	
<p>HSBC Securities and Capital Markets (India) Private Limited 6th floor, 52/60, M.G Road, Fort, Mumbai 400 001, India Tel: +91 22 2268 1560 Fax: +91 22 6653 6207 E-mail: fortis.openoffer@hsbc.co.in Contact Person: Ms. Tanvi Jain SEBI Registration Number: INM000010353</p>	<p>HDFC Bank Limited Unit No 401 & 402 4th floor, Tower B, Peninsula Business Park, Lower Parel, Mumbai - 400013 Tel: + 91 22 3395 8211 Fax: +91 22 3078 8584 E-mail: fortis.openoffer@hdfcbank.com Contact Person: Ashwani Tandon SEBI Registration Number: INM000011252</p>	<p>Citigroup Global Markets India Private Limited 1202, 12th Floor, First International Financial Centre, G-Block, Bandra-Kurla Complex, Bandra East, Mumbai 400098 Tel: +91-22-61759999 Fax: +91-22-61759898 E-mail: fortis.openoffer@citi.com Contact Person: Nayan Goyal SEBI Registration Number: INM000010718</p>	<p>Deutsche Equities India Private Limited The Capital, 14th Floor, C-70, G Block, Bandra Kurla complex, Mumbai – 400 051, India Tel: +91 22 7180 4444 Fax: +91 22 7180 4199 E-mail: fortis.openoffer@db.com Contact Persons: Mr Muffazal Arsiwalla / Mr Vivek Pabari SEBI Registration Number: INM000010833</p>

July 20, 2018

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Dear Sir(s)

Subject: Open Offer for acquisition of upto 197,025,660 (One hundred and ninety seven million, twenty five thousand, six hundred and sixty only) equity shares of Fortis Healthcare Limited (“Target Company”) of face value of INR 10/- each at a price of INR 170 (Rupees one hundred and seventy only) by Northern TK Venture Pte. Ltd. together with IHH Healthcare Berhad and Parkway Pantai Limited, in compliance with Regulation 3(1) and 4 of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 (“Open Offer”)

Northern TK Venture Pte. Ltd. (“**Acquirer**”) together with IHH Healthcare Berhad (“**PAC 1**”) and Parkway Pantai Limited (“**PAC 2**”), (collectively referred to as the “**PACs**”), in their capacity as the persons acting in concert with the Acquirer, have made an open offer to the Equity Shareholders of the Target Company to acquire up to 197,025,660 (One hundred and ninety seven million, twenty five thousand, six hundred and sixty only) fully paid up equity shares of face value of INR 10 (Rupees ten only) each (“**Equity Share**”), representing 26.0% (Twenty six percent) of the Expanded Voting Share Capital of the Target Company at a price of INR 170 (Rupees one hundred and seventy only) per Equity Share payable in cash. A copy of the public announcement (“**Public Announcement**”) was submitted vide our letter dated July 13, 2018.

HSBC Securities and Capital Markets (India) Private Limited, HDFC Bank Limited, Citigroup Global Markets India Private Limited and Deutsche Equities India Private Limited, the joint managers to the Open Offer (the “**Managers**”), on behalf of the Acquirer and PACs, have published a Detailed Public Statement (“**DPS**”) in compliance with Regulation 13(4) of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended (“**SEBI (SAST) Regulations**”).

The DPS has been published in the following newspapers on July 20, 2018, in accordance with Regulation 14(3) of the SEBI (SAST) Regulations:

Newspaper	Language
Financial Express	English
Jansatta	Hindi
Rozana Spokesman	Punjabi
Navshakti	Marathi

In accordance with Regulation 14(4) of SEBI (SAST) Regulations, we hereby enclose a physical copy of the DPS for the Open Offer for your record.





We are also enclosing herewith a CD containing soft copy of the DPS in PDF format. We request you to kindly upload the DPS on your website at the earliest.




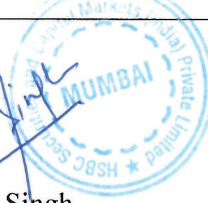
Terms not defined herein have the same meaning as specified in the enclosed DPS.

Should you require any further information / clarifications on the same, please contact the following persons:

Name	Designation	Contact	Email ID
Nirvaer Sidhu	Managing Director	+91 22 6628 3848	nirvaer.sidhu@hsbc.co.in
Tanu Singh	Associate Director	+91 22 2268 1703	tanusingh@hsbc.co.in
Ashwani Tandon	Vice President	+91 22 33958211	ashwani.tandon@hdfcbank.com
Anshul Gupta	Managing Director	+91 22 6175 9843	anshul3.gupta@citi.com
Rajesh Kamal	Vice President	+91 22 6175 9827	rajesh.kamal@citi.com
Muffazal Arsiwalla	Director	+91 22 7180 4764	muffazal.arsiwalla@db.com
Vivek Pabari	Director	+91 22 7180 4956	vivek.pabari@db.com

Yours faithfully,

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<p>For HSBC Securities and Capital Markets (India) Private Limited</p>	
  <p>Name: Nirvaer Sidhu Designation: Managing Director</p>	  <p>Name: Tanu Singh Designation: Associate Director</p>



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For **HDFC Bank Limited**



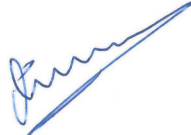



Name: Ashwani Tandon
Designation: Vice President

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<p align="center">For Citigroup Global Markets India Private Limited</p>	
 <p>Name: Rajesh Kamal Designation: Vice President</p>	

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For Deutsche Equities India Private Limited	
 <p>Name: Muffazal Arsiwalla Designation: Director</p>	  <p>Name: Divyesh Chitalia Designation: Vice President</p>

Encl.: As stated above

Target Company approving: (a) the increase of the authorised share capital of the Target Company, consequential amendments to the memorandum of association of the Target Company (only in relation to the increase of the authorised share capital of the Target Company); and (b) the Preferential Allotment; and

- (ii) the Acquirer shall have received approval from the Competition Commission of India for the transactions contemplated under the SSA;
(iii) During the period between the Execution Date (as defined in the SSA) and the Completion Date (as defined in the SSA), no insolvency proceedings against the Target Company and/or its Material Subsidiaries (as defined in the SSA) shall have been admitted by the National Company Law Tribunal and/or other Governmental Authority (as defined in the SSA).

 - On or prior to the expiry of 7 (seven) Business Days (as defined in the SSA) of receipt of the approval from the Competition Commission of India, the Acquirer shall deposit such amount of cash in the Escrow Account as would result in the Escrow Account holding an amount equal to 100% (one hundred percent) of the Offer Consideration, subject to the terms of the SSA. Pursuant thereto, the Preferential Allotment shall be completed in the manner set out in the SSA and in accordance with Regulation 22 of the SEBI (SAST) Regulations, prior to the completion of the Open Offer.
 - Upon Completion (as defined in the SSA) of the Preferential Allotment, the Acquirer will be the largest shareholder of and have a controlling stake in the Target Company. Accordingly, upon Completion (as defined in the SSA), the Acquirer shall be classified as the 'promoter' of the Target Company in accordance with applicable laws. Further, upon completion of the Preferential Allotment, the Acquirer has a right to reconstitute the Board of the Target Company with Acquirer nominees constituting 2/3rd of the directors of the Board as additional directors on the Board.
 - The prime objective of the Acquirer for the acquisition of Equity Shares is to have substantial holding of Equity Shares and voting rights, accompanied by acquisition of control of the Target Company. The Acquirer and the PACs, with their operational expertise and financial strength, intend to position the Target Company for future growth and creation of value for its stakeholders.

III. SHAREHOLDING AND ACQUISITION DETAILS

- The current and proposed shareholding of the Acquirer and the PACs in the Target Company and the details of the acquisition are as follows:

Table with 7 columns: Particulars, Acquirer (No of shares, %age), PAC 1 (No of shares, %age), PAC 2 (No of shares, %age). Rows include Shares as on PA date, Shares acquired between PA and DPS, Shareholding as on DPS date, Shareholding after completion of acquisition under the Preferential Allotment, Post offer shareholding (assuming full acceptance on a fully diluted basis), etc.

- None of the members of the board of directors of the Acquirer or the PACs hold any Equity Shares of the Target Company.

IV. OFFER PRICE

- The Equity Shares of the Target Company are listed on BSE and NSE.
The annualized trading turnover in the Equity Shares of the Target Company on BSE and NSE based on trading volume during the twelve calendar months prior to the month of PA (July 1, 2017 to June 30, 2018) is as given below:

Table with 4 columns: Stock Exchange, Total no. of Equity Shares traded during the twelve calendar months prior to the month of PA, Total no. of listed Equity Shares^, Annualised trading turnover (as % of total Equity Shares listed). Rows for BSE and NSE.

(Source: www.bseindia.com and www.nseindia.com)

^Based on weighted average number of total Equity Shares at the beginning of the period adjusted for Equity Shares issued during the period.

- Based on the above information, the Equity Shares of the Target Company are frequently traded on the BSE and NSE within the meaning of explanation provided in Regulation 2(1)(j) of the SEBI (SAST) Regulations.
The Offer Price of INR 170 (Rupees one hundred and seventy only) per Equity Share is justified in terms of Regulation 8(1) and 8(2) of the SEBI (SAST) Regulations, being the highest of the following:

Table with 3 columns: S. No, Particulars, INR / Equity Share. Rows A-E detailing price determination criteria.

- In view of the parameters considered and set forth presented in the table in paragraph 4 above, the minimum offer price under Regulation 8(2) of the SEBI (SAST) Regulations is the higher of item numbers A to E above i.e. INR 170 (Rupees one hundred and seventy only). The Offer Price of INR 170 (Rupees one hundred and seventy only) is justified in terms of Regulation 8(2) of the SEBI (SAST) Regulations.
There have been no corporate actions by the Target Company warranting adjustment of any of the relevant price parameters under Regulation 8(9) of the SEBI (SAST) Regulations.
As on the date of this DPS, there is no revision in the Offer Price or size of the Open Offer. In case of any revision in the Offer Price or size of the Open Offer, the Acquirer and the PACs shall comply with Regulation 18 of the SEBI (SAST) Regulations and all the provisions of the SEBI (SAST) Regulations which are required to be fulfilled for the said revision in the Offer Price or size of the Open Offer.
In terms of Regulations 18(4) and 18(5) of the SEBI (SAST) Regulations, the Acquirer is permitted to revise the Offer Price or the Offer Size at any time prior to commencement of the last 3 (three) working days before the commencement of the tendering period. In the event of such revision, the Acquirer and PACs shall (i) make corresponding increase to the escrow amount (ii) make public announcement in the same newspapers in which this DPS has been published; and (iii) simultaneously notify to BSE, NSE, SEBI and the Target Company at its registered office of such revision. Such revision would be done in compliance with other formalities prescribed under the SEBI (SAST) Regulations.

- If the Acquirer or PACs acquire Equity Shares during the period of twenty-six weeks after the tendering period at a price higher than the Offer Price, then the Acquirer and PACs shall pay the difference between the highest acquisition price and the Offer Price, to all shareholders whose shares have been accepted in the Open Offer within sixty days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under another open offer under the SEBI (SAST) Regulations, or pursuant to the SEBI (Delisting of Equity Shares) Regulations, 2009, or open market purchases made in the ordinary course on the stock exchanges, not being negotiated acquisition of shares of the Target Company in any form.

V. FINANCIAL ARRANGEMENTS

- The total funding requirement for the Open Offer, assuming full acceptance, i.e. for the acquisition of 197,025,660 (One hundred and ninety seven million, twenty five thousand, six hundred and sixty only) Equity Shares, at the Offer Price of INR 170 (Rupees one hundred and seventy only) is INR 33,494,362,200 (Rupees thirty three billion, four hundred and ninety four million, three hundred and sixty two thousand, two hundred only).
- In accordance with Regulation 17 of the SEBI (SAST) Regulations, the Acquirer and the Managers 'inter alia' have entered into an escrow agreement with The Hongkong And Shanghai Banking Corporation Limited ("Escrow Agent") acting through its office at 11th Floor, Building 3, NESCO - IT Park, NESCO Complex, Western Express Highway, Goregaon (East), Mumbai 400063 on July 13, 2018 ("Escrow Agreement"). Pursuant to the Escrow Agreement, the Acquirer and the PACs have established an escrow account under the name and style of "HSBC Fortis Healthcare Limited Open Offer Escrow Account" ("Escrow Account"). The Acquirer has also opened a special rupee account - "HSBC Fortis Healthcare Limited Open Offer Special Rupee Account" for the purpose of Regulation 21 of SEBI (SAST) Regulations.
- The Acquirer has deposited INR 4,099,436,220 (Rupees four billion, ninety nine million, four hundred and thirty six thousand, two hundred and twenty only) in the Escrow Account. The amount deposited in the Escrow Account is in compliance with the requirements of deposit of escrow amount as per Regulation 17 of the SEBI (SAST) Regulations, i.e. 25% (Twenty five percent) of the first INR 5,000,000,000 (Rupees five billion only) of the Offer Consideration and 10% (Ten percent) of the remainder of the Offer Consideration.
- The Acquirer has authorized the Managers to operate and realize the value of the Escrow Account in terms of the SEBI (SAST) Regulations.
- The Acquirer and the PACs have adequate resources to meet the financial requirements of the Open Offer.
- The source of funds for the Acquirer is foreign funds.
- The Acquirer along with PACs have adequate financial resources and have made firm financial arrangements for implementation of the Open Offer, in terms of Regulation 25(1) of the SEBI (SAST) Regulations. KPMG LLP, Public Accountants and Chartered Accountants, Reg. No. T08LL1267L, having their office at 16 Raffles Quay, #22-00, Hong Leong Building, Singapore 048581, Tel: +65 6213 3388, Fax: +65 6225 0984 have, vide their letter dated July 12, 2018, confirmed that they have obtained a bank representation letter dated July 11, 2018 confirming the existence as on July 10, 2018, of an amount aggregating to SGD 1,800 million (equivalent of approximately INR 90,993 million based on Bloomberg exchange rate of SGD1: INR 50.5515 as on July 11, 2018) ("Undrawn Facility") in favour of PAC 2, which the Board of Directors of PAC 2 have represented can be drawn down towards fulfilling the payment obligations of the Acquirer under the Open Offer and the same shall be available till such time that the payment obligations under the Open Offer have been completed.
- Based on the aforesaid financial arrangements and on the confirmation received from the Escrow Agent and KPMG LLP, Public Accountants and Chartered Accountants, the Managers are satisfied about the ability of the Acquirer along with PACs to implement the Open Offer in accordance with the SEBI (SAST) Regulations. The Managers confirm that firm arrangement for the funds and money for payment through verifiable means are in place to fulfill the Open Offer obligations.
- In case of any upward revision in the Offer Price or the size of the Open Offer, the corresponding increase to the escrow amounts as mentioned above shall be made by the Acquirer and/or PACs in terms of Regulation 17(2) of the SEBI (SAST) Regulations, prior to effecting such revision.

VI. STATUTORY AND OTHER APPROVALS

- To the best of the knowledge of the Acquirer and the PACs, there are no statutory or other approvals required to complete the Open Offer as on the date of this DPS, except as set out below. If, however, any statutory or other approval becomes applicable prior to completion of such acquisitions, the Open Offer would also be subject to such other statutory or other approval(s) being obtained.
- This Open Offer is subject to receipt of approval of Competition Commission of India. The necessary filings in relation to the same has been made on July 18, 2018.
- In terms of Regulation 23 of the SEBI (SAST) Regulations, in the event that the approvals (in relation to the acquisition of Equity Shares constituting the Offer Shares) specified in this DPS as set out in Part VI (Statutory and Other Approvals) above or those which become applicable prior to completion of the Open Offer are not received, for reasons outside the reasonable control of the Acquirer, then the Acquirer and the PACs shall have the right to withdraw the Open Offer. In the event of such a withdrawal of the Open Offer, the Acquirer and the PACs (through the Managers) shall, within 2 (Two) working days of such withdrawal, make an announcement of such withdrawal stating the grounds for the withdrawal in accordance with Regulation 23(2) of the SEBI (SAST) Regulations.
- If the holders of the Equity Shares who are not persons resident in India (including non-resident Indians ("NRIs"), overseas corporate bodies ("OCBs") and registered foreign portfolio investors ("FPIs"), require any approvals (including from Reserve Bank of India ("RBI"), the Foreign Investment Promotion Board or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them in this Open Offer, along with the other documents required to be tendered to accept this Open Offer. In the event such approvals are not submitted, the Acquirer and the PACs reserve the right to reject such Equity Shares tendered in this Open Offer.
- Equity Shareholders classified as OCBs, if any, may tender the Equity Shares held by them in the Open Offer pursuant to receipt of approval from the RBI under the Foreign Exchange Management Act, 1999 and the regulations made thereunder. The Acquirer will be making an application to the RBI on behalf of the OCBs seeking such approval. While the aforesaid application remains pending with the RBI, such OCBs may also approach the RBI independently to seek approval to tender the Equity Shares in the Open Offer.
- Subject to the receipt of the statutory and other approvals, if any, the Acquirer and the PACs shall complete all procedures relating to the Open Offer, including payment of consideration within 10 (ten) working days from the closure of the tendering period to those shareholders whose share certificates or other documents are found valid and in order and are approved for acquisition by the Acquirer and the PACs.
- Where any statutory or other approval extends to some but not all of the Equity Shareholders, the Acquirer and the PACs shall have the option to make payment to such Equity Shareholders in respect of whom no statutory or other approvals are required in order to complete this Open Offer.
- In case of delay/non-receipt of any approval which may be required by the Acquirer and/or PACs at a later date, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied, that non receipt of the requisite statutory approval(s) was not attributable to any willful default, failure or neglect on the part of the Acquirer or the PACs to diligently pursue such approval(s), grant an extension of time for the purpose of completion of this Open Offer, subject to such terms and conditions as may be specified by SEBI, including payment of interest by the Acquirer and the PACs to the Equity Shareholders at such rate, as may be prescribed by SEBI from time to time, in accordance with Regulation 18(11) of the SEBI (SAST) Regulations.

VII. TENTATIVE SCHEDULE OF ACTIVITIES

Table with 3 columns: No., Activity, Schedule (Date and Day). Rows 1-10 detailing key milestones like PA, publication of DPS, filing of draft letter, etc.

Table with 3 columns: No., Activity, Schedule (Date and Day). Rows 11-14 detailing tendering period, closure, publication, and completion.

Identified Date is only for the purpose of determining the names of the Equity Shareholders as on such date to whom the Letter of Offer would be sent. It is clarified that all holders (registered or unregistered) of Equity Shares (except the Acquirer and the PACs or persons acting in concert with them) are eligible to participate in the Open Offer any time before the Offer Closing Date.

VIII. PROCEDURE FOR TENDERING THE EQUITY SHARES IN CASE OF NON-RECEIPT OF LETTER OF OFFER

- All the Equity Shareholders (other than the Acquirer and the PACs) whether holding the Equity Shares in dematerialized form or physical form, registered or unregistered, or holding locked-in shares are eligible to participate in this Open Offer at any time during the tendering period.
- The Acquirer and PACs being non-resident entities not having control over the Target Company as on the date of the PA, are not permitted to acquire the Equity Shares of the Target Company on the floor of the recognized stock exchanges in India as per the existing exchange control regulations in India. Therefore, in accordance with paragraph 3(c) of the SEBI circular CIR/CFD/POLICYCELL/1/2015 on 'Mechanism for acquisition of shares through Stock Exchange pursuant to Tender-Offers under Takeovers, Buy Back and Delisting' dated April 13, 2015, as amended via SEBI circular CFD/DCR2/CIR/P/2016/131 dated December 9, 2016, the Open Offer will follow the existing 'tender offer method' as prescribed by SEBI.
- The process for tendering the Equity Shares by Equity Shareholders holding Equity Shares in physical form and the manner in which the Equity Shares held by such Equity Shareholders holding Equity Shares in physical form can be tendered in the Open Offer, will be enumerated in the Letter of Offer.
- Persons who have acquired the Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date or unregistered owners or those who have acquired the Equity Shares after the Identified Date or those who have not received the Letter of Offer, may also participate in this Open Offer by submitting an application on plain paper giving details regarding their shareholding and confirming their consent to participate in this Open Offer as per the terms and conditions of the Open Offer as set out in this DPS and in the Letter of Offer. In the alternate, such holders of Equity Shares may apply on the Form of Acceptance-cum-Acknowledgement in relation to the Open Offer annexed to the Letter of Offer which may also be obtained from the SEBI website (http://www.sebi.gov.in/) or from Link Intime India Private Limited (the "Registrar to the Open Offer"). The application is to be sent to the Registrar to the Open Offer at the address mentioned below so as to reach the Registrar to the Open Offer on or before the Offer Closing Date, together with:
a. In the case of Equity Shares held in physical form, the name, address, number of Equity Shares held, number of Equity Shares offered, distinctive numbers and folio number together with the original Equity Share certificate/s and valid transfer deeds. Persons who have acquired Equity Shares of the Target Company should send to the Registrar to the Open Offer, the original contract note issued by a registered share broker of a recognized stock exchange through whom such Equity Shares were acquired, and / or such other documents as may be specified; or
b. In the case of Equity Shares held in dematerialized form, Depository Participant ("DP") name, DP ID, account number together with photocopy or counterfoil of the delivery instruction slip in "off-market" mode duly acknowledged by the DP for transferring the Equity Shares as per the instructions given below:

Table with 2 columns: Field, Value. Fields include Name of the Depository Participant, DP ID, Client ID, Account Name, Depository, Mode of Instruction.

Note: Equity Shareholders having their beneficiary account with Central Depository Services (India) Limited ("CDSL") must use the inter-depository delivery instruction slip for the purpose of crediting their Equity Shares in favour of LIPL FORTIS HEALTHCARE OPEN OFFER ESCROW DEMAT ACCOUNT (the "Escrow Demat Account").

- As on the date of this DPS, no Equity Shares of the Target Company are locked-in. The Equity Shares to be acquired under the Open Offer must be free from all liens, charges and encumbrances and will be acquired together with all rights attached thereto.
- The detailed procedure for tendering the Offer Shares in this Open Offer will be available in the Letter of Offer.

IX. OTHER INFORMATION

- The Acquirer, the PACs and their directors in their capacity as the directors, accept full responsibility for the information contained in the PA, and this DPS (other than such information regarding the Target Company as has been obtained from public sources) and shall be jointly and severally responsible for the fulfillment of obligations under the SEBI (SAST) Regulations in respect of this Open Offer.
- The information pertaining to the Target Company contained in the PA or DPS or Letter of Offer or any other advertisement/publications made in connection with the Open Offer has been compiled from information published or publicly available sources or provided by the Target Company. The Acquirer and the PACs do not accept any responsibility with respect to any information provided in the PA or this DPS or the Letter of Offer pertaining to the Target Company.
- In this DPS, all references to "Rupees" or "INR" or "Rs." are references to the Indian Rupee(s) ("INR"). Certain financial details contained in the DPS are denominated in Singapore Dollars ("SGD"), or Malaysian Ringgit ("MYR" or "RM"). The INR equivalent quoted in each case for SGD is calculated based on the reference rate of INR 50.5515 per SGD as on July 11, 2018 (Source: Bloomberg). The INR equivalent quoted in each case for MYR/ RM is calculated based on the reference rate of INR 17.0349 per MYR/ RM as on July 11, 2018 (Source: Bloomberg).
- This DPS and the PA shall also be available on SEBI's website (http://www.sebi.gov.in).

Table with 2 columns: HSBC and HDFC BANK, Registrar to the Open Offer. Contains contact details for HSBC Securities and Capital Markets, HDFC Bank Limited, and Citi Global Markets India Private Limited.

On behalf of the Acquirer and the PACs

Place: Mumbai
Date: July 19, 2018
Northern TK Venture Pte. Ltd.
IHH Healthcare Berhad
Parkway Pantai Limited
CONCEPT