



Ref. STOCK.EXG/AS/2018-19

3<sup>rd</sup> August, 2018

Corporate Relationship Dept.  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Floor 1  
Dalal Street  
Mumbai – 400 001

Listing Department  
National Stock Exchange  
of India Ltd.  
Exchange Plaza  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (East)  
Mumbai – 400 051

Listing Department  
The Calcutta Stock Exchange Ltd.  
7 Lyons Range  
Kolkata – 700 001

Dear Sirs,

**Sub: Unaudited Financial Results for the quarter ended 30<sup>th</sup> June, 2018**


Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed the following :-

- 1) The Unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup> June, 2018 along with the Limited Review Reports. The said results were reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held today (3.8.2018);
- 2) Press Release on the financial results of the Company for the quarter ended 30<sup>th</sup> June, 2018.

The Company will be holding Investors Call on 13<sup>th</sup> August, 2018 at 4.00 p.m.

Thanking you,

Yours faithfully,  
For **BERGER PAINTS INDIA LIMITED**

  
**ANIRUDDHA SEN**  
**SR.VICE PRESIDENT &**  
**COMPANY SECRETARY**

Encl: as above

**BERGER PAINTS INDIA LIMITED**

Berger House, 129, Park Street, Kolkata - 700 017, Phone : 2229 9724-28, 2229 6005-06, Fax : 91-33-2249 9009/9729, www.bergerpaints.com  
CIN - L51434WB1923PLC004793, E-mail : consumerfeedback@bergerindia.com

## STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

Sr No	Particulars	For the Quarter ended			For the Year
		Unaudited	Audited	Unaudited	Ended
		Three months ended 30.06.18	Preceding three months ended (Refer Note 5) 31.03.18	Corresponding three months ended (Refer Note 7) 30.06.17	Audited 31.03.18
<b>1</b>	<b>Income</b>				
	(a) Revenue from operations (Refer Note 2)	1,372.23	1,194.81	1,287.88	4,839.37
	(b) Other income	14.53	11.10	10.11	46.53
	<b>Total income</b>	<b>1,386.76</b>	<b>1,205.91</b>	<b>1,297.99</b>	<b>4,885.90</b>
<b>2</b>	<b>Expenses</b>				
	(a) Cost of materials consumed	741.33	762.81	577.32	2,470.43
	(b) Purchases of traded goods	101.93	107.56	109.65	405.57
	(c) (Increase)/decrease in inventories of finished goods, work-in-process and traded goods	(4.82)	(159.17)	17.32	(87.66)
	(d) Excise duty (Refer Note 3)	-	-	115.71	115.58
	(e) Employee benefits expense	74.42	66.40	67.56	269.84
	(f) Finance costs	1.73	4.45	0.83	16.20
	(g) Depreciation and amortisation expense	30.35	28.86	27.66	111.92
	(h) Other expenses	243.33	228.15	223.71	922.21
	<b>Total expenses</b>	<b>1,188.27</b>	<b>1,039.06</b>	<b>1,139.76</b>	<b>4,224.09</b>
<b>3</b>	<b>Profit before tax (1-2)</b>	<b>198.49</b>	<b>166.85</b>	<b>158.23</b>	<b>661.81</b>
<b>4</b>	<b>Tax expense</b>				
	Current tax	70.26	61.01	52.52	232.08
	Deferred tax	(1.80)	(4.53)	1.11	(2.11)
	<b>Total tax expense</b>	<b>68.46</b>	<b>56.48</b>	<b>53.63</b>	<b>229.97</b>
<b>5</b>	<b>Net Profit for the period (3-4)</b>	<b>130.03</b>	<b>110.37</b>	<b>104.60</b>	<b>431.84</b>
<b>6</b>	Other comprehensive income not to be reclassified to profit or loss in subsequent periods -				
a)	Re-measurement gains/(losses) on defined benefit obligations	(0.63)	0.86	(0.67)	1.78
b)	Income tax relating to items not to be reclassified to profit or loss in subsequent periods	0.22	(0.12)	0.23	(0.62)
<b>7</b>	<b>Total comprehensive income for the period (5+6)</b>	<b>129.62</b>	<b>111.11</b>	<b>104.16</b>	<b>433.00</b>
<b>8</b>	Paid-up equity share capital (Face value of Re. 1/- each)	97.10	97.10	97.10	97.10
<b>9</b>	Other Equity				2,046.51
<b>10</b>	Earnings per share (of Re. 1/- each)				
	(a) Basic (amount in INR)	1.34*	1.14*	1.08*	4.45
	(b) Diluted (amount in INR)	1.34*	1.14*	1.08*	4.45

\* Not annualised

See accompanying notes to the financial results



**Notes :**

- 1) The above results have been prepared in accordance with Indian Accounting Standards ('IND AS') notified under section 133 of the Companies Act, 2013 read together with the Companies (Indian Accounting Standards) Rules, 2015, as amended.
- 2) Effective 1 April, 2018 the Company has complied with the requirements of IND AS 115 "Revenue from Contracts with Customers". Based on the assessment done by the management, there is no material impact on the results recognised during the period.
- 3) As per requirements of SEBI ( Listing Obligations & Disclosure Requirements) Regulations, 2015 and Indian Accounting Standards (IND AS), revenue for the period up to June 30, 2017 is grossed up for Central Excise Duty . With introduction of Goods and Services Tax (GST) with effect from July 1, 2017, Central Excise ceased to exist from that date . As mandated by IND AS 115 - Revenue from Contracts with Customers and Schedule III of Companies Act 2013, GST is not a part of Revenue and hence period after June 30, 2017 is not comparable to the periods prior to that date. To facilitate comparison, the following additional information is being provided -

	Quarter Ended			Year ended
	30.06.2018	31.03.2018	30.06.2017	31.03.2018
Revenue from Operations	1,372.23	1,194.81	1,287.88	4,839.37
Excise duty included above	-	-	134.28	134.28
Revenue from operations excluding excise duty	1,372.23	1,194.81	1,153.60	4,705.09

- 4) The above results, as reviewed by the Audit Committee, were approved and taken on record by the Board of Directors at its meeting held on August 3, 2018.
- 5) The figures for the preceding quarter are the balancing figures between the audited figures in respect of the full financial year upto March 31, 2018 and the unaudited year to date figures up to December 31, 2017.
- 6) The Company is engaged in the business of manufacturing paints in India. There are no reportable segment(s) other than "Paints", which singly or in the aggregate qualify for separate disclosure as per provisions of the relevant IND AS 108 "operating segments ". The Management does not believe that the information about segments which are not reportable under IND AS would be useful to the users of these financial statements.
- 7) During the quarter ended March 31, 2018 the Company received all substantive approvals, necessary for affecting the merger of erstwhile BJN Paints India Limited ("BJN"), a wholly owned step down subsidiary of the Company. In accordance with the requirements of IND AS 103 " Business Combination" in respect of merger of entities under common control the financial results for all the periods on or after April 1, 2016 were restated. Accordingly, financial results for the quarter ended June 30, 2017 have been restated to give effect of the above and has resulted in an increase in revenue from Operations by Rs 25.39 crores and decrease in net profit by Rs 0.57 crores as against the previously reported amounts.
- 8) During the quarter ended June 30, 2018, the Company has allotted 3,587 equity shares of Re. 1/- each fully paid up to its eligible employees on their exercise of the options granted to them earlier, pursuant to Employees Stock Option Plan, 2010.
- 9) The Government of India has reduced GST rate on paints, varnishes and putties from 28% to 18% with effect from July 27, 2018. The Company has passed on the benefit to its customers and lowered the MRP of these products with effect from the same date.
- 10) The Company has signed a shareholders' agreement with Rock Paint Co., Ltd of Japan on July 5, 2018 for the purpose of setting up a joint venture Company in India for developing, producing and selling superior automotive refinish paints in India and Nepal.
- 11) The figures of previous periods have been regrouped, wherever required.

Kolkata  
Dated : August 3, 2018

By order of the Board of Directors

*Abhijit Roy*

Abhijit Roy  
Managing Director & CEO



## STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018

Sr No	Particulars	For the Quarter ended			For the Year Ended
		Unaudited	Audited	Unaudited	Audited
		Three months ended 30.06.18	Preceding three months ended (Refer Note 5) 31.03.18	Corresponding three months ended 30.06.17	31.03.18
<b>1</b>	<b>Income</b>				
	(a) Revenue from operations	1,483.01	1,298.27	1,363.51	5,282.12
	(b) Other Income	16.43	12.20	13.50	45.87
	<b>Total income</b>	<b>1,499.44</b>	<b>1,310.47</b>	<b>1,377.01</b>	<b>5,327.99</b>
<b>2</b>	<b>Expenses</b>				
	(a) Cost of materials consumed	798.33	801.98	612.31	2,678.14
	(b) Purchases of traded goods	107.58	123.39	113.91	431.79
	(c) (Increase)/decrease in inventories of finished goods, work-in-process and traded goods	(8.52)	(163.70)	14.68	(99.97)
	(d) Excise duty (Refer Note 3)	-	-	116.39	116.39
	(e) Employee benefits expense	97.77	90.77	83.84	356.58
	(f) Finance costs	3.83	6.38	2.79	24.55
	(g) Depreciation and amortisation expense	34.02	31.99	30.45	124.21
	(h) Other expenses	260.84	245.66	237.28	992.20
	<b>Total expenses</b>	<b>1,293.85</b>	<b>1,136.47</b>	<b>1,211.65</b>	<b>4,623.89</b>
<b>3</b>	<b>Profit before tax (1-2)</b>	<b>205.59</b>	<b>174.00</b>	<b>165.36</b>	<b>704.10</b>
<b>4</b>	Share of Profit of joint ventures	0.80	(7.33)	3.10	0.64
<b>5</b>	<b>Profit before tax from continuing operations (3+4)</b>	<b>206.39</b>	<b>166.67</b>	<b>168.46</b>	<b>704.74</b>
<b>6</b>	<b>Tax Expense</b>				
	Current Tax	74.08	64.21	52.47	245.64
	Deferred Tax	(2.57)	(3.75)	3.11	(1.73)
	<b>Total Tax expense</b>	<b>71.51</b>	<b>60.46</b>	<b>55.58</b>	<b>243.91</b>
<b>7</b>	<b>Net Profit for the period (5-6)</b>	<b>134.88</b>	<b>106.21</b>	<b>112.88</b>	<b>460.83</b>
<b>8</b>	Other comprehensive income not to be reclassified to profit or loss in subsequent periods -				
<b>a)</b>	Re-measurement gains/(losses) on defined benefit obligations (net) including tax thereon	(0.67)	1.36	(0.76)	1.73
<b>b)</b>	Income tax relating to items not to be reclassified to profit or loss in subsequent periods	0.23	(0.47)	0.26	(0.60)
<b>9</b>	Share of Other comprehensive income in Joint Venture (net of tax)	0.02	0.07	(0.01)	0.05
<b>10</b>	Exchange differences on translation of foreign operations	3.31	8.68	(9.18)	33.26
<b>11</b>	<b>Total comprehensive income for the period (7+8+9+10)</b>	<b>137.77</b>	<b>115.85</b>	<b>103.19</b>	<b>495.27</b>
<b>12</b>	Paid-up equity share capital (Face value of Re. 1/- each)	97.10	97.10	97.10	97.10
<b>13</b>	Other Equity				2,097.41
<b>14</b>	Earnings Per Share (of Re. 1/- each)				
	(a) Basic (amount in INR)	1.39*	1.09*	1.16*	4.75
	(b) Diluted (amount in INR)	1.39*	1.09*	1.16*	4.74

\* Not annualised

See accompanying notes to the financial results



**Notes :**

- 1) The above results have been prepared in accordance with Indian Accounting Standards ('IND AS') notified under section 133 of the Companies Act, 2013 read together with the Companies (Indian Accounting Standards) Rules, 2015, as amended
- 2) Effective 1 April, 2018 the Group has complied with the requirements of IND AS 115 "Revenue from Contracts with Customers". Based on the assessment done by the management, there is no material impact on the results recognised during the period.
- 3) As per requirements of SEBI ( Listing Obligations & Disclosure Requirements) Regulations, 2015 and Indian Accounting Standards (IND AS), revenue for the period up to June 30, 2017 is grossed up for Central Excise Duty . With introduction of Goods and Services Tax (GST) with effect from July 1, 2017, Central Excise ceased to exist from that date . As mandated by IND AS 115 - Revenue from Contracts with Customers and Schedule III of Companies Act 2013, GST is not a part of Revenue and hence period after June 30, 2017 is not comparable to the periods prior to that date. To facilitate comparison, the following additional information is being provided -

	Quarter Ended			Year ended
	30.06.2018	31.03.2018	30.06.2017	31.03.2018
Revenue from Operations	1,483.01	1,298.27	1,363.51	5,282.12
Excise duty included above	-	-	134.96	134.96
Revenue from operations excluding excise duty	1,483.01	1,298.27	1,228.55	5,147.16

- 4) The above results, as reviewed by the Audit Committee, were approved and taken on record by the Board of Directors at its meeting held on August 3, 2018.
- 5) The figures for the preceding quarter are the balancing figures between the audited figures in respect of the full financial year upto March 31, 2018 and the unaudited year to date figures up to December 31, 2017.
- 6) The Group is engaged in the business of manufacturing paints. There are no reportable segment(s) other than "Paints", which singly or in the aggregate qualify for separate disclosure as per provisions of the relevant IND AS 108 "operating segments ". The Management does not believe that the information about segments which are not reportable under IND AS would be useful to the users of these financial statements.
- 7) During the quarter ended June 30, 2018, the Holding Company has allotted 3,587 equity shares of Re. 1/- each fully paid up to its eligible employees on their exercise of the options granted to them earlier, pursuant to Employees Stock Option Plan, 2010
- 8) The Government of India has reduced GST rate on paints, varnishes and putties from 28% to 18% with effect from July 27, 2018. The Company has passed on the benefit to its customers and lowered the MRP of these products with effect from the same date.
- 9) The Group has acquired 100% of the paid up equity share capital of Saboo Coatings Private Limited ("SCPL") after close of business hours on June 5, 2017. Therefore, the consolidated financial results are not, as such, comparable.
- 10) The Holding Company has signed a shareholders' agreement with Rock Paint Co., Ltd of Japan on July 5, 2018 for the purpose of setting up a joint venture Company in India for developing, producing and selling superior automotive refinish paints in India and Nepal.
- 11) The figures of previous periods have been regrouped, wherever required.

Kolkata  
Dated : August 3, 2018

**BERGER PAINTS INDIA LIMITED**  
Registered Office :  
Berger House,  
129 Park Street, Kolkata 700 017

By order of the Board of Directors

  
Abhijit Roy  
Managing Director & CEO



**Limited Review Report – Standalone Financial Results**

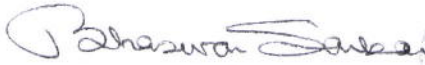
**Review Report to  
The Board of Directors  
Berger Paints India Limited**

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Berger Paints India Limited (the 'Company') for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. The accompanying financial information of the Company for the quarter ended June 30, 2017, included in accompanying Statement has been restated to include total revenues and net loss of Rs. 25.39 crores and Rs. 0.57 crores respectively, in respect of BJN Paints India Limited ("BJN"), an erstwhile step down subsidiary of the Company that was merged with the Company pursuant to the approval dated March 29, 2018 received from Registrar of Companies (ROC) as stated in Note 7 to the accompanying Statement. The above restated three months financial results for the quarter ended June 30, 2017 have not been reviewed by us and is based on the management certified financial information. Our conclusion is not modified in respect of this matter.



5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For S.R. BATLIBOI & CO. LLP**  
Chartered Accountants  
**ICAI Firm Registration Number: 301003E/E300005**



**per Bhaswar Sarkar**  
Partner  
Membership No.: 055596



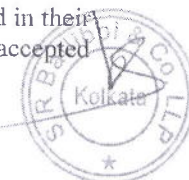
Place of Signature: Kolkata  
Date: August 03, 2018



**Limited Review Report - Consolidated Financial Results**

Review Report to  
The Board of Directors  
Berger Paints India Limited

1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Berger Group comprising Berger Paints India Limited (the "Company") comprising its subsidiaries (together referred to as "the Group") and its joint ventures, for the quarter ended June 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Regulation"), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ("the Circular").
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. We did not review the financial statements and other financial information, in respect of six subsidiaries, whose Ind AS financial statements include total revenues of Rs. 86.76 crores and net profit of Rs. 3.48 crores for the quarter ended June 30, 2018. These Ind AS financial statements and other financial information have been reviewed by other auditors, whose financial statements, other financial information and reports have been furnished to us by the management. Our conclusion, in so far as it relates to the affairs of such subsidiaries is based solely on the report of other auditors. Our conclusion is not modified in respect of this matter.
5. We did not review the financial statements, in respect of five subsidiaries whose Ind AS financial statements include total revenues of Rs. 35.51 crores and net profit of Rs. 0.81 crores for the quarter ended June 30, 2018. The consolidated Ind AS financial statements also include the Group's share of net profit of Rs. 0.80 crores for the quarter ended June 30, 2018, as considered in the consolidated Ind AS financial statements, in respect of two joint ventures, whose financial statements, have not been reviewed by us. These Ind AS financial statements have been prepared by the management, and our conclusion is based solely on the management certified financial statements. Our conclusion is not modified in respect of this matter.
6. Certain of these subsidiaries are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been reviewed by other auditors under generally accepted





auditing principles applicable in their respective countries. The Company's management has converted the financial statements of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Company's management. Our conclusion in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and reviewed by us.

7. Based on our review conducted as above and based on the consideration of the reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of subsidiaries, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For S.R. BATLIBOI & CO. LLP**

Chartered Accountants

ICAI Firm registration number: 301003E/E300005



**per Bhaswar Sarkar**

Partner

Membership No.: 055596



Kolkata

August 03, 2018

## **BERGER PAINTS INDIA LIMITED**

(CIN : L51434WB1923PLC004793)

Registered Office: Berger House, 129 Park Street, Kolkata - 700017  
Phone Nos. : 033 2249 9724-28; Fax Nos.: 033 2249 9009 / 033 22277288  
Email - consumerfeedback@bergerindia.com  
Website : www.bergerpaints.com

### **Financial Results for the quarter ended 30<sup>th</sup> June, 2018**

#### **Highlights of the Standalone Results:**

- a. Revenue from Operations (excluding GST and excise duty, as applicable) **for the quarter ended 30<sup>th</sup> June, 2018** was Rs. 1,372.23 crores (previous year: Rs. 1,153.60 crores), representing an increase of 19%.
- b. PBDIT (Profit before Depreciation, Interest and Tax) **for the quarter ended 30<sup>th</sup> June, 2018** was Rs 230.57 crores as against Rs 186.72 crores in the corresponding quarter last year, representing an increase of 23.5%.

#### **Highlights of the Consolidated Results:**

- a. Revenue from Operations (excluding GST and excise duty, as applicable) **for the quarter ended 30<sup>th</sup> June, 2018** was Rs. 1,483.01 crores (previous year: Rs. 1,228.55 crores), representing an increase of 20.7%. The Company acquired 100% of the paid up equity share capital of Saboo Coatings Private Limited ("SCPL") after close of business hours on 5<sup>th</sup> June, 2017. Therefore, the consolidated financial results are not, as such, comparable.
- b. PBDIT (Profit Before Depreciation, Interest and Tax) for the **quarter ended 30<sup>th</sup> June, 2018** was Rs 243.44 crores against Rs 198.60 crores in the corresponding quarter last year, representing an increase of 22.6%.

The Government of India has lowered GST on paints, varnishes and putties from 28% to 18% with effect from 27<sup>th</sup> July, 2018. The Company has passed on the benefits to its customers and reduced the MRP on these products with effect from the same date.

For and on behalf of  
**BERGER PAINTS INDIA LIMITED**



† **ANIRUDDHA SEN**  
**Sr Vice President & Company Secretary**

3<sup>rd</sup> August, 2018