



**Kitex Garments Limited**

(L18101KL1992PLC006528)

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Ref No.: KGL/FY 2018-19/169<sup>th</sup>\_BM\_ Investors\_Presentation

August 13, 2018

<p><b>The Secretary</b> BSE Limited Corporate Relationship Dept, 1<sup>st</sup> Floor, New Trading Ring, Rotunda Building, P.J. Towers, Dalal Street, Fort Mumbai - 400001, Maharashtra <b>Scrip Code: 521248</b></p>	<p><b>The Secretary</b> National Stock Exchange of India Ltd Exchange Plaza, C-1 Block G Bandra Kurla Complex, Bandra East, Mumbai - 400051, Maharashtra <b>Scrip Code: KITEX</b></p>
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Sub: **PRESENTATIONS MADE DURING THE BOARD MEETING HELD TODAY**

Please find enclosed the presentations made during the Board Meeting of the Company held today for your information and records.

This will also be made available on the company's website viz., [www.kitexgarments.com](http://www.kitexgarments.com)

Thanking you,

For **Kitex Garments Limited**

**A. Babu**

Company Secretary

Enclosure : As above



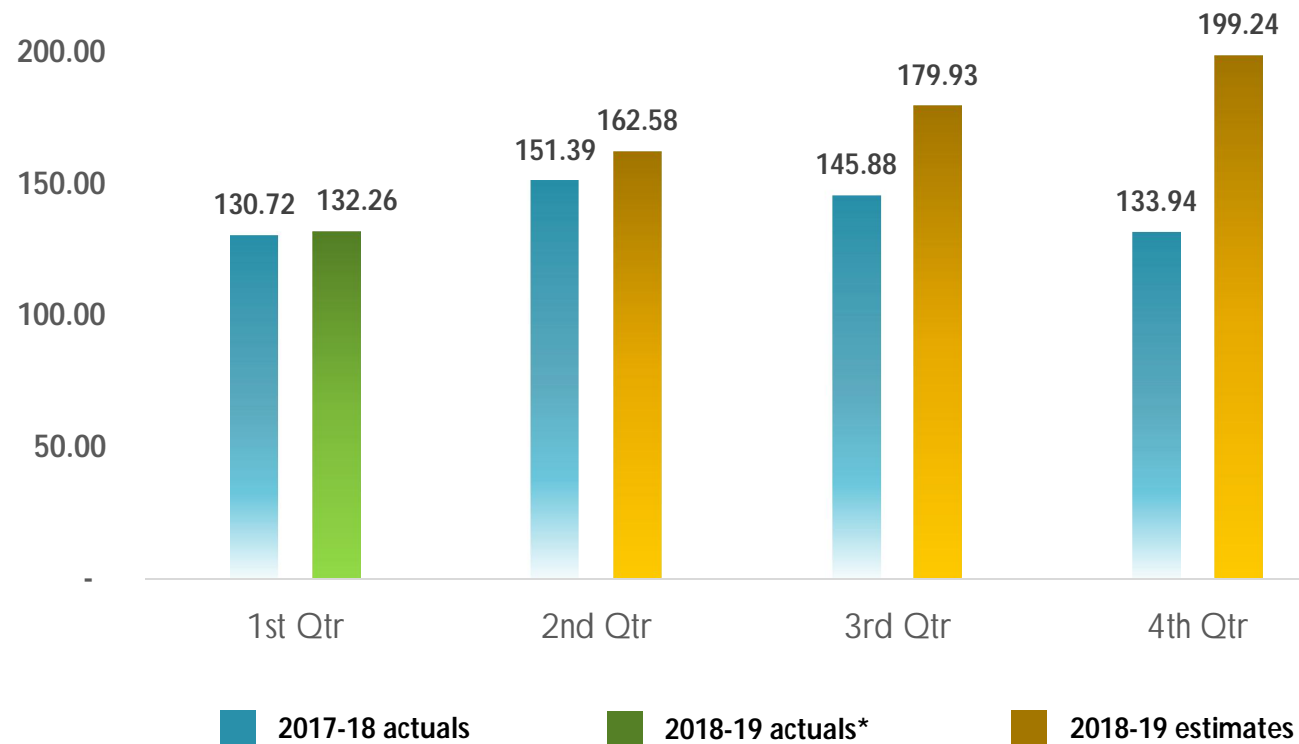
Kitex Garments Limited  
Meeting of the Board of Directors  
*Outcomes*  
13 August 2018

# Financial performance



The financial results for the quarter ended on 30<sup>th</sup> June 2018 (Q1) and estimates for the year were reviewed by the Board. Summary of the financial performance of Q1\* is shown below:

	Estimate <i>(in INR crores)</i>	Actual* <i>(in INR crores)</i>
Total Revenue	130.30	132.26
Profit Before Tax	21%	22.81%



\*Un-audited figures

# Appointment of Chief Financial Officer



- ✧ The Board has approved the appointment of Mr. Krishnaraj S (Chartered Accountant), to the position of CFO and KMP of the Company.
- ✧ The CFO will be joining the company by 01 Oct, 2018.



Mr. Krishnaraj, is a Chartered Accountant by profession and has 13 years of experience in the field of accounts, audit, direct and indirect taxation.

Currently, he is with M/s KPMG, heading Internal Finance operations for south locations. He has previously worked with M/s Bharti Airtel Limited, M/s Tata Teleservices Limited, M/s Inditrade Capital Ltd. (erstwhile JRG Securities Limited) as Strategic Business Planner for revenue achievement and measuring trends against company plan, and driving the management to achieve the target profitability.

At both Tata Teleservices and Bharti he was awarded the Star Performer by the finance department.

# Kitex Roadmap: 2025



## The growth strategy elements:

Revenue enhancement



Horizontal product diversification



Capacity augmentation



Vertical integration

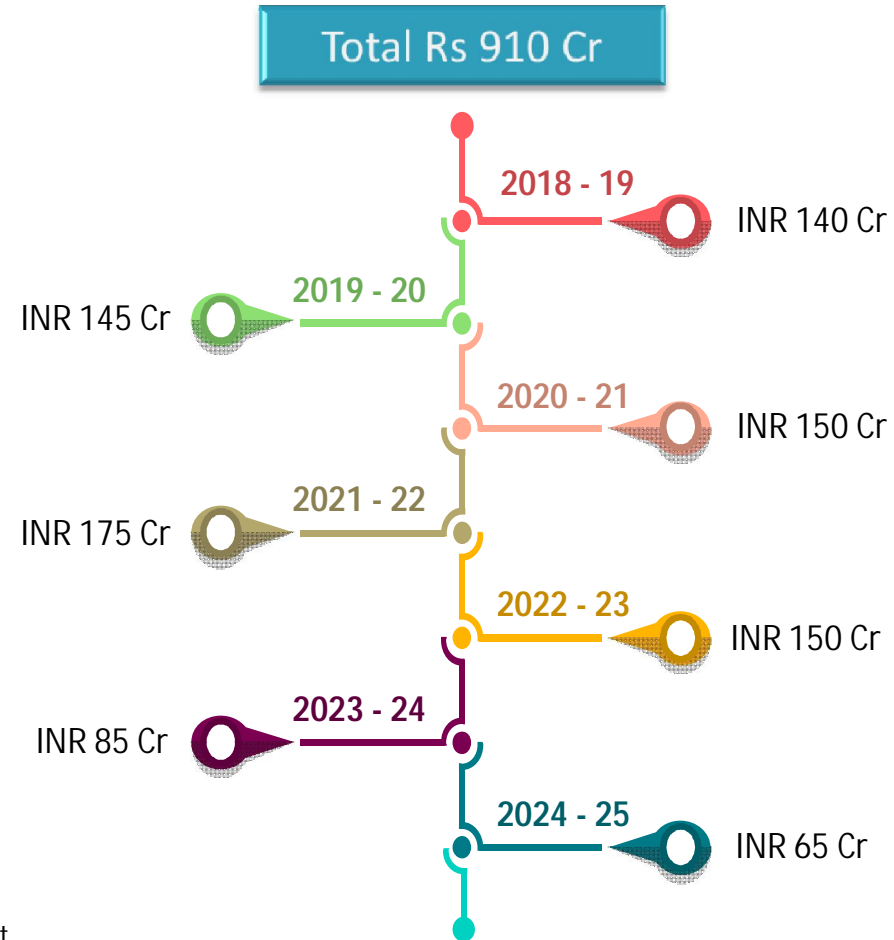
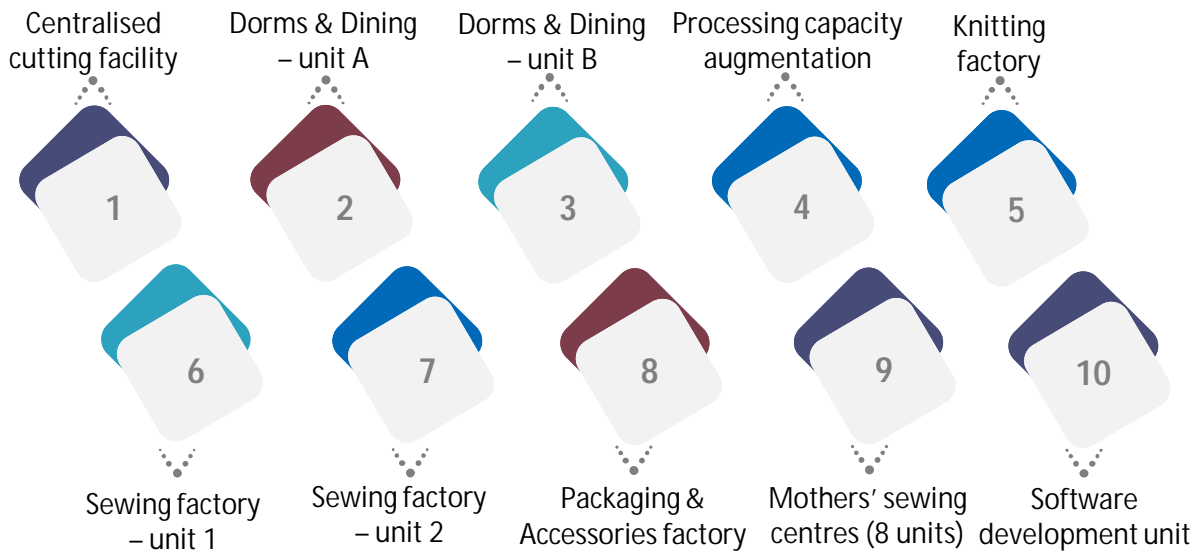


- ∅ The Strategic Roadmap for 2025 prepared by KPMG was reviewed by the Board
- ∅ The 7-year growth plan and forecast were discussed and adopted

# Investment Proposal



- In line with the 2025 Roadmap, a total investment of **INR 910 crores** is approved and the same is to be spent over the next 7 years in Kitex Garments Limited and its wholly owned subsidiaries.  
(This includes the INR 241 Cr and INR 400 Cr approved earlier out of which INR 25 Cr has already been utilised)
- The outlay includes investments for the following projects:

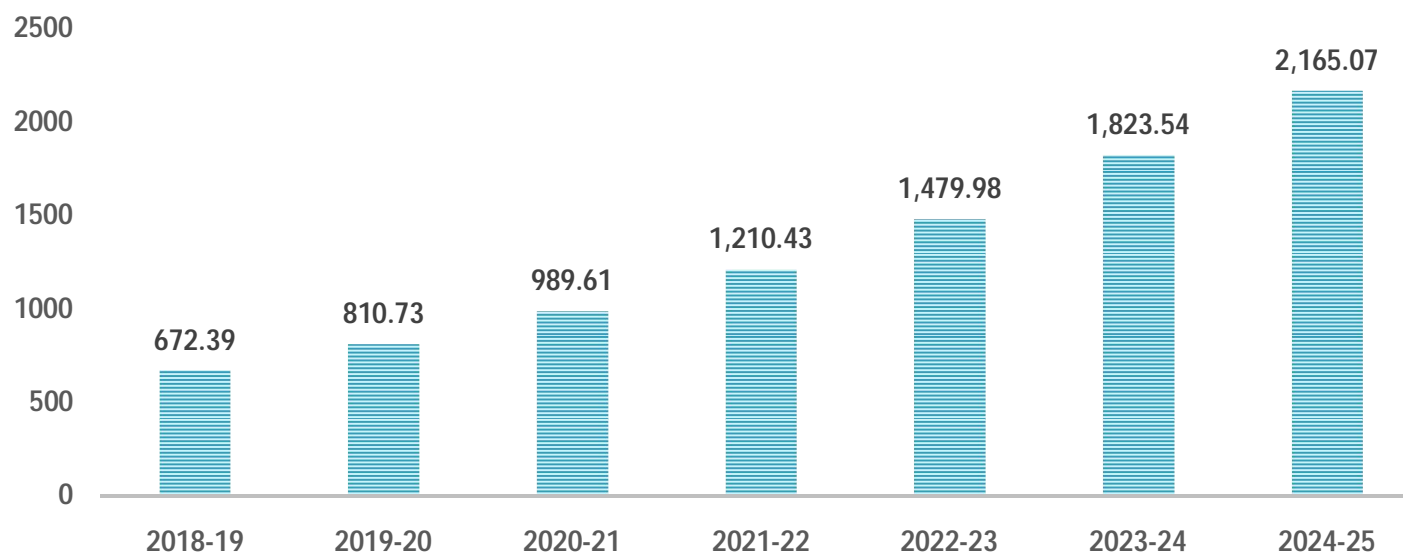


# Estimated turnover for KGL



KGL Growth plan: 2018-19 to 2024-25								
Description	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Projected Turnover (in INR crores)	559.93	672.39	810.73	989.61	1,210.43	1,479.98	1,823.54	2,165.07
Growth %		20.09%	20.57%	22.06%	22.31%	22.27%	23.21%	18.73%

PROJECTED TURNOVER (IN INR CRORES)



# Additional Plans



The Board has requested KPMG to assist with the evaluation of the additional expansion plans:





**Thank you**



**KITEX**