



**MARK**  
**CORPORATE ADVISORS**

May 30, 2018

MCAPL: MUM: 2018-19: 0041

To,

**The Listing Department**  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai-400 001

Dear Sir/Madam,

**Sub : Submission of Pre-Offer PA**

**Ref : Open Offer to the Public Shareholders of Intercontinental Leasing and Finance Company Limited ("ILFC"/"Target Company")**

With reference to the captioned Open Offer, we have carried out a Pre-Offer Advertisement today i.e. May 30, 2018 (Wednesday), in terms of regulation 18(7) of Securities and Exchange Board of India [Substantial Acquisition of Shares and Takeover] Regulations, 2011 and amendments thereof [SEBI (SAST) Regulations, 2011].

As required, the Pre-Offer Advertisement has been published in Business Standard (English) (All Editions), Business Standard (Hindi) (All Editions) and Mumbai Lakshadeep (Marathi) (Mumbai Edition).

We are enclosing herewith a copy of the newspaper clipping of the Pre-Offer Advertisement published in Business Standard (English) (All Editions) for your kind perusal.


A copy of the same is being submitted to Securities and Exchange Board of India, Mumbai ("SEBI") and is being dispatched to the Calcutta Stock Exchange Limited, Kolkata ("CSE") and Target Company ("TC") at its Registered Office.

Please acknowledge the same.

Thanking you,

Yours truly,

For Mark Corporate Advisors Private Limited



\_\_\_\_\_  
**Manish Gaur**  
**Asst. Vice President**

**Encl.: As Above.**

**MARK** CORPORATE ADVISORS PVT. LTD.

CIN No : U67190MH2008PTC181996

GSTIN/UIN : 27AAF5379J1ZY

404/1, The Summit Business Bay, Sant Janabai Road, (Service Lane), Off. W. E. Highway, Vile Parle (E), Mumbai - 400 057  
Tele : +91 22 2612 3207 Fax : +91 22 2612 3208 Web : www.markcorporateadvisors.com E-mail : info@markcorporateadvisors.com

## INTERCONTINENTAL LEASING AND FINANCE COMPANY LIMITED

(CIN: L27190MH1984PLC00920)

Registered Office: Office No. 500, Shivajinagar Plaza Co-operative Housing Society Limited, Gupta Bhuvan, R. R. T Road, Opp. Mulund Station, Mulund (West), Mumbai-400 059  
Tel. No.: +91 70213 24062; E-Mail ID: roc.idf@gmail.com; Website: www.idf.co.in

This advertisement is issued by Mark Corporate Advisors Private Limited ("Manager to the Offer") for and on behalf of Mr. Samir Dilipkumar Shah ("Acquirer 1") and Mr. Dilipkumar Bhogilal Shah ("Acquirer 2"), collectively being, the "Acquirers" pursuant to Regulation 18(7) of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended ("SEBI (SAST) Regulations, 2011"/"Regulations"), in respect of the Open Offer to acquire upto 9,74,700 Equity Shares of ₹10 each of Intercontinental Leasing and Finance Company Limited ("ILFC"/"Target Company") representing 30% of the Equity Share Capital/Voting Capital of the Target Company. The Detailed Public Statement ("DPS") with respect to the Offer was published on March 07, 2018 (Wednesday) in the following newspapers:

Publication	Language	Edition(s)
Business Standard	English	All Editions
Business Standard	Hindi	All Editions
Mumbai Lokshdeep	Marathi	Mumbai Edition

1) The Committee of Independent Directors ("IDC") of the Target Company has issued the following recommendation (relevant extract) on the Offer, which was published on May 20, 2018 (Tuesday) in the above mentioned newspapers:

Recommendation on the Open offer, as to whether the offer is fair and reasonable	IDC is of the view that Open Offer is fair and reasonable.
Summary of reasons for recommendation	IDC has taken into consideration the following for making the recommendation: IDC has reviewed (a) The Public Announcement ("PA") dated February 27, 2018 in connection with the Offer issued on behalf of the Acquirers (b) The Detailed Public Statement ("DPS") which was published on March 07, 2018 and (c) The Letter of Offer ("LoF") dated May 10, 2018. Based on the review of PA, DPS and LoF, the IDC is of the opinion that the Offer Price of ₹11.00 (Rupees Eleven only) per Equity Share offered by the Acquirers (more than the highest price amongst the selective criteria mentioned under Justification of Offer Price) is in line with the regulation prescribed by SEBI under the Regulations and prima facie appears to be justified.

2) There was no Competitive Bid.  
3) Purva Sharegistry (India) Private Limited, Registrar to the Offer, has confirmed that the Letter of Offer to the shareholders of the Target Company whose name appears as on the Identified Date i.e. May 17, 2018 have been despatched on May 22, 2018 (Tuesday). However, accidental omission to dispatch or non-receipt of the LoF to or by any eligible shareholder entitled to this Open Offer shall not invalidate the Open Offer in any manner whatsoever.  
4) Please note that a copy of the LoF is also available on the website of SEBI.

(a.) In the case of Equity Shares held in physical form: Eligible Person(s) may participate in the Offer by confirming their consent to participate in this Offer on the terms and conditions as set out in the PA, DPS and LoF. They can participate by submitting an application to their Broker/Selling Broker on the plain paper giving details regarding their Shareholding and requisite documents as mentioned in the LoF. They have to deliver Physical Share Certificates and other relevant documents along with the Transaction Registration Slip to the Registrar to the Offer by Registered Post/Speed Post/Counter/Demand Delivery so as to reach to the Registrar within two (2) days from the Closing of the Offer.  
(b.) In case of Equity Shares held in dematerialized form: The Seller Member would be required to transfer the number of Equity Shares by using the settlement number and the procedure prescribed by the Clearing Corporation of India Ltd. (Clearing Corporation) for the transfer of Equity Shares to the Special Account of the Clearing Corporation before placing the bid/order and the same shall be validated at the time of order entry. The details of the Special Account of Clearing Corporation shall be informed in the issue opening circular issued by BSE/Clearing Corporation.

5) Schedule of Activities: The Schedule of Activities has been revised and the necessary changes have been incorporated in the LoF at all the relevant places. The Revised Schedule of Activities is in compliance with the applicable provisions of SEBI (SAST) Regulations, 2011 and the same is as under:

Nature of Activity	Original Schedule		Revised Schedule	
	Date	Day	Date	Day
Date of the PA	February 27, 2018	Tuesday	February 27, 2018	Tuesday
Date of publishing the Detailed Public Statement	March 07, 2018	Wednesday	March 07, 2018	Wednesday
Last date for filing of Draft Letter of Offer with SEBI	March 14, 2018	Wednesday	March 14, 2018	Wednesday
Last date of a competing offer	March 28, 2018	Wednesday	March 28, 2018	Wednesday
Latest date by which SEBI's observations will be received	April 06, 2018	Friday	May 15, 2018	Tuesday
Identified Date*	April 10, 2018	Tuesday	May 17, 2018	Thursday
Last date by which the Letter of Offer will be dispatched to the Shareholders (Except the Acquirers and the Selling Shareholder) as on the identified date	April 17, 2018	Tuesday	May 24, 2018	Thursday
Last Date for revising the Offer Price/number of shares	April 18, 2018	Wednesday	May 25, 2018	Friday
Last date by which the recommendation of the committee of Independent Directors of the Target Company will be given and published	April 20, 2018	Friday	May 29, 2018	Tuesday
Date of Public Announcement for Opening the Offer	April 23, 2018	Monday	May 30, 2018	Wednesday
Date of Commencement of the Tendering Period (Offer Opening Date)	April 24, 2018	Tuesday	May 31, 2018	Thursday
Date of Closing of the Tendering Period (Offer Closing Date)	May 09, 2018	Wednesday	June 13, 2018	Wednesday
Last date for communicating Request for acceptance and payment of consideration for accepted equity shares or equity share certificates/return of unaccepted share certificates/credit of unaccepted shares to Demat Account	May 22, 2018	Tuesday	June 27, 2018	Wednesday

\*Identified Date is only for the purpose of determining the names of the shareholders as on such date to whom the Letter of Offer will be sent. It is clarified that all the Shareholders (registered or unregistered) of the Target Company (except the Acquirers and the Sellers) are eligible to participate in this Offer any time during the tendering period of the Offer.

Capitalized terms used in this advertisement, but not defined herein, shall have the same meanings assigned to such terms in the PA, DPS and the Letter of Offer. This advertisement will be available on the website of SEBI i.e. www.sebi.gov.in.

Issued by the Manager to the Offer for and on behalf of the Acquirers:

**MARK CORPORATE ADVISORS PRIVATE LIMITED**  
CIN: U67190MH2008PTC181926  
404/1, The Summit Business Bay,  
Sant Jnanabai Road (Service Lane),  
Off W. E. Highway, Vile Pagar (East),  
Mumbai-400 057  
Tel. No.: +91 22 2612 3207/08  
Contact Person: Mr. Manish Gaur  
Email: openoffer@markcorpoadvisors.com  
SEBI Registration No.: INM000012125

Sd/-  
Samir Dilipkumar Shah  
("Acquirer 1")  
Date : May 30, 2018  
Place : Mumbai

Sd/-  
Dilipkumar Bhogilal Shah  
("Acquirer 2")

PRESSMAN

