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India.  
CIN : L65993TN2004PLC052856

## Rane (Madras) Limited



**//Online Submission//**

RML / SE / 21 / 2018-19

July 25, 2018

<b>BSE Limited</b> Listing Centre Scrip Code: <b>532661</b>	<b>National Stock Exchange of India Ltd.</b> NEAPS Symbol: <b>RML</b>
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Dear Sir / Madam,

**Sub: Outcome of Board Meeting held on July 25, 2018 - under Regulation 30 of SEBI LODR**

**Ref: Our letter no. RML/SE/ 18/2018-19 dated July 04, 2018**

This is to inform that the Board of Directors, inter alia, approved the un-audited financial results (standalone & consolidated) of the Company for the quarter ended June 30, 2018, as recommended by the audit committee at their respective meeting(s) held today (**July 25, 2018**).

The un-audited financial results (standalone & consolidated) of the Company for the quarter ended June 30, 2018 is enclosed along with the Limited Review Report on both standalone & consolidated results issued by M/s. Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors. (**Regulation 33**).

The un-audited(standalone & consolidated) financial results will be uploaded on the website of the company at [www.ranegroup.com](http://www.ranegroup.com) and stock exchanges at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) (**Regulation 46**). An 'earnings release' for the above results is also enclosed (**Regulation 30**).

The extract of the un-audited financial results (standalone & consolidated) will be published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (**Regulation 47**).

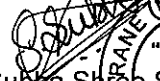

The meeting of the Board of Directors commenced at 13.45 hrs (IST) and concluded at **15:45** hrs (IST).

We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you,

Yours faithfully.

For Rane (Madras) Limited

  
Subha Shree  
Secretary  


Encl: a/a

1. Un-audited financial results(standalone & consolidated) for the quarter ended June 30, 2018.
2. Extract of the un-audited financial results (standalone & consolidated) for Newspaper publication.
3. Limited Review Report (standalone & consolidated) for the quarter ended June 30, 2018.
4. Earnings release for the quarter ended June 30, 2018.



Expanding Horizons

# RANE (MADRAS) LIMITED

## Q1 FY19 Earnings Release



**Chennai, India, July 25, 2018** – Rane (Madras) Limited (NSE: RML; BSE Code:532661), a leading manufacturer of steering and suspension products and die casting components today announced its standalone and consolidated financial performance for the first quarter (Q1 FY19) ended June 30<sup>th</sup>, 2018

### Standalone Q1 FY19 Performance

- Total Net Revenue was ₹351.2 Crore for Q1 FY19 as compared to ₹250.4 Crore in Q1 FY18, an increase of 40.2%
- EBITDA stood at ₹39.0 Crore as compared to ₹23.6 Crore during Q1 FY18, an increase of 65.1%
- EBITDA Margin at 11.1% for Q1 FY19 as against 9.4% in Q1 FY18, an improvement of 167 basis point (bps)
- Net profit (PAT) stood at ₹13.4 Crore for Q1 FY19 as compared to ₹2.7 Crore in Q1 FY18, an increase of 393.5%

### Consolidated Q1 FY19 Performance

- Total Net Revenue was ₹400.4 Crore for Q1 FY19 as compared to ₹294.9 Crore in Q1 FY18, an increase of 35.7%
- EBITDA stood at ₹34.0 Crore as compared to ₹24.3 Crore during Q1 FY18, an increase of 40.1%
- EBITDA Margin at 8.5% for Q1 FY19 as against 8.2% in Q1 FY18, an improvement of 26 basis point (bps)
- Net profit (PAT) stood at ₹4.1 Crore for Q1 FY19 as compared to ₹0.02 Crore in Q1 FY18

### Operating Highlights – Standalone

- In the Indian market, the Steering and Linkages business registered good growth across vehicle segments
- In the International market, there was strong demand for Steering products but lower offtake of Die cast products
- Despite the unfavourable mix, inflationary pressure on raw material and employee cost, EBITDA margin improved by 167 bps due to increased volume and improved operational performance
- Lower depreciation and finance cost helped to improve PBT significantly

### Operating Highlights – Consolidated

- Rane Precision Die Casting (RPDC) experienced strong offtake across served segments. Though there is improvement in operational performance, the business experienced cost overruns towards premium freight and tooling maintenance
- There was ₹2.2 Crore unrealized exchange loss on foreign currency borrowing in the overseas subsidiary

### MANAGEMENT COMMENT

*"RML reported strong results led by robust performance of Steering business. Experienced strong demand for both Steering and Die Cast products from Indian customers. The India Die Casting business experienced lower pull from international customers however RPDC experienced strong offtake across served segments. The operational performance of RPDC is improving and we are working with focus on reducing rejections and improving machine availability."*

– L. Ganesh, Chairman, Rane Group

### BUSINESS HIGHLIGHTS

#### Financial Performance

Standalone	Q1 FY19	Q1 FY18	YOY%
Total Net Revenue*	351.2	250.4	40.2%
EBITDA	39.0	23.6	65.1%
Margin (%)	11.1%	9.4%	167 bps
PAT	13.4	2.7	393.5%

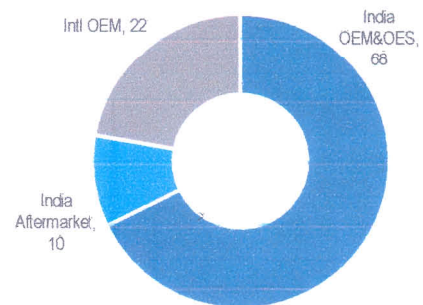
Consolidated	Q1 FY19	Q1 FY18	YOY%
Total Net Revenue*	400.4	294.9	35.7%
EBITDA	34.0	24.3	40.0%
Margin (%)	8.5%	8.2%	26 bps
PAT	4.1	0.0	-

\*Revenue excludes excise duty wherever applicable

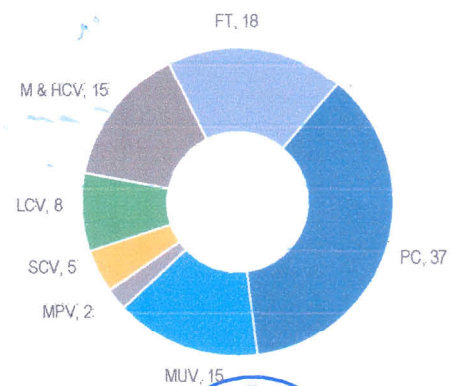
(In ₹ Crore, unless otherwise mentioned)

### STANDALONE BUSINESS SPLIT (Q1 FY19)

#### BY MARKET (%)



#### BY VEHICLE SEGMENT (%)





## PROFIT AND LOSS ACCOUNT

Particulars	Standalone			Consolidated		
	Q1 FY19	Q1 FY18	YoY%	Q1 FY19	Q1 FY18	YoY%
Income from Operations	329.0	263.8	25%	377.1	308.2	22%
Other Operating Income	14.9	11.1	34%	17.2	11.3	53%
Other Income	7.3	0.9	689%	6.1	0.9	548%
<b>Total Revenue</b>	<b>351.2</b>	<b>275.8</b>	<b>27%</b>	<b>400.4</b>	<b>320.4</b>	<b>25%</b>
<b>Expenses</b>						
-Cost of Material Consumed	223.0	160.3	39%	241.4	176.3	37%
-Changes in inventories	-2.4	-3.6	35%	-4.6	-7.7	40%
-Excise Duty	-	25.4		-	25.4	
-Employee Benefit Expense	37.5	30.9	21%	59.7	51.5	16%
-Finance Cost	6.4	8.3	-23%	7.7	9.0	-14%
-Depreciation & Amortization	12.3	12.0	2%	15.3	14.7	4%
-Other Expenditure	54.1	39.2	38%	69.8	50.5	38%
<b>Total Expenses</b>	<b>330.9</b>	<b>272.5</b>	<b>21%</b>	<b>389.4</b>	<b>319.8</b>	<b>22%</b>
<b>PBT before Exceptional Items</b>	<b>20.3</b>	<b>3.3</b>	<b>523%</b>	<b>11.0</b>	<b>0.6</b>	<b>1873%</b>
Exceptional Item	-	-		-	-	
<b>PBT</b>	<b>20.3</b>	<b>3.3</b>	<b>523%</b>	<b>11.0</b>	<b>0.6</b>	<b>1873%</b>
Tax Expense	6.9	0.5	1185%	6.9	0.5	1185%
<b>PAT</b>	<b>13.4</b>	<b>2.7</b>	<b>393%</b>	<b>4.1</b>	<b>0.0</b>	

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)



## ABOUT RANE (MADRAS) LIMITED

Established in 1960, Rane (Madras) Limited (RML) is part of the Rane Group of Companies, a leading auto component group based out of Chennai. RML has two divisions namely Steering and Linkages Division (SLD) and Die Casting Division (DCD). SLD manufactures mechanical steering gears, hydrostatic steering systems and steering and suspension linkage products. DCD manufactures low porosity, high-quality aluminum die-castings such as steering housings and engine case covers. Through its overseas subsidiary Rane Precision Die Casting Inc. (RPDC), RML manufactures high pressure aluminium die casting components from its facility in Kentucky, USA.

## ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationery Engines.

IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,  
PLEASE FEEL FREE TO CONTACT: [INVESTORSERVICES@RANEGROUP.COM](mailto:INVESTORSERVICES@RANEGROUP.COM) OR [DPINGLE@CHRISTENSENIR.COM](mailto:DPINGLE@CHRISTENSENIR.COM)

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.