



## GE T&D India Limited

(formerly ALSTOM T&D India Limited)  
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July 27, 2018

The Secretary  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
MUMBAI 400 001

The Manager  
Listing Department  
National Stock Exchange of India Ltd  
Exchange Plaza, Bandra Kurla  
Complex, Bandra (East)  
MUMBAI 400 051

The Secretary  
The Calcutta Stock  
Exchange Limited  
7, Lyons Range  
KOLKATA 700 001

**Code No. 522275**

**Symbol: GET&D**

**Code No. 17035**

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated July 23, 2018, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts / institutional investors scheduled today.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh  
Company Secretary



# GE T&D India Limited

(formerly Alstom T & D India Ltd.)

Financial results for the quarter ended on Jun 30, 2018  
(unaudited)

July 27, 2018 , Noida





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# Execution

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- *Commissioned the first leg of the mega grid-stabilization project by handing over **Wide Area Monitoring System (WAMS) solution to PGCIL for the Northern Grid (NR) in India**. When fully commissioned, this new WAMS solution will be the world's largest comprised of 1,184 Phasor Measurement Units (PMU) and 34 Control centers across India, 350 substations in the national grid.*
- ***Deployed the Sri Lanka's first centrally integrated control and load forecasting system in the state-of-art National System Control Center (NSCC) in Colombo, Sri Lanka** – in collaboration with Ceylon Electricity Board (CEB), President of Sri Lanka, Maithripala Srisena, personally inaugurated the NSCC facility in Colombo.*
- ***Launched first-of-its-kind Advanced Distribution Management Solution (ADMS) in collaboration with Tata Power Delhi Distribution (Tata Power –DDL) to modernize Delhi's electric grid**. The system is set to benefit more than seven million people living in the North and West part of Indian Capital that observes peak load of more than 1,850 MW.*
- *Commissioned several other projects that include: 500 MVA transformer at 400 kV PGCIL Khammam, Warangal and Gooty substation, 100 & 200 MVA transformer at NMDC substation and 132 kV Switchyard in 40 MW Solar Powerplant for Essel at Badaun and Padampur.*

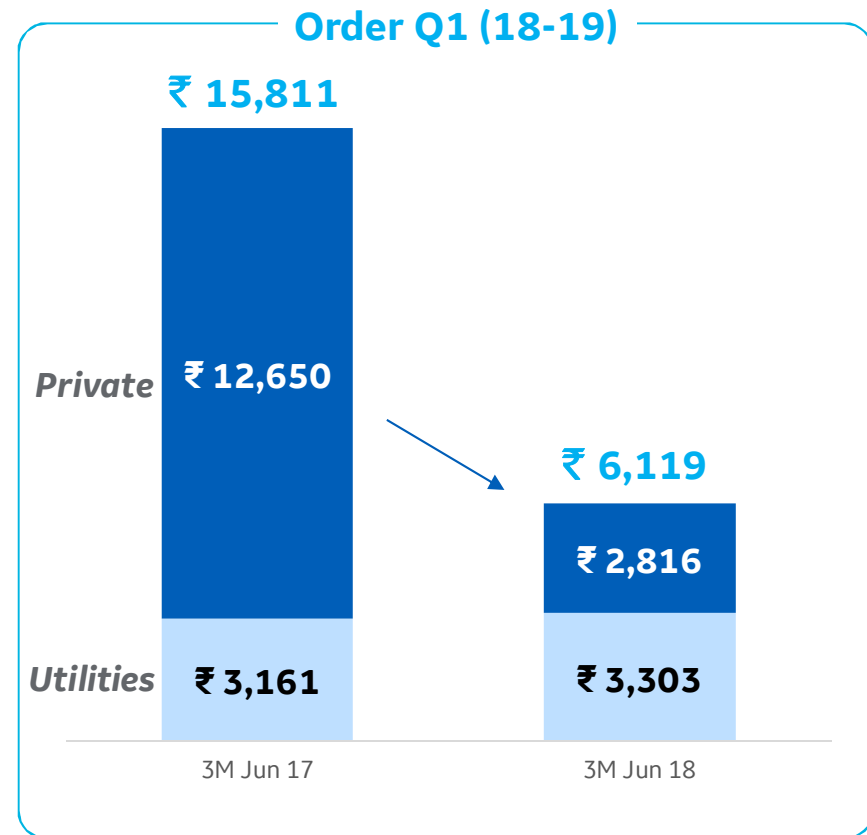
execution excellence continues...



# Order intake

(Million ₹)

Segment	Q1 17-18	Q1 18-19
Utilities	3,161 20%	3,303 54%
Private <i>(Includes Thermal)</i>	12,650 80%	2,816 46%
<b>Total</b>	<b>15,811</b>	<b>6,119</b>

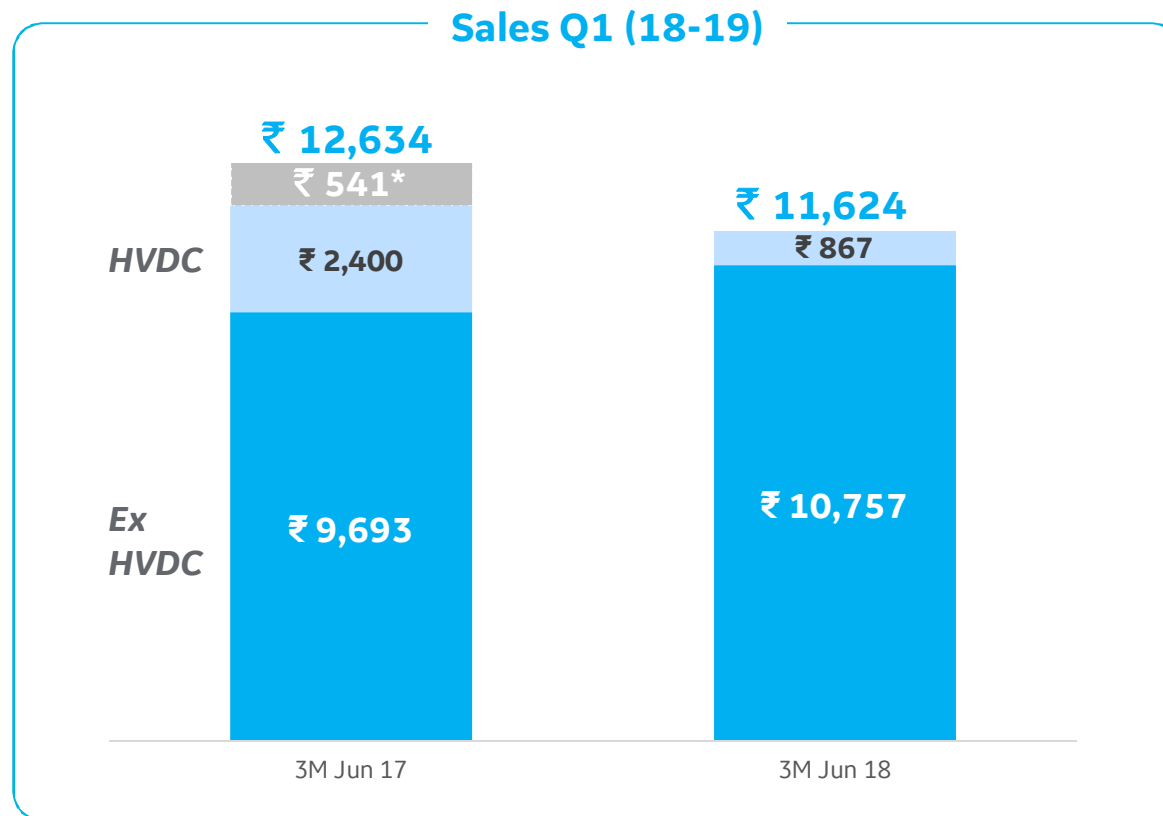


Lesser TBCB & Thermal Opportunity... Maintaining healthy backlog 65 BINR (1.5 years of sales)



# Sales Execution

(Million ₹)



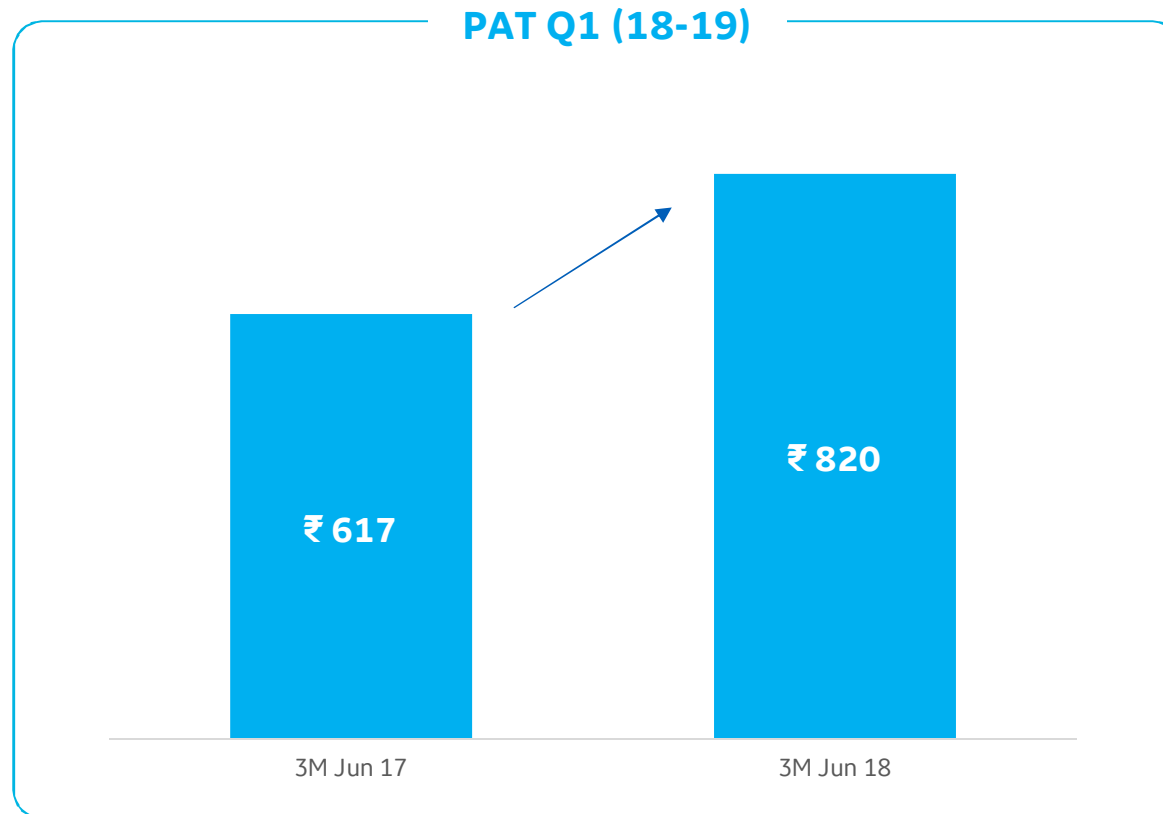
\* excise duty

...revenue despite phase out of HVDC revenue



# Profit after tax

(Million ₹)



... Improved execution efficiencies



## Key Data : 1st Quarter FY 18-19

(Million ₹)

	Q1 18-19	Q1 17-18	Change $\Delta$
<b>Sales Revenue</b>	11,624	12,634	-8.0%
<b>EBITDA</b>	1,442	1,055	36.7%
<b>% of sales</b>	12.4%	8.3%	4.1 pts
<b>Other Income</b>	192	422	
<b>Depreciation</b>	(217)	(224)	
<b>Operating Profit (EBIT)</b>	1,417	1,253	
<b>% of sales</b>	12.2%	9.9%	2.3 pts
<b>Profit after Tax</b>	820	617	
<b>% of sales</b>	7.1%	4.9%	2.2 pts





# Thank you

<http://www.ge.com/in/ge-td-india-limited>

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