



Genus Paper & Boards Ltd.

Genus
energizing lives

(A Kailash Group Company)

CIN: U21098UP2012PLC048300

Regd. Office & Works : Kanth Road, Aghwanpur, Moradabad-244001 (U.P.)

Ph. : +91-591-2511171, 09837075702/3 Fax : +91-591-2511242

May 22, 2018

BSE Limited (Corporate Relationship Department), 1 st Floor, P.J. Towers, Dalal Street, Fort, Mumbai - 400001 E-mail: corp.compliance@bseindia.com Scrip Code : 538961	National Stock Exchange of India Ltd. (Listing & Corporate Communications), Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051. E-mail: cc_nse@nse.co.in Symbol : GENUSPAPER
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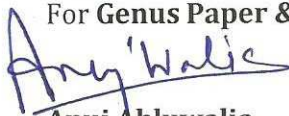
Dear Sir/Madam

Sub: Investor Release on the Audited Financial Results for the quarter and year ended March 31, 2018

We enclose herewith a copy of Investor Release on the Audited Financial Results for the quarter and year ended March 31, 2018.

Thanking You

Yours truly,
For Genus Paper & Boards Limited


Anuj Ahluwalia
Company Secretary



Encl. as above

GENUS PAPER & BOARDS LIMITED

FY18 Financial Snapshot:

- Sales grew by 13% YoY to Rs 345.6 Cr
- EBITDA grew by 66% YoY to Rs 36.1 Cr
- PAT grew by 112.2% YoY to Rs 14.9 Cr

New Delhi – 22nd May 2018 – Genus Paper & Boards Ltd, one of the leading manufacturer of multi-layer Kraft paper, has announced its audited financial results for the Quarter and Year ended March 31, 2018. The financial results have been prepared as per Ind-AS.

Particulars (Rs. Cr)	Q4 FY18	Q4 FY17	YoY%	FY18	FY17	YoY%
Net Revenue	100.1	78.6	27.2%	345.6	305.7	13.0%
EBITDA	8.5	6.6	28.0%	36.1	21.7	65.9%
Margin (%)	8.5%	8.4%		10.4%	7.1%	
PAT	3.6	2.8	27.4%	14.9	7.0	112.2%
Margin (%)	3.6%	3.6%		4.3%	2.3%	

Yearly Highlights:

- The revenue stood at Rs. 345.6 Cr for FY18 as against Rs. 305.7 Cr in FY17 recording a growth of 13% YoY led by better realizations for the finished product and improved sales mix
- Company reported EBITDA of Rs. 36.1 Cr for FY18 as against Rs. 21.7 Cr in FY17 recording a growth of 66% YoY. EBITDA margin has increased by 330 bps to 10.4% as against 7.1% in last year, because of favorable raw material costs
- PAT has increased by 112% YoY to Rs. 14.9 Cr in FY18

Quarterly Highlights:

- The revenue stood at Rs. 100.1 Cr for Q4FY18 as against Rs.78.6 Cr in Q4FY17 recording a growth of 27% YoY led by better realizations for the finished product
- Company reported EBITDA of Rs. 8.5 Cr for Q4FY18 as against Rs. 6.6 Cr in Q4FY17 recording a growth of 28% YoY. EBITDA margin stood at 8.5%
- PAT has increased by 27.4% YoY to Rs.3.6 Cr in Q4FY18

Investor Release

Business Update

- Leased plant of 75,000 MTPA in Kashipur has commenced its operation from 22nd January 2018
- Have signed Non-Binding MOU's with Government of UP of Rs 600 cr & Govt. of Maharashtra of Rs 1,050 Cr for future expansion. It is still at a planning stage as we are expecting more clarity on fiscal incentives and other benefits from states

Commenting on the performance, Mr Kailash Agarwal, Managing Director, Genus Paper & Boards Ltd said “We have witnessed significant demand of Kraft paper in FY18 led by growing demand from FMCG, Consumer Goods, Textiles, E-commerce etc. We have continued to focus on our strategy of cost reduction and increasing capacity utilization with a higher weightage to value-added products in the sales mix. We are creating a solid foundation with our Manufacturing capabilities, Strong R&D & internal efficiencies. Our high quality standards and timely deliveries has helped us maintain strong relations with our customers.

With growing demand, we are in process of expanding the existing capacity at Moradabad by 50,000 MTPA via debottlenecking.

Recently, Maharashtra has become 18th State to impose complete ban on Plastic carry bag. We see nationwide ban on usage of plastic as an additional growth driver for our business. We foresee Kraft paper demand to outpace current supply as the growth is directly linked with economic growth. We are confident of growth in coming quarters.”

About Genus Paper & Boards Limited

Incorporated in 2012, company is engaged in manufacturing of Multi-layer Kraft Paper & Mild Steel Ingot. Kraft Paper is classified as industrial paper and is used by packaging industry in making corrugated boxes and liners, corrugated sacks and composite containers. Multilayer Kraft paper contribute more than 95% to the total revenue. The Company's plant is located at Moradabad, Uttar Pradesh with total capacity of 140,000 MTPA. The Company has two independent plants within the factory premises.

Major Customer includes HUL, Dabur, Onida, Moser Baer, Samsung, LG, whirlpool, Eveready etc.

For more information about the Company and its businesses, please visit our website www.genuspaper.com

Safe Harbor Statement

This document may contain forward-looking statements about Genus Paper & Boards Limited & its subsidiaries, which are based on the beliefs, opinions, and expectations of the company’s management as the date of this press release and the companies do not assume any obligation to update their forward-looking statements if those beliefs, opinions, expectations, or other circumstances should change. These statements are not the guarantees of future performance and involve risks and uncertainties that are difficult to predict. Consequently, readers should not place any undue reliance on such forward-looking statements.

For further details please contact

Company	Investor Relations Advisors
<p>Genus Paper & Boards Limited CIN No: L21098UP2012PLC048300 Mr. Lokesh Pareek AGM – Corporate Finance & IR Email id: lokesh@genuspaper.com</p> <p>Mr. Anuj Ahluwalia Company Secretary & Compliance Officer Email id: cs@genuspaper.com</p>	<p>Strategic Growth Advisors Pvt Ltd. CIN No: U74140MH2010PTC204285 Mr. Shrikant Sangani Email id: Shrikant.sangani@sgapl.net Tel No: +91 96195 95686</p> <p>Mr. Rahul Agarwal Email id: rahul.agarwal@sgapl.net Tel No: +91 79770 90416</p>