



Ideas for a new day

May 9, 2018

Compliance Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001	Compliance Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G-Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051
Scrip Code: 539889	Scrip Symbol: PARAGMILK

Dear Sir/Madam

SUBJECT: AUDITED FINANCIAL RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED MARCH 31, 2018

The Board of Directors of the Company at their Meeting held on May 9, 2018 has inter alia, considered and approved the Audited Standalone and Consolidated Financial Results for the Quarter and Financial Year ended March 31, 2018.

Accordingly, pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the following:

- Audited Standalone and Consolidated Financial Results of the Company for Quarter and Financial Year ended March 31, 2018; and
- In terms of the provisions of Regulation 33(3)(d) of the Listing Regulations, we hereby declare that the M/s Haribhakti & Co., LLP Chartered Accountants, (Firm Registration No. 103523W/W100048), Statutory Auditors of the Company have issued an Audit Report with Unmodified Opinion on the Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended on March 31, 2018.
- Press Release with regard to the Audited Financial Results of the Company for the Quarter and Financial Year ended March 31, 2018.

You are requested to kindly take the same on record.

For **PARAG MILK FOODS LIMITED**


Pritam Shah
Managing Director
DIN: 01124247

Encls: As above.





Investor Release

For Immediate Release

Robust Performance continues

Consolidated Financial Results for FY18 are as follows:

- **Revenue of Rs. 19,545.1 million**
 - **Gross Profit of Rs. 5,866.2 million with a Gross Margin of 30.0%**
 - **EBITDA of Rs. 2,052.9 million with an EBITDA Margin of 10.5%**
 - **PAT of Rs. 870.6 million, with a PAT Margin of 4.5%**
-

Mumbai, May 9, 2018: Parag Milk Foods Ltd., a leading manufacturer and marketer of dairy-based branded products in India announced its Audited Financial Results for the quarter and full year ended March 31st, 2018. The Financial Results are as per Ind-AS.

Performance highlights for full year ended 31st March 2018

Consolidated Revenue for FY18 stood at Rs. 19,545.1 million as compared to Rs. 1,7307.4 million for FY17, representing a growth of 12.9% YoY. Growth is driven by value added products, mainly cheese, paneer, and ghee.

Gross Profit for FY18 was Rs. 5,866.2 million as compared to Rs. 4,719.1 million in FY17, signifying a growth of 270bps YoY driven by better revenue mix management. The Gross Profit Margin came in at 30.0% for FY18.

EBITDA for FY18 stood at Rs. 2,052.9 million as compared to Rs. 1,005.9 million in FY17, signifying a growth of 470bps YoY driven by operating efficiencies. The EBITDA Margin stood at 10.5% for FY18.

PAT for FY18 stood at Rs. 870.6 million with a PAT Margin of 4.5% driven by higher EBITDA margin and volume leverage.

Performance highlights for the quarter ended 31st March 2018

Consolidated Revenue for Q4 FY18 stood at Rs. 5,178.4 million as compared to Rs. 4,283.6 million for Q4 FY17, representing a growth of 20.9% YoY. Growth is achieved through aggressive distribution expansion and addition of new variants in the value added category.

Gross Profit for Q4 FY18 was Rs. 1,655.5 million as compared to Rs. 1,381.7 million in Q4 FY17. Gross Profit Margin was 32.0% for Q4FY18.

EBITDA for Q4 FY18 stood at Rs. 594.6 million as compared to Rs. 433.3 million in Q4 FY17. The EBITDA Margin for Q4 FY18 was 11.5%.

PAT for Q4 FY18 stood at Rs. 261.5 million as compared to Rs. 221.1 million in Q4 FY17. The PAT Margin for Q4 FY18 was 5.0%.

Update on Cheese Campaign:

- **'Go' Cheese Flavored Slice Campaign** was run across GEC, Movies, Music and Food Channels such as Zee TV, Sony TV, Sony SAB, &TV, Zee Cinema, &Pictures, Mastiii, B4U, Living Foodz, amongst others.
- **'Cheese Lovers Day' Campaign** on 20th January 2018 was run across various leading newspapers with Front Page French Window in Bombay Times, Pune Times, Ahd Times, Delhi Times, Gurgaon Times, Noida Times, Lucknow Times, Chandigarh Times, B'lore Times, Hyd Times, Chennai Times, Kolkata Times.
- Social media campaigns on Facebook and Instagram reaching out to more than 1 crore viewers Pan-India
- Homepage roadblock on BookMyShow and all day contest on social media for Cheese Lovers Day





Update on Ghee Campaign:

- The **Gowardhan Ghee Consumer Offer** was “Get Kohinoor Royale Basmati Rice with Gowardhan Ghee”
- The offer was across 8 SKUs of Gowardhan Ghee
- Launched a 360-degree marketing campaign across TV, Print and Radio in all regional languages:
 - The TV campaign was run across News, Music and GEC Channels such as Sony TV, Zee TV, Star Plus, Zee Cinema, Sony Max, Star Gold, &TV, Aaj Tak, Delhi Aaj Tak, Zee News, 9X Jalwa, Star Utsav, Sony Pal, Sandesh News, Colors Marathi, Zee Marathi, PTC Punjabi, PTC News, Star Jalsha, Aakash Aat, amongst others.
 - The Print campaign on “Zee Marathi Disha” was scheduled on 17th March 2018
 - The Radio campaign was run on Radio City between 14th March to 22nd March 2018 across cities such as Mumbai, Pune, Delhi, Bangalore, Hyderabad and Chennai



Update on Product Launch:

- Launched **Go Cheese Cubes** which are:
 - Creamy, tasty, and made of 100% cow's milk
 - All natural with no preservatives, emulsifiers, artificial colours or flavours, making it suitable even for health conscious consumers.
 - Rich in calcium and milk protein
- Indian Cheese market is growing at a CAGR of 31.3% since 2015 and is expected to reach Rs. 59.4 billion by 2020
- "Go" Cheese has a 33% market share in the Indian cheese segment.
- The Indian fast food market is growing rapidly and cheese is quite popularly consumed with a number of fast foods such as Pizzas, Burgers, Garlic breads, and Sandwiches and several traditional Indian recipes such as Dosas, Paratha, Pav Bhaji, amongst others.
- Apart from institutional sales, the popularity of cheese is rapidly increasing in the retail segment. The company's aim is to cater to the growing retail segment by providing a mass-consumption item like Cheese Cubes, which are versatile in terms of applications:
 - A housewife has option of grating the cubes to make a sandwich or melting on a soup or just providing a cube to her child instead of chocolates for snacking
 - Have multiple applications with small food vendors, who can use each cube as single-serve pack for various dishes being made.
- This product will help the company strengthen their distribution network in tier II & tier III markets where the penetration of cheese is increasing rapidly





Commenting on the FY18 performance, Mr. Devendra Shah, Chairman said “We have continued our robust performance for the financial year 2017-18 with Revenues growing by 12.9% YoY to Rs. 19,545.1 Million with an EBITDA Margin of 10.5% and a PAT Margin of 4.5%. Various initiatives taken during the quarter ensured that momentum towards increasing Value Added Products’ growth continues. Going forward, we will continue to focus on innovation to drive incremental growth & profitability for the coming years”.

About Parag Milk Foods Ltd:

Parag Milk Foods Limited, established in 1992, is the largest private dairy FMCG company with a pan-India presence. We have our own manufacturing facilities with in-house technology which are strategically located at Manchar in Maharashtra and Palamaner in Andhra Pradesh.

We sell 100% cow’s milk products which are healthy and nutritious. Our integrated business model and strong R&D capabilities has helped us emerge as the leader in innovation.

Our dairy farm, Bhagalaxmi Dairy Farm Pvt Ltd houses more than 2,000 Holstein Friesian cows, with a mechanized milking process. “Pride of Cows”, the flagship brand of Parag Milk Foods uses milk from these cows and was introduced with a Farm to Home concept targeted towards customers seeking premium quality cow milk.

Under brand “Gowardhan”, we offer traditional products like Ghee, Dahi, Paneer etc. while under brand name “Go” we offer products like cheese, UHT milk, chaas, lassi, yoghurt etc. The Company also forayed into dairy based beverages with the launch of “Topp Up” and “Slurp” - a mango drink with a dash of milk. Recently the Company has also ventured into B2C segment for Whey Protein with the brand Avvatar – India’s 1st 100% vegetarian whey protein, first of its kind manufactured in India.

Our goal is to become the largest dairy FMCG company that emphasizes on health and nutrition to consumers through innovation.

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.



For more information, please contact:

Company :

Ms. Natasha Kedia

Investor Relations Officer

Parag Milk Foods Limited

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Auditor's Report on Annual Standalone Ind AS Financial Results of the Company Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
Parag Milk Foods Limited

1. We have audited the accompanying Statement of Standalone Annual Audited Ind AS Financial Results of **Parag Milk Foods Limited** ('the Company') for the year ended March 31, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. This Statement has been prepared on the basis of the annual Ind AS financial statements. Our responsibility is to express an opinion on this Statement, based on our audit of such annual Ind AS financial statements, which have been prepared in accordance with the Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 7 of the Companies (Account) Rules, 2014 and other accounting principles generally accepted in India.
2. We conducted our audit of the Statement in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by management.
3. We believe that the audit evidences obtained by us is sufficient and appropriate to provide a reasonable basis for our opinion on the Statement.
4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
 - (ii) gives a true and fair view of the net profit (including other comprehensive income) and other financial information of the Company for the year ended March 31, 2018.



HARIBHAKTI & CO. LLP

Chartered Accountants

5. The Statement includes the results for the Quarter ended March 31, 2018, being the balancing figure between audited figures in respect of full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No. 103523W/W100048



Anup Mundhra

Partner

Membership No. 061083



Place: Mumbai

Date : May 09, 2018



Parag Milk Foods Limited

Registered Office: Flat No 1, Plot No 19, Nav Rajasthan Housing Society, Behind Ratna Memorial Hospital, Pune, Pin- 411016, Maharashtra, India

CIN:L15204PN1992PLC070209, Website: www.paragmilkfoods.com, Email id: investors@paragmilkfoods.com

Statement of Standalone Audited Financial Results for the quarter and year ended March 31, 2018

Amount Rs in Million (except per share data)

Particulars	Quarter ended			Year ended	
	31-Mar-18	31-Dec-17	31-Mar-17	31-Mar-18	31-Mar-17
	Audited	Unaudited	Audited	Audited	Audited
1. Revenue from Operations	5,087.52	5,097.43	4,208.99	19,181.18	17,010.85
2. Other Income	21.60	13.20	21.94	56.30	86.28
3. Total Income	5,109.12	5,110.63	4,230.93	19,237.48	17,097.13
4. Expenses					
(a) Cost of Materials consumed	3,691.39	3,022.64	2,952.84	12,920.09	13,353.91
(b) Purchase of Stock-in-trade	144.44	197.89	210.89	688.18	734.41
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	-302.87	355.71	-271.11	7.92	-1,551.23
(d) Employee benefits expense	170.65	180.47	172.14	663.39	613.30
(e) Finance Costs	93.10	105.65	64.81	351.42	289.55
(f) Depreciation and amortisation expense	122.44	130.79	163.64	487.56	472.63
(g) Other expenses	879.68	767.82	856.58	3,042.69	3,084.98
Total Expenses	4,798.83	4,760.97	4,149.79	18,161.25	16,997.55
5. Profit from ordinary activities after finance costs and before exceptional items (3-4)	310.29	349.66	81.14	1,076.23	99.58
6. Exceptional Items (refer note no 7)	-	-	28.90	-	193.84
7. Profit from ordinary activities before tax (5-6)	310.29	349.66	52.24	1,076.23	-94.26
8. Tax expense/(credit)					
(1) Current tax	88.04	90.41	29.54	279.24	14.90
(2) Deferred tax	1.07	19.86	-105.52	12.19	-91.53
9. Profit for the period after tax (7-8)	221.19	239.39	128.22	784.80	-17.63
10. Other Comprehensive Income					
(i) Items that will not be reclassified to profit or loss	-3.13	-0.50	-2.85	-4.63	-10.71
(ii) Income tax relating to items that will not be reclassified to profit or loss	1.08	0.17	0.99	1.60	3.71
11. Total Comprehensive Income for the period (9+10) Comprising Profit and Other Comprehensive Income for the period	219.14	239.06	126.36	781.77	-24.64
12. Net Profit after taxes	219.14	239.06	126.36	781.77	-24.64
13. Earnings Per Share (of Rs 10/- each) (not annualised)					
(a) Basic (Rs)	2.64	2.85	1.63	9.36	-0.21
(b) Diluted (Rs)	2.63	2.85	1.63	9.33	-0.21





Parag Milk Foods Limited

Registered Office: Flat No 1, Plot No 19, Nav Rajasthan Housing Society, Behind Ratna Memorial Hospital, Pune, Pin- 411016, Maharashtra, India

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IN:L15204PN1992PLC070209, Website: www.paragmilkfoods.com, Email id: investors@paragmilkfoods.cc

Statement of Standalone Audited Results for the year ended March 31, 2018

Notes:

1 Statement of Standalone Assets and Liabilities is as follows:

S.no	Particulars	Amount Rs in Million	
		As at March 31, 2018 Audited	As at March 31, 2017 Audited
A	ASSETS		
	Non Current Assets		
	Property, plant and equipment	3,660.14	3,063.32
	Capital work-in-progress	159.88	164.25
	Other intangible assets	46.90	4.22
	Intangible assets under development	-	41.85
	Investment in subsidiary	622.64	622.64
	Financial assets		
	-Investments	5.05	0.06
	-Other financial assets	95.47	131.69
	Deferred tax assets(net)	73.05	83.63
	Other non-current assets	119.69	479.02
	Total Non-Current Assets	4,782.82	4,590.68
	Current Assets		
	Inventories	4,299.94	4,267.21
	Financial assets		
	-Trade receivables	2,458.71	1,713.25
	-Cash and cash equivalents	299.83	402.93
	-Other bank balances	185.91	597.21
	-Loans		
	-Other financial assets	-	-
	Other current assets	1,652.28	1,249.22
	Current tax assets (net)	-	110.08
	Total Current Assets	8,896.67	8,339.90
	Total Assets	13,679.49	12,930.58
B	EQUITY AND LIABILITIES		
	Equity		
	Equity share capital	838.88	838.88
	Other equity	6,329.13	5,541.76
	Total Equity	7,168.01	6,380.64
	Non-Current Liabilities		
	Financial liabilities		
	-Borrowings	635.15	703.08
	Provisions	34.22	14.58
	Other Non-current liabilities	58.20	120.00
	Total Non-Current Liabilities	727.57	837.66
	Current Liabilities		
	Financial liabilities		
	-Borrowings	2,001.48	1,440.88
	-Trade payables	2,912.56	3,058.25
	-Other financial liabilities	715.18	713.37
	Other current liabilities	99.37	484.68
	Provisions	13.48	15.10
	Current tax liabilities (Net)	41.84	
	Total Current Liabilities	5,783.91	5,712.28
	Total Liabilities	6,511.48	6,549.94
	Total Equity and Liabilities	13,679.49	12,930.58



- 2 The standalone financial results of Parag Milk Foods Limited ("the Company") have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their meeting held on May 09, 2018.
- 3 The Company has adopted the Indian Accounting Standards (Ind-AS) from April 01, 2017 and these financial results have been prepared in accordance with the Ind-AS as specified under section 133 of Companies Act, 2013. The date of transition to Ind-AS is April 01, 2016. The impact of transition has been accounted for in opening reserves and the comparative period results has been restated accordingly.
- 4 The above results of the Company have been audited by the statutory auditors and they have issued an unqualified audit opinion on the same.
- 5 The Board of Directors of the Company has recommended a dividend of 7.5% (Rs. 0.75/- per share of face value of Rs. 10/-) for the financials year ended March 31, 2018.
- 6 Based on guiding principles given in Ind-AS 108 on "Operating Segments", the Company's business activity falls within a single Operating Segment namely, "Milk and Milk Related Products", hence the disclosure requirements of Ind AS 108 are not applicable.
- 7 Exceptional items represent VAT tax liability for previous years and interest thereon in respect of inspection conducted by VAT authorities during the quarter ended December 2016, wherein certain transactions were identified which were to be considered as local sales instead of interstate transfer.
- 8 Reconciliation of profit, as previously reported under Indian GAAP to Ind-AS for the quarter and year ended March 31, 2017:

Particulars	Amount Rs in Million	
	Year ended	Quarter ended
	Mar-17	Mar-17
Profit After Tax as reported under previous GAAP	100.19	206.71
Impact of recognising financial guarantee	19.03	4.91
Impact of ESOP fair valuation	-7.17	-0.74
Impact of effective interest rate method	-0.31	2.61
Actuarial gain/loss reclassification	10.71	2.85
Expected credit loss adjustments	-200.00	-150.00
Others	-0.25	-9.00
Deferred Tax impact on above adjustments	60.16	70.87
Other comprehensive income	-7.00	-1.86
Profit After Tax as per Ind AS	-24.63	126.36

- 9 Reconciliation of equity, as previously reported under Indian GAAP to Ind-AS as on March 31, 2017:

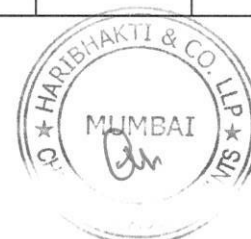
Particulars	Amount Rs in Million
	As on 31-Mar-17
Equity as reported under previous GAAP	6,661.13
Elimination of Share Capital on account of consolidation of ESOP trust	-2.27
Elimination of security premium on account of consolidation of ESOP trust	-54.48
Fair value of Corporate Guarantee given	39.80
Impact of effective interest rate method	10.18
Expected credit loss adjustments	-400.00
Others	-0.07
Deferred Tax impact on above adjustments	126.35
Equity as per Ind AS	6,380.64

- 10 Statement of IPO proceeds:

Particulars	Amount Rs in Million	
	Amount as per prospectus	Amount to be utilised
Gross proceeds of the fresh issue	3,000.00	3,000.00
Less: Fresh issue expenses	212.00	159.83
Net proceeds of the fresh issue	2,788.00	2,840.17

- Utilisation of IPO proceeds:

Particulars	Amount Rs in Million		
	Amount to be utilised	Amount utilised up to 31 March 2018	Pending utilisation
Expansion and modernisation of Plant	1,477.01	1,153.27	323.74
Investment in subsidiary for financing the capital expenditure requirements in relation to expansion and modernisation of the Bhagyalaxmi Dairy Farm	22.99	10.45	12.54




Partial repayment of working capital consortium loan	1,000.00	1,000.00	-
General corporate purposes	340.17	340.17	-
Total	2,840.17	2,503.89	336.28

11 The Company has acquired the Danone Foods and Beverages India Pvt Ltd.'s manufacturing facility of Curd, Yogurt and other related products at Rai, Sonipat, Haryana near Delhi through agreement to sell dated April 18, 2018 for Rs 141 Mn.

12 Previous period/year figures have been regrouped/reclassified wherever necessary to correspond with the current period/year classification / disclosure.

Place: Mumbai
Date: May 09, 2018

For Parag Milk Foods Limited


Pritam Shah
Managing Director
DIN No. 01127247



Auditor's Report on Annual Consolidated Ind AS Financial Results of the Company Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
The Board of Directors
Parag Milk Foods Limited

1. We have audited the accompanying Statement of Consolidated Annual Audited Ind AS Financial Results of Parag Milk Foods Limited (hereinafter referred to as 'the Holding Company') and its subsidiary (the Holding Company and its subsidiary together referred to as 'the Group') for the year then ended ("the Statement"), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. This Statement has been prepared on the basis of the annual consolidated Ind AS financial statements. Our responsibility is to express an opinion on this Statement based on our audit of such annual consolidated Ind AS financial statements, which have been prepared in accordance with the Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 ('the Act') read with Rule 7 of the Companies (Account) Rules, 2014 and other accounting principles generally accepted in India.
2. We conducted our audit of the Statement in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by management.
3. We believe that the audit evidences obtained by us, is sufficient and appropriate to provide a reasonable basis for our opinion on the Statement.



4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:

(i) includes the annual Ind AS financial results of the following entity:

Sr. No.	Name of the Entity	Relationship
1	Bhagyalaxmi Dairy Farms Private Limited	Subsidiary

(ii) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and

(iii) gives a true and fair view of the consolidated net profit (including other comprehensive income) and other financial information of the Group for the year ended March 31, 2018.

5. The Statement includes the results for the Quarter ended March 31, 2018, being the balancing figure between audited figures in respect of full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.103523W/W100048



Anup Mundhra

Partner

Membership No.: 061083



Place: Mumbai

Date: May 9, 2018



Parag Milk Foods Limited
Registered Office: Flat No 1, Plot No 19, Nav Rajasthan Housing Society, Behind Ratna Memorial Hospital, Pune, Pin- 411016, Maharashtra, India

CIN:L15204PN1992PLC070209, Website: www.paragmilkfoods.com, Email id: investors@paragmilkfoods.com
Statement of Consolidated Audited Financial Results for the quarter and year ended March 31, 2018

Amount Rs in Million (except per share data)

Particulars	Quarter ended			Year ended	
	31-Mar-18	31-Dec-17	31-Mar-17	31-Mar-18	31-Mar-17
	Audited	Unaudited	Audited	Audited	Audited
1. Revenue from Operations	5,178.37	5,192.82	4,283.58	19,545.06	17,307.39
2. Other Income	43.46	24.87	46.64	119.99	128.90
3. Total Income	5,221.83	5,217.69	4,330.22	19,665.05	17,436.29
4. Expenses					
(a) Cost of Materials consumed	3,739.12	3,045.07	2,962.92	13,042.23	13,405.90
(b) Purchase of Stock-in-trade	144.30	197.89	210.89	688.18	734.41
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(360.58)	353.85	-271.92	-51.53	-1,552.04
(d) Employee benefits expense	215.47	205.99	193.07	686.22	668.87
(e) Finance Costs	96.28	108.29	85.09	357.33	333.07
(f) Depreciation and amortisation expense	124.72	136.39	168.02	505.95	489.63
(g) Other expenses	888.96	801.90	801.93	3,247.09	3,173.23
Total Expenses	4,848.27	4,849.38	4,150.00	18,475.47	17,253.07
5. Profit before tax (3-4)	373.56	368.31	180.22	1,189.58	183.22
6. Exceptional Items (refer note no 6)	-	-	28.90	-	193.84
7. Profit after exceptional items but before tax (5-6)	373.56	368.31	151.32	1,189.58	-10.62
8. Tax expense/(credit)					
(1) Current tax	100.96	95.17	24.50	300.73	29.38
(2) Deferred tax	11.10	18.34	-94.28	18.29	-87.12
9. Profit for the period after tax (7-8)	261.50	254.80	221.10	870.56	47.12
10. Other Comprehensive Income					
(i) Items that will not be reclassified to profit or loss	(1.12)	-0.50	18.08	-2.62	10.22
(ii) Income tax relating to items that will not be reclassified to profit or loss	0.39	0.17	-6.28	0.91	-3.56
11. Total Comprehensive Income for the period (9+10) Comprising Profit and Other Comprehensive Income for the period	260.77	254.47	232.90	868.85	53.78
12. Net Profit after taxes	260.77	254.47	232.90	868.85	53.78
13. Earnings Per Share (of Rs 10/- each) (not annualised)					
(a) Basic (Rs)	3.12	3.04	2.64	10.38	0.56
(b) Diluted (Rs)	3.11	3.02	2.63	10.35	0.56





Parag Milk Foods Limited

Registered Office: Flat No 1, Plot No 19, Nav Rajasthan Housing Society, Behind
Ratna Memorial Hospital, Pune. Pin- 411016. Maharashtra. India

N:L15204PN1992PLC070209, Website: www.paragmilkfoods.com, Email id: investors@paragmilkfoods.c

Statement of Consolidated Audited Results for the year ended March 31, 2018

Notes:

1 Statement of Consolidated Assets and Liabilities is as follows:

Amount Rs in Million

S.no	Particulars	As at March 31, 2018 Audited	As at March 31, 2017 Audited
A	ASSETS		
	Non Current Assets		
	Property, plant and equipment	3,922.64	3,330.92
	Capital work-in-progress	203.98	164.25
	Other intangible assets	47.46	4.98
	Intangible assets under development	0.00	42.27
	Biological assets other than bearer plants	290.90	251.93
	Financial assets		
	-Investments	50.05	0.06
	-Loan		
	-Other financial assets	99.06	134.88
	Deferred tax assets(net)	95.52	80.55
	Other non-current assets	119.69	479.62
	Total Non-Current Assets	4,829.30	4,489.46
	Current Assets		
	Inventories	4,379.34	4,285.17
	Financial assets		
	-Trade receivables	2,517.21	1,750.20
	-Cash and cash equivalents	310.11	411.29
	-Other bank balances	185.91	597.21
	-Other financial assets	0.00	
	Other current assets	1,658.80	1,214.26
	Current tax assets (net)	0.00	111.76
	Total Current Assets	9,051.37	8,369.89
	Total Assets	13,880.67	12,859.35
	EQUITY AND LIABILITIES		
	Equity		
	Equity share capital	838.88	838.88
	Other equity	6,327.87	5,399.36
	Total Equity	7,166.75	6,238.24
	Non-Current Liabilities		
	Financial liabilities		
	-Borrowings	635.15	703.08
	-Other financial liabilities		
	Provisions	35.47	15.59
	Deferred tax liabilities (net)	20.30	0.00
	Other Non-current liabilities	58.20	120.00
	Total Non-Current Liabilities	749.12	838.68
	Current Liabilities		
	Financial liabilities		
	-Borrowings	2,001.48	1,440.88
	-Trade payables	3,032.55	3,118.73
	-Other financial liabilities	739.70	718.73
	Other current liabilities	115.80	488.75
	Provisions	13.76	15.34
	Current tax liabilities (Net)	61.51	0.00
	Total Current Liabilities	5,964.80	5,782.43
	Total Liabilities	6,713.92	6,621.11
	Total Equity and Liabilities	13,880.67	12,859.35



Notes :

- 2 The consolidated financial results of Parag Milk Foods Limited ("the Company") and its subsidiary, hereinafter together known as Group, have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their meeting held on May 9, 2018.
- 3 The Group has adopted the Indian Accounting Standards (Ind-AS) from April 01, 2017 and these financial results have been prepared in accordance with the Ind-AS as specified under section 133 of Companies Act, 2013. The date of transition to Ind-AS is April 01, 2016. The impact of transition has been accounted for in opening reserves and the comparative period results has been restated accordingly.
- 4 The above results of the Group have been audited by the statutory auditors and they have issued an unqualified audit opinion on the same.
- 5 Based on guiding principles given in Ind-AS 108 on "Operating Segments", the Group business activity falls within a single Operating Segment namely, "Milk and Milk Related Products", hence the disclosure requirements of Ind AS 108 are not applicable.
- 6 Exceptional items represent VAT tax liability for previous years and interest thereon in respect of inspection conducted by VAT authorities during the quarter ended December 2016 wherein certain transactions were identified which were to be considered as local sales instead of interstate transfer.
- 7 Reconciliation of consolidated profit, as previously reported under Indian GAAP to Ind-AS for the quarter and year ended March 31 2017:

Particulars	Amount Rs in Million	
	Year ended	Quarter ended
	Mar-17	Mar-17
Profit After Tax as reported under previous GAAP	171.26	299.56
Impact of recognising financial guarantee	9.83	-21.12
Impact of ESOP fair valuation	-7.17	-0.73
Impact of effective interest rate method	-0.31	2.61
Actuarial gain/loss reclassification	10.22	2.36
Expected credit loss adjustments	-200.00	-126.41
Others	14.36	2.86
Deferred Tax impact on above adjustments	62.24	75.29
Other comprehensive income	-6.66	-1.52
Profit After Tax as per Ind AS	53.78	232.91

- 8 Reconciliation of consolidated equity, as previously reported under Indian GAAP to Ind-AS as on March 31, 2017:

Particulars	Amount Rs in Million
	As on 31-Mar-17
Equity as reported under previous GAAP	6,574.11
Elimination of Share Capital on account of consolidation of ESOP trust	-2.27
Elimination of security premium on account of consolidation of ESOP trust	-54.48
Fair value of Corporate Guarantee given	24.86
Impact of effective interest rate method	10.18
Expected credit loss adjustments	-400.00
Others	-40.52
Deferred Tax impact on above adjustments	126.35
Equity as per Ind AS	6,238.24

- 9 The Company has acquired the Danone Foods and Beverages India Pvt Ltd.'s manufacturing facility of Curd, Yogurt and other related products at Rai, Sonipat, Haryana near Delhi through agreement to sell dated April 18, 2018 for Rs 141 Mn.
- 10 Previous period/year figures have been regrouped/reclassified wherever necessary to correspond with the current period/year classification / disclosure.

Place: Mumbai
Date: May 09, 2018



For Parag Milk Foods Limited

Pritam Shah
Managing Director
DIN No. 01127247

