

Dated : 05th June 2018

National Stock Exchange of India Limited
Exchange Plaza
Bandra Kurla Complex, Bandra (E)
Mumbai 400 051
Scrip: PROZONINTU

BSE Limited
Listing Department
P.J. Towers, Dalal Street, Fort
Mumbai 400 001
Scrip: 534675

Dear Sir/Madam,

Subject: Presentation to be shared with Investors/ Analysts Conference Call - Q4 FY 2017-18.

Further to our intimation dated 04th June, 2018 with respect to Investors/ Analysts conference call scheduled to be held on 05th June, 2018, we enclose herewith a copy of Investor Presentation to be shared with Analyst/Institutional Investor for discussion in the conference call.

Further, in compliance with Reg. 46(2)(o) of SEBI (LODR) Regulation 2015, the aforesaid information shall also be disclosed on the website of the Company at i.e. www.prozoneintu.com.

Kindly acknowledge the receipt of the same.

Thanking you,

Yours truly,
For Prozone Intu Properties Limited

Ajayendra

Ajayendra P. Jain
CS & Chief Compliance Officer
Encl: as above



Upward
And Forward



*Q4 FY18 RESULTS
UPDATE PRESENTATION
May – 2018*

PROZONE INTU PROPERTIES LIMITED

DISCUSSION SUMMARY

- Quarterly Business Update
- Financial Results
- Asset Snapshot
 - Aurangabad
 - Coimbatore
 - Nagpur
 - Indore
- Annexure

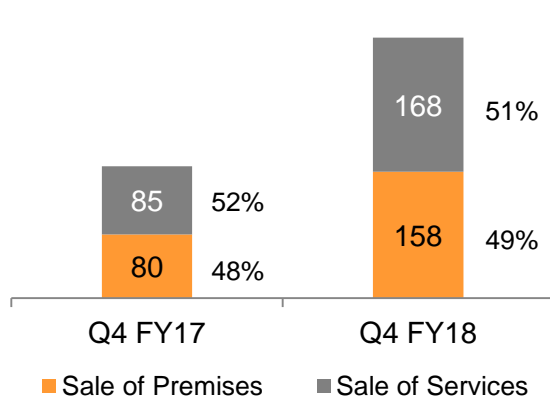


- Aurangabad and Coimbatore mall leased out space currently at 88% and 87% respectively, annuity income to increase significantly with ramp-up at Coimbatore mall
- **Coimbatore mall stabilization progressing well, trading density and footfall increasing with the opening of new stores**
- **Aurangabad:** Big Bazaar and Max led increase in footfall, further improvement expected with H&M, Marks & Spencer and Funtastica getting operational (currently under fit-out). LOI Signed with Home Town and Barbeque Nations
- **Coimbatore Mall awarded as “Most admired Shopping Centre Launch of the Year (Non Metro – South)”**
- BSR & Co LLP ,Chartered Accountants (big 4 audit firm) are statutory auditor of company , reflecting our commitment towards enhancing governance and following best practices
- Company has set up Alternate Investment Fund and received necessary approval from SEBI for AIF formation .company is evaluation acquisition opportunities and shall invite subscription once deal is finalised

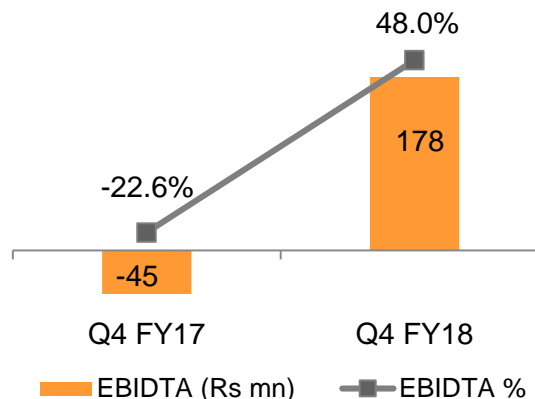
Q4 & FY18 – KEY HIGHLIGHTS

QUARTERLY RESULTS

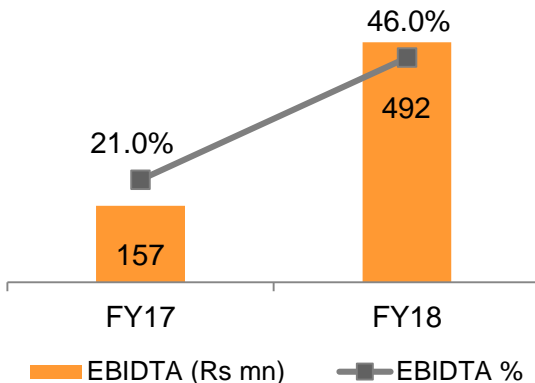
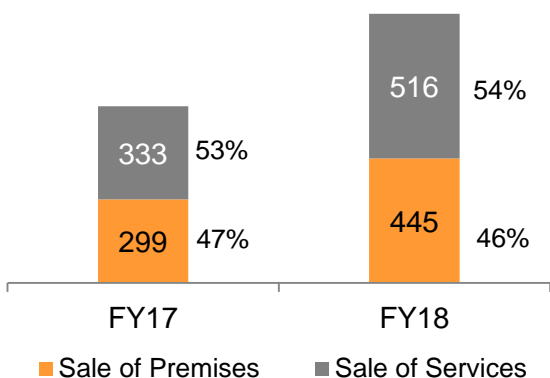
Revenues Mix (Rs. Mn)



EBIDTA & EBIDTA Margin (%)*



FULL YEAR RESULTS



- Highest ever annual revenue* of over Rs 1,000 mn with growth of 46% during the year
- Highest ever annual EBIDTA of Rs 492 mn, with EBIDTA margin of ~46%
- Sale of services revenue increased ~50% with Coimbatore mall becoming operational
- Coimbatore mall was not operational for entire year, further increase in revenue expected in FY19 from Coimbatore mall

* Revenue, EBITDA and EBITDA margin reflects number including other income

FINANCIAL RESULTS: CONSOLIDATED INCOME STATEMENT



Rs. Mn.	4Q18	4Q17	YoY	3Q18	QoQ	FY18	FY17	YoY
Revenue from Real Estate Projects	158.0	79.6	98%	128.5	23%	445.1	299.2	49%
Lease Rental & Related Income	167.7	85.2	97%	153.8	9%	516.3	332.5	55%
Total Income from operations	325.7	164.8	98%	282.3	15%	961.4	631.7	52%
Other Income	45.7	32.4	41%	29.0	58%	115.6	107.5	8%
Total Income including other income	371.4	197.2	88%	311.3	19%	1,077.0	739.2	46%
EBITDA w/o Other Income	132.0	-77.0	271%	127.6	3%	376.3	49.1	667%
EBITDA	177.7	-44.6	499%	156.6	13%	491.9	156.6	214%
EBITDA Margin	48%	NM		50%		46%	21%	
Depreciation	86.4	29.1	197%	81.3	6%	265.7	117.1	127%
Interest	90.0	31.7	184%	79.3	14%	274.7	97.8	181%
Profit before tax	1.3	-105.4	101%	-3.9	133%	-48.4	-58.3	17%
Profit after tax	-14.8	-28.7	49%	-10.5	-41%	-71.7	12.3	-681%
PAT after minority interest	2.8	-92.5	103%	-7.5	137%	-42.2	-53.2	21%

Result Update -

- Lease and rentals have grown by 97% with launch of Coimbatore mall, while sales of properties have been significantly higher with revenue recognition at Nagpur residential and Aurangabad PTC
- Strong EBITDA of Rs. 177.7mn with EBITDA margin of 48% during the quarter
- Depreciation and Interest cost moved higher with Coimbatore mall becoming operational; PAT after minority turned positive for the quarter

Note-

- Sale of Services represent rent income and CAM Income received from Aurangabad Mall and Coimbatore Mall.; Sale of premises represent Revenues recognized from the Build & Sell model
- Other Income constitutes Interest & Dividend Income on Investments

FINANCIAL RESULTS: CONSOLIDATED BALANCE SHEET



Particulars (Rs Million)	FY18	FY17	Particulars (Rs Million)	FY18	FY17
Equity and Share Capital	5,231.9	5,334.8	Non-Current Assets		
Minority	3,428.1	3,403.0	Property, plant & equ.	156.5	171.2
Total Shareholder's Funds	8,660.0	8,737.9	Capital work in progress	1,099.8	2,528.4
Financial Liabilities			Investment Property	6,112.5	3,445.3
Borrowings	3,319.4	2,744.3	Goodwill	914.5	914.5
Other Financial Liabilities	272.0	164.9	Financial Assets	1,444.0	1,270.5
Other Non Current liabilities	47.7	39.5	Deferred Tax Assets & Income tax assets (Net)	827.4	840.4
Total Non-Current Liabilities	3,639.0	2,948.6	Other Non-Current Tax Assets	180.0	121.1
Trade Payables	230.5	174.6	Total non-current assets	10,734.7	9,291.1
Other Financial Liabilities	358.0	511.9	Inventories	1,464.9	1,897.9
Other Current Liabilities	273.8	179.9	Receivables	651.0	838.6
Provisions	5.0	1.6	Investments	164.8	236.1
Current Tax Liabilities (Net)	6.1	12.2	Cash & Bank balances	54.8	218.5
Total current liabilities	873.4	880.1	Loans & Financial Assets	87.9	79.3
Total Equity & Liabilities	13,172.4	12,566.6	Other Current Assets	14.4	5.2
			Total current assets	2,437.8	3275.5
			Total Assets	13,172.4	12,566.6

Strong Balance Sheet with one of the lowest leverage among peers



01 Sale of Premises at Aurangabad PTC and Nagpur residential

- Income is higher by 98% over 4Q FY17 and corresponding cost of construction is also higher at both of the projects
- Remaining sales from Nagpur residential and PTC will be fully recognized in next few quarters

02 Sale of services with launch of Coimbatore mall and improvement at Aurangabad

- Occupancy increasing gradually at Coimbatore mall bringing higher footfall and trading
- Aurangabad mall received higher revenue with opening of Big Bazaar & Max in Q3

03 Finance cost moved higher from Rs 97.8 mn to Rs 274.7 mn for the full year

- During the year, Aurangabad SPV debt was refinanced into LRD loan
- Interest cost at Coimbatore charged to P&L, earlier interest cost was capitalized

04 Profitability

- PAT after minority turned positive at the end of the year, reporting Rs 2.8mn during the quarter

Profit & Loss

1. Revenue were higher during the year as
 - a) Coimbatore mall began operations in Q2 FY18
 - b) Improved performance and revenue sharing at Aurangabad mall and
 - c) Higher revenue recognition as PTC and Nagpur residential near completion
2. EBITDA was higher by 214% in line with higher revenue, partly offset by one time cost for marketing and launch of Coimbatore mall
3. Depreciation and Interest cost moved up with the commissioning of Coimbatore mall
4. Solar panel at Aurangabad is helping us to reduce electricity cost and also reduces our carbon footprints

Balance Sheet

1. Strong balance sheet with debt equity ratio at 0.37x, one of the lowest in the sector
2. Ample liquidity with close to Rs. 220 mn available in form of cash and cash equivalent and current equivalent
3. Receivables has been brought down significantly compared to previous year, brought down by Rs 188 mn during the year
4. Working capital improved further with increase in trade payables (up by Rs 56 mn) during the year FY 2018-19
5. Financial assets increased by Rs 174 mn during the year

OUR CURRENT FOCUS AREAS

01

AURANGABAD MALL

- ❑ Leased out space at 88%, further brands under discussion will lead to higher leased space
- ❑ Footfall increased after opening of Big Bazaar and Max
- ❑ H&M and Marks & Spencer are under fit-outs would improve operating performance level in coming Fiscal

02

COIMBATORE MALL

- ❑ Leasing stands at 87%, working towards further increasing occupancy
- ❑ With further brands under discussion, leasing should go above 90% during FY19
- ❑ Brands under fit-outs will take occupancy above 85% in next few months

03

NAGPUR SPV

- ❑ Construction in Full swing, Finishing work in progress. Phase wise delivery to start from Q2 FY19.
- ❑ Planning for Nagpur mall construction underway, see good opportunity for retail in Nagpur

04

COIMBATORE RESI & INDORE LAND

- ❑ Statutory approval received for Coimbatore residential phase -1 and construction to start soon
- ❑ Coimbatore residential initial Infrastructure has been completed. 86 units pre sales till date.
- ❑ Indore, the strategy is to launch sale of Plots and focus on faster monetization.



Retail – Aurangabad Mall update

- **Upcoming stores:** Good Traction seen in leasing activity as Brands are under fit-outs/leased stage with over ~ 100,000 sq. ft
- Once all signed brands become operational, **occupancy will go significantly higher**
- **Change in existing layout to accommodate higher demand for rental space**
- **Churn among existing stores to bring in Home Town and Funtastica**

Status	Brands	GLA (sq.ft)
Operational in Q4	  	~6,000
Under Fit-outs	    	~94,600
Signed	   	~22,000

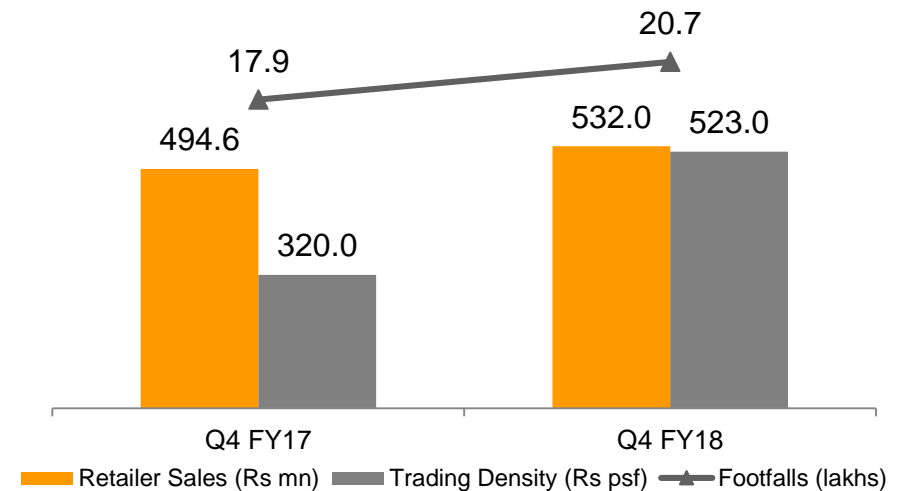
RETAIL UPDATE AURANGABAD MALL



Key Operating Parameters	Q4 FY2017-18
Gross Leased Area (lakh sq.ft.)	5.43
Current Leasing Status	80%
Number of Stores Signed	99
Retailer Sales (Rs. Mn.)	532
Average Monthly Trading Density (Rs/sqft)	523
Footfalls (Mn.)	2.07

Mall Update -

- New Stores opened in Q4 FY18 – BIBA, Sabhyata, Rangriti
- **New leasing of over 100,000 Sft either under fit-out or LOI signed.**
- Footfalls remained stable with launch of Big Bazaar and Max in December
- Strong trading density reflecting robust business from the stores in Aurangabad mall



FINANCIAL SNAPSHOT AURANGABAD SPV

Operational Details (Rs. Mn.)	Q4 FY18	Q3 FY18	Q2 FY18	Q1 FY18
Area Leased (lakh sq. ft.)	5.43	5.67	5.57	5.41
% Leased	80%	83%	82%	80%
Sale of Premises	60.3	34.9	30.7	28.9
Rental Income	61.9	46.9	43.9	49.0
Recoveries (CAM & Other)	41.0	39.9	37.4	38.4
Total Income	163.2	121.7	112.0	116.3
EBIDTA	88.9	73.8	63.8	57.7
EBIDTA Margin % (as % of Total Income)	54.5%	60.6%	57.0%	49.6%

- A churn in Leased area has been undertaken to bring in international brands like H&M and M&S. Churn includes shifting of existing stores and change in mall layouts to meet requirements of tenants. We expect that changes incorporated in the leasing & layouts will improve customer experience as well as overall performance of the Mall.
- Sale of premises increased during the quarter with sale recognition at PTC.
- Strong EBIDTA continued during the quarter, **with highest ever EBITDA generated by Aurangabad SPV**

Note 1 – Recoveries Include CAM as well as Other Charges such as HVAC, Electricity & Water Charges

NEW STORES OPENED IN Q4 FY18 AURANGABAD MALL



BRAND PARTNERS – ANCHOR STORES AURANGABAD MALL

H&M

INOX 
LIVE THE MOVIE

Reliance
trends

HomeTown
Ab ghar banana kitna aasaan!

WESTSIDE

BIG BAZAAR
Making India Beautiful

Endless Possibilities

pantaloons

globus

max

**MARKS &
SPENCER**

SHOPPERS STOP

cromā
The Electronics Megastore

START SOMETHING NEW

BRAND PARTNERS – In line stores AURANGABAD MALL



Events at Aurangabad Mall

Film Festival 17th – 21st January 2018



Swara Zankar 21st January 2018



Republic Day 26th January 2018



Flash Mob – NIELIT 4th March 2018



COMMERCIAL UPDATE AURANGABAD PTC PHASE 1

Prozone Trade Center (PTC) Phase 1 Q4 FY 2017-18

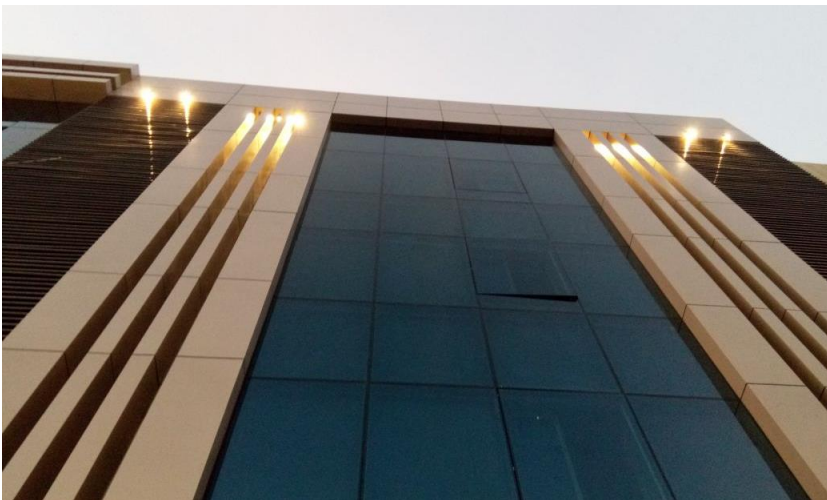
Total Area Launched (sqft)	190,528
Total Units Launched (No)	117
Total Area Sold (sqft)	184,796
% Total Area Booked	96%
Avg. Sale Rate per sqft (Rs)	3,258
Total Sale Value (Rs. Mn.)	595.4
Amount Collected (Rs. Mn.)	218.3
Estimated Project Completion Date	Q1 FY19



Prozone Trade Centre (PTC) Phase 1

- Construction of Prozone Trade Centre (PTC) Phase 1 of ~190,000 sq ft progress as per plan
- **Expect Cash inflows of ~Rs. 316 Mn. to be generated by Q1-Q2 FY19**
- Applied to get OC for the project for delivery by June / July

COMMERCIAL UPDATE AURANGABAD PTC PHASE 1



RETAIL UPDATE AURANGABAD – SARAL BAZAR

Saral Bazar Phase 1	Q4 FY 2017-18
Total Carpet Area Launched (sqft)	17,893
Total Units Launched (No)	177
Total Carpet Area Booked (sqft)	16,837
% Total Area Sold	94%
Avg. Sale Rate per sqft (Rs)	13,499
Total Sale Value (Rs. Mn.)	227
Amount Collected (Rs. Mn.)	124



- **Saral Bazaar** - A community street market concept with small shop spaces of 80-150 sqft.
- Phase 1 shops are ready and possession is in progress. Already 95 stores have started operations

- **Retail– Coimbatore Mall**
 - Leasing stands at 87%, working towards further increasing occupancy
 - With further brands under discussion, leasing should go above 90% during FY19
 - Brands under fit-outs will take occupancy above 85% in next few months
 - Coimbatore Mall awarded as “**Most admired Shopping Centre Launch of the Year (Non Metro – South)**”
 - Leased area went to 4.42 lakh sq ft during March Quarter, reflecting **continuous improvement in leasing activities**
 - Trading activities at Coimbatore witnessing steady improvement, expected to stabilize in FY2018 – 2019
 - **Tony & Guy and Jack & Jones** currently under fit-out will be operational in Q1 FY2019

BRAND PARTNERS – ANCHOR STORES COIMBATORE MALL



BRAND PARTNERS – IN LINE STORES COIMBATORE MALL



FINANCIAL SNAPSHOT COIMBATORE MALL

Operational Details (Rs. Mn.)	Q4 FY18	Q3 FY18	Q2 FY18
Area Leased (lakh sq. ft.)	4.42	4.37	4.23
% Leased	88%	87%	85%
Rental Income	42.8	48.2	21.0
Recoveries (CAM & Other)	28.6	24.1	12.8
Total Income	71.4	72.3	33.8
EBIDTA	45.0	48.9	8.4
EBIDTA Margin % (as % of Total Income)	63%	68%	25%

- Rentals were lower during the quarter because of reversal of income in Q-4 FY 18 due to lower revenue share of H & M and rebate granted few of the brands
- Total income remained stable during the quarter, mall occupancy has improved further during the quarter
- EBITDA margin was strong at 63%, with EBITDA of Rs 45mn during the quarter
- Coimbatore mall is expected to reflect stabilised income in **FY2018-19**

Note 1 - Recoveries Include CAM as well as Other Charges such as HVAC, Electricity & Water Charges

PROJECT UPDATE COIMBATORE - RETAIL

Opening of new stores in Q4 FY2018



PROJECT UPDATE COIMBATORE - RETAIL

Strong traction from Premium Anchor Brands



PROJECT UPDATE COIMBATORE - RETAIL

Strong traction from Premium Anchor Brands



PROJECT UPDATE

COIMBATORE - RESIDENTIAL

• Location –

- Prozone land parcel is Located on the Sathyamangalam road a.k.a. the IT Corridor of Coimbatore.
- Site has main access via National Highway No 209 providing excellent connectivity to the site

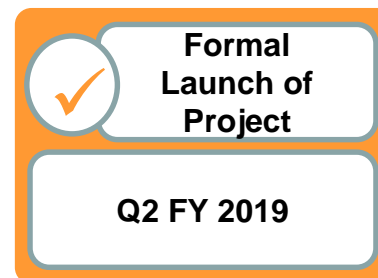
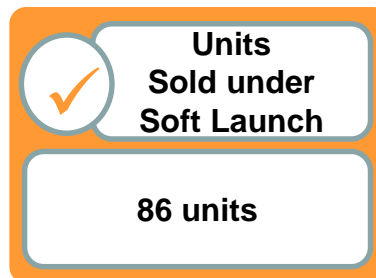


• Project Size –

- Retail development to have 664,000 sq ft of GLA spread over 2 phases across 11 acres of land
- Prozone Palms offers 18-storey towers with a total of ~1000 flats

• Premium Clubhouse Infrastructure –

- Club Palms, spread over 4 acres, which offers one of the finest clubbing experiences through a wide range of modern luxurious amenities



PROJECT UPDATE

COIMBATORE – RETAIL & RESIDENTIAL

- Residential Update -
 - **Soft launch initiated for the Coimbatore Residential Project, 86 units sold till date at an average base price of 3,540 psf**
 - **Currently legal documents are being finalized including the Sale & Construction agreements for the customers.**
 - **Already floated the tenders for civil works & finishes of residential phase 1. Based on current progress in tendering, we will be ready to start construction of residential towers by Q2 FY 2018-19**

Coimbatore Residential – Show Flats



Sales & Marketing Office



PROJECT UPDATE COIMBATORE - RESIDENTIAL



Club House & Infrastructure Work in Progress



PROJECT UPDATE NAGPUR - RESIDENTIAL

- Location –

- Prozone Palms is strategically located just off Wardha Road, a prime residential location at Nagpur.
- It is in close proximity to the MIHAN (Multi-modal International Cargo Hub and Airport at Nagpur) airport.



- Project Size –

- Prozone Palms township is being developed in phases and Phase 1 of the same is spread over 11 acres of land.
- Prozone Palms offers 14-storey towers with a more than 1,000 luxurious apartments

- Premium Clubhouse Infrastructure –

- Club Palms, spread over 4 acres, which offers one of the finest clubbing experiences through a wide range of modern luxurious amenities

- Sales Update & Revenue Recognition Update –

- **Project complied with RERA requirement, 336 units will be delivered under the project, revenue recognition continuing in a phased manner**
- Construction of Sales Office, Sample Flat and site infrastructure has been completed.
- Civil work has been completed for Club house and for major structures in landscape area.
- Contract for residential towers awarded to NCCCL. Construction work is in full swing on site
- **RCC structure work has been almost completed while Finishing work has started phase wise. Phase wise completion of towers is expected to start from Q2 FY2018-19 Onwards**



- Retail update –

- Retail design has been finalized and Project approvals are in process, construction to start in FY19
- Discussion with retailers initiated with target of pre leasing of 30% - 40% by start of construction.

PROJECT UPDATE NAGPUR - RESIDENTIAL

Sales Office & Show Flat



PROJECT UPDATE NAGPUR - RESIDENTIAL

Tower Nearing Completion

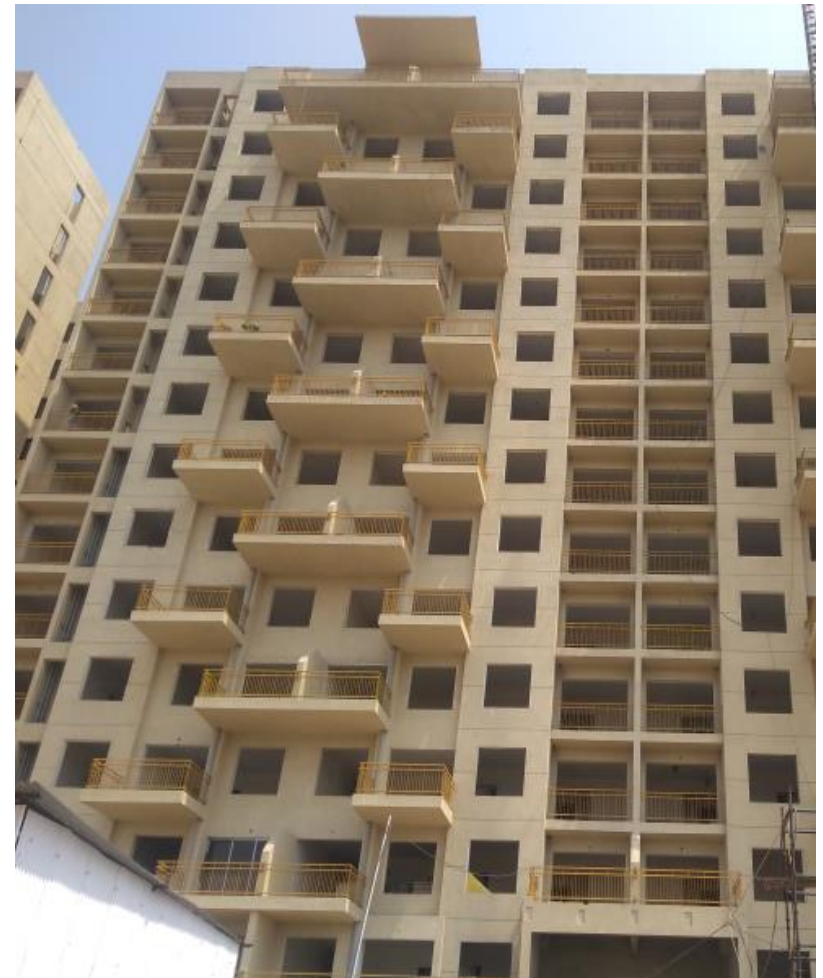


PROJECT UPDATE NAGPUR - RESIDENTIAL

PALAZZIO



SPLENDOR1



PROJECT UPDATE NAGPUR - RESIDENTIAL



PROJECT UPDATE

INDORE - RESIDENTIAL

- Location –

- Prozone Palms is situated on Kanadia Road, a prime residential location at Indore.
- Well connected by Bypass road, proposed RE-2, it is strategically located within a 5 min drive from high end residential areas like Saket & Gulmohar.



- Project Size –

- Prozone Palms township is being developed in 2 phases and Phase 1 of the same is spread over 11 acres of land
- Prozone Palms phase 1 offers plotted development.

- Premium Clubhouse Infrastructure –

- Club Palms, spread over 4 acres, which offers one of the finest clubbing experiences through a wide range of modern luxurious amenities

PROJECT UPDATE INDORE - RESIDENTIAL

- Residential update –
 - Construction of sales office & site infrastructure completed, Civil works for club house completed.
 - Strategy is to initiate the launch of plotted development and focus on faster monetization
 - Marketing Office and Sample Flat Civil structure and Interiors work completed.
 - Access road as well as Site Infrastructure completed.
 - Project Launch to take place post Approvals in place and Club house is completed.



PROJECT UPDATE INDORE - RESIDENTIAL



Landscape & Boundary wall



Club House & Swimming Pool



Access Road



Kids play area & Landscape



COMPANY OVERVIEW – ABOUT US

BRIEF OVERVIEW



BUSINESS OVERVIEW

- Prozone Intu Properties Ltd. (Prozone Intu) is jointly developed by Promoters and Intu Properties Plc set up to create, develop and manage world-class regional shopping centres and associated mixed-use developments Pan-India.
- Prozone Intu strategy is to participate and dominate in the retail space in Tier 2 and 3 cities in which robust urbanization is expected, which will result in growth of consuming middle class from 300 to 500 million in next 5 years
- Key Business Strategy - Develop Large scale Land Parcels for Mixed Use development with 75% of the Land to be developed as Residential & Commercial – Build & Sell model whereas 25% of the Land to be developed as Retail – Build & Lease Model

STRONG PEDIGREE

- The Promoters hold 31.1%, INTU holds 32.4% and balance is held by public¹
- Intu Properties is UK's Largest Retail Real Estate Company.
- Intu Properties plc is a UK FTSE 100 listed Company owning and managing assets worth more than 10 bn pounds. They own more than 20 properties across UK and Spain, 10 of which are among the top 25 shopping centers in the UK, representing ~ 38% UK market share.
- Intu Properties plc has more than 22mn sqft of retail space; 400 million customer visits a year

FULLY PAID UP LAND BANK & ROBUST BALANCE SHEET

- The Company has 17.79 mn sq. ft. of fully paid-up land bank in prime locations with 1.2 mn developed till date and more than 16.5 mn sq. ft. balance to be monetized which is being developed in different phases .
- Robust Balance sheet with Low Leverage.
- At current valuation, the Land bank valuation for the company is expected to be Rs. 20,000 mn

1: As on 31st Mar 18

UNDERSTANDING OUR BUSINESS MODEL

BUSINESS STRATEGY

Business Strategy –

- Develop Large scale Land Parcels for Mixed Use development.
- 75% of the Land to be developed as Residential & Commercial – Build & Sell model
- 25% of the Land to be developed as Retail – Build & Lease Model
- The Company follows this model so as the Cash Flows from Build & Sell portfolio facilitate the Build & lease model, Thus resulting into Debt Free Annuity Assets and free cash flows for future developments.

Residential Projects - Strategy

- The Company invests and develops the entire Clubhouse and Site Infrastructure for the project upfront before the Launch of the Project.
- It provides credibility to the business and accelerates the sale of the project, resulting into better cash flows.
- Due to this, the Company emerges as the strongest and the most credible player in the region Eg, In Nagpur, Company has received an over whelming response as compared to the best players in the region..

Mall Development - Strategy

- Dominant regional shopping and leisure destination
- Design-G + 1 Mall horizontal model with racetrack circulation
- Infrastructure-Large parking spaces planned to cater for future growth
- Tenant Mix- Well planned tenant mix with category focus to aggregate consumption

UNDERSTANDING OUR BUSINESS MODEL

BUSINESS STRATEGY



- Locations selected in high growth corridors within city limits
- Execute high quality retail assets at the right price and the right time
- Develop and sell mixed-use assets to facilitate retail investments

COMPANY OVERVIEW – ABOUT US

OUR BOARD OF DIRECTORS



Nikhil Chaturvedi

Founder and Managing Director, Nikhil is a visionary and hands-on leader, who inspires the organisation with a passion for excellence and single-mindedness to build shareholder value which is his driving force



David Fischel

Mr David Fischel is the Chief Executive of Intu Properties Plc (formerly CSC) He converted the business into a Real Estate Investment Trust (REIT) to make Intu one of the top 20 REITs in the world. He is today one of the most respected retail property professionals of his generation



Salil Chaturvedi

Co-Founder, and Deputy Managing Director, Salil's vision has charted the strategic direction of the Company. He leads all business development, land acquisition and new asset class initiatives in the residential and commercial sectors



John Abel

(Director Emeritus)

Mr John Abel joined the Liberty International Group in 1972 and was appointed an Executive Director in 2000. He was appointed a Director of INTU in 1994 and Managing Director in 2005 and he continues as non-executive Director of Intu Properties plc (formerly CSC) with a special focus on India

COMPANY OVERVIEW – ABOUT US

OUR BOARD OF DIRECTORS



Punit Goenka

(Independent Director)

Mr. Goenka, Director of Essel Group, is CEO of Zee Entertainment Enterprises Limited, managing one of India's most successful TV and Media businesses. He has an extensive, diversified background in the areas of media, entertainment, and tele-communications in global markets



Dushyant Sangar

Mr. Dushyant Sangar is the Corporate Development Director of Intu Properties plc ("Intu") and is a member of Intu's Executive Committee which is responsible for the day to day operations of the business. He also sits on the board of directors of Intu's Spanish business. Prior to Intu, Dushyant worked for MGPA & UBS



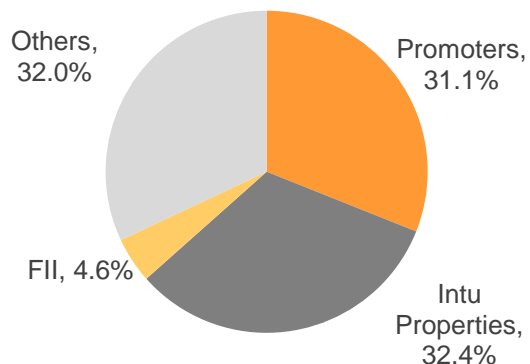
Deepa Harris

(Independent Director)

Ms. Deepa Misra Harris is Founder & CEO of BrandsWeLove Marketing and Branding Services. Specialist in Branding, Marketing and Sales, Deepa has over 30 years experience in the luxury and hospitality category.

Key shareholders Trading update

Shareholding in % – March 2018



Source: BSE

Share Price Performance



Key Investors

Holding (%)

ACACIA Partners	3.25%
Rakesh Jhunjunwala	2.46%
Aditya Chandak & Family	3.06%
Ramesh Damani & Family	1.19%
Cavendish AM	1.18%
Life Insurance Corporation (LIC)	0.11%

Market Data

As on 30.05.18 (BSE)

Market Capitalisation (Rs Mn)	7,584
Price (Rs)	49.7
No. of Shares Outstanding (Mn)	152.6
Face Value (Rs)	2.0
52-Week High-Low (Rs)	78.4 – 34.0

IMPORTANT NOTE DISCLAIMER



Generic Disclaimer

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THANK YOU



Email: investorservice@prozoneintu.com

Website: www.prozoneintu.com



Ravindra Bhandari / Naman Chhapparwal

Dickenson Seagull IR

Contact: 92836 14197 / 91676 02428

Email: ravindra.bhandari@dickensonIR.com

naman.chhapparwal@dickensonIR.com

Website: www.dickensonir.com