



KEC INTERNATIONAL LTD.
RPG House
463, Dr. Annie Besant Road
Worli, Mumbai 400030, India
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www.kecrpg.com

May 14, 2018

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex
Bandra (East), Mumbai 400 051

Symbol: KEC

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort, Mumbai – 400 001

Script Codes: 532714

Dear Sir/Madam,

Sub: Press Release – Financial Results

We are pleased to enclose a copy of the press release being issued to the Press on the Audited Financial Results of the Company for the quarter and financial year ended on March 31, 2018.

The above is for your information and records.

Thanking you,

Yours sincerely,

For KEC International Limited

Amit Kumar Gupta
Head- Secretarial & Compliance Officer

Encl: as above



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EBITDA crosses Rs. 1,000 crore in FY18 | Q4 FY18 PAT up by 35% at Rs. 196 crore | Q4 Revenue up by 27% at Rs. 3,664 crore | Secured New Orders of Rs. 1,392 crore

Mumbai, May 14, 2018: KEC International Ltd., a global infrastructure EPC major, an RPG Group Company, today announced its results for the fourth quarter (Q4 FY18) ended March 31, 2018 and full year ended March 31, 2018.

Consolidated Financial Performance

Q4 FY18 v/s Q4 FY17

REVENUE: Increased by **27%** to Rs. 3,664 crore from Rs. 2,884 crore

EBITDA: Increased by **23%** to Rs. 370 crore from Rs. 301 crore

PROFIT BEFORE TAX: Increased by **39%** to Rs. 289 crore from Rs. 208 crore

PROFIT AFTER TAX: Increased by **35%** to Rs. 196 crore from Rs. 146 crore

FY 18 v/s FY 17

REVENUE: Increased by **15%** to Rs. 10,096 crore from Rs. 8,755 crore

EBITDA: Increased by **23%** to Rs. 1,006 crore from Rs. 818 crore

PROFIT BEFORE TAX: Increased by **49%** to Rs. 690 crore from Rs. 463 crore

PROFIT AFTER TAX: Increased by **51%** to Rs. 460 crore from Rs. 305 crore

New Order Intake in the Current Financial year (FY 19)

The company has secured new orders of **Rs. 1,392** crore across its various Businesses.

Transmission & Distribution: The T&D Business has secured orders of **Rs. 159 crore** across India and SAARC.

- Turnkey order associated with strengthening of Transmission Systems in Bihar from Bihar Grid Company Limited (BGCL)
- Turnkey order for 132 kV D/C Overhead Transmission Line at Bangladesh



Railways: The Railway Business has secured orders of Overhead Electrification works and associated Civil works aggregating to **Rs. 928 crore** across India.

Civil: The Civil Business has secured orders of **Rs. 212 crore** for civil and structural works from a leading tyres manufacturing company and from a cement manufacturer.

Cables: The Cables Business has secured orders of **Rs. 83 crore** for various types of Cables.

Solar: The Solar Business has secured orders of **Rs. 10 crore** for rooftop projects in Northern India.

Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented, *"We are very pleased that we have delivered on our guidance and have closed the year with significant growth across Revenue, Profitability and Order Book. Our core T&D business has been the primary driver for FY18 Revenue growth. Railways and Civil businesses have also exceeded their targets. PBT and PAT have shown significant improvement on both growth and margin parameters.*

We are delighted with the new order wins in Railways, which helps us in further consolidating our Railways order book. We are also happy with the new order wins in Civil. With these new order wins, we are confident of the Railways and Civil business scaling up to be a significant part of KEC's overall business portfolio."

About KEC International Limited

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Solar and Cables. Globally, the Company has delivered infrastructure projects in 64 countries. It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of Rs. 23,000 crore. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses.