



KELLTON TECH SOLUTIONS LIMITED.

Hyderabad, August 14th, 2018

To

The General Manager, Listing Department, Bombay Stock Exchange Limited, 1 st Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
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Dear Sir/Madam,

Sub:

1. Press Release on financial results for the quarter ended June 30th, 2018.

Ref: Symbol: KELLTONTEC

Scrip Code: 519602

It is hereby informed that the Company has planned for press release about the financial results for the quarter ended June 30th, 2018.


The contents of the proposed press release are enclosed herewith.

Kindly take the above information on record and acknowledge.

Thanking you,

Yours faithfully,

For Kellton Tech Solutions Limited


Pawan Bhawe
Company Secretary
Membership No. A48587

Encl: As above



KELLTON TECH

Kellton Tech Q1FY19 Total Revenue at Rs 2,096.9 Million; Up 19.6% on Y-o-Y basis

Hyderabad, India – 14th August, 2018 : Kellton Tech Solutions Ltd. (BSE & NSE: KELLTONTEC), a global leader in digital transformation serving startups to Fortune 500 companies announced today its financial results for **First quarter FY19** ended on 30th June, 2018.

Review of financial performance for the quarter ended 30th June, 2018

On a year-on-year basis:

- EPS stood at Rs 2.05 for the quarter under review as compared to Rs 1.55 in the corresponding period of previous year, up by 32.3% on Y-o-Y basis.
- Total revenue was Rs 2,096.9 million during the quarter under review as compared to Rs 1,752.9 million during the corresponding period of previous year, reflecting a growth of 19.6% on Y-o-Y basis.
- The company reported an EBITDA of Rs 329.8 million in Q1FY19 as compared to Rs 254.1 million in Q1FY18, registering an increase of 29.8% on Y-o-Y basis.
- The EBITDA margin for the quarter under review was 15.7% as compared to 14.5% in Q1FY18.
- Net profit stood at Rs 196.4 million in Q1FY19 as compared to Rs 144.7 million in corresponding period of previous year, reflecting a growth of 35.7% on Y-o-Y basis.

On a quarter-on-quarter basis:

- EPS stood at Rs 2.05 for the quarter under review as compared to Rs 1.86 during the previous quarter, up by 10.2% on Q-o-Q basis.
- Total revenue was Rs 2,096.9 million during the quarter under review as compared to Rs 2,149.3 million during the previous quarter, reflecting a decline of 2.4% on Q-o-Q basis.
- The Company reported an EBITDA of Rs 329.8 million in Q1FY19 as compared to Rs 365.2 million in Q4FY18; registering a decrease of 9.7% on Q-o-Q basis.
- The EBITDA margin for the quarter under review was 15.7% as compared to 17.0% in Q4 FY18.
- Net profit stood at Rs 196.4 million in Q1FY19 as compared to Rs 223.1 million during the previous quarter, reflecting a decline of 12.0% on Q-o-Q basis.

Business Highlights of Q1 FY19

- Kellton Tech demonstrated a range of digital transformation solutions at ConnectTechAsia Singapore 2018 to help enterprises improve customer experience and create new levels of transparency.
- As an SAP Gold partner, we were a proud sponsor of this year's SAPPHIRE NOW and the Americas' SAP Users' Group (ASUG) annual conference in Orlando. We showcased our SAP qualified solution—Analytics Cloud for Professional Services— SAP Fiori UX/Mobile solutions for ECC, and much more.
- Hosted Drupal Delhi Meetup 2018 at our Gurgaon facilities for the community to come together and discuss the latest trends in Drupal 8 development

New Client Wins during Q1 FY19

Acquired 12 new clients during the quarter, some big wins are:

- Developing an end-to-end digital strategy roadmap for a large manufacturing firm
- Implementing a secure, high-capacity online payment platform for a US-based design and software development company
- Transforming customer engagement to drive profitable growth for a Leading Middle-East Fin Tech & Mobile Wallet company
- Accelerating the speed of innovation with an Omnichannel portal for the fastest-growing health and wellness organization
- Reinventing the loyalty program for a US-based worldwide leader in IT and networking

Commenting on the results, Mr. Niranjana Chintam, Chairman & Whole-time Director, Kellton Tech, said: "The strategic divestment of one of our subsidiaries and the successful completion of Phase 1 of the Mauritius Government Project has resulted in slower growth this quarter. However, we are confident of the future outlook with our strong pipeline and the onset of Phase 2 of the Mauritius project. At present, our expertise in enterprise integration platforms is driving traction in the APAC region. We are also aligning our investments with technology shifts and trends to strengthen our value proposition and stay ahead in our journey of disrupting businesses."

About Kellton Tech Solutions

Kellton Tech Solutions Limited is a publicly listed (BSE & NSE: KELLTONTEC), CMMi Level 5 and ISO 9001:2015 certified global IT services organization. It is headquartered in Hyderabad, India and has development centers in the United States and India. For two innovative decades, Kellton Tech has put into practice the vision upon which it was founded viz. "to offer infinite possibilities with technology". The company is committed to providing end-to-end IT solutions, strategic technology consulting, and offshore product development services. Kellton Tech serves the full gamut of customers including startups, SMBs, enterprises, and Fortune 500 businesses. The organization has serviced customers representing a wide range of verticals including retail, travel, e-commerce, education, hospitality,



advertising, market research, manufacturing, consumer goods, logistics, SCM, and non-profits. Kellton Tech is also a global leader in providing Enterprise Mobility Solutions, Mobile Application Development & Internet of Things. For more information and past results & conference call transcripts, please visit our web site www.kelltontech.com

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KELLTON TECH

“Infinite possibilities with technology”

Q1 FY19 Earnings Presentation

- August 14, 2018



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AGENDA

- Performance Highlight
- Financial Performance

Q1 FY19 – HIGHLIGHTS

➤ Financial Highlights:

- ✓ Total revenue of Rs 2,096.9 Million; up 19.6% YoY

➤ Profit:

- ✓ EBITDA was at Rs 329.8 Million; up 29.8% YoY
- ✓ EBITDA Margin stood at 15.7%
- ✓ Net Profit stood at Rs 196.4 Million; up 35.7% YoY
- ✓ PAT Margin of 9.4%
- ✓ EPS was at Rs. 2.05; up 10.2% QoQ and up 32.3% YoY

Note: 1. Financial performance Q1FY19, Q4FY18 and Q1FY18 are as per IND AS

Business Performance Highlights – Q1FY19



- Kellton Tech demonstrated a range of digital transformation solutions at ConnectTechAsia Singapore 2018 to help enterprises improve customer experience and create new levels of transparency.
- As an SAP Gold partner, we were a proud sponsor of this year's SAPPHIRE NOW and the Americas' SAP Users' Group (ASUG) annual conference in Orlando. We showcased our SAP qualified solution—Analytics Cloud for Professional Services— SAP Fiori UX/Mobile solutions for ECC, and much more.
- Hosted Drupal Delhi Meetup 2018 at our Gurgaon facilities for the community to come together and discuss the latest trends in Drupal 8 development

NEW CLIENT WINS – Q1 FY19

Acquired 12 new clients, some big wins are:



A large Manufacturing Firm

Developing an end-to-end digital strategy roadmap for a large manufacturing firm



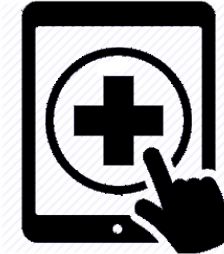
A Design & Software Development Company

Implementing a secure, high-capacity online payment platform for a US-based design and software development company



A leading Fin-Tech & Mobile Wallet Company

Transforming customer engagement to drive profitable growth for a Leading Middle-East Fin Tech & Mobile Wallet company



Fastest growing Health & Wellness Organization

Accelerating the speed of innovation with an Omni-channel portal for the fastest-growing health and wellness organization



A Worldwide Leader in IT & Networking

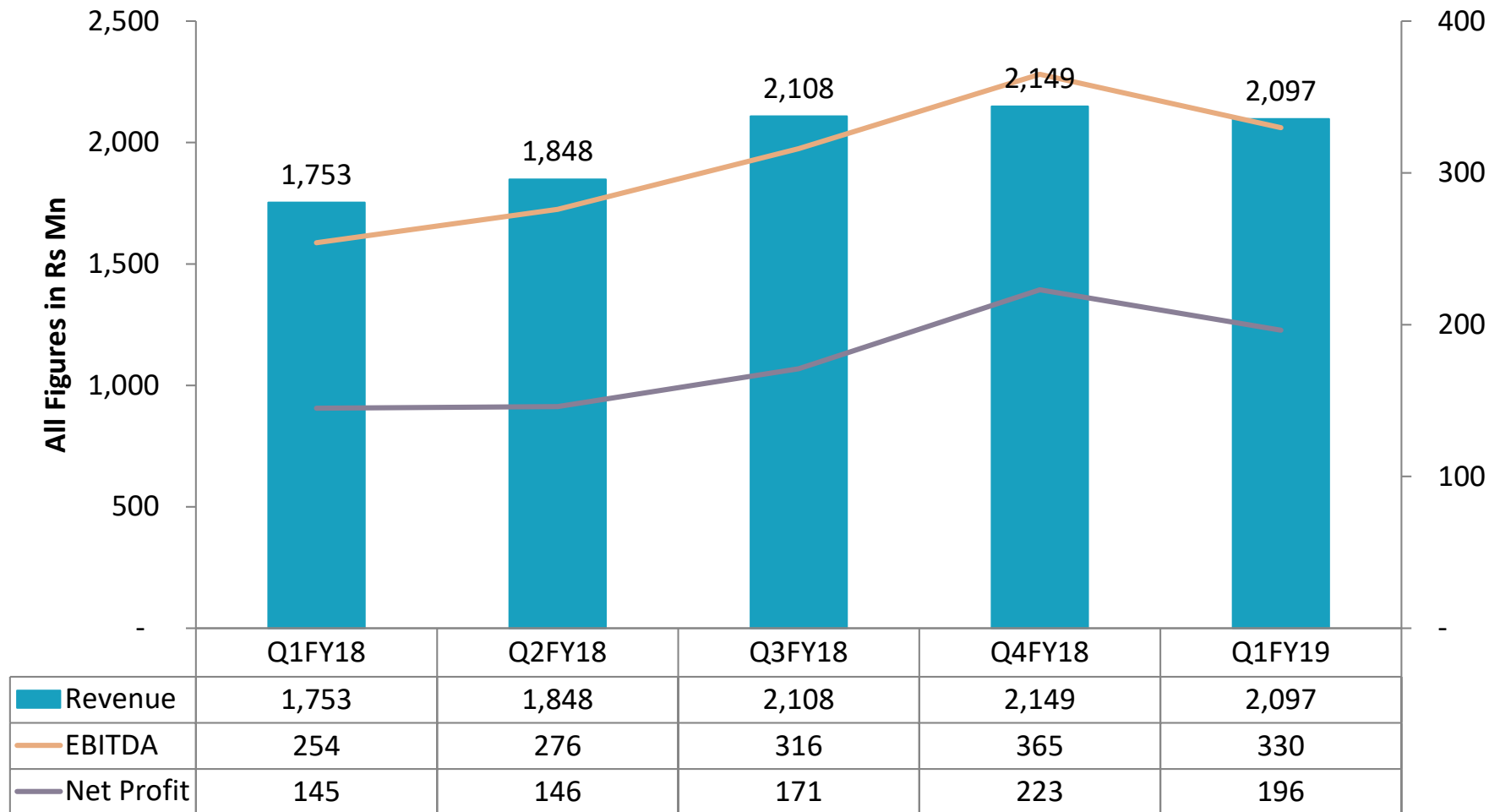
Reinventing the loyalty program for a US-based worldwide leader in IT and networking

AGENDA



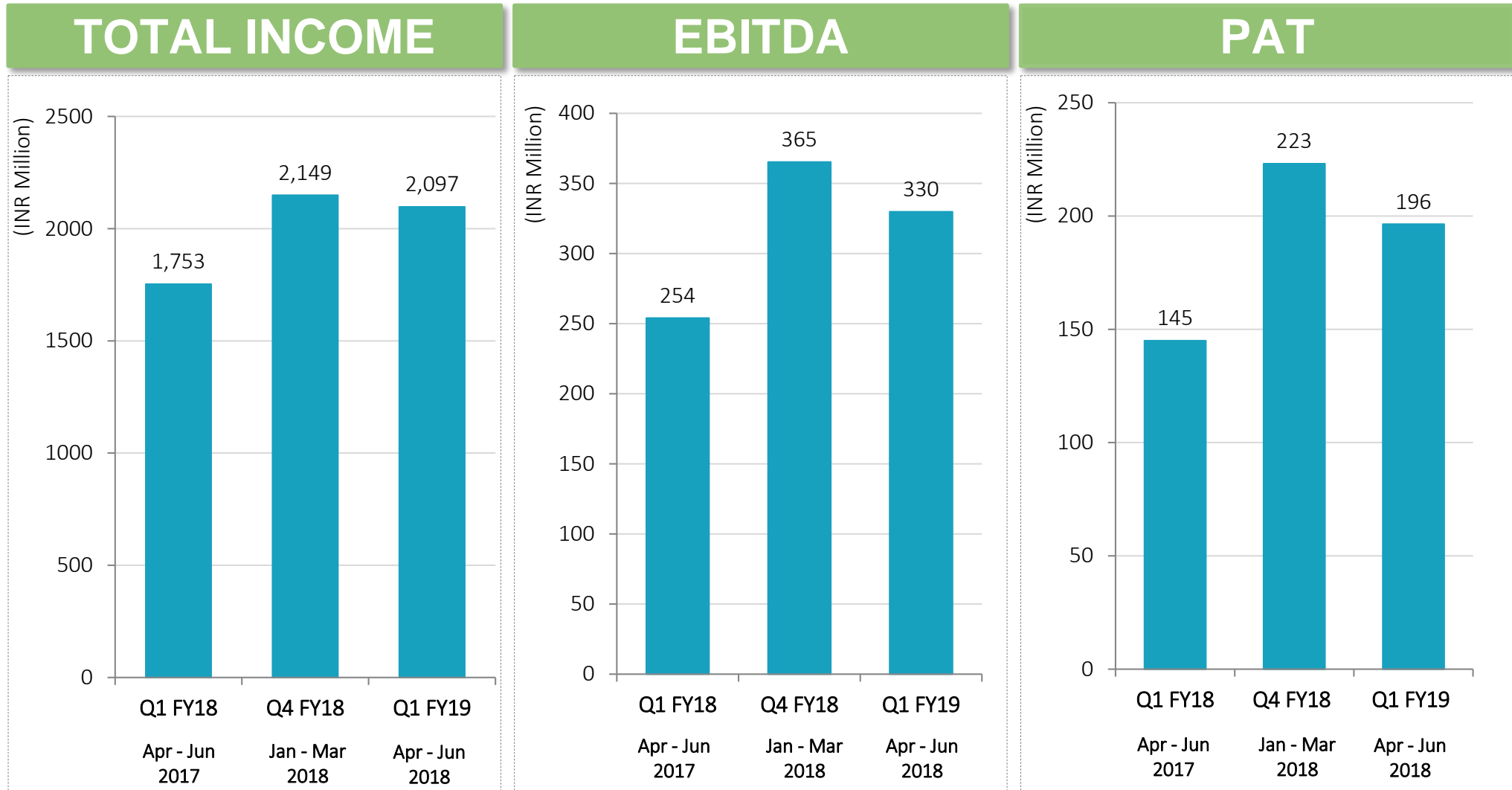
- Performance Highlight
- **Financial Performance**

FINANCIAL SUMMARY – Q1 FY19



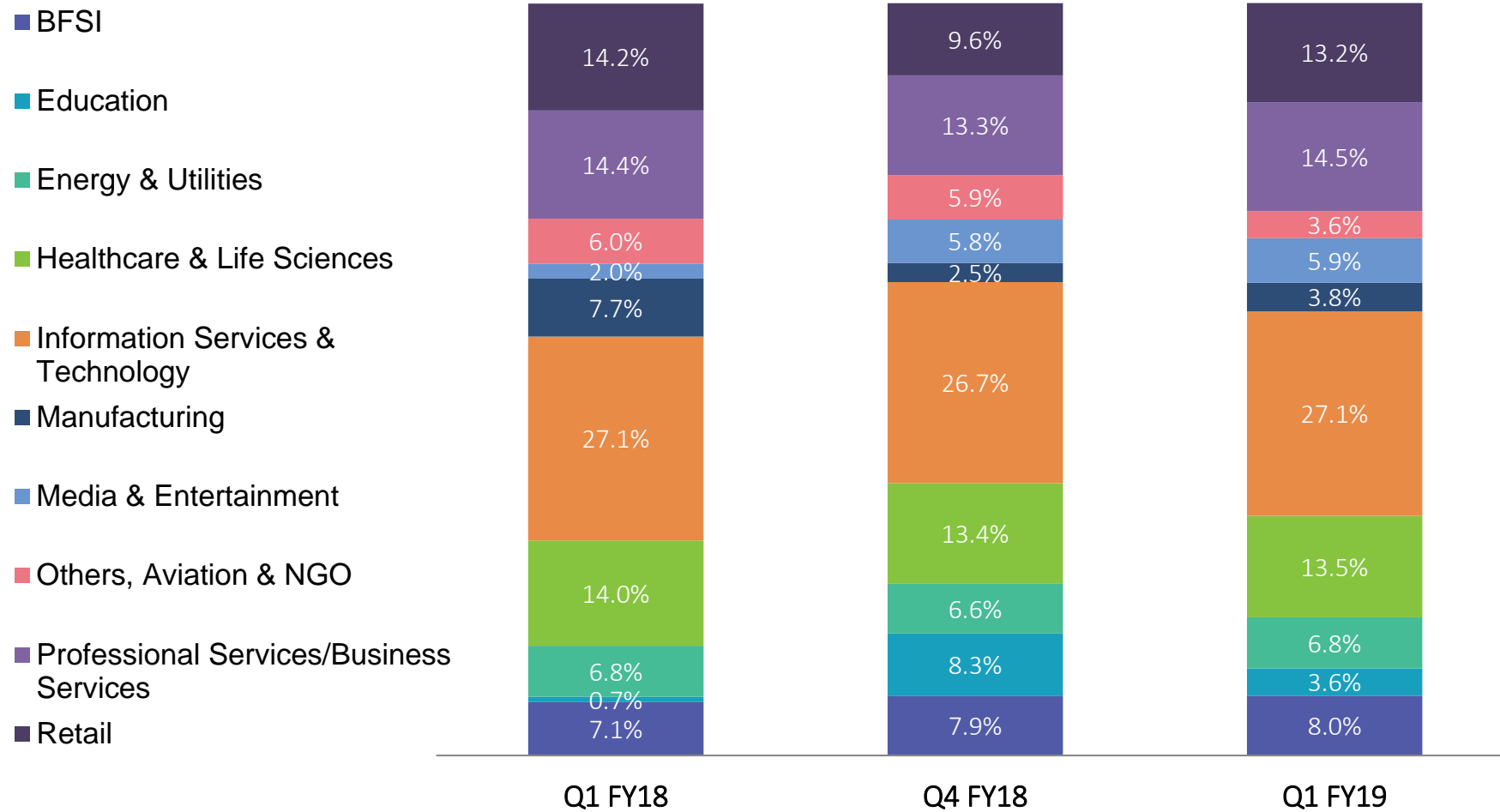
Note: 1. Financial performance Q1FY19, Q4FY18 and Q1FY18 are as per IND AS

FINANCIAL SUMMARY – Q1 FY19



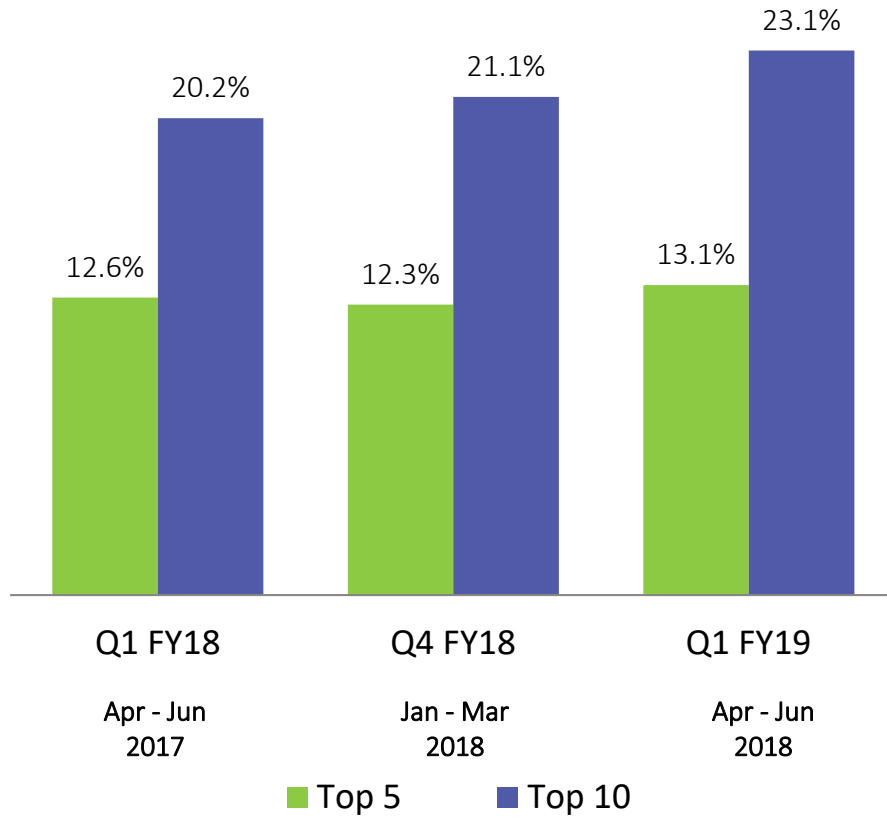
Note: 1. Financial performance Q1FY19, Q4FY18 and Q1FY18 are as per IND AS

REVENUE BY INDUSTRY – Q1 FY19

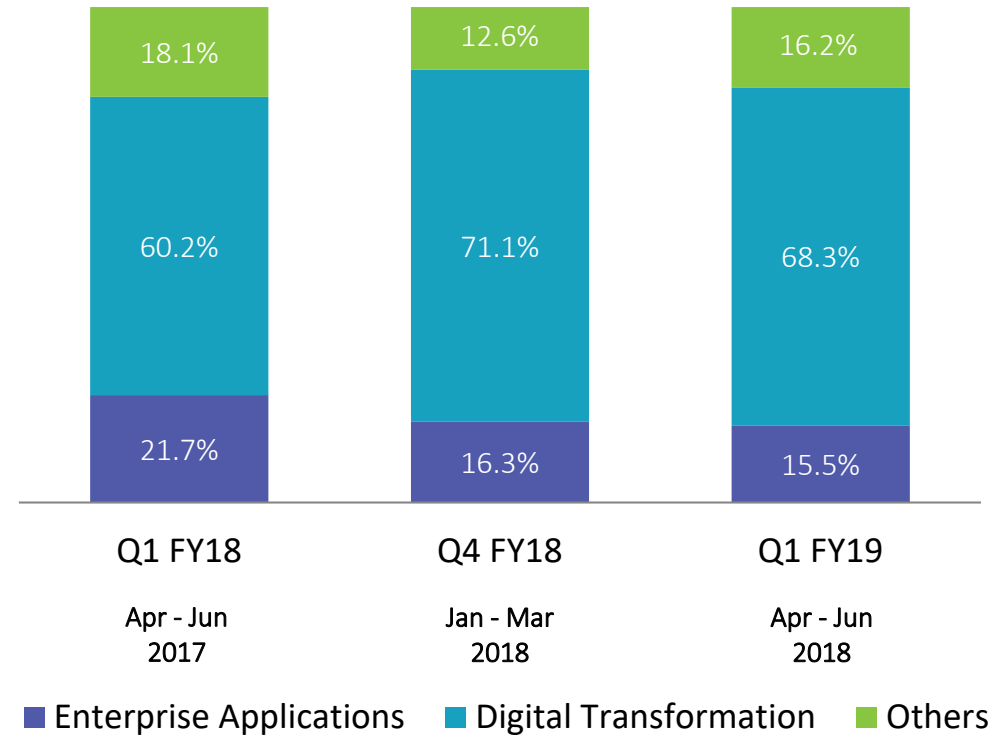


REVENUE ANALYSIS – Q1 FY19

By Clients



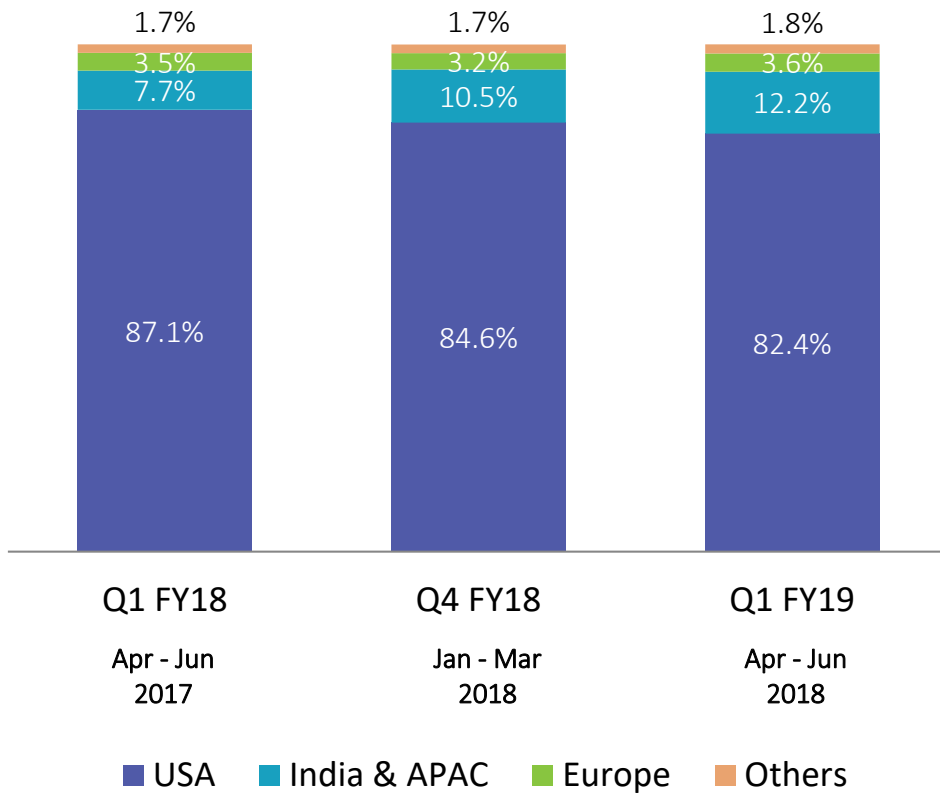
By Business



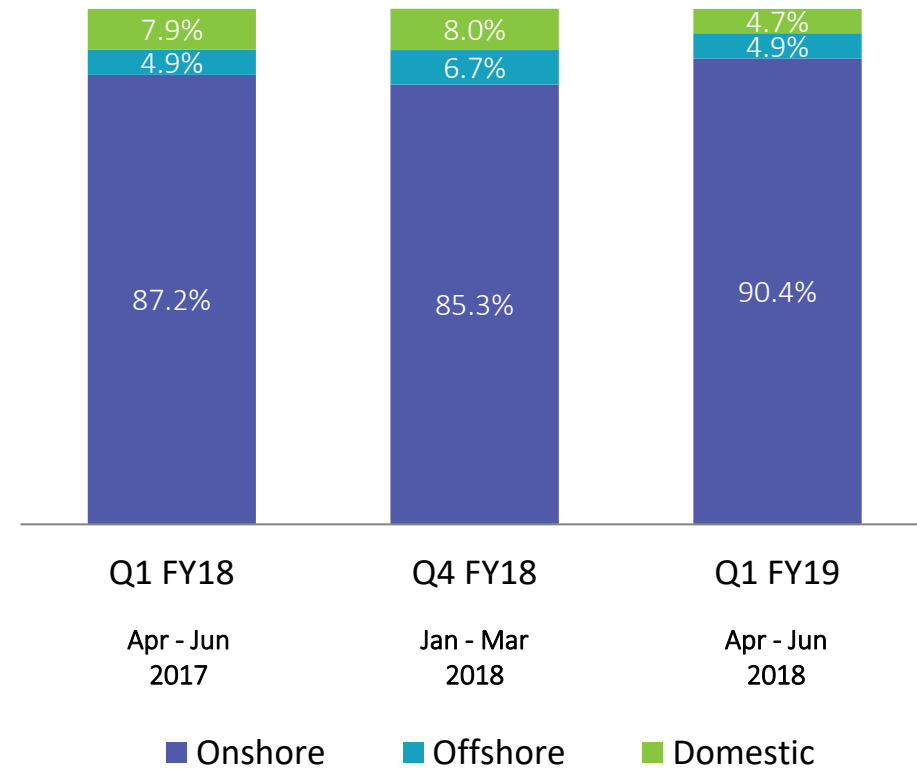
REVENUE ANALYSIS – Q1 FY19

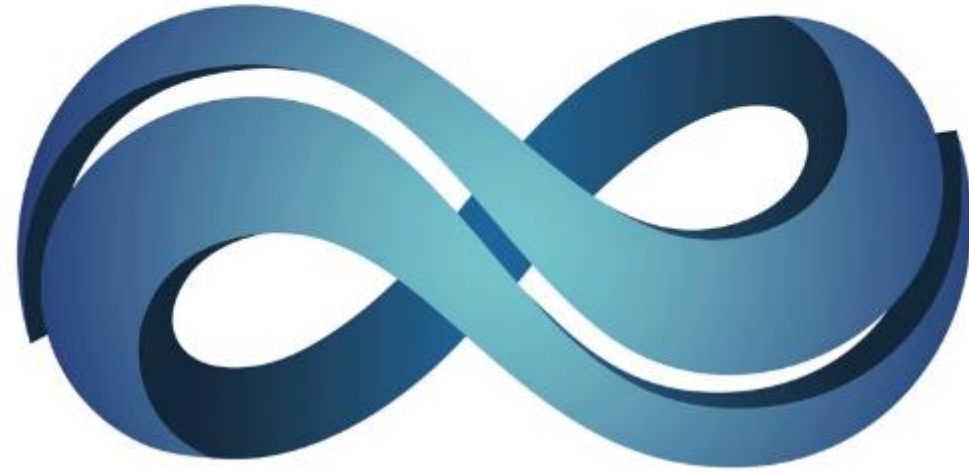


By Geography



By Delivery Location





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