

HQ/CS/CL.24B/16479 09 July 2018

Sir,

Sub: Press Release - Hongdian Corporation establishes global IoT partnership with Tata Communications using the Tata Communications MOVE™ platform

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully, For Tata Communications Limited

Manish Sansi

Company Secretary & General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051



Hongdian Corporation establishes global IoT partnership with Tata Communications using the Tata Communications MOVETM platform

MWC Shanghai is the biggest mobile trade event in Asia and represents the interests of mobile operators worldwide, uniting nearly 800 operators with more than 300 companies in the broader mobile ecosystem, including handset and device makers, software companies, equipment providers and internet companies, as well as organisations in adjacent industry sectors. The GSMA also produces industry-leading events such as Mobile World Congress in Barcelona, Mobile World Congress Americas and the Mobile 360 Series conferences.



During the 2018 MWC Shanghai, Hongdian Corporation was invited to be part of the 'Fourth Industrial Revolution' panel held by Tata Communications on June 27th at Kerry Hotel. This session also covered resource sharing, complementary advantages and mutual benefit between Hongdian and Tata Communications. As Hongdian's global strategic partner, Tata Communications, through Tata Communications MOVE - IOT CONNECTTM, will provide mobile network connectivity for Hongdian's integrated IoT solution and further in-depth cooperation.

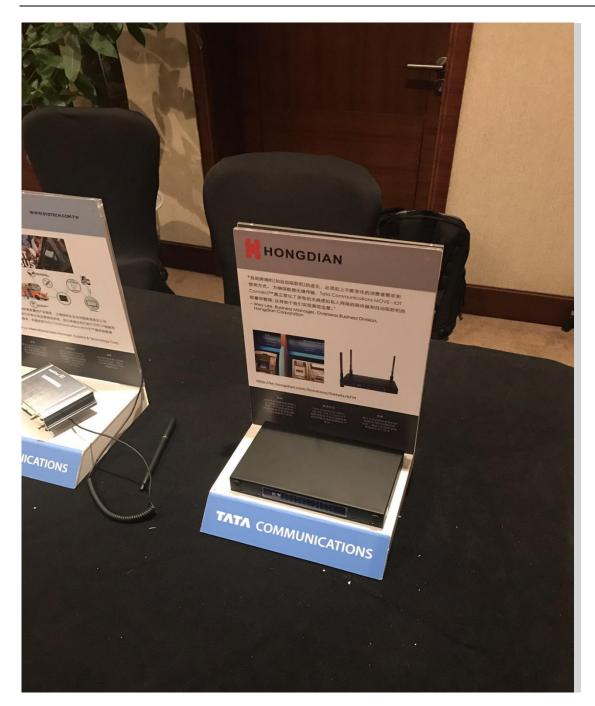
Hongdian is a global-service oriented enterprise. Hongdian products are exported to more than 140 countries and regions, and are likely to face mobile connectivity issues globally. Tata Communications as the world's leading digital infrastructure provider delivers reliable service provider agnostic mobile network connectivity so that Hongdian products can gain better network compatibility and realize seamless cross border communications.



During the panel session at Kerry Hotel in Shanghai, Hongdian Market Director, Mrs. Angela Zhang said, "Tata Communications is the world's leading telecom solutions provider providing voice, data and next generation tech and telecom service solutions for carriers, companies and customers. They serve over 7,000 customers globally including 60% of the Fortune 500, connecting 4 out of 5 mobile subscribers worldwide. They also operate the largest wholly owned and most advanced subsea fibre network, carrying nearly a third of the world's Internet routes. Hongdian corporation, as the first M2M company in China, has over 20 years of experience in the IoT solutioning market. Hongdian has the advantage of rich experience and high quality products, coupled with Tata Communications MOVE - IOT CONNECTTM. This partnership will bring Hongdian's innovative solution and convenience to its global customers."



At the MWC Shanghai meeting in Kerry Hotel, Hongdian showcased their star product H8922S which is retailed in many countries and regions due to its superior stability and high cost effectiveness. Hongdian not only pays attention to the current needs of users, but also pays attention to the potential future needs of users. In the future, Hongdian will take an integrated solution as the goal, and launch more products to meet the needs of customers.



"Currently, the IoT market is increasingly developed. The Tata Communications MOVETM IoT platform helps us solve network connection problem in different countries and regions to achieve seamless cross border communications, and also provide a lot of special business services in security control as well as cost reduction. Through Tata Communications MOVETM, Hongdian has improved its own ability to serve global customers quickly and will gain more brand exposure and develop new business opportunities. Hongdian expects to bring more convenient and secure IoT solutions to the market in the future," said Mrs. Angela Zhang.

深圳市宏电技术股份有限公司 Shenzhen Hongdian Technologies Corporation

About Hongdian

Hongdian Corporation is a leading global provider of machine-to-machine (M2M) and Internet of Things (IoT) connectivity products and services. Founded in 1997, Hongdian has been focusing on providing

Cellular Router , Cellular serial modem , Media Wi-Fi router , LPWAN , Mobile DVR , Industrial Android

Computer, IoT Cloud Platform, etc. We help our customers create smarter connected products with high

quality, 24*7 connectivity, rock-solid stability performance.

With decades of in-depth experiences in the M2M field, Hongdian has established an powerful R&D

department with more than 200 engineers, 120+ patents awarded , 60+ copyrights , excellent after-sales

services .we've helped our customers connect over 5 million things and exported to more than 120 countries

and growing..., we also work closely with the well-known enterprises and government, e.g. China Mobile ,

AT&T, Reliance, China Unicom. State Grid, etc.

www.hongdian.com

About Tata Communications

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata

Communications) is a leading global provider of A New World of CommunicationsTM. With a leadership

position in emerging markets, Tata Communications leverages its advanced solution capabilities and domain expertise across its global network to deliver managed solutions to multinational enterprises and

communication service providers.

The Tata Communications global network includes one of the most advanced and largest submarine cable

networks and a Tier I IP network with connectivity to more than 240 countries and territories across 400 PoPs,

as well as nearly 1 million square feet of data centre and colocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian

enterprise data services and leadership in global international voice communications. Tata Communications

Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India.

www.tatacommunications.com

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