	3.27
Deferred Tax on above	(79.75)
Other Equity as per Indian AS	35,354.12

- 6 The Company is primarily engaged in the business of 'Coaching' and operates in a single business segment. Accordingly these standalone financial results have been prepared for the single segment.
- 7 The standalone results of the Company have been reviewed by the Audit Committee and have been approved by the Board of Directors at their meetings held on May 16, 2018. The Statutory Auditors of the Company have carried out audit.

For and on behalf of Board

Pramod Maheshwari
Chairman & Managing Director

CAREER POINT LIMITED

MANAGING DIRECTOR

Date :16/05/2018

Place: Kota (Rajasthan)



Independent Auditor's Report on Consolidated Financial Results of Career Point Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

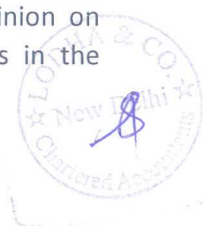
**To
The Board of Directors of Career Point Limited**

1. We have audited the accompanying statement of Consolidated financial results of Career Point Limited ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associates and jointly controlled entities for the quarter and the year to date Consolidated financial results for the year ended March 31, 2018, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The quarterly consolidated financial results are the derived figures between the audited figures in respect of the year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The Consolidated financial results for the quarter and year to date ended March 31, 2018 have been prepared on the basis of the Consolidated financial results for the nine month period ended December 31, 2017, the audited annual Consolidated financial statements as at and for the year ended March 31, 2018, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 and are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Consolidated financial results based on the reviewed Consolidated financial results for the nine-month period ended December 31, 2017 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard, Interim Financial Reporting (Ind AS 34), prescribed under the Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual financial statements as at and for the year ended March 31, 2018; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. Based on our audit conducted as above, In our opinion and to the best of our information and according to the explanation given to us and based on consideration of reports of other auditors on separate financial statements and on other information of the subsidiaries and an associate and joint venture as aforesaid, these consolidated annual financial results:

- (i) - includes the annual financial results of the following
- Career Point Infra Limited (Subsidiary)
 - Career Point Edutech Limited (Subsidiary)
 - Srajan Capital Limited (Subsidiary)
 - Gyan Eduventure Private Limited (Subsidiary)
 - Career Point Institute Of Skill Development Private Limited (Subsidiary)
 - Career Point Accessories Private Limited (Subsidiary)
 - Srajan Agritech Private Limited (Subsidiary of Career Point Infra Limited)
 - Coupler Enterprises Private Limited (Subsidiary of Career Point Infra Limited)
 - Study Board Education Private limited (Associate)
 - Imperial Infine Private Limited (Joint venture)
- (ii) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016 in this regard; and
- (iii) give a true and fair view of the consolidated net profit and other comprehensive income and other financial information for the year ended 31st March 2018.

4. Other Matters

- a) We did not audit the financial results of 8 subsidiaries included in the quarterly consolidated financial results, whose financial results reflect total assets as at 31st March, 2018 of Rs. 37,141.32 lakhs, net assets as at 31st March, 2018 of Rs. 18,562.62 lakhs, total revenue of Rs. 700.08 lakhs & Rs. 3235.42 lakhs for the quarter and year ended 31st March, 2018 respectively, total profit after tax of Rs. 213.02 lakhs & Rs. 928.40 lakhs for the quarter and year ended 31st March, 2018 respectively and total comprehensive income of Rs. 213.02 lakhs & Rs. 928.40 lakhs for the quarter and year ended 31st March, 2018 respectively, as considered in the consolidated financial results. The consolidated financial results also include the Company's share of total comprehensive income (comprising of profit/(loss) and other comprehensive income) of Rs. (2.80) lakhs and Rs. 8.38 lakhs for the quarter and year ended 31st March, 2018 as considered in the consolidated financial results in respect of an associate and a joint venture. These financial results have been audited by other auditors whose reports have been furnished to us by the management and our report on the consolidated results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries/ associate/ joint venture is based solely on the report of other auditors.
- b) The consolidated financial results for the quarter and year ended 31st March 2017 included in these consolidated financial results, are based on previously issued results of the company prepared in accordance with the companies (Accounting Standards) Rules, 2006 audited by the predecessor auditor whose report for the quarter and year ended 31st March 2017 dated 16th May 2017 expressed an unmodified opinion on those annual consolidated financial results, as adjusted for the differences in the



accounting principles adopted by the company on transition to the Indian Accounting Standards ("IND AS"), which have been audited by us.

Our Opinion above on the consolidated financial results is not modified in respect of above matters.

For **Lodha & Co.**
Chartered Accountants
FRN : 301051E

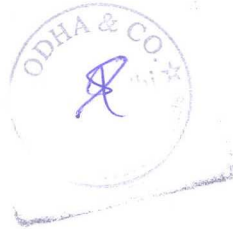


Gaurav Lodha
Partner

M. No. 507462

Place : New Delhi

Date : May 16, 2018



Auditor's Report on Quarterly and Year to Date Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
Board of Directors of
Career Point Limited

1. We have audited the accompanying statement of quarterly standalone financial results of Career Point Limited ("the Company") for the quarter and the year to date standalone financial results for the year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The quarterly standalone financial results are the derived figures between the audited figures in respect of the year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The standalone financial results for the quarter and year to date ended March 31, 2018 have been prepared on the basis of the standalone financial results for the nine month period ended December 31, 2017, the audited annual standalone financial statements as at and for the year ended March 31, 2018, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 and are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on the reviewed standalone financial results for the nine-month period ended December 31, 2017 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard, Interim Financial Reporting (Ind AS 34), prescribed under the Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual financial statements as at and for the year ended March 31, 2018; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. Based on our audit conducted as above, in our opinion and to the best of our information and according to the explanations given to us, these standalone quarterly and year to date financial results:
 - (i) have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and SEBI circular CIR/CFD/FAC/62/2016 dated July 5, 2016 in this regard; and



- (ii) give a true and fair view of the net profit including other comprehensive income and other financial information for the quarter ended March 31, 2018 as well as the year to date results for the year ended March 31, 2018.
4. The financial results/comparative financial information of the Company for the quarter and year ended 31st March, 2017 included in the standalone financial results, are based on the previously issued results of the Company prepared in accordance with the Companies (Accounting Standards) Rules, 2006 audited by the predecessor auditor whose report for the year ended 31st March 2017 dated 16th May 2017 expressed an unmodified opinion on those financial results, as adjusted for the differences in the accounting principles adopted by the company on transition to the Indian Accounting Standards ("IND AS"), which have been audited by us.

For **Lodha & Co.**
Chartered Accountants
FRN : 301051E



Gaurav Lodha
Partner
M. No. 507462



Place : New Delhi
Date : May 16, 2018



May 16, 2018

'Statement on Impact of Audit Qualifications'

We hereby declare that LODHA & CO., Chartered Accountants, New Delhi, Statutory Auditor of the Company have issued Auditors' Report with unmodified opinion for Consolidated and Standalone Financial Results for the quarter and year ended 31 March, 2018.

For Career Point Limited

Pramod Maheshwari
Managing Director