

July 11, 2018

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled “**HAECO ITM Ltd. Trusts Ramco Aviation Suite**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**



P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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HAECO ITM Ltd. Trusts Ramco Aviation Suite

To streamline end-to-end Inventory Technical Management, including Component Reliability, Engineering, Supply Chain & Financials on Cloud

Hong Kong SAR / Chennai, INDIA – July 11, 2018 – Global enterprise software provider [Ramco Systems](#) has secured an order for [Ramco Aviation Suite](#) from [Hong Kong Aircraft Engineering Company Limited](#) (“HAECO”), one of the world’s leading independent aircraft engineering and maintenance, repair and overhaul (“MRO”) groups.

Ramco will provide end-to-end solution to [HAECO ITM Ltd](#), a HAECO Group company which provides Inventory Technical Management solutions by unifying various techno-commercial functions - covering Customer Contract Management, Supply Chain Management, Inventory Management, Financial Management, and Component Engineering including Reliability Management – on a single platform equipped with advanced supply chain planning and optimisation. Ramco Aviation Suite will integrate with HAECO’s existing business systems, while the partnership will also enable HAECO ITM to interface with customers and suppliers through Aeroxchange.

HAECO ITM provides services ranging from flexible inventory pooling options, Power-By-The-Hour support services and repair management to ad-hoc loans, exchanges and worldwide AOG support. With extensive component engineering and airline operating experience and strong in-house repair capabilities, HAECO ITM offers customised, innovative and cost effective component management solutions with guaranteed service level and high quality component maintenance to ensure customer fleet performance and technical dispatch reliability.

Christopher Gibbs, HAECO’s Group Director of Components & Engine Services, said: “We are very pleased to reach this agreement with Ramco. With the implementation of this new IT system, we are able to support HAECO ITM’s day-to-day operations with integrated, reliable and scalable end-to-end solutions to better serve our customers. We look forward to a strong partnership with Ramco to deliver exceptional value to our customers for a sustainable future.”

Commenting on the win, **Virender Aggarwal, CEO, Ramco Systems**, said: “Winning the enterprise applications mandate from a leading global MRO has proven once again that our Aviation Suite has best-in-class functionality and user-friendly features. We believe that this strategic partnership with HAECO will go a long way in supporting its growing global business and also positioning us as one of the most comprehensive aviation software providers on cloud and mobile.”

[Ramco Aviation Software](#) Ramco Aviation Software is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with ‘[Anywhere Apps](#)’, significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

About HAECO ITM Limited:

A joint venture formed in Hong Kong between HAECO and Cathay Pacific Airways in 2012, HAECO ITM provides services ranging from flexible inventory pooling options, Power-by-the-Hour support services and repair management to ad-hoc loans, exchanges and worldwide AOG support. With extensive component engineering and airline operating experience and strong in-house repair capabilities, HAECO ITM offers customised, innovative and cost-effective component

management solutions with guaranteed service levels and high-quality component maintenance to ensure customer fleet performance and technical dispatch reliability.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM;
Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017
Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment**

For more information, please visit <http://www.ramco.com/aviation>

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