

July 25, 2018

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS BSE Ltd., Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sirs,

## Sub: Press Release

Please find enclosed a press release, titled "Ramco Aviation signs Fighter Jet Maintenance Software deal with a leading Defense Contractor" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For RAMCO SYSTEMS LIMITED

P R KARTHIC COMPANY SECRETARY

Encl: As above





## Ramco Aviation signs Fighter Jet Maintenance Software deal with a leading Defense Contractor

To streamline and automate end-to-end Fleet Management, Maintenance, Engineering, Quality, Safety, Compliance, and Supply Chain on one unified platform

**New Jersey, USA – July 25, 2018** – Global Aviation software provider, <u>Ramco Systems</u> has secured an order for <u>Ramco Aviation Suite v5.8</u> from one of the leading Defense Contractor. The client also operates and maintains advanced tactical aircraft used to train pilots of defense establishments. Ramco's comprehensive functionality for fleet management and deep understanding of industry have helped secure this order.

Ramco's one stop solution will enable the client to manage its fleet of advanced fighter jet aircraft by deploying a unified enterprise application for Maintenance, Engineering, Supply Chain, Safety, Compliance, and Quality while delivering simplified user experience via Mobility, Hubs and Advanced visualization dashboard.

Ramco's Aviation Suite will enable high productivity and automation of fleet sustainment by moving away from manual recording of data and enabling access to real-time information. The application will ensure high aircraft readiness and availability for tactical training mission, with its next generation capabilities like straight through processing, mobility, hub based architecture and secured technology. The system also enables electronic signature capability to achieve paperless operations with dual authentication.

Commenting on the win, **Virender Aggarwal, CEO, Ramco Systems**, said, "Having made a mark in the fixed, rotor and MRO segment, this win marks Ramco's entry into operations and maintenance of fighter jet aircraft used by Defense contractor. Ramco's comprehensive solution portfolio and deep knowledge in aviation & defense helped us win this strategic client mandate over competition. We look forward to delivering significant process improvements while complying to regulations and defense standards by leveraging advanced technologies. This win reaffirms the leadership Ramco Aviation has garnered, paving way for more success in the future."

Ramco Aviation Software is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with 'Anywhere Apps', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

## **About Ramco Systems:**

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.



With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM; Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017 Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit <a href="http://www.ramco.com/aviation">http://www.ramco.com/aviation</a>
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