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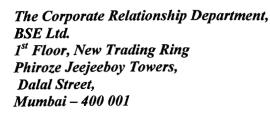
(इंडियनऑयल की ग्रुप कम्पनी)

Chennai Petroleum Corporation Limited

(A group company of IndianOil)

CS: 01:049

10.05.2018



Manager (Listing) National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No.C/1, G-Block, Bandra Kurla Complex Bandra (e) Mumbai - 400 051

Dear Sir,

Sub: Audited Financial Results (Standalone and Consolidated) for the quarter / year ended 31st March 2018.

This is further to our letter dated 24.04.2018 intimating the date of the Board Meeting of Chennai Petroleum Corporation Limited. We wish to inform that at its meeting held today, the Board of Directors of the Company have approved the Audited Financial Results (Standalone and Consolidated) for the year ended 31st March 2018.

In accordance with the Regulation 30 read with Part A of Schedule III and Regulation 43 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (LODR), Board of Directors of Chennai Petroleum Corporation Limited has recommended a final dividend of Rs.18.5 per Equity Share (i.e., 185% on the Paid-up Equity Share Capital) and Preference Dividend of Rs. 0.665 per Preference Share (i.e., 6.65% on the paid up Preference Share Capital) for the financial year 2017-18 subject to approval of the shareholders at the ensuing Annual General Meeting of the Company. The dividend would be paid within 30 days from the date of declaration at the AGM.

Pursuant to Regulation 33 of LODR, please find attached herewith the following:

- Statement showing the Audited Financial Results (Standalone and Consolidated for the (i) year ended 31st March 2018
- Auditors Report on the Audited Financial Statements (Standalone and Consolidated) (ii)
- Declaration on Unmodified Opinion by the Statutory Auditors in their Independent (iii) Auditors Report.

The Board Meeting commenced today at 12.30 hrs. and concluded at 15.50 hrs.

Thanking you,

Yours sincerely, For Chennai Petroleum Corporation Limited

> (P.Shankar) **Company Secretary**

आई एस ओ 9001: 2008, आई एस ओ 14001: 2004, बी एस ओ एच एस ए एस 18001: 2007 प्रमाणित कम्पनी /An ISO 9001: 2008, ISO 14001: 2004, BS OHSAS 18001: 2007 Certified Company कम्पनी की सी आई एन एल 40101 टी एन 1965 जी ओ आई 005389 / The CIN of the Company is L 40101 TN 1965 GOI 005389 मणली, चेन्नै / Manali, Chennai-600 068 फोन /Phone : 2594 4000 to 09 वेबसाइट/Website : www.cpcl.co.in

पंजीकत कार्यालय : 536, अण्णा सालै, तेनाम्मेट, चेनै - 600 018. / Regd. Office : 536, Anna Salai, Teynampet, Chennai - 600 018. फोन/Phone : 24349232, 24349833, 24349294 फैक्स/Fax : +91-44-24341753



CHENNAI PETROLEUM CORPORATION LIMITED

(A group company of IndianOil) Regd.Office: 536, Anna Salai, Teynampet, Chennai - 600 018 Website: www.cpcl.co.in; Email id: sld@cpcl.co.in Tel: 044-24349833 / 24346807 Fax: 044-24341753

CIN - L40101TN1965GOI005389

STATEMENT OF STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2018

		Standalone (₹ in crore)						
SI. No	Particulars	THREE MONTHS ENDED YEAR ENDED				YEAR	YEAR ENDED	
		31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017	31.03.2018	31.03.2017
		Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
Α.	FINANCIAL							
+	Revenue from Operations (Refer Note 14)	12710.10	11333.26	9486.88	44188.48	40607.51	44189.18	40607.38
н	Other Income (Refer Note 11)	8.97	73.90	80.72	38.76	40.05	32.84	34.13
111	Total Income (I+II)	12719.07	11407.16	9567.60	44227.24	40647.56	44222.02	40641.51
ıv	Expenses							
	a) Cost of materials consumed	8796.55	7720.80	5749.33	29313.45	24255.78	29313.45	24255.78
	b) Purchase of stock-in-trade (Refer Note 14)	127.06	120.96	59.62	400.62	159.57	400.62	159.57
	c) Changes in inventories (Finished goods and work-in-progress) (Increase)/decrease	40.43	(391.18)	253.14	(606.70)	105.03	(606.67)	105.54
	d) Excise duty	2922.03	2746.09	2658.99	11661.19	12915.98	11661.19	12915.98
	e) Employee benefits expense (Refer Note 9)	195.31	123.42	222.25	581.76	512.88	581.76	512.88
	f) Finance costs (Refer Note 7)	78.69	101.65	75.20	320.86	272.78	320.86	272.78
	g) Depreciation and Amortisation expense	110.74	85.06	77.97	340.20	278.63	340.20	278.63
	h) Impairment of Non Current Assets (Refer Note 10)	0.26	0.68	61.79	4.33	61.79	4.33	61.79
	i) Other Expenses (Refer Note 11)	273.57	178.89	230.42	753.30	720.07	753.29	720.07
	Total Expenses (IV)	12544.64	10686.37	9388.71	42769.01	39282.51	42769.03	39283.02
v	Profit / (Loss) before exceptional items and tax (III - IV)	174.43	720.79	178.89	1458.23	1365.05	1452.99	1358.49
VI	Share of Profit of Joint Ventures						19.54	27.63
VII	Exceptional items - Income / (Expenses)	-	-	-	-	-	-	-
VIII	Profit / (Loss) before tax (V+VI+VII)	174.43	720.79	178.89	1458.23	1365.05	1472.53	1386.12
IX	Tax Expense (Refer Note 6) - Current Tax (including earlier years) - Deferred Tax	24.51 (28.22)	213.40 121.17	38.18 (30.10)	366.66 178.65	308.03 27.27	366.66 178.65	308.03 27.27
X	Profit / (Loss) for the period (VIII - IX)	178.14	386.22	170.81	912.92	1029.75	927.22	1050.82
ΧI	Other Comprehensive Income							
	A(i) Items that will not be reclassified to profit or loss	9.43	-	(8.69)	9.43	(8.69)	9.62	(8.69
	A(ii) Income Tax relating to items that will not be reclassified to profit or loss	(3.29)	-	3.01	(3.29)	3.01	(3.36)	3.01
	B(i) Items that will be reclassified to profit or loss B(ii) Income Tax relating to items that will be reclassified to	-	-	-	-	-	-	-
	profit or loss	-	-	-	-	-	-	-
XII	Total Comprehensive Income for the period (X+XI)	184.28	386.22	165.13	919.06	1024.07	933.48	1045.14
XIII	Total Comprehensive Income attributable to Non-Controlling Interest		:				-	-
XIV	Total Comprehensive Income attributable to Equity holders of the Parent (XII - XIII)	184.28	386.22	165.13	919.06	1024.07	933.48	1045.14
ΧV	Paid-up Equity Share Capital (Face value ₹ 10/- each)	149.00	149.00	149.00	149.00	149.00	149.00	149.00
ΧVI	Other Equity excluding Revaluation Reserves				3707.49	3164.80	3848.00	3292.10
XVII	Earnings Per Share (₹) (not annualised) (Basic and Diluted) (Face value of ₹ 10/- each)	11.96	25.94	11.47	61.31	69.15	62.27	70.57
В.	PHYSICAL - Crude Throughput (in MMT)	2.813	2.744	2.086	10.789	10.256		

Also Refer accompanying notes to the Financial Results







(₹ in crore)

		(₹ in crore					
,		Stand	dalone	Consolidated			
SI. No.	Particulars	As at 31.03.2018	As at 31.03.2017	As at 31.03.2018	As at 31.03.2017		
110.		Audited	Audited	Audited	Audited		
Α	ASSETS						
1	Non-current assets						
	(a) Property, plant and equipment	5888.74			3877.83		
	(b) Capital work-in-progress	1409.80		1409.80			
	(c) Intangible assets	24.79			5.00		
	(d) Intangible assets under development	-	5.97		5.97		
	(e) Investment in Joint Ventures	11.83	11.83	152.44	139.90		
	(f) Financial assets						
	(i) Investments	0.11	0.11	0.11	0.11		
	(ii) Loans	34.86			33.79		
	(iii) Other Financial Assets	47.80		47.80	47.41		
	(g) Income tax assets (Net)	11.60		11.60	-		
	(h) Other non-current assets	48.00		48.00			
	Sub Total - Non-Current Assets	7477.53	6836.05	7618.14	6964.12		
2	Current assets						
	(a) Inventories	4759.22	3207.13	4759.12	3207.06		
	(b) Financial assets						
	(i) Trade receivables	1569.49		1569.49	1039.70		
	(ii) Cash and cash equivalents	0.04		0.04	0.26		
	(iii) Other bank balances	8.66		8.66	16.67		
	(iv) Loans	23.47	27.00	23.47	27.00		
	(v) Other Financial Assets	26.05		26.05	11.20		
	(c) Other current assets	301.03		301.03	356.86		
	Sub Total - Current Assets	6687.96	4659.52	6687.86	4658.75		
	Total Assets	14165.49	11495.57	14306.00	11622.87		
	100.70000						
В	EQUITY AND LIABILITIES						
1	Equity	140.00	440.00	440.00	4 40 00		
	(a) Share capital	149.00			149.00		
	(b) Other Equity	3707.49			3292.10		
	Sub Total - Equity	3856.49	3313.80	3997.00	3441.10		
	LIADULITIES						
	LIABILITIES Non-current liabilities						
2							
	(a) Financial liabilities	825.90	2324.27	825.90	2324.27		
	(i) Borrowings	232.62			133.15		
	(b) Provisions	206.20			24.25		
	(c) Deferred Tax Liabilities (Net)	6.05			40.38		
	(d) Other non current liabilities Sub Total - Non-Current Liabilities	1270.77			2522.05		
	Sup Total - Non-Current Liabilities	1270.77	2322.03	1270.77	2322.03		
3	Current liabilities						
3	(a) Financial liabilities						
	I, '	2063.00	3173.44	2063.00	3173.44		
	(i) Borrowings (ii) Trade Payables	4443.65			1652.16		
	(iii) Other financial liabilities	2057.99			424.79		
	(iii) Other finalicial liabilities (b) Other current liabilities	385.81			254.66		
	1, 7	87.78			136.59		
	(c) Provisions	01.10	18.08	01.10	18.08		
	(d) Current tax liabilities (Net) Sub Total - Current Liabilities	9038.23	5659.72	9038.23	5659.72		
	Sub Total - Current Liabilities	9030.23	J0J9.7Z	9030.23	JUJ9.1 Z		
	Total Equity and Liabilities	14165.49	11495.57	14306.00	11622.87		
	MANNAN AND COL	17,100,40					
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Notes:

- 1. The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at the respective meetings held on 10th May 2018.
- 2. The Board of Directors has recommended a dividend of 6.65% on the paid-up Preference Capital of the company, representing ₹ 0.665 per preference share and 185% on the paid-up Equity Capital of the company, representing ₹ 18.50 per equity share.
- 3. The Audited Accounts are subject to supplementary audit by the Comptroller and Auditor General of India under section 143(6)(a) of Companies Act, 2013.
- 4. The company operates only in one segment, i.e, Petroleum Sector. As such reporting is done on a single segment basis.
- 5. Average Gross Refining Margin for the Year ended Mar 2018 is US\$ 6.42 per bbl (Year ended Mar 2017: US \$ 6.05 per bbl)
- 6. The tax provision for the current year includes the impact of appellate orders received during the year / recognition of other allowances and disallowances. The benefit of unabsorbed losses had resulted in lower tax provision in the previous year.
- 7. Preference Shares are treated as financial liability as per Ind AS 32, as these are redeemable on maturity for a fixed determinable amount and carry fixed rate of dividend. Correspondingly, in line with the requirements of Ind AS 32, pending the approval of shareholders, proportionate preference dividend including dividend distribution tax thereon, has been provisionally accrued as finance cost for the quarter ended Mar 2018: ₹ 19.74 Cr and for the year ended Mar 2018: ₹ 80.04 Cr (Jan to Mar 2017: ₹ 19.74 Cr; April to Mar 2017: ₹ 80.04 Cr). However, as per the Companies Act 2013, the preference shares are treated as part of share capital and the provisions of the Act relating to declaration of Preference Dividend at the end of the year would be applicable.
- 8. The Board of Directors in the meeting held on 05th April 2018, has approved the partial redemption of Non cumulative redeemable preference shares to the extent of ₹ 500 crore. Accordingly, offer for redemption of such shares has been made to IndianOil Corporation and further action in this regard would be initiated based on acceptance thereof.
- 9. Pay revision in respect of employees is due from 01.01.2017 and has been implemented for supervisory employees based on Presidential Directives dated 29.10.2017 and accounted accordingly. Staff cost includes impact of the above and estimated provision for pay revision for non- supervisory employees, pending finalisation of the same.
- 10. Impairment of Non Current Assets represents provision in respect of Cauvery Basin Refinery in accordance with Ind AS -36 "Impairment of Assets".







- 11. Other Expenditure for the quarter ended Mar 2018 includes exchange loss of ₹ 77.37 Cr (Quarter ended Mar 2017: Exchange gain of ₹ 65.22 Cr included under other income) and for the year ended Mar 2018 includes exchange loss of ₹ 47.31 Cr. (Year ended Mar 2017: Exchange gain of ₹ 9.72 Cr included under Other income).
- 12. Other disclosures as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

SI.	Particulars	Year Ended	Year Ended
No.		31.03.2018	31.03.2017
(i)	Credit Rating	CRISIL	CRISIL
		AAA(Stable)	AAA(Stable)
(ii)	Asset Cover available	1.87 times	1.60 times
(iii)	Debt Equity Ratio	1.14:1	1.66:1
(iv)	Debt Service Coverage Ratio		
	{Profit After Tax + Finance Cost + Depreciation &	0.87 times	5.94 times
	Impairment} / {Finance Cost + Principal Repayment of	0.07 umes	5.94 times
	Long Term Debt}		
(v)	Interest Service Coverage Ratio		
	{Profit Before Tax + Finance Cost + Depreciation &	6.62 times	7.25 times
	Impairment} / {Finance Cost}		
(vi)	Outstanding Redeemable Preference Shares		
	(100,00,00,000 Non-Convertible Cumulative Redeemable	₹ 1000.00 crore	₹ 1000.00 crore
	Preference Shares of ₹ 10 each) (Not listed)		
(vii)	a) Debenture Redemption Reserve	₹ 250.00 crore	₹ 200.00 crore
	b) Capital Redemption Reserve	₹ 600.00 crore	₹ 400.00 crore
(viii)	Net Worth	₹ 2056 40 arasa	₹ 2242 00 arers
	{(Paid up share capital + Other Equity (including OCI)}	₹ 3856.49 crore	₹ 3313.80 crore
(ix)	Paid up Debt Capital / Outstanding Debt (Bonds /		
	Debentures) excluding Outstanding Redeemable	₹ 1000.00 crore	₹ 1000.00 crore
	Preference Shares		

(x) The details of Interest / Principal payment in respect of non-convertible debt securities (listed) is given below:

Debentures	Previo	ous Due Dat	Next Due Date		
Dependies	Interest	Principal	Status	Interest	Principal
Non-Convertible Debentures(Series - II)	10.01.2018	NA	Paid	10.01.2019	10.01.2019

- 13. The listed Non Convertible Debentures (Series II) aggregating to ₹ 1000 crore as on 31.03.2018 are secured by first charge on specific plant & machinery along with the underlying land together with all the building and structures standing on the said land to the extent of ₹ 1000 crore. Credit Rating in respect of these Debentures is AAA (Stable) from CRISIL & CARE.
- 14. (i) Goods and Services Tax (GST) has been implemented w.e.f.01.07.2017 wherein some of the petroleum products have come under its ambit. Accordingly, GST is being levied on these products as against Excise Duty applicable hitherto. Since Excise duty is included in revenue and

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GST is not included in revenue, the comparable turnover after netting off Excise duty on products on which GST has now been levied, for periods before 01.07.2017, is tabulated below:

(₹ in crore)

Dortioulore	Qtr ended	Qtr ended	Qtr ended	Year	ended
Particulars	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
Revenue (gross)	12710.10	11333.26	9486.88	44188.48	40607.51
Less: Excise Duty	-	-	156.42	173.85	636.95
Net comparable revenue	12710.10	11333.26	9330.46	44014.63	39970.56

- (ii) Sale to certain customers, which involves return of material upon extraction of relevant products are being invoiced for the gross supply quantity by the company and quantity returned is being invoiced by the customer on the company. Accordingly, the quantity supplied to the extent received by the company after extraction is included in both Revenue from operations and purchase of stock in trade to the extent of ₹ 209.29 Cr in line with the invoicing pattern under GST.
- 15. The figures of the last quarter are the balancing figures between the audited figures of the financial year and the published results upto the third quarter of the respective financial years.
- 16. Figures for the previous periods have been re-grouped wherever necessary.

For and on behalf of the Board of Directors

Rajeev Ailawadi DIRECTOR (FINANCE) DIN No: 07826722



Place: Chennai

Date: May 10, 2018



R. SUBRAMANIAN AND COMPANY LLP

Chartered Accountants

New No.6, Old No.36, Krishnaswamy Avenue, Luz, Mylapore, Chennai – 600 004. S. VISWANATHAN LLP Chartered Accountants

No.17, Bishop Wallers Avenue (West) C.I.T Colony, Mylapore,

Chennai – 600 004.

Auditors' Report on Quarterly and Annual Standalone Financial Results of Chennai Petroleum Corporation Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
Chennai Petroleum Corporation Limited

- Orporation Limited ("the Company") for the year ended 31st March, 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These Financial Results have been prepared on the basis of the annual financial statements and reviewed quarterly financial results upto the end of the third quarter which are the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to express an opinion on these Financial Results based on our audit of such Financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind-AS) specified under Section 133 of the Companies Act, 2013 ("the Act") and other accounting principles generally accepted in India and in compliance with requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2) We conducted our audit in accordance with the auditing standards issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Financial Results are free from material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Financial Results. An audit also includes assessing the accounting principles used and significant estimates made by the management. We believe that our audit provides a reasonable basis for our opinion.

3) Opinion

In our opinion and to the best of our information and according to the explanations given to us, these Standalone Financial Results:

- (i) have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- (ii) give a true and fair view of the standalone net profit and other financial information for the year ended 31st March, 2018.





4) The Statement includes the results for the quarter ended 31st March, 2018 being the derived figures between the audited figures in respect of the current full financial year ended 31st March, 2018 and the published year-to-date figures upto 31st December, 2017, being the date of the end of the 3rd quarter of the current financial year.

REGN. No 004137S/

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R. SUBRAMANIAN AND COMPANY LLP

Chartered Accountants

Firm Regn No: 004137S / S200041

R. Kenerauhan

R. Kumarasubramanian Partner

Partner

Membership No. 021888

S. VISWANATHAN LLP

Chartered Accountants

Firm Regn No: 004770S / S200025

V.C. Krishnan

Partner

Membership No. 022167

Place: Chennai

Dated: 10th May 2018

R. SUBRAMANIAN AND COMPANY LLP

Chartered Accountants

New No.6, Old No.36, Krishnaswamy Avenue, Luz, Mylapore, Chennai – 600 004. S. VISWANATHAN LLP Chartered Accountants

No.17, Bishop Wallers Avenue (West) C.I.T Colony, Mylapore,

Chennai – 600 004.

Auditors' Report On Annual Consolidated Financial Results of Chennai Petroleum Corporation Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements)

Regulations, 2015

To
The Board of Directors
Chennai Petroleum Corporation Limited

- 1) We have audited the accompanying annual Consolidated Financial Results of Chennai Petroleum Corporation Limited ("the Holding Company") and its jointly controlled entities / Joint operations for the year ended 31st March, 2018, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These Consolidated Financial Results have been prepared on the basis of the annual consolidated financial statements which are the responsibility of the Holding Company's management and have been approved by the Board of Directors. Our responsibility is to express an opinion on these Consolidated Financial Results based on our audit of such Consolidated Financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards (Ind-AS) specified under Section 133 of the Companies Act, 2013 ("the Act") and other accounting principles generally accepted in India and in compliance with requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2) We conducted our audit in accordance with the auditing standards issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Financial Results are free from material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Financial Results. An audit also includes assessing the accounting principles used and significant estimates made by the management. We believe that our audit provides a reasonable basis for our opinion.
- 3) The consolidated financial statements also include the Group's share of net profit of ₹ 1954.21 lakhs and Other Comprehensive Income of ₹ 12.52 lakhs for the year ended 31st March, 2018, as considered in the consolidated financial statements, in respect of joint ventures and associates, whose financial statements / financial information have not been audited by us. The financial statements/ information of these joint ventures have been audited by the other auditors whose report(s) has (have) been furnished to us by the management, and our opinion on the Consolidated Financial Results, to the extent they have been derived from such financial statements is based solely on the report of such other auditors. Our opinion is not modified in respect of this matter.





4) Opinion

In our opinion and to the best of our information and according to the explanations given to us, these Consolidated Financial Results:

- (i) have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- (ii) give a true and fair view of the Consolidated net profit and other financial information for the year ended 31st March, 2018.

R. SUBRAMANIAN AND COMPANY LLP

Chartered Accountants

Firm Regn No: 004137S / S200041

R. Kumarasubramanian Partner

Membership No. 021888

Place: Chennai Dated: 10th May 2018 REGN. No. 0041375/ S200041 CHENNAI ** S. VISWANATHAN LLP

Chartered Accountants

Firm Regn No: 004770S / S200025

C. Krishnan

Partner

Membership No. 022167

चेन्नै पेट्रोलियम कॉर्पोरेशन लिमिटेड

(इंडियनऑयल की ग्रूप कम्पनी)

Chennai Petroleum Corporation Limited

(A group company of IndianOil)



CS: 01:049

10.05.2018

The Secretary, BSE Ltd. Phiroze Jeejeeboy Towers, 25th Floor, Dalal Street, Mumbai – 400 001 National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No.C/1, G-Block, Bandra Kurla Complex Bandra (e) Mumbai – 400 051

Dear Sir,

Sub: Declaration of Unmodified opinion.

We confirm that the Statutory Auditors of the Company, M/s.R.Subramanian and Company LLP and M/s.S.Viswanathan LLP have issued Audit Report with unmodified opinion dated 10.05.2018 on both Standalone Financial Statements and Consolidated Financial Statements for the year ended 31.03.2018. Accordingly, the impact of audit qualification is Nil.

Thanking you,

Yours faithfully, for *Chennai Petroleum Corporation Limited*

(Rajeev Ailawadi) Director (Finance) DIN.: 07826722

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Chennai Petroleum Corporation Limited

(A group company of IndianOil)





PERFORMANCE IN 2017-18

May 10, 2018

Chennai Petroleum Corporation Ltd (CPCL) closed the Financial Year 2017-18 with an excellent performance in similar lines as in the previous Financial Year 2016-17.

FINANCIAL PERFORMANCE

Revenue from Operations during the year 2017-18 was higher at Rs.44,188 Crore as compared to Rs. 40,608 Crore in the previous year, registering a growth of 9%, as result of increased product sales and higher product prices.

CPCL has continued to improve the Profit Before Tax and for the current year, achieved Rs.1,458 Crore, as compared to Rs.1,365 Crore during 2016-17, an increase by 7%. The PAT is to Rs.913 Crore as against Rs.1029 Crore in the last year. The improvements in the profits during the year are on account of better physical performance and favourable product cracks resulting in higher GRM of 6.42\$ per bbl in the current year as compared to 6.05 \$/bbl in the previous year. The PAT for the current year is comparatively lower, as the tax incidence of the previous year included the effect of balance unabsorbed depreciation and was availed in full.

The Board of Directors have recommended a dividend of 185% on the paid-up Equity Capital of the company.

PHYSICAL PERFORMANCE

CPCL's continued noteworthy physical performance was mainly due to strong Physical Performance in 2017-18.

During the year 2017-18, CPCL has achieved highest ever crude throughput of 10.789 MMTPA (Million Metric Tonnes Per Annum) as against the previous best of 10.782 MMTPA in 2014-15 and 10.256 MMTPA of last year.

Similar to the previous best performance year, CPCL has further improved the performance during this current year and some of the important parameters are highlighted below:

- CPCL achieved highest ever Distillate yield of 73.2%, surpassing previous best of 72.6% achieved in the year 2016-17.
- CPCL achieved lowest ever Energy Intensity Index (EII) of 101.0 against previous best of 101.3 in the year 2016-17.

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- CPCL achieved highest Petrol (MS) production of 1107 TMT (Thousand Metric Tonnes) as against the previous best of 1105 TMT in 2016-17.
- CPCL achieved highest ever HSD production of 4412 TMT against previous best of 4182 TM in 2016-17.
- CPCL achieved highest ever OHCU Throughput of 2157 TMT and FCCU Throughput of 1086 TMT against the previous bests of 2007 TMT in 2013-14 and 1075 TMT in 2014-15 respectively.

CPCL successfully commissioned 2.2 MMTPA Delayed Coker Unit in November'17 for increasing production of valuable distillate products , along with new Cooling Tower, Sulphur Recovery Unit, Sour Water Stripper , Amine Regeneration Unit, and DMRO Plant. Further, CPCL has successfully commissioned DHDS Revamp Project in Feb'18. CPCL also started marketing Petroleum Coke to nearby customers.

ON-GOING/FUTURE PROJECTS

CPCL is currently implementing a number of projects to improve reliability, profitability and to meet BS VI Product quality specifications. The total cost of these projects which are under implementation is estimated to be Rs.2,540 crore. While, the New Crude Oil Pipeline project is expected to be mechanically completed by July 2018, the BS-VI Project is likely to be completed during the year 2019-20. Re-Gasified Liquefied Natural Gas (RLNG) project is scheduled to be completed in phases from Nov 2018 onwards.

CPCL is also planning to set up a 9 MMTPA Refinery at Cauvery Basin, Nagapattinam at an estimated cost of Rs.27,450/- Crore plus or minus 30%. In principle approval has been obtained for this project. The proposed new project will play an important role in meeting future energy needs of Tamilnadu State. Preparation of Detailed Feasibility Report is underway and is expected to be completed by March 2019.
