



I G PETROCHEMICALS LIMITED

SECT/1042

30th May, 2018

BSE Limited
Corporate Relationship Department
1st Floor, P J Towers
Dalal Street
Mumbai - 400 001

Scrip Code: 500199

The National Stock Exchange of India Ltd.
Exchange Plaza
Bandra Kurla Complex
Bandra (East)
Mumbai - 400 051

Scrip Code: IGPL

Dear Sir,

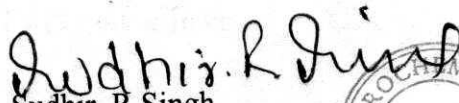
Sub : Investor Presentation – Regulation 30

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith an Investor Presentation on Audited Financial Results of the Company for the quarter and year ended 31st March, 2018.

We request you to kindly take the same on your record.

Thanking you.

Yours faithfully,
For I G Petrochemicals Limited


Sudhir R Singh
Company Secretary



Encl : as above



IG PETROCHEMICALS LIMITED

Q4 FY18 Result Presentation – May 2018

- About Us
- Our Journey
- Vision 2025
- Key Competitive Strengths
- Location Advantage
- Large Customer Base
- Ongoing Expansion
- Industry Overview
- Financial Highlights
- CSR Activities



About Us



India's Largest Phthalic Anhydride (PAN) manufacturer and one of the Leaders across the Globe

PAN is a downstream product of Orthoxylene (OX) a basic Petrochemical

PAN is a versatile intermediate in organic chemistry for production of Plasticizers, Unsaturated Polyester Resins, Alkyd Resins, Paints & CPC Pigments

Plants are engineered with modern technologies and are designed on the low energy based processes
Steam generated from the production process used for Company's captive power requirements

Usage of PAN is increasing in new generation products where R & D is ongoing

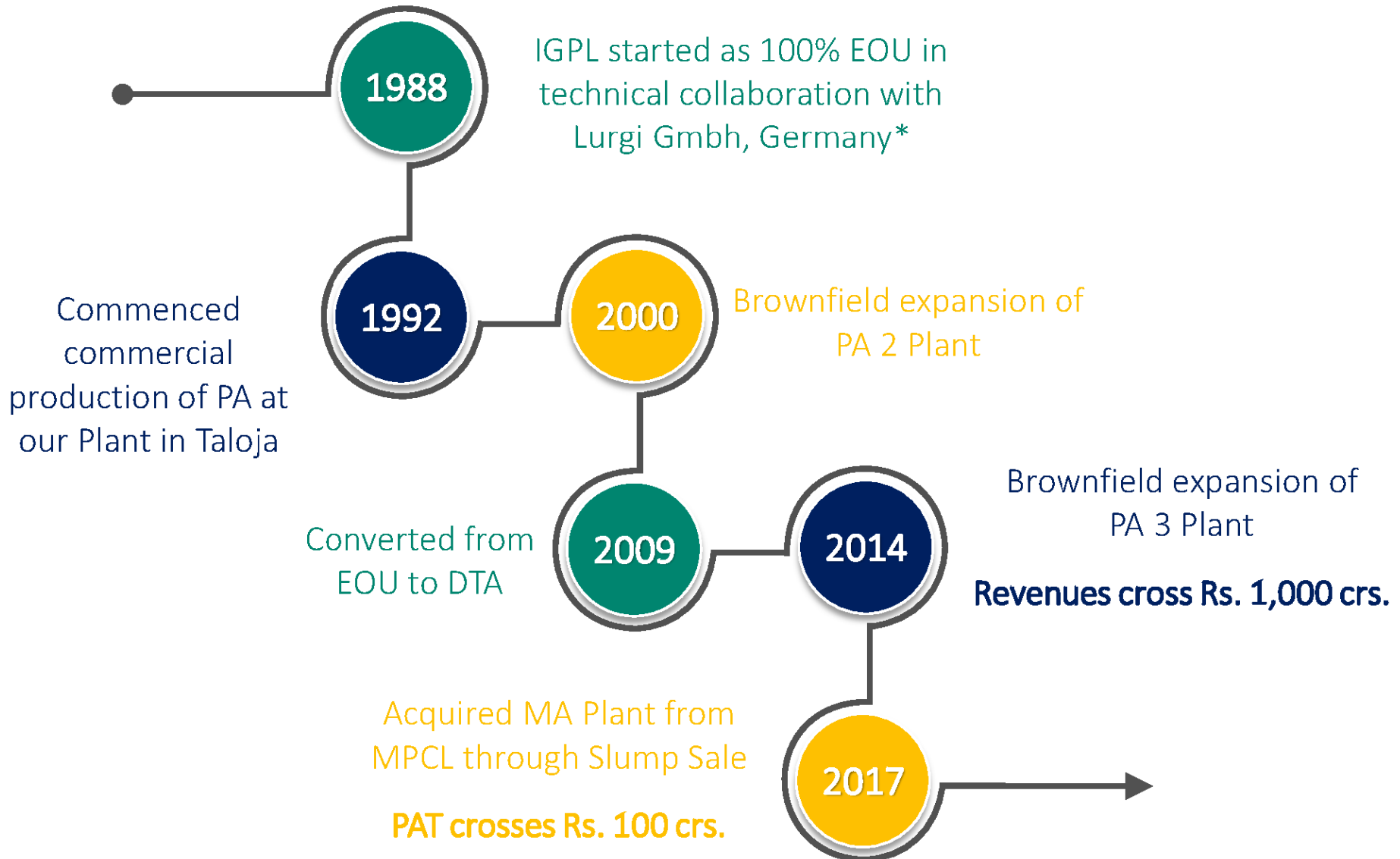
We are an environmentally responsible Company

IGPL produces Maleic Anhydride through wash water generated out of the production process of PAN.
Maleic Anhydride is used in agro and food businesses

IGPL also manufactures Benzoic Acid (BA) as a by product



Our Journey...



* For an initial period of 10 years



“ To be the Largest Manufacturer of Phthalic Anhydride in the World ”



Key Competitive Strengths

STRATEGIC
LOCATION

01



05

STRONG
CLIENTELE

02

DOMINANT
MARKET SHARE

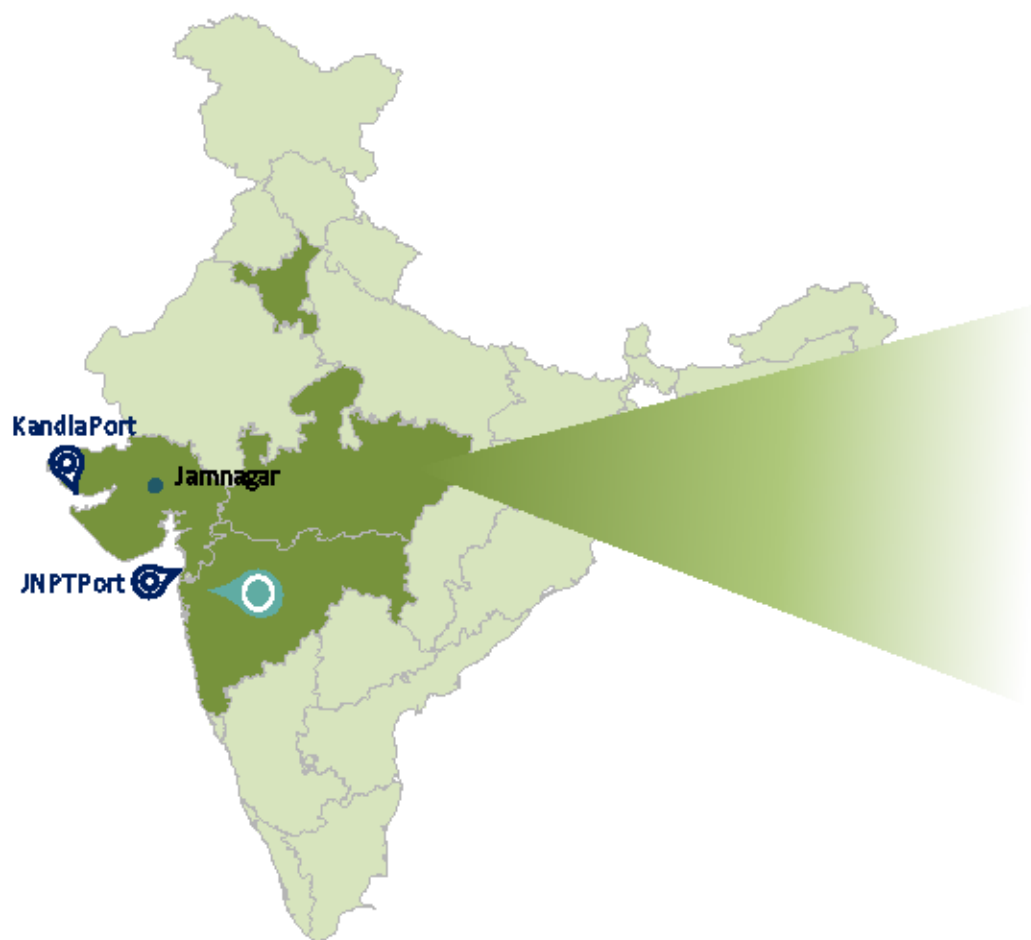
04

EFFICIENT
RECOVERY
PROCESS

03

MARKET
LEADER

Location Advantage



Majority of domestic sales is within Western India

Proximity to One of the Largest Ports in India

Enjoys the advantage of being in close proximity to ports for exports, chemical belt in western India where majority of downstream industries are located including procurement of Orthoxylene

 IGPL Plant at MIDC - Talaja, Maharashtra

 Chemical Belt In Western India

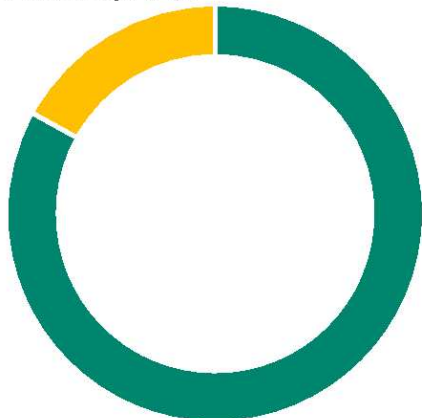


Large Customer Base



Sales Breakup

Export Sales, 17%



Domestic Sales, 83%



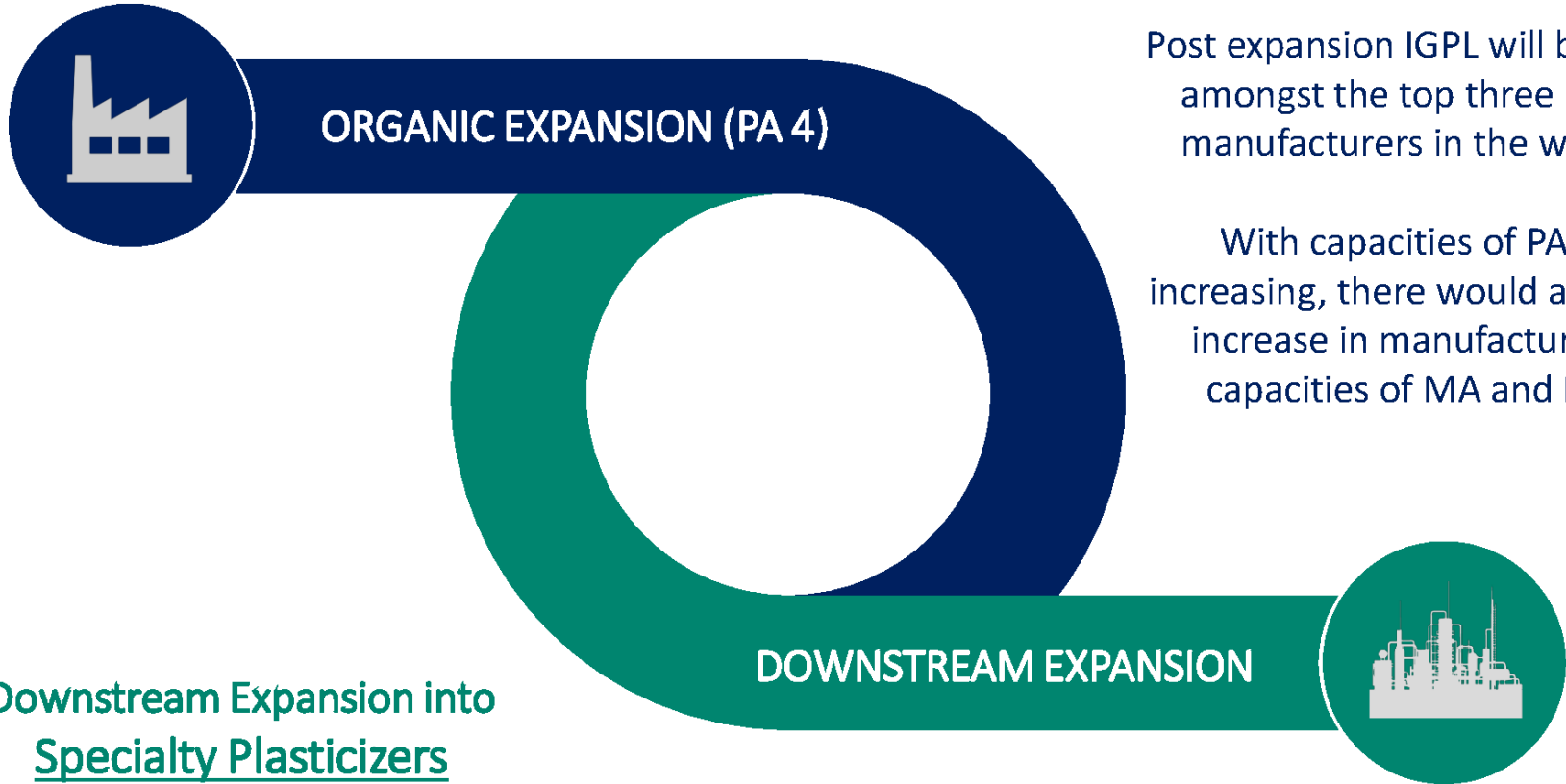
Ongoing Expansion



Phthalic Anhydride (PA 4)

Post expansion IGPL will be one amongst the top three PAN manufacturers in the world

With capacities of PAN increasing, there would also be increase in manufacturing capacities of MA and BA



Downstream Expansion into Specialty Plasticizers

Expansion to come on-stream in 2019



Industry Overview

INDIAN MARKET SIZE

Phthalic Anhydride is ~3,75,000 MTPA
Maleic Anhydride (MA) is ~60,000 MTPA

INDUSTRY GROWTH

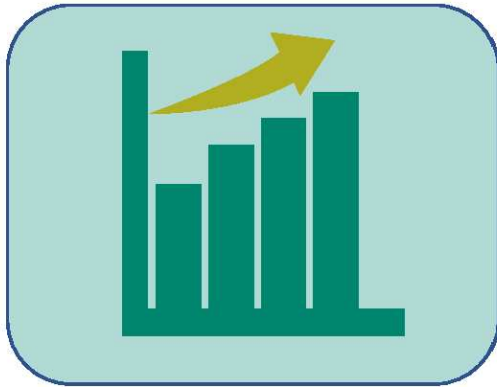
PA to grow domestically 5% - 6% annually, backed by the thrust on Infrastructure and GDP growth
MA also expected to grow 6% - 7% in the next few years

INFRASTRUCTURE DEVELOPMENT

Highest Budget by the government for Infrastructure Development at Rs. 3.96 lakh crores

UNIQUE POSITION for IGPL

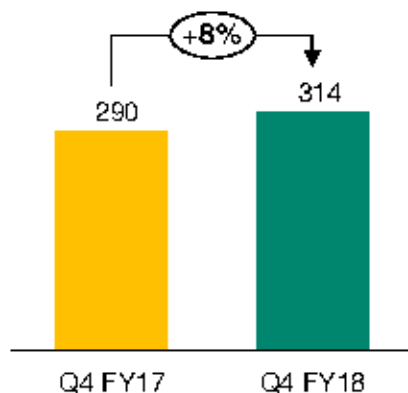
The Company is uniquely positioned to partake in the industry growth



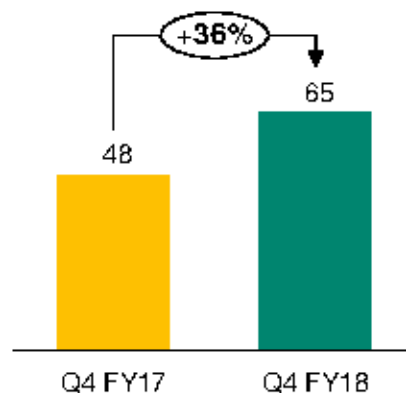


Financial Highlights - Q4 FY18

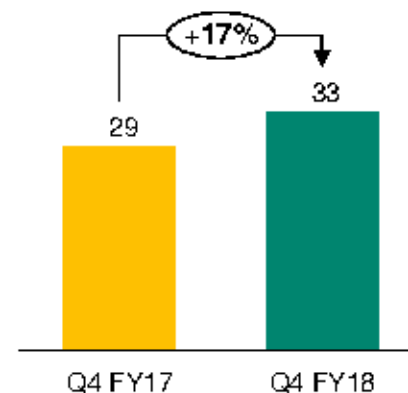
Revenue (Rs. Crores) [^]



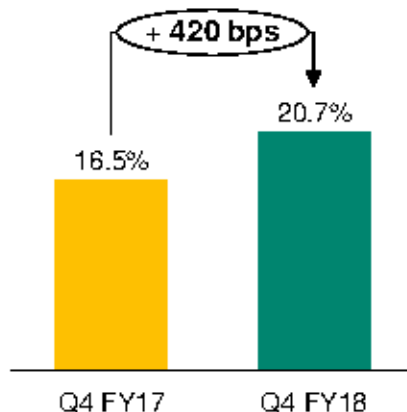
EBITDA (Rs. Crores) [^]



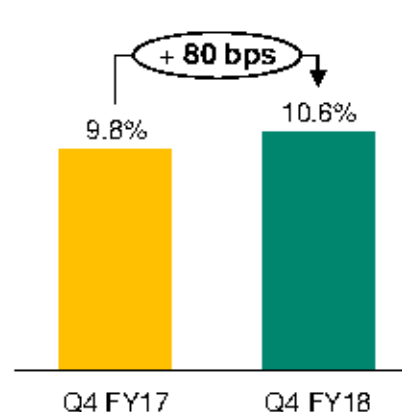
PAT (Rs. Crores)



EBITDA (%)



PAT (%)



The Financial Results for Q4 FY18 have been prepared in accordance with the Indian Accounting Standards (Ind AS)

[^] Includes Other Income